

New Hampshire Occupational Employment & Wages 2011



New Hampshire
Employment
Security

Your gateway to New Hampshire workforce and career information



New Hampshire Occupational Employment & Wages 2011

based on the May 2010 survey by
the Occupational Employment Statistics (OES) Program



State of New Hampshire
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To access a complete dictionary of occupations or wage areas by county, please visit our
Web site at: www.nh.gov/nhes/elmi/oesfiles.htm

Overview

New Hampshire workers earned, on average, \$21.73 per hour in June 2011, according to the latest Occupational Employment Statistics estimates. Employment statewide is estimated to be 603,420, which reflects May 2010 data, the latest available for employment figures.

Occupational Groups

The Occupational Employment Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, \$50.93. The roughly 34,170 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

Employment in New Hampshire by Occupational Group, May 2010

SOC Code	Occupation	Estimated Employment	Mean (Average) Wage*	% of Total Employment
00-0000	Total all occupations	603,420	\$21.73	
11-0000	Management Occupations	34,170	\$50.93	5.7%
13-0000	Business and Financial Operations Occupations	27,190	\$30.48	4.5%
15-0000	Computer and Mathematical Occupations	17,980	\$38.09	3.0%
17-0000	Architecture and Engineering Occupations	11,820	\$34.90	2.0%
19-0000	Life, Physical, and Social Science Occupations	4,000	\$29.61	0.7%
21-0000	Community and Social Services Occupations	8,050	\$19.12	1.3%
23-0000	Legal Occupations	3,310	\$38.54	0.5%
25-0000	Education, Training, and Library Occupations	45,480	\$22.24	7.5%
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	5,900	\$22.51	1.0%
29-0000	Healthcare Practitioners and Technical Occupations	36,850	\$35.59	6.1%
31-0000	Healthcare Support Occupations	17,160	\$14.94	2.8%
33-0000	Protective Service Occupations	11,060	\$20.06	1.8%
35-0000	Food Preparation and Serving-Related Occupations	51,090	\$10.72	8.5%
37-0000	Building and Grounds Cleaning and Maintenance Occupations	19,720	\$13.07	3.3%
39-0000	Personal Care and Service Occupations	16,290	\$12.01	2.7%
41-0000	Sales and Related Occupations	77,090	\$17.98	12.8%
43-0000	Office and Administrative Support Occupations	102,210	\$16.27	16.9%
45-0000	Farming, Fishing, and Forestry Occupations	NP	\$14.17	NA
47-0000	Construction and Extraction Occupations	18,910	\$20.52	3.1%
49-0000	Installation, Maintenance, and Repair Occupations	22,840	\$21.34	3.8%
51-0000	Production Occupations	41,290	\$16.74	6.8%
53-0000	Transportation and Material Moving Occupations	30,290	\$15.99	5.0%

* Wages aged to June 2011

Food Preparation and Serving Related occupations had the lowest mean wage, \$10.72. They were the third largest group, claiming 8.5 percent of total employment or 51,090 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report on the OES Survey form.

Office and Administrative Support occupations made up the highest share of New Hampshire jobs, 16.9 percent. These 102,210 jobs paid, on average, \$16.27 per hour. This was roughly \$5.40 below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, stock clerks and order fillers, and secretaries.

Sales and related occupations, with 77,090 jobs, claimed 12.8 percent of the total jobs in the state, and was second highest. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made \$17.98 per hour in 2011.

Background

The Occupational Employment Statistics (OES) program is based on a semiannual survey conducted by State Employment Security Agencies in all 50 states. The New Hampshire survey was conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OES program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and is the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for sixteen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2000 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OES estimates for the nation as a whole, each state, metropolitan, and nonmetropolitan areas. The only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan New England City or Town Area (NECTA). Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only wage areas from the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable). For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

New Hampshire Occupational Employment & Wages - 2011

**OCCUPATIONAL EMPLOYMENT REPORT
OF FABRICATED METAL PRODUCT
MANUFACTURING (332000)**

In Cooperation with the
U.S. Department of Labor

Form Number
OES 100 (03/04)

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in item 3 below. Please complete items 1 through 5 on this page. Item 1 provides information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in item 3. Item 2, provided directly above your establishment name. The instructions on pages 3 and 4 explain how to provide the information. Please see our website at <http://www.bls.gov/oas> for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation.

1 Which of the following options describes the status of the location(s) in item 3 as of the reference date printed in item 3?

☐ Operating. Go to item 2.

☐ Temporarily closed during the reference month. Report data for employees.

☐ Permanently out of business as of ____/____/____. Return the form to the address at the top.

☐ Sold or merged. Enter the new name and address below, then go to item 2.

New Name: _____
New Address: _____

2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.

332000 SHEET METAL WORK (EXCEPT STAMPINGS)
ESTABLISHMENT PRIMARILY ENGAGED IN MANUFACTURING

3 This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the table. Please make any needed address corrections.

123456789-0 43 001 001 3444 6
REFERENCE DATE: Nov 12 2005 33 332322

ANY PERSON
MERRY METAL MAKERS
REPORT FOR STATEWIDE EMPLOYMENT
123 MAIN ST
ANYTOWN NH 12345

4 How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in item 3?

Enter the number here: _____

Do Not Include:

- Contractors and temporary agency employees not on your payroll
- Unpaid family workers
- Workers on unpaid leave
- Unincorporated firms - paid owners, owners, and partners

Do include:

- Full or part-time paid workers
- Workers on paid leave
- Workers assigned temporarily to other units
- Unincorporated firms - paid owners, owners, and partners

On all employees reported above work at one location? ☐ Yes ☐ No. Enter number of locations: _____

5 Please tell us who to contact if we have questions about your data.

Name: _____
Title: _____
Phone: () _____ Ext: _____
E-mail address: _____

PDF
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USE ONLY

332000 1 Rev. August 2005

Occupational Employment Report sample

**OCCUPATIONAL TITLE AND
DESCRIPTION OF DUTIES**

**NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
(Report Part-time Workers According to an Hourly Rate)**

	A	B	C	D	E	F	G	H	I	J	K	L	T
Hourly (part-time or full-time)	under \$7.00	\$7.00-\$9.99	\$10.00-\$12.99	\$13.00-\$14.99	\$15.00-\$17.99	\$18.00-\$20.99	\$21.00-\$24.99	\$25.00-\$29.99	\$30.00-\$34.99	\$35.00-\$39.99	\$40.00-\$44.99	\$45.00-\$49.99	Total
Annual Salary (full-time only)	under \$11,000	\$11,000-\$13,999	\$14,000-\$17,999	\$18,000-\$20,999	\$21,000-\$24,999	\$25,000-\$29,999	\$30,000-\$34,999	\$35,000-\$39,999	\$40,000-\$44,999	\$45,000-\$49,999	\$50,000-\$54,999	\$55,000-\$59,999	Employment
	10,789	10,789	20,000	21,710	40,000	20,000	\$4,470	\$1,000	103,470	110,000	100,000	and over	

Construction and Extraction Occupations

First-Line Supervisors/Managers of Construction Trades and Extraction Workers

Directly supervise and coordinate activities of construction or extraction workers. These workers have other employees reporting directly to them.

47-1011

	A	B	C	D	E	F	G	H	I	J	K	L	T

Boilermakers

Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or walls, following blueprints. Assist in testing assembled vessels. Direct clearing of boilers and boiler furnaces. Inspect and repair boiler fittings.

47-3011

	A	B	C	D	E	F	G	H	I	J	K	L	T

Electricians

Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes.

47-3111

	A	B	C	D	E	F	G	H	I	J	K	L	T

Sheet Metal Workers

Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, drapings, and furnace casings.

47-3211

	A	B	C	D	E	F	G	H	I	J	K	L	T

Installation, Maintenance, and Repair Occupations

First-Line Supervisors/Managers of Mechanics, Installers, and Repairs

Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.

48-1011

	A	B	C	D	E	F	G	H	I	J	K	L	T

332000 9

Occupational Title and Description of Duties

For more detailed information on New Hampshire OES wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OES survey is accomplished with the cooperation of New Hampshire employers who voluntarily fill out the occupational questionnaires. These questionnaires were mailed to more than 1,800 employers or employing units. The OES survey sample is stratified by area, industry, and size class.

Mailings of surveys began in May 2010, with data collection continuing through January 2011. This OES Survey recorded employment and wage data for employees performing 600+ diversified occupations for 1,447 employers or employment units throughout the Granite State. A response rate of 79.33 percent was attained statewide, with at least a 76.92 percent response rate in each substate area.

For this publication, May 2010 occupational wages were updated to June 2011, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at www.bls.gov/ect.

Standard Occupational Classification (SOC) codes are used in the surveys to define occupations uniformly and to organize occupational data logically. The 2000 SOC system was updated in 2010. Since estimates are based on responses from six semiannual surveys collected over a 3-year period, the May 2010 estimates mark the first set based on both the 2000 SOC and the 2010 SOC. A more detailed description of the methodology may be found at www.bls.gov/oas/current/oas_tec.htm, "Technical Notes for May 2010 Estimates."

Top Occupations

Top 10 Occupations by Mean Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
29-1061	Anesthesiologists	NP	\$127.66
29-1029	Dentists, All Other Specialists	NP	\$120.35
29-1067	Surgeons	240	\$119.24
29-1064	Obstetricians and Gynecologists	70	\$112.57
29-1021	Dentists, General	250	\$109.03
29-1063	Internists, General	90	\$107.83
29-1069	Physicians and Surgeons, All Other	1,590	\$106.49
29-1023	Orthodontists	NP	\$99.98
29-1062	Family and General Practitioners	360	\$88.83
11-1011	Chief Executives	2,270	\$84.88

*May 2010

NP = Not Publishable



Of the top ten best paying jobs in the Granite State in June 2011, nine belong to the same occupational group – Healthcare Practitioners and Technical Occupations.

Top 10 Occupations by Estimated Employment*

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
41-2011	Cashiers	22,610	\$9.49
41-2031	Retail Salespersons	22,470	\$12.52
29-1111	Registered Nurses	13,850	\$30.99
43-5081	Stock Clerks and Order Fillers	12,420	\$11.98
43-9061	Office Clerks, General	11,710	\$16.04
43-6014	Secretaries, Except Legal, Medical, and Executive	11,270	\$15.42
35-3031	Waiters and Waitresses	10,970	\$9.97
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	10,380	\$9.36
25-9041	Teacher Assistants	9,300	\$26,537.00**
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8,870	\$12.59

* May 2010

** Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.



Retail Trade continues to be the largest industry sector in New Hampshire. In May 2010, roughly one in every thirteen New Hampshire workers was either a Cashier or a Retail Salesperson.

Top 10 Occupations With Nonstandard Work Week — Mean Annual Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
25-1063	Economics Teachers, Postsecondary	80	\$119,750
53-2012	Commercial Pilots	50	\$115,054
25-1042	Biological Science Teachers, Postsecondary	520	\$114,034
25-1032	Engineering Teachers, Postsecondary	140	\$109,672
25-1065	Political Science Teachers, Postsecondary	70	\$102,434
25-1011	Business Teachers, Postsecondary	390	\$102,171
25-1054	Physics Teachers, Postsecondary	80	\$98,793
25-1066	Psychology Teachers, Postsecondary	150	\$89,169
25-1064	Geography Teachers, Postsecondary	30	\$89,056
25-1021	Computer Science Teachers, Postsecondary	160	\$86,197

*May 2010



Nine of the ten highest paid occupations with a nonstandard work week are Postsecondary Teachers. The only non-education related occupation, Commercial Pilot, moved up to second place.

Bottom 10 Occupations by Mean Wage

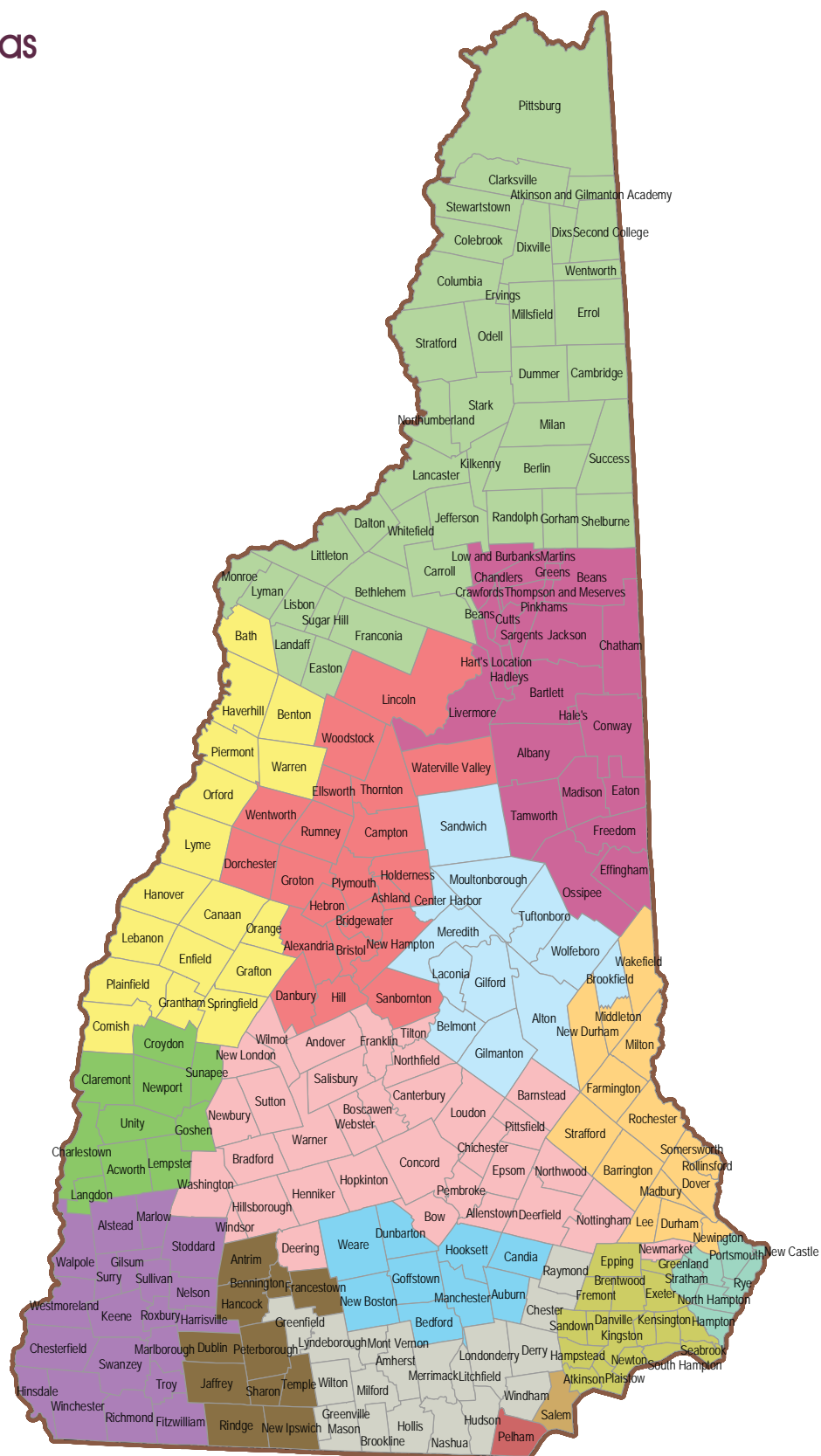
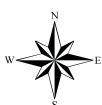
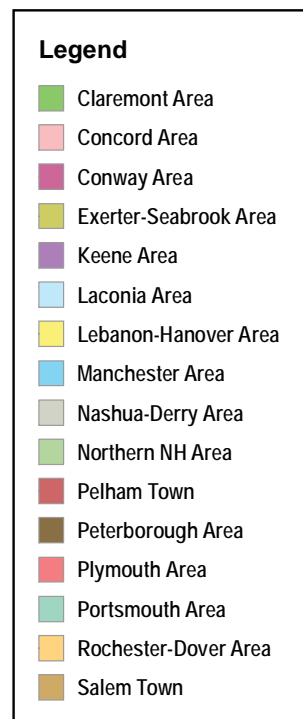
SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
39-3031	Ushers, Lobby Attendants, and Ticket Takers	290	\$8.76
35-2015	Cooks, Short Order	1,350	\$8.91
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,010	\$8.98
35-9021	Dishwashers	2,570	\$9.30
39-6011	Baggage Porters and Bellhops	120	\$9.35
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	10,380	\$9.36
35-2011	Cooks, Fast Food	1,960	\$9.40
39-3091	Amusement and Recreation Attendants	930	\$9.40
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	60	\$9.43
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	2,350	\$9.48

*May 2010



Six of the ten lowest paid jobs in June 2011 were in Food Preparation and Serving Worker occupations.

Map of Wage Areas



Substate Wage Areas

Claremont Area	Effingham	Laconia Area	Merrimack	Jaffrey
Acworth	Freedom	Alton	Milford	New Ipswich
Charlestown	Green's Grant	Belmont	Mont Vernon	Peterborough
Claremont	Hadley's Purchase	Brookfield	Nashua	Rindge
Croydon	Hale's Location	Center Harbor	Raymond	Sharon
Goshen	Hart's Location	Gilford	Wilton	Temple
Langdon	Jackson	Gilmanton	Windham	
Lempster	Livermore	Laconia		Plymouth Area
Newport	Low and Burbank's Grant	Meredith	Northern NH Area	Alexandria
Sunapee	Madison	Moultonborough	Berlin	Ashland
Unity	Martin's Location	Sandwich	Bethlehem	Bridgewater
	Ossipee	Tuftonboro	Cambridge	Bristol
Concord Area	Pinkham's Grant	Wolfeboro	Carroll	Campton
Allenstown	Sargent's Purchase		Clarksville	Danbury
Andover	Tamworth	Lebanon - Hanover Area	Colebrook	Dorchester
Barnstead	Thompson & Meserve's Purchase	Bath	Columbia	Ellsworth
Boscawen		Benton	Dalton	Groton
Bow	Exeter - Seabrook Area	Canaan	Dix's Grant	Hebron
Bradford	Atkinson	Cornish	Dixville	Hill
Canterbury	Brentwood	Enfield	Dummer	Holderness
Chichester	Danville	Grafton	Easton	Lincoln
Concord	East Kingston	Grantham	Errol	New Hampton
Deerfield	Epping	Hanover	Erving's Location	Plymouth
Deering	Exeter	Haverhill	Franconia	Rumney
Epsom	Fremont	Lebanon	Gorham	Sanbornton
Franklin	Hampstead	Lyme	Jefferson	Thornton
Henniker	Hampton Falls	Orange	Kilkenny	Waterville Valley
Hillsborough	Kensington	Orford	Lancaster	Wentworth
Hopkinton	Kingston	Piermont	Landaff	Woodstock
Loudon	Newfields	Plainfield	Lisbon	
New London	Newton	Springfield	Littleton	Portsmouth Area
Newbury	Plaistow	Warren	Lyman	Greenland
Newmarket	Sandown		Milan	Hampton
Northfield	Seabrook	Manchester Area	Millsfield	New Castle
Northwood	South Hampton	Auburn	Monroe	North Hampton
Nottingham		Bedford	Northumberland	Portsmouth
Pembroke	Keene Area	Candia	Odell	Rye
Pittsfield	Alstead	Dunbarton	Pittsburg	Stratham
Salisbury	Chesterfield	Goffstown	Randolph	
Sutton	Fitzwilliam	Hooksett	Second College Grant	Rochester - Dover Area
Tilton	Gilsum	Manchester	Shelburne	Barrington
Warner	Harrisville	New Boston	Stark	Dover
Washington	Hinsdale	Weare	Stewartstown	Durham
Webster	Keene		Stratford	Farmington
Wilmot	Marlborough	Nashua - Derry Area	Success	Lee
Windsor	Marlow	Amherst	Sugar Hill	Madbury
	Nelson	Brookline	Wentworth Location	Middleton
Conway Area	Richmond	Chester	Whitefield	Milton
Albany	Roxbury	Derry		New Durham
Bartlett	Stoddard	Greenfield	Pelham Town	Newington
Bean's Grant	Sullivan	Greenville	Pelham	Rochester
Bean's Purchase	Surry	Hollis		Rollinsford
Chandler's Purchase	Swanzy	Hudson	Peterborough Area	Somersworth
Chatham	Troy	Litchfield	Antrim	Strafford
Conway	Walpole	Londonderry	Bennington	Wakefield
Crawford's Purchase	Westmoreland	Lyndeborough	Dublin	
Cutt's Grant	Winchester	Mason	Francetown	Salem Town
Eaton			Hancock	Salem

How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.

- ① SOC (Standard Occupational Classification) Code is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
- ② Estimated Employment is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
- ③ Entry Level Wage is the mean of the lower third of the population.
- ④ Mean (Average) Wage is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
- ⑤ Median Wage is the 50th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
- ⑥ Experienced Wage is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.

- Indicates a wage that is not publishable.

NP - Indicates an estimated employment that is not publishable.

NOTE: Wages aged to June 2011

Sample Table

Statewide Occupational Employment & Wages	1 SOC Code	2 May 2010 Estimated Employment	3 Entry Level Wage*	4 Mean (average) Wage*	5 Median Wage*	6 Exp. Wage*
	June 2011*					
Total all occupations	00-0000	603,420	\$10.19	\$21.73	\$16.98	\$27.50
Management Occupations	11-0000	34,170	\$27.00	\$50.93	\$44.50	\$62.90
Chief Executives	11-1011	2,270	\$43.74	\$84.88	\$80.94	\$105.45
General and Operations Managers	11-1021	6,720	\$30.12	\$55.11	\$47.08	\$67.59
Legislators	11-1031	410	\$16,440	\$17,854	\$16,632	\$18,561
Advertising and Promotions Managers	11-2011	180	\$20.72	\$31.77	\$29.61	\$37.31
Marketing Managers	11-2021	1,450	\$27.04	\$47.37	\$44.79	\$57.54
Sales Managers	11-2022	1,270	\$33.16	\$57.51	\$52.86	\$69.70
Public Relations Managers	11-2031	340	\$30.43	\$49.32	\$42.95	\$58.75
Administrative Services Managers	11-3011	700	\$25.42	\$38.99	\$36.64	\$45.78
Computer and Information Systems Managers	11-3021	2,360	\$38.54	\$59.89	\$55.27	\$70.56
Financial Managers	11-3031	3,450	\$27.79	\$48.11	\$43.59	\$58.27
Industrial Production Managers	11-3051	720	\$32.22	\$45.72	\$44.20	\$52.48
Purchasing Managers	11-3061	390	\$33.70	\$48.21	\$47.48	\$55.45
Transportation, Storage, and Distribution Managers	11-3071	450	\$26.39	\$41.74	\$40.27	\$49.42
Compensation and Benefits Managers	11-3111	110	\$30.98	\$44.25	\$43.83	\$50.88
Human Resources Managers	11-3121	360	\$33.32	\$49.60	\$44.80	\$57.75
Training and Development Managers	11-3131	100	\$30.53	\$45.32	\$44.34	\$52.72
Construction Managers	11-9021	730	\$27.98	\$39.97	\$36.84	\$45.96
Education Administrators, Preschool and Child Care Center/Program	11-9031	320	\$14.25	\$18.41	\$17.40	\$20.48
Education Administrators, Elementary and Secondary School	11-9032	1,250	\$59,336	\$75,665	\$76,945	\$83,829
Education Administrators, Postsecondary	11-9033	650	\$23.64	\$43.23	\$37.56	\$53.02
Education Administrators, All Other	11-9039	180	\$23.64	\$35.26	\$36.67	\$41.08
Engineering Managers	11-9041	1,040	\$41.53	\$61.13	\$57.01	\$70.93
Food Service Managers	11-9051	810	\$18.89	\$26.67	\$24.18	\$30.55
Lodging Managers	11-9081	110	\$17.17	\$25.80	\$22.66	\$30.11
Medical and Health Services Managers	11-9111	1,250	\$30.22	\$46.09	\$41.91	\$54.01
Natural Sciences Managers	11-9121	100	\$33.07	\$48.88	\$48.06	\$56.78
Postmasters and Mail Superintendents	11-9131	210	\$23.43	\$31.14	\$31.80	\$34.99
Property, Real Estate, and Community Association Managers	11-9141	740	\$18.55	\$29.45	\$25.72	\$34.91
Social and Community Service Managers	11-9151	670	\$19.41	\$27.34	\$25.99	\$31.30
Emergency Management Directors	11-9161	50	\$12.33	\$22.78	\$24.15	\$28.00
Managers, All Other	11-9199	4,770	\$32.90	\$55.28	\$48.59	\$66.48
Business and Financial Operations Occupations	13-0000	27,190	\$18.97	\$30.48	\$28.13	\$36.23
Wholesale and Retail Buyers, Except Farm Products	13-1022	620	\$16.65	\$24.61	\$22.83	\$28.59
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	1,320	\$19.76	\$28.12	\$27.34	\$32.30
Claims Adjusters, Examiners, and Investigators	13-1031	1,160	\$22.12	\$31.13	\$30.07	\$35.63

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2010 occupational wages were updated to June 2011 using Employment Cost Index (ECI) factors.

Data on our Web Site

This publication can be downloaded in its entirety or in sections from the New Hampshire Employment Security web site www.nh.gov/nhes/elmi/oesfiles.htm.

The files are in PDF format and can be viewed in Adobe Acrobat.

In addition to these PDF files, similar employment and wage tables are provided in HTML format. The same statewide and 16 substate areas from the print version are represented, as well as New Hampshire's 10 counties. (County information is not included in the print version.)

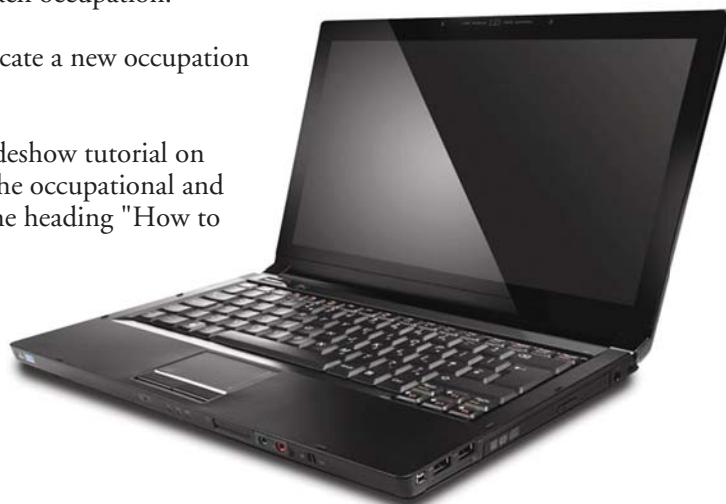
These easy-to-access HTML tables are interactive. Once the area and job title are found, simply click on the title to bring up an Area Profile for that job.

Area Profiles contain useful information such as:

- ⇒ Job definitions (no need to consult a glossary)
- ⇒ Highest Employment and Best Pay for the top five areas in the state
- ⇒ Colorful state maps with area breakdown, comparing the mean wage among areas
- ⇒ Graphs that illustrate the spread of data around the median wage
- ⇒ A summary of key employment and wage data for each occupation.

From Area Profiles, drop-down menus are available to locate a new occupation for that area, or a new area for the occupation.

The OES program has developed a brief, informative slideshow tutorial on our web site to enhance your use and understanding of the occupational and wage data presented. You may view this tutorial under the heading "How to Use Wage Data" at www.nh.gov/nhes/elmi/oesfiles.htm.



Statewide

New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	603,420	\$10.19	\$21.73	\$16.98	\$27.50
Management Occupations	11-0000	34,170	\$27.00	\$50.93	\$44.50	\$62.90
Chief Executives	11-1011	2,270	\$43.74	\$84.88	\$80.94	\$105.45
General and Operations Managers	11-1021	6,720	\$30.12	\$55.11	\$47.08	\$67.59
Legislators	11-1031	410	\$16,440	\$17,854	\$16,632	\$18,561
Advertising and Promotions Managers	11-2011	180	\$20.72	\$31.77	\$29.61	\$37.31
Marketing Managers	11-2021	1,450	\$27.04	\$47.37	\$44.79	\$57.54
Sales Managers	11-2022	1,270	\$33.16	\$57.51	\$52.86	\$69.70
Public Relations Managers	11-2031	340	\$30.43	\$49.32	\$42.95	\$58.75
Administrative Services Managers	11-3011	700	\$25.42	\$38.99	\$36.64	\$45.78
Computer and Information Systems Managers	11-3021	2,360	\$38.54	\$59.89	\$55.27	\$70.56
Financial Managers	11-3031	3,450	\$27.79	\$48.11	\$43.59	\$58.27
Industrial Production Managers	11-3051	720	\$32.22	\$45.72	\$44.20	\$52.48
Purchasing Managers	11-3061	390	\$33.70	\$48.21	\$47.48	\$55.45
Transportation, Storage, and Distribution Managers	11-3071	450	\$26.39	\$41.74	\$40.27	\$49.42
Compensation and Benefits Managers	11-3111	110	\$30.98	\$44.25	\$43.83	\$50.88
Human Resources Managers	11-3121	360	\$33.32	\$49.60	\$44.80	\$57.75
Training and Development Managers	11-3131	100	\$30.53	\$45.32	\$44.34	\$52.72
Construction Managers	11-9021	730	\$27.98	\$39.97	\$36.84	\$45.96
Education Administrators, Preschool and Child Care Center/Program	11-9031	320	\$14.25	\$18.41	\$17.40	\$20.48
Education Administrators, Elementary and Secondary School	11-9032	1,250	\$59,336	\$75,665	\$76,945	\$83,829
Education Administrators, Postsecondary	11-9033	650	\$23.64	\$43.23	\$37.56	\$53.02
Education Administrators, All Other	11-9039	180	\$23.64	\$35.26	\$36.67	\$41.08
Engineering Managers	11-9041	1,040	\$41.53	\$61.13	\$57.01	\$70.93
Food Service Managers	11-9051	810	\$18.89	\$26.67	\$24.18	\$30.55
Lodging Managers	11-9081	110	\$17.17	\$25.80	\$22.66	\$30.11
Medical and Health Services Managers	11-9111	1,250	\$30.22	\$46.09	\$41.91	\$54.01
Natural Sciences Managers	11-9121	100	\$33.07	\$48.88	\$48.06	\$56.78
Postmasters and Mail Superintendents	11-9131	210	\$23.43	\$31.14	\$31.80	\$34.99
Property, Real Estate, and Community Association Managers	11-9141	740	\$18.55	\$29.45	\$25.72	\$34.91
Social and Community Service Managers	11-9151	670	\$19.41	\$27.34	\$25.99	\$31.30
Emergency Management Directors	11-9161	50	\$12.33	\$22.78	\$24.15	\$28.00
Managers, All Other	11-9199	4,770	\$32.90	\$55.28	\$48.59	\$66.48
Business and Financial Operations Occupations	13-0000	27,190	\$18.97	\$30.48	\$28.13	\$36.23
Wholesale and Retail Buyers, Except Farm Products	13-1022	620	\$16.65	\$24.61	\$22.83	\$28.59
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	1,320	\$19.76	\$28.12	\$27.34	\$32.30
Claims Adjusters, Examiners, and Investigators	13-1031	1,160	\$22.12	\$31.13	\$30.07	\$35.63
Insurance Appraisers, Auto Damage	13-1032	30	\$25.94	\$29.18	\$28.76	\$30.79
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	830	\$21.23	\$29.11	\$30.65	\$33.05

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New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cost Estimators	13-1051	890	\$20.62	\$30.35	\$29.18	\$35.20
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	1,810	\$15.35	\$25.41	\$23.17	\$30.45
Logisticians	13-1081	350	\$26.21	\$35.57	\$35.56	\$40.25
Management Analysts	13-1111	1,430	\$26.50	\$45.61	\$38.49	\$55.17
Meeting and Convention Planners	13-1121	200	\$16.12	\$21.38	\$20.23	\$24.00
Compensation, Benefits, and Job Analysis Specialists	13-1141	420	\$18.18	\$25.22	\$24.50	\$28.73
Training and Development Specialists	13-1151	700	\$16.68	\$25.41	\$23.98	\$29.78
Market Research Analysts	13-1161	880	\$19.24	\$31.42	\$29.57	\$37.52
Business Operations Specialists, All Other	13-1199	6,380	\$18.23	\$28.51	\$27.05	\$33.66
Accountants and Auditors	13-2011	3,690	\$21.05	\$30.68	\$29.10	\$35.49
Appraisers and Assessors of Real Estate	13-2021	330	\$19.61	\$30.45	\$28.02	\$35.86
Budget Analysts	13-2031	170	\$23.88	\$32.62	\$32.93	\$37.00
Credit Analysts	13-2041	230	\$18.85	\$27.70	\$24.88	\$32.12
Financial Analysts	13-2051	750	\$21.48	\$31.84	\$29.12	\$37.03
Personal Financial Advisors	13-2052	NP	\$18.70	\$36.83	\$26.66	\$45.89
Insurance Underwriters	13-2053	350	\$20.44	\$31.47	\$28.69	\$36.98
Financial Examiners	13-2061	170	\$23.86	\$36.92	\$34.24	\$43.45
Loan Counselors	13-2071	NP	\$17.33	\$23.95	\$23.04	\$27.25
Loan Officers	13-2072	1,220	\$20.35	\$33.01	\$30.73	\$39.34
Tax Examiners, Collectors, and Revenue Agents	13-2081	350	\$15.03	\$25.95	\$23.31	\$31.40
Tax Preparers	13-2082	200	\$12.43	\$19.95	\$19.80	\$23.72
Financial Specialists, All Other	13-2099	1,650	\$19.33	\$33.47	\$29.75	\$40.54
Computer and Mathematical Occupations	15-0000	17,980	\$23.23	\$38.09	\$36.61	\$45.52
Computer and Information Scientists, Research	15-1111	60	\$44.95	\$55.21	\$54.82	\$60.34
Computer Systems Analysts	15-1121	2,740	\$27.61	\$37.43	\$36.87	\$42.35
Computer Programmers	15-1131	1,330	\$20.79	\$32.27	\$31.92	\$38.01
Computer Software Engineers, Applications	15-1132	4,660	\$31.24	\$44.58	\$43.99	\$51.26
Computer Software Engineers, Systems Software	15-1133	2,210	\$35.29	\$50.82	\$50.31	\$58.59
Database Administrators	15-1141	490	\$26.54	\$39.64	\$40.29	\$46.19
Network and Computer Systems Administrators	15-1142	1,610	\$24.16	\$33.17	\$32.18	\$37.67
Computer Support Specialists	15-1150	2,810	\$16.71	\$25.13	\$23.35	\$29.33
Information Security Analysts, Web Developers, and Computer Network Architects	15-1179	800	\$22.63	\$35.36	\$31.57	\$41.72
Computer Occupations, All Other	15-1799	970	\$18.12	\$35.12	\$33.44	\$43.62
Actuaries	15-2011	60	\$32.17	\$46.28	\$40.93	\$53.35
Operations Research Analysts	15-2031	140	\$23.17	\$31.42	\$28.98	\$35.54
Statisticians	15-2041	80	\$21.71	\$30.07	\$28.91	\$34.24
Architecture and Engineering Occupations	17-0000	11,820	\$22.02	\$34.90	\$32.34	\$41.33
Architects, Except Landscape and Naval	17-1011	190	\$22.13	\$36.51	\$35.62	\$43.70
Landscape Architects	17-1012	NP	\$27.07	\$33.16	\$32.79	\$36.21

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New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cartographers and Photogrammetrists	17-1021	70	\$17.90	\$25.39	\$24.04	\$29.14
Surveyors	17-1022	230	\$20.98	\$28.58	\$27.66	\$32.37
Biomedical Engineers	17-2031	50	\$30.66	\$43.04	\$44.21	\$49.22
Chemical Engineers	17-2041	70	\$29.41	\$39.76	\$37.66	\$44.94
Civil Engineers	17-2051	900	\$27.01	\$37.53	\$34.97	\$42.79
Computer Hardware Engineers	17-2061	180	\$29.89	\$47.75	\$42.49	\$56.68
Electrical Engineers	17-2071	1,180	\$29.59	\$44.62	\$42.65	\$52.15
Electronics Engineers, Except Computer	17-2072	530	\$30.44	\$43.46	\$42.28	\$49.98
Environmental Engineers	17-2081	270	\$26.71	\$39.18	\$36.35	\$45.41
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	17-2111	50	\$25.75	\$34.64	\$34.90	\$39.08
Industrial Engineers	17-2112	1,100	\$27.37	\$37.76	\$36.79	\$42.95
Materials Engineers	17-2131	70	\$29.77	\$39.76	\$40.76	\$44.76
Mechanical Engineers	17-2141	1,450	\$27.60	\$38.60	\$36.38	\$44.11
Engineers, All Other	17-2199	1,470	\$27.81	\$39.73	\$38.61	\$45.69
Architectural and Civil Drafters	17-3011	340	\$16.01	\$22.58	\$21.85	\$25.88
Electrical and Electronics Drafters	17-3012	160	\$19.80	\$27.64	\$29.18	\$31.56
Mechanical Drafters	17-3013	170	\$17.55	\$24.53	\$24.81	\$28.02
Drafters, All Other	17-3019	360	\$16.02	\$23.18	\$22.47	\$26.76
Civil Engineering Technicians	17-3022	140	\$17.62	\$23.82	\$24.96	\$26.92
Electrical and Electronic Engineering Technicians	17-3023	950	\$19.76	\$25.71	\$25.76	\$28.68
Electro-Mechanical Technicians	17-3024	30	\$18.11	\$23.60	\$22.09	\$26.34
Environmental Engineering Technicians	17-3025	NP	\$16.96	\$22.25	\$21.41	\$24.89
Industrial Engineering Technicians	17-3026	300	\$19.26	\$23.70	\$23.39	\$25.92
Mechanical Engineering Technicians	17-3027	390	\$18.25	\$24.33	\$23.80	\$27.37
Engineering Technicians, Except Drafters, All Other	17-3029	670	\$17.53	\$23.64	\$23.10	\$26.69
Surveying and Mapping Technicians	17-3031	200	\$17.18	\$20.76	\$20.87	\$22.55
Life, Physical, and Social Science Occupations	19-0000	4,000	\$17.73	\$29.61	\$27.32	\$35.56
Food Scientists and Technologists	19-1012	30	\$16.74	\$28.28	\$23.75	\$34.05
Microbiologists	19-1022	30	\$26.08	\$35.55	\$34.70	\$40.29
Zoologists and Wildlife Biologists	19-1023	80	\$22.93	\$27.90	\$26.66	\$30.40
Biological Scientists, All Other	19-1029	90	\$24.39	\$34.03	\$34.78	\$38.84
Conservation Scientists	19-1031	50	\$24.00	\$36.31	\$34.68	\$42.47
Foresters	19-1032	40	\$23.31	\$28.18	\$27.86	\$30.60
Medical Scientists, Except Epidemiologists	19-1042	360	\$19.99	\$27.40	\$26.76	\$31.10
Life Scientists, All Other	19-1099	70	\$32.16	\$40.37	\$40.89	\$44.48
Physicists	19-2012	50	\$31.84	\$60.50	\$57.24	\$74.84
Atmospheric and Space Scientists	19-2021	50	\$24.44	\$30.94	\$28.39	\$34.18
Chemists	19-2031	140	\$22.88	\$36.30	\$35.63	\$43.01
Materials Scientists	19-2032	NP	\$34.08	\$50.84	\$49.08	\$59.22
Environmental Scientists and Specialists, Including Health	19-2041	390	\$22.52	\$30.83	\$29.68	\$34.98

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New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Geoscientists, Except Hydrologists and Geographers	19-2042	80	\$25.52	\$36.46	\$31.54	\$41.93
Hydrologists	19-2043	60	\$29.52	\$41.26	\$36.23	\$47.12
Physical Scientists, All Other	19-2099	180	\$23.10	\$44.59	\$36.57	\$55.33
Survey Researchers	19-3022	NP	\$9.98	\$20.24	\$16.81	\$25.37
Clinical, Counseling, and School Psychologists	19-3031	470	\$21.81	\$30.75	\$30.55	\$35.22
Psychologists, All Other	19-3039	30	\$30.08	\$47.80	\$48.40	\$56.66
Urban and Regional Planners	19-3051	270	\$21.21	\$28.14	\$27.31	\$31.61
Social Scientists and Related Workers, All Other	19-3099	100	\$22.05	\$32.69	\$32.11	\$38.00
Biological Technicians	19-4021	200	\$15.70	\$21.70	\$19.92	\$24.70
Chemical Technicians	19-4031	110	\$15.13	\$22.57	\$23.38	\$26.30
Social Science Research Assistants	19-4061	30	\$12.42	\$16.28	\$14.49	\$18.21
Environmental Science and Protection Technicians, Including Health	19-4091	160	\$14.92	\$19.72	\$18.66	\$22.13
Forensic Science Technicians	19-4092	40	\$23.94	\$29.03	\$29.24	\$31.59
Forest and Conservation Technicians	19-4093	80	\$14.13	\$18.34	\$15.33	\$20.44
Life, Physical, and Social Science Technicians, All Other	19-4099	460	\$13.62	\$19.79	\$18.54	\$22.88
Community and Social Services Occupations	21-0000	8,050	\$11.85	\$19.12	\$17.72	\$22.76
Substance Abuse and Behavioral Disorder Counselors	21-1011	210	\$10.01	\$16.22	\$15.47	\$19.32
Educational, Vocational, and School Counselors	21-1012	1,350	\$17.53	\$24.34	\$23.49	\$27.74
Marriage and Family Therapists	21-1013	140	\$14.74	\$19.24	\$18.21	\$21.49
Mental Health Counselors	21-1014	640	\$12.16	\$18.59	\$18.35	\$21.81
Rehabilitation Counselors	21-1015	640	\$10.98	\$16.19	\$14.33	\$18.80
Counselors, All Other	21-1019	340	\$11.09	\$15.41	\$14.82	\$17.56
Child, Family, and School Social Workers	21-1021	540	\$14.79	\$20.12	\$19.39	\$22.79
Medical and Public Health Social Workers	21-1022	420	\$19.25	\$25.39	\$25.84	\$28.45
Mental Health and Substance Abuse Social Workers	21-1023	380	\$14.39	\$20.50	\$18.56	\$23.54
Social Workers, All Other	21-1029	150	\$13.79	\$21.63	\$17.73	\$25.55
Health Educators	21-1091	280	#	#	#	#
Probation Officers and Correctional Treatment Specialists	21-1092	250	\$21.14	\$25.88	\$26.17	\$28.25
Social and Human Service Assistants	21-1093	2,040	\$9.76	\$13.26	\$12.99	\$15.01
Community and Social Service Specialists, All Other	21-1798	570	\$14.00	\$19.54	\$19.02	\$22.32
Clergy	21-2011	70	\$17.03	\$24.33	\$24.41	\$27.98
Legal Occupations	23-0000	3,310	\$19.53	\$38.54	\$31.66	\$48.04
Lawyers	23-1011	1,930	\$28.66	\$49.62	\$42.71	\$60.10
Administrative Law Judges, Adjudicators, and Hearing Officers	23-1021	NP	\$18.91	\$28.54	\$25.36	\$33.36
Paralegals and Legal Assistants	23-2011	1,030	\$15.95	\$21.82	\$21.39	\$24.75
Title Examiners, Abstractors, and Searchers	23-2093	30	\$14.47	\$18.34	\$16.91	\$20.28
Legal Support Workers, All Other	23-2099	110	\$16.19	\$26.84	\$23.86	\$32.15
Education, Training, and Library Occupations	25-0000	45,480	\$11.98	\$22.24	\$20.06	\$27.37
Business Teachers, Postsecondary	25-1011	390	\$53,355	\$102,171	\$83,103	\$126,579

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Computer Science Teachers, Postsecondary	25-1021	160	\$52,955	\$86,197	\$74,777	\$102,819
Mathematical Science Teachers, Postsecondary	25-1022	180	\$51,477	\$75,738	\$62,721	\$87,867
Engineering Teachers, Postsecondary	25-1032	140	\$74,166	\$109,672	\$109,954	\$127,425
Biological Science Teachers, Postsecondary	25-1042	520	\$59,942	\$114,034	\$97,291	\$141,079
Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	25-1051	80	\$63,063	\$84,328	\$81,400	\$94,961
Chemistry Teachers, Postsecondary	25-1052	90	\$53,351	\$85,857	\$72,847	\$102,110
Physics Teachers, Postsecondary	25-1054	80	\$65,460	\$98,793	\$99,008	\$115,460
Economics Teachers, Postsecondary	25-1063	80	\$72,330	\$119,750	\$111,421	\$143,460
Geography Teachers, Postsecondary	25-1064	30	\$62,853	\$89,056	\$85,460	\$102,159
Political Science Teachers, Postsecondary	25-1065	70	\$69,265	\$102,434	\$93,046	\$119,019
Psychology Teachers, Postsecondary	25-1066	150	\$56,296	\$89,169	\$78,574	\$105,605
Sociology Teachers, Postsecondary	25-1067	80	\$45,717	\$76,712	\$72,469	\$92,210
Social Sciences Teachers, Postsecondary, All Other	25-1069	150	\$25.46	\$33.86	\$33.14	\$38.06
Health Specialties Teachers, Postsecondary	25-1071	220	\$49,079	\$86,074	\$69,966	\$104,571
Nursing Instructors and Teachers, Postsecondary	25-1072	250	\$47,580	\$62,680	\$59,578	\$70,230
Education Teachers, Postsecondary	25-1081	220	\$51,573	\$69,463	\$64,284	\$78,408
Social Work Teachers, Postsecondary	25-1113	60	\$51,775	\$68,507	\$65,573	\$76,874
Art, Drama, and Music Teachers, Postsecondary	25-1121	450	\$53,668	\$71,261	\$70,253	\$80,058
Communications Teachers, Postsecondary	25-1122	40	\$52,815	\$69,618	\$67,758	\$78,018
English Language and Literature Teachers, Postsecondary	25-1123	390	\$51,667	\$74,319	\$67,409	\$85,646
Foreign Language and Literature Teachers, Postsecondary	25-1124	160	\$53,077	\$80,601	\$73,910	\$94,363
History Teachers, Postsecondary	25-1125	110	\$60,733	\$79,047	\$75,443	\$88,204
Philosophy and Religion Teachers, Postsecondary	25-1126	130	\$55,659	\$81,179	\$75,643	\$93,939
Recreation and Fitness Studies Teachers, Postsecondary	25-1193	50	\$57,729	\$77,973	\$74,490	\$88,094
Vocational Education Teachers, Postsecondary	25-1194	230	\$16.98	\$24.44	\$23.99	\$28.17
Postsecondary Teachers, All Other	25-1199	660	\$43,528	\$72,979	\$60,367	\$87,705
Preschool Teachers, Except Special Education	25-2011	2,770	\$10.44	\$13.01	\$12.70	\$14.29
Kindergarten Teachers, Except Special Education	25-2012	510	\$28,620	\$42,974	\$42,736	\$50,151
Elementary School Teachers, Except Special Education	25-2021	7,210	\$37,374	\$51,344	\$51,950	\$58,331
Middle School Teachers, Except Special and Vocational Education	25-2022	3,680	\$37,743	\$49,775	\$49,725	\$55,792
Vocational Education Teachers, Middle School	25-2023	60	\$43,736	\$57,357	\$59,768	\$64,168
Secondary School Teachers, Except Special and Vocational Education	25-2031	4,890	\$37,139	\$50,921	\$49,984	\$57,812
Vocational Education Teachers, Secondary School	25-2032	350	\$41,516	\$56,260	\$56,051	\$63,632
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	1,200	\$38,246	\$51,255	\$51,273	\$57,760
Special Education Teachers, Middle School	25-2053	600	\$39,332	\$51,314	\$50,608	\$57,304
Special Education Teachers, Secondary School	25-2054	580	\$40,551	\$53,806	\$52,664	\$60,433
Adult Literacy, Remedial Education, and GED Teachers and Instructors	25-3011	130	\$14.28	\$24.16	\$24.59	\$29.10
Self-Enrichment Education Teachers	25-3021	980	\$9.93	\$19.80	\$18.64	\$24.75
All Other Teachers, Primary, Secondary, and Adult	25-3999	4,790	\$20,708	\$36,159	\$29,634	\$43,885
Curators	25-4012	50	\$16.32	\$23.54	\$20.54	\$27.15
Librarians	25-4021	1,120	\$16.21	\$24.24	\$23.30	\$28.25

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New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Library Technicians	25-4031	800	\$11.19	\$14.93	\$14.66	\$16.79
Instructional Coordinators	25-9031	400	\$21.89	\$31.95	\$30.81	\$36.99
Teacher Assistants	25-9041	9,300	\$20,306	\$26,537	\$26,329	\$29,652
Education, Training, and Library Workers, All Other	25-9099	600	\$15.98	\$23.21	\$22.46	\$26.83
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	5,900	\$12.47	\$22.51	\$20.40	\$27.53
Art Directors	27-1011	100	\$22.32	\$34.60	\$34.02	\$40.75
Multi-Media Artists and Animators	27-1014	NP	\$19.70	\$30.21	\$30.48	\$35.48
Commercial and Industrial Designers	27-1021	70	\$23.17	\$32.83	\$32.75	\$37.66
Fashion Designers	27-1022	40	\$26.10	\$42.97	\$39.53	\$51.39
Floral Designers	27-1023	260	\$10.55	\$13.82	\$13.58	\$15.45
Graphic Designers	27-1024	910	\$14.59	\$20.86	\$19.27	\$24.00
Interior Designers	27-1025	NP	\$13.12	\$17.55	\$14.50	\$19.77
Merchandise Displayers and Window Trimmers	27-1026	190	\$10.80	\$14.52	\$14.14	\$16.39
Designers, All Other	27-1029	130	\$10.57	\$17.83	\$15.79	\$21.46
Actors	27-2011	90	\$8.98	\$11.56	\$9.65	\$12.85
Producers and Directors	27-2012	200	\$13.73	\$22.60	\$22.56	\$27.05
Athletes and Sports Competitors	27-2021	60	\$17,941	\$72,508	\$37,892	\$99,790
Coaches and Scouts	27-2022	520	\$20,354	\$43,791	\$40,854	\$55,510
Umpires, Referees, and Other Sports Officials	27-2023	NP	\$24,910	\$26,518	\$26,893	\$27,322
Music Directors and Composers	27-2041	30	\$15.38	\$26.55	\$22.88	\$32.14
Entertainers and Performers, Sports and Related Workers, All Other	27-2099	40	\$8.48	\$12.68	\$12.50	\$14.78
Radio and Television Announcers	27-3011	160	\$8.61	\$14.08	\$12.48	\$16.82
Reporters and Correspondents	27-3022	150	\$11.54	\$20.86	\$16.60	\$25.53
Public Relations Specialists	27-3031	890	\$18.94	\$26.48	\$25.09	\$30.25
Editors	27-3041	360	\$17.98	\$28.07	\$26.36	\$33.11
Technical Writers	27-3042	170	\$26.80	\$36.84	\$35.52	\$41.86
Writers and Authors	27-3043	250	\$16.43	\$24.41	\$22.73	\$28.41
Interpreters and Translators	27-3091	160	\$18.31	\$22.60	\$21.85	\$24.75
Media and Communication Workers, All Other	27-3099	70	\$8.65	\$14.83	\$13.74	\$17.92
Audio and Video Equipment Technicians	27-4011	140	\$13.84	\$24.17	\$21.70	\$29.33
Broadcast Technicians	27-4012	120	\$10.94	\$22.84	\$15.59	\$28.78
Photographers	27-4021	210	\$9.43	\$18.10	\$16.89	\$22.44
Film and Video Editors	27-4032	40	\$14.62	\$27.17	\$25.07	\$33.45
Media and Communication Equipment Workers, All Other	27-4099	80	\$9.16	\$16.11	\$15.63	\$19.58
Healthcare Practitioners and Technical Occupations	29-0000	36,850	\$18.19	\$35.59	\$29.46	\$44.30
Chiropractors	29-1011	110	\$20.16	\$42.20	\$27.20	\$53.22
Dentists, General	29-1021	250	#	\$109.03	#	#
Orthodontists	29-1023	NP	\$49.66	\$99.98	#	\$125.13
Dentists, All Other Specialists	29-1029	NP	#	\$120.35	#	#
Dietitians and Nutritionists	29-1031	270	\$21.80	\$27.68	\$27.62	\$30.62

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New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Optometrists	29-1041	110	\$33.04	\$57.97	\$49.46	\$70.42
Pharmacists	29-1051	1,890	\$48.19	\$56.62	\$57.78	\$60.84
Anesthesiologists	29-1061	NP	#	\$127.66	#	#
Family and General Practitioners	29-1062	360	\$66.38	\$88.83	#	\$100.06
Internists, General	29-1063	90	#	\$107.83	#	#
Obstetricians and Gynecologists	29-1064	70	#	\$112.57	#	#
Pediatricians, General	29-1065	50	\$60.81	\$77.72	\$71.18	\$86.18
Psychiatrists	29-1066	60	\$61.54	\$81.30	\$78.26	\$91.18
Surgeons	29-1067	240	#	\$119.24	#	#
Physicians and Surgeons, All Other	29-1069	1,590	#	\$106.49	#	#
Physician Assistants	29-1071	460	\$35.09	\$43.86	\$41.29	\$48.24
Podiatrists	29-1081	30	\$45.07	\$82.20	\$72.65	\$100.76
Registered Nurses	29-1111	13,850	\$23.46	\$30.99	\$30.16	\$34.75
Occupational Therapists	29-1122	820	\$22.87	\$30.84	\$31.30	\$34.81
Physical Therapists	29-1123	1,300	\$28.68	\$35.18	\$34.21	\$38.44
Radiation Therapists	29-1124	70	\$29.98	\$39.34	\$40.01	\$44.03
Recreational Therapists	29-1125	50	\$19.01	\$22.54	\$22.46	\$24.31
Respiratory Therapists	29-1126	520	\$22.89	\$28.30	\$28.94	\$31.00
Speech-Language Pathologists	29-1127	530	\$23.54	\$30.79	\$30.78	\$34.43
Exercise Physiologists	29-1128	150	\$16.81	\$21.23	\$19.55	\$23.44
Veterinarians	29-1131	300	\$28.85	\$46.33	\$40.59	\$55.08
Audiologists	29-1181	90	\$31.72	\$37.67	\$35.25	\$40.65
Health Diagnosing and Treating Practitioners, All Other	29-1199	130	\$27.08	\$39.21	\$38.52	\$45.28
Medical and Clinical Laboratory Technologists	29-2011	520	\$23.29	\$27.98	\$27.68	\$30.32
Medical and Clinical Laboratory Technicians	29-2012	540	\$10.83	\$18.41	\$17.38	\$22.20
Dental Hygienists	29-2021	1,160	\$31.90	\$36.22	\$36.78	\$38.38
Cardiovascular Technologists and Technicians	29-2031	210	\$18.17	\$27.62	\$27.72	\$32.34
Diagnostic Medical Sonographers	29-2032	220	\$29.97	\$35.32	\$35.57	\$38.00
Nuclear Medicine Technologists	29-2033	80	\$29.24	\$35.29	\$34.94	\$38.33
Radiologic Technologists and Technicians	29-2037	1,050	\$22.03	\$28.38	\$28.48	\$31.57
Emergency Medical Technicians and Paramedics	29-2041	1,330	\$9.59	\$15.65	\$14.17	\$18.67
Dietetic Technicians	29-2051	80	\$12.84	\$16.69	\$16.30	\$18.61
Pharmacy Technicians	29-2052	1,450	\$9.76	\$13.48	\$12.78	\$15.35
Psychiatric Technicians	29-2053	NP	\$9.93	\$14.35	\$13.81	\$16.56
Respiratory Therapy Technicians	29-2054	40	\$23.57	\$28.81	\$29.90	\$31.43
Surgical Technologists	29-2055	310	\$15.72	\$20.98	\$21.24	\$23.62
Veterinary Technologists and Technicians	29-2056	660	\$12.20	\$15.57	\$15.29	\$17.26
Licensed Practical and Licensed Vocational Nurses	29-2061	2,590	\$17.66	\$21.91	\$21.80	\$24.03
Medical Records and Health Information Technicians	29-2071	1,080	\$12.02	\$16.22	\$14.89	\$18.33
Opticians, Dispensing	29-2081	350	\$14.27	\$19.49	\$18.05	\$22.09
Orthotists and Prosthetists	29-2091	30	\$30.17	\$42.32	\$41.56	\$48.40
Health Technologists and Technicians, All Other	29-2799	620	\$14.15	\$19.75	\$17.93	\$22.56

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New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Occupational Health and Safety Specialists	29-9011	200	\$23.08	\$33.51	\$33.34	\$38.73
Occupational Health and Safety Technicians	29-9012	30	\$16.60	\$22.38	\$22.56	\$25.27
Athletic Trainers	29-9091	100	\$37,105	\$47,229	\$46,037	\$52,290
Healthcare Practitioners and Technical Workers, All Other	29-9799	540	\$20.92	\$32.15	\$30.83	\$37.76
Healthcare Support Occupations	31-0000	17,160	\$11.14	\$14.94	\$14.15	\$16.84
Home Health Aides	31-1011	2,290	\$9.85	\$11.32	\$10.98	\$12.05
Nursing Aides, Orderlies, and Attendants	31-1012	8,380	\$11.69	\$14.24	\$13.84	\$15.50
Psychiatric Aides	31-1013	330	\$13.18	\$15.21	\$15.33	\$16.22
Occupational Therapist Assistants	31-2011	130	\$17.68	\$23.75	\$24.71	\$26.78
Occupational Therapist Aides	31-2012	30	\$11.59	\$14.31	\$13.85	\$15.66
Physical Therapist Assistants	31-2021	400	\$19.35	\$23.62	\$23.49	\$25.76
Physical Therapist Aides	31-2022	130	\$11.16	\$14.06	\$13.79	\$15.51
Massage Therapists	31-9011	250	\$11.77	\$20.87	\$20.80	\$25.42
Dental Assistants	31-9091	1,540	\$15.33	\$20.29	\$20.85	\$22.77
Medical Assistants	31-9092	1,500	\$12.86	\$14.98	\$14.74	\$16.03
Medical Equipment Preparers	31-9093	300	\$12.61	\$15.13	\$14.95	\$16.40
Medical Transcriptionists	31-9094	370	\$14.39	\$17.53	\$17.35	\$19.09
Pharmacy Aides	31-9095	50	\$8.46	\$10.05	\$9.59	\$10.84
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	240	\$8.42	\$11.01	\$10.44	\$12.31
Healthcare Support Workers, All Other	31-9799	1,210	\$10.77	\$14.96	\$14.89	\$17.04
Protective Service Occupations	33-0000	11,060	\$11.67	\$20.06	\$18.92	\$24.26
First-Line Supervisors/Managers of Correctional Officers	33-1011	70	\$23.18	\$28.80	\$28.32	\$31.61
First-Line Supervisors/Managers of Police and Detectives	33-1012	470	\$25.57	\$34.38	\$33.44	\$38.80
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	390	\$20.38	\$29.25	\$30.19	\$33.69
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	150	\$17.88	\$24.84	\$23.58	\$28.31
Fire Fighters	33-2011	1,160	\$15.82	\$21.58	\$21.81	\$24.46
Fire Inspectors and Investigators	33-2021	80	\$17.46	\$27.96	\$25.55	\$33.22
Bailiffs	33-3011	190	\$9.79	\$15.46	\$11.89	\$18.30
Correctional Officers and Jailers	33-3012	1,050	\$15.06	\$19.44	\$19.65	\$21.61
Detectives and Criminal Investigators	33-3021	370	\$22.79	\$33.27	\$28.21	\$38.50
Parking Enforcement Workers	33-3041	80	\$12.62	\$15.73	\$15.39	\$17.28
Police and Sheriff's Patrol Officers	33-3051	2,840	\$17.17	\$23.44	\$23.13	\$26.58
Animal Control Workers	33-9011	90	\$8.45	\$13.96	\$13.99	\$16.71
Private Detectives and Investigators	33-9021	160	\$17.08	\$20.40	\$19.92	\$22.05
Security Guards	33-9032	2,380	\$10.27	\$13.46	\$12.53	\$15.06
Crossing Guards	33-9091	480	\$8.81	\$11.15	\$10.89	\$12.32
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	400	\$8.47	\$10.30	\$10.10	\$11.22
Transportation Security Screeners	33-9093	160	\$17.22	\$19.39	\$18.60	\$20.49
Protective Service Workers, All Other	33-9099	340	\$10.58	\$15.95	\$14.92	\$18.63

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New Hampshire Occupational Employment & Wages - 2011

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Food Preparation and Serving-Related Occupations	35-0000	51,090	\$8.20	\$10.72	\$9.41	\$11.99
Chefs and Head Cooks	35-1011	970	\$14.50	\$19.50	\$18.04	\$21.99
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	4,090	\$11.54	\$16.33	\$15.78	\$18.74
Cooks, Fast Food	35-2011	1,960	\$8.39	\$9.40	\$9.10	\$9.91
Cooks, Institution and Cafeteria	35-2012	1,600	\$10.61	\$13.59	\$13.27	\$15.08
Cooks, Restaurant	35-2014	4,650	\$9.10	\$11.97	\$11.65	\$13.40
Cooks, Short Order	35-2015	1,350	\$8.07	\$8.91	\$8.70	\$9.33
Cooks, All Other	35-2019	150	\$9.97	\$12.50	\$11.58	\$13.77
Food Preparation Workers	35-2021	3,370	\$8.21	\$9.91	\$9.33	\$10.76
Bartenders	35-3011	2,680	\$8.05	\$10.21	\$8.97	\$11.30
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	10,380	\$8.20	\$9.36	\$8.91	\$9.94
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	2,350	\$8.16	\$9.48	\$9.01	\$10.14
Waiters and Waitresses	35-3031	10,970	\$8.00	\$9.97	\$8.94	\$10.95
Food Servers, Nonrestaurant	35-3041	1,470	\$8.10	\$9.97	\$9.32	\$10.90
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	1,010	\$8.01	\$8.98	\$8.56	\$9.46
Dishwashers	35-9021	2,570	\$8.32	\$9.30	\$9.09	\$9.80
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	1,230	\$8.35	\$9.92	\$9.26	\$10.70
Food Preparation and Serving Related Workers, All Other	35-9099	280	\$8.00	\$10.17	\$9.11	\$11.27
Building and Grounds Cleaning and Maintenance Occupations	37-0000	19,720	\$9.28	\$13.07	\$12.07	\$14.98
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	830	\$13.86	\$18.98	\$18.68	\$21.53
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	740	\$15.85	\$22.41	\$21.71	\$25.70
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	8,870	\$9.32	\$12.59	\$11.90	\$14.22
Maids and Housekeeping Cleaners	37-2012	4,000	\$8.37	\$10.59	\$10.29	\$11.70
Building Cleaning Workers, All Other	37-2019	260	\$10.39	\$15.19	\$14.41	\$17.58
Pest Control Workers	37-2021	150	\$16.70	\$18.34	\$18.14	\$19.16
Landscaping and Groundskeeping Workers	37-3011	4,730	\$9.79	\$13.33	\$12.92	\$15.10
Tree Trimmers and Pruners	37-3013	30	\$15.55	\$19.92	\$19.95	\$22.10
Grounds Maintenance Workers, All Other	37-3019	100	\$8.09	\$11.15	\$9.05	\$12.68
Personal Care and Service Occupations	39-0000	16,290	\$8.37	\$12.01	\$10.69	\$13.83
First-Line Supervisors/Managers of Personal Service Workers	39-1021	730	\$11.72	\$15.85	\$15.24	\$17.92
Animal Trainers	39-2011	40	\$8.14	\$14.16	\$11.36	\$17.17
Nonfarm Animal Caretakers	39-2021	700	\$8.33	\$10.15	\$9.80	\$11.07
Ushers, Lobby Attendants, and Ticket Takers	39-3031	290	\$7.80	\$8.76	\$8.33	\$9.22
Amusement and Recreation Attendants	39-3091	930	\$8.05	\$9.40	\$8.71	\$10.08
Locker Room, Coatroom, and Dressing Room Attendants	39-3093	60	\$8.14	\$9.43	\$9.16	\$10.08
Funeral Attendants	39-4021	60	\$13.19	\$14.76	\$14.45	\$15.54
Funeral Service Managers, Directors, Morticians, and Undertakers	39-4831	150	\$19.53	\$28.17	\$27.28	\$32.49
Hairdressers, Hairstylists, and Cosmetologists	39-5012	2,180	\$8.36	\$13.18	\$11.11	\$15.58
Manicurists and Pedicurists	39-5092	290	\$8.84	\$10.97	\$10.95	\$12.05

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Skin Care Specialists	39-5094	170	\$11.11	\$14.11	\$13.80	\$15.60
Baggage Porters and Bellhops	39-6011	120	\$8.10	\$9.35	\$9.05	\$9.97
Concierges	39-6012	40	\$8.78	\$11.52	\$10.95	\$12.90
Tour Guides and Escorts	39-7011	240	\$9.45	\$12.87	\$13.31	\$14.58
Child Care Workers	39-9011	2,570	\$8.31	\$9.95	\$9.49	\$10.77
Personal and Home Care Aides	39-9021	3,460	\$8.97	\$10.70	\$10.63	\$11.57
Fitness Trainers and Aerobics Instructors	39-9031	1,780	\$8.37	\$14.15	\$11.18	\$17.02
Recreation Workers	39-9032	1,450	\$8.89	\$13.49	\$12.50	\$15.79
Residential Advisors	39-9041	530	\$11.86	\$13.96	\$13.61	\$15.03
Personal Care and Service Workers, All Other	39-9099	350	\$8.61	\$11.36	\$10.53	\$12.74
Sales and Related Occupations	41-0000	77,090	\$8.41	\$17.98	\$12.27	\$22.76
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	8,210	\$12.90	\$19.56	\$17.80	\$22.89
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	1,900	\$26.39	\$43.26	\$38.96	\$51.70
Cashiers	41-2011	22,610	\$8.21	\$9.49	\$9.03	\$10.12
Counter and Rental Clerks	41-2021	1,780	\$8.75	\$14.10	\$12.59	\$16.78
Parts Salespersons	41-2022	1,190	\$10.33	\$15.93	\$15.18	\$18.73
Retail Salespersons	41-2031	22,470	\$8.34	\$12.52	\$10.91	\$14.60
Advertising Sales Agents	41-3011	550	\$14.32	\$25.50	\$22.34	\$31.08
Insurance Sales Agents	41-3021	1,290	\$15.51	\$28.63	\$24.33	\$35.19
Securities, Commodities, and Financial Services Sales Agents	41-3031	NP	\$17.77	\$36.42	\$25.77	\$45.74
Travel Agents	41-3041	NP	\$14.40	\$19.14	\$19.28	\$21.52
Sales Representatives, Services, All Other	41-3099	2,040	\$14.92	\$30.06	\$24.18	\$37.63
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	3,770	\$22.41	\$47.80	\$40.46	\$60.50
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	6,610	\$16.15	\$30.88	\$26.80	\$38.24
Demonstrators and Product Promoters	41-9011	270	\$8.04	\$12.33	\$10.60	\$14.48
Real Estate Brokers	41-9021	90	\$15.51	\$25.84	\$27.39	\$31.01
Real Estate Sales Agents	41-9022	380	\$12.31	\$19.78	\$18.31	\$23.53
Sales Engineers	41-9031	430	\$28.84	\$43.71	\$42.81	\$51.13
Telemarketers	41-9041	1,010	\$9.57	\$16.28	\$15.31	\$19.64
Sales and Related Workers, All Other	41-9799	1,300	\$9.07	\$17.10	\$15.56	\$21.12
Office and Administrative Support Occupations	43-0000	102,210	\$10.69	\$16.27	\$15.42	\$19.07
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	7,380	\$16.26	\$23.43	\$22.46	\$27.01
Switchboard Operators, Including Answering Service	43-2011	740	\$9.74	\$12.83	\$12.74	\$14.38
Telephone Operators	43-2021	NP	\$10.39	\$16.32	\$14.55	\$19.29
Bill and Account Collectors	43-3011	1,070	\$11.55	\$15.75	\$15.20	\$17.85
Billing and Posting Clerks and Machine Operators	43-3021	1,900	\$12.76	\$16.21	\$15.97	\$17.92
Bookkeeping, Accounting, and Auditing Clerks	43-3031	8,120	\$12.54	\$17.90	\$17.16	\$20.58

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Payroll and Timekeeping Clerks	43-3051	740	\$14.80	\$18.85	\$18.17	\$20.88
Procurement Clerks	43-3061	NP	\$12.53	\$17.29	\$16.78	\$19.68
Tellers	43-3071	2,000	\$10.58	\$12.58	\$12.44	\$13.58
Brokerage Clerks	43-4011	90	\$15.06	\$19.52	\$19.37	\$21.76
Court, Municipal, and License Clerks	43-4031	400	\$12.43	\$16.72	\$16.16	\$18.86
Credit Authorizers, Checkers, and Clerks	43-4041	140	\$12.45	\$15.58	\$14.60	\$17.14
Customer Service Representatives	43-4051	7,420	\$11.24	\$17.05	\$16.32	\$19.95
Eligibility Interviewers, Government Programs	43-4061	360	\$14.82	\$18.55	\$18.64	\$20.40
File Clerks	43-4071	460	\$8.51	\$12.30	\$11.70	\$14.19
Hotel, Motel, and Resort Desk Clerks	43-4081	900	\$8.80	\$10.94	\$10.79	\$12.01
Interviewers, Except Eligibility and Loan	43-4111	920	\$11.35	\$14.36	\$14.13	\$15.86
Library Assistants, Clerical	43-4121	750	\$8.33	\$11.16	\$10.58	\$12.58
Loan Interviewers and Clerks	43-4131	500	\$13.06	\$17.72	\$16.71	\$20.05
New Accounts Clerks	43-4141	600	\$12.72	\$15.01	\$14.73	\$16.16
Order Clerks	43-4151	1,020	\$10.44	\$15.55	\$15.02	\$18.10
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	630	\$13.69	\$18.06	\$17.78	\$20.24
Receptionists and Information Clerks	43-4171	4,620	\$9.50	\$13.01	\$12.95	\$14.76
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	360	\$10.24	\$15.32	\$13.62	\$17.86
Information and Record Clerks, All Other	43-4199	1,300	\$8.38	\$13.93	\$13.71	\$16.70
Cargo and Freight Agents	43-5011	NP	\$12.20	\$18.06	\$17.37	\$20.99
Couriers and Messengers	43-5021	300	\$10.07	\$12.62	\$12.61	\$13.90
Police, Fire, and Ambulance Dispatchers	43-5031	740	\$14.66	\$18.39	\$18.03	\$20.26
Dispatchers, Except Police, Fire, and Ambulance	43-5032	770	\$12.67	\$18.04	\$17.53	\$20.73
Meter Readers, Utilities	43-5041	140	\$14.95	\$21.64	\$22.86	\$24.99
Postal Service Clerks	43-5051	480	\$24.24	\$25.88	\$26.03	\$26.69
Postal Service Mail Carriers	43-5052	1,570	\$19.35	\$24.06	\$25.74	\$26.41
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	810	\$19.50	\$23.59	\$25.21	\$25.63
Production, Planning, and Expediting Clerks	43-5061	1,170	\$15.31	\$21.82	\$21.07	\$25.08
Shipping, Receiving, and Traffic Clerks	43-5071	3,260	\$11.00	\$14.78	\$14.40	\$16.68
Stock Clerks and Order Fillers	43-5081	12,420	\$8.43	\$11.98	\$11.19	\$13.75
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	370	\$11.55	\$16.06	\$16.22	\$18.30
Executive Secretaries and Administrative Assistants	43-6011	2,650	\$16.98	\$22.23	\$21.68	\$24.85
Legal Secretaries	43-6012	910	\$15.28	\$19.52	\$19.26	\$21.64
Medical Secretaries	43-6013	2,510	\$13.01	\$16.42	\$16.06	\$18.14
Secretaries, Except Legal, Medical, and Executive	43-6014	11,270	\$11.35	\$15.42	\$15.23	\$17.45
Computer Operators	43-9011	280	\$14.52	\$18.92	\$18.57	\$21.11
Data Entry Keyers	43-9021	870	\$9.66	\$13.43	\$13.27	\$15.31
Word Processors and Typists	43-9022	100	\$12.12	\$15.36	\$15.47	\$16.99
Desktop Publishers	43-9031	120	\$14.58	\$19.28	\$17.86	\$21.63
Insurance Claims and Policy Processing Clerks	43-9041	1,370	\$14.06	\$17.92	\$17.32	\$19.86
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	720	\$10.75	\$14.16	\$13.41	\$15.87
Office Clerks, General	43-9061	11,710	\$11.52	\$16.04	\$15.65	\$18.30

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Office Machine Operators, Except Computer Proofreaders and Copy Markers	43-9071	250	\$10.24	\$13.59	\$13.44	\$15.27
Statistical Assistants	43-9081	50	\$10.21	\$13.87	\$13.39	\$15.70
Office and Administrative Support Workers, All Other	43-9111	30	\$9.53	\$15.70	\$16.40	\$18.79
	43-9799	4,160	\$8.36	\$12.94	\$11.86	\$15.22
Farming, Fishing, and Forestry Occupations	45-0000	NP	\$9.00	\$14.17	\$14.64	\$16.75
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	45-1011	40	\$15.95	\$20.92	\$21.24	\$23.42
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	180	\$8.10	\$11.66	\$10.36	\$13.45
Farmworkers, Farm and Ranch Animals	45-2093	90	\$8.35	\$10.54	\$9.99	\$11.62
Agricultural Workers, All Other	45-2099	50	\$13.27	\$15.40	\$14.56	\$16.47
Logging Equipment Operators	45-4022	NP	\$12.15	\$15.26	\$16.32	\$16.82
Construction and Extraction Occupations	47-0000	18,910	\$13.94	\$20.52	\$19.19	\$23.80
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	2,510	\$19.64	\$27.74	\$26.44	\$31.78
Brickmasons and Blockmasons	47-2021	220	\$20.11	\$23.90	\$23.33	\$25.80
Stonemasons	47-2022	70	\$14.62	\$20.54	\$19.38	\$23.49
Carpenters	47-2031	2,680	\$15.15	\$19.84	\$19.41	\$22.19
Carpet Installers	47-2041	90	\$15.18	\$18.94	\$17.90	\$20.83
Floor Layers, Except Carpet, Wood, and Hard Tiles	47-2042	NP	\$14.82	\$17.68	\$17.07	\$19.11
Floor Sanders and Finishers	47-2043	30	\$10.60	\$13.73	\$14.04	\$15.29
Tile and Marble Setters	47-2044	50	\$13.27	\$19.18	\$17.71	\$22.13
Cement Masons and Concrete Finishers	47-2051	140	\$15.14	\$20.94	\$20.18	\$23.83
Construction Laborers	47-2061	2,200	\$11.98	\$15.57	\$15.24	\$17.37
Paving, Surfacing, and Tamping Equipment Operators	47-2071	160	\$15.13	\$17.66	\$17.30	\$18.92
Operating Engineers and Other Construction Equipment Operators	47-2073	1,000	\$16.92	\$21.49	\$20.67	\$23.77
Drywall and Ceiling Tile Installers	47-2081	500	\$14.84	\$21.61	\$19.74	\$25.00
Tapers	47-2082	50	\$21.23	\$25.88	\$25.03	\$28.20
Electricians	47-2111	2,060	\$15.86	\$22.85	\$23.22	\$26.35
Glaziers	47-2121	130	\$13.75	\$19.27	\$19.52	\$22.02
Insulation Workers, Floor, Ceiling, and Wall	47-2131	60	\$12.75	\$16.30	\$14.36	\$18.06
Painters, Construction and Maintenance	47-2141	710	\$12.29	\$15.55	\$15.03	\$17.17
Pipelayers	47-2151	80	\$15.10	\$18.45	\$18.20	\$20.12
Plumbers, Pipefitters, and Steamfitters	47-2152	1,370	\$17.54	\$23.49	\$23.00	\$26.46
Plasterers and Stucco Masons	47-2161	70	\$12.47	\$17.04	\$16.40	\$19.31
Roofers	47-2181	250	\$12.82	\$18.07	\$16.91	\$20.70
Sheet Metal Workers	47-2211	500	\$12.52	\$18.75	\$17.78	\$21.86
Structural Iron and Steel Workers	47-2221	190	\$14.05	\$20.45	\$19.85	\$23.66
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	200	\$14.40	\$17.34	\$17.11	\$18.81
Helpers--Carpenters	47-3012	190	\$12.95	\$16.15	\$16.96	\$17.76

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Helpers--Electricians	47-3013	NP	\$11.11	\$14.13	\$13.58	\$15.64
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	150	\$12.60	\$15.01	\$14.48	\$16.22
Helpers, Construction Trades, All Other	47-3019	70	\$9.43	\$11.28	\$10.78	\$12.20
Construction and Building Inspectors	47-4011	300	\$17.97	\$24.94	\$24.84	\$28.43
Elevator Installers and Repairers	47-4021	30	\$39.53	\$47.55	\$50.11	\$51.57
Fence Erectors	47-4031	NP	\$13.72	\$15.47	\$15.24	\$16.34
Hazardous Materials Removal Workers	47-4041	210	\$15.16	\$22.09	\$20.79	\$25.55
Highway Maintenance Workers	47-4051	1,690	\$11.62	\$15.60	\$15.57	\$17.58
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	70	\$14.87	\$20.79	\$18.11	\$23.74
Construction and Related Workers, All Other	47-4799	330	\$13.47	\$21.49	\$18.35	\$25.50
Earth Drillers, Except Oil and Gas	47-5021	140	\$16.48	\$21.56	\$20.98	\$24.11
Helpers--Extraction Workers	47-5081	60	\$8.40	\$12.96	\$13.71	\$15.24
Installation, Maintenance, and Repair Occupations	49-0000	22,840	\$13.82	\$21.34	\$20.04	\$25.10
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	2,250	\$20.74	\$30.29	\$29.11	\$35.06
Computer, Automated Teller, and Office Machine Repairers	49-2011	580	\$11.48	\$18.08	\$17.83	\$21.38
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	930	\$18.39	\$26.48	\$27.91	\$30.52
Avionics Technicians	49-2091	40	\$20.46	\$24.25	\$23.02	\$26.14
Electric Motor, Power Tool, and Related Repairers	49-2092	30	\$14.53	\$19.64	\$18.98	\$22.20
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	310	\$17.10	\$23.49	\$22.04	\$26.69
Electronic Equipment Installers and Repairers, Motor Vehicles	49-2096	130	\$12.63	\$17.61	\$14.96	\$20.10
Electronic Home Entertainment Equipment Installers and Repairers	49-2097	400	\$13.08	\$18.30	\$16.12	\$20.91
Security and Fire Alarm Systems Installers	49-2098	220	\$14.18	\$19.71	\$19.09	\$22.48
Aircraft Mechanics and Service Technicians	49-3011	200	\$18.39	\$26.62	\$25.98	\$30.73
Automotive Body and Related Repairers	49-3021	760	\$13.77	\$20.79	\$18.60	\$24.30
Automotive Glass Installers and Repairers	49-3022	40	\$12.40	\$15.75	\$15.46	\$17.43
Automotive Service Technicians and Mechanics	49-3023	3,350	\$14.06	\$19.57	\$18.53	\$22.32
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	890	\$15.71	\$21.50	\$21.16	\$24.40
Farm Equipment Mechanics	49-3041	50	\$13.45	\$18.06	\$17.83	\$20.36
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	480	\$16.34	\$21.03	\$20.02	\$23.37
Motorboat Mechanics	49-3051	190	\$14.19	\$18.54	\$19.33	\$20.72
Motorcycle Mechanics	49-3052	190	\$13.48	\$18.35	\$17.81	\$20.78
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	230	\$12.41	\$16.20	\$16.13	\$18.10
Bicycle Repairers	49-3091	100	\$9.00	\$11.90	\$12.10	\$13.35
Recreational Vehicle Service Technicians	49-3092	70	\$13.52	\$16.81	\$16.60	\$18.45
Tire Repairers and Changers	49-3093	570	\$8.38	\$10.82	\$10.43	\$12.04
Mechanical Door Repairers	49-9011	110	\$16.45	\$19.74	\$19.13	\$21.40
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	160	\$16.44	\$23.49	\$22.02	\$27.02
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	1,410	\$17.27	\$22.57	\$22.30	\$25.22
Industrial Machinery Mechanics	49-9041	1,180	\$17.32	\$23.24	\$22.63	\$26.18
Maintenance Workers, Machinery	49-9043	110	\$14.58	\$18.60	\$19.05	\$20.62

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Millwrights	49-9044	50	\$20.78	\$29.65	\$31.69	\$34.09
Electrical Power-Line Installers and Repairers	49-9051	380	\$26.71	\$32.88	\$33.86	\$35.97
Telecommunications Line Installers and Repairers	49-9052	790	\$15.10	\$25.81	\$27.06	\$31.15
Medical Equipment Repairers	49-9062	160	\$15.81	\$21.75	\$20.99	\$24.72
Musical Instrument Repairers and Tuners	49-9063	50	\$11.79	\$20.29	\$18.52	\$24.54
Precision Instrument and Equipment Repairers, All Other	49-9069	170	\$15.08	\$22.28	\$21.29	\$25.88
Maintenance and Repair Workers, General	49-9071	4,660	\$13.23	\$18.51	\$17.86	\$21.15
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	40	\$12.85	\$15.87	\$15.72	\$17.38
Locksmiths and Safe Repairers	49-9094	60	\$16.99	\$22.48	\$21.85	\$25.22
Manufactured Building and Mobile Home Installers	49-9095	60	\$13.72	\$25.47	\$19.27	\$31.35
Helpers--Installation, Maintenance, and Repair Workers	49-9098	350	\$8.59	\$12.06	\$11.30	\$13.80
Installation, Maintenance, and Repair Workers, All Other	49-9799	870	\$10.49	\$17.91	\$17.60	\$21.62
Production Occupations	51-0000	41,290	\$11.20	\$16.74	\$15.58	\$19.50
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	3,010	\$18.65	\$26.62	\$25.98	\$30.60
Coil Winders, Tapers, and Finishers	51-2021	140	\$9.45	\$12.44	\$12.12	\$13.94
Electrical and Electronic Equipment Assemblers	51-2022	2,120	\$11.27	\$14.89	\$14.69	\$16.69
Electromechanical Equipment Assemblers	51-2023	1,160	\$11.88	\$15.60	\$15.08	\$17.45
Engine and Other Machine Assemblers	51-2031	150	\$13.23	\$17.80	\$18.00	\$20.09
Structural Metal Fabricators and Fitters	51-2041	280	\$13.29	\$17.34	\$17.19	\$19.37
Fiberglass Laminators and Fabricators	51-2091	NP	\$14.97	\$17.16	\$17.55	\$18.27
Team Assemblers	51-2092	2,310	\$10.22	\$13.94	\$13.35	\$15.80
Assemblers and Fabricators, All Other	51-2099	2,460	\$9.84	\$14.03	\$13.43	\$16.13
Bakers	51-3011	490	\$8.20	\$11.35	\$11.16	\$12.93
Butchers and Meat Cutters	51-3021	650	\$11.86	\$16.29	\$16.17	\$18.50
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	50	\$8.81	\$12.62	\$13.09	\$14.53
Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	51-3091	80	\$8.30	\$10.08	\$10.04	\$10.96
Food Batchmakers	51-3092	110	\$9.65	\$11.97	\$12.33	\$13.14
Food Cooking Machine Operators and Tenders	51-3093	120	\$8.92	\$11.99	\$11.22	\$13.53
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	980	\$12.61	\$17.10	\$16.82	\$19.34
Numerical Tool and Process Control Programmers	51-4012	160	\$18.12	\$24.46	\$22.62	\$27.62
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	420	\$11.30	\$14.22	\$13.73	\$15.69
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	51-4023	NP	\$11.47	\$16.12	\$14.40	\$18.44
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	740	\$10.66	\$15.09	\$14.63	\$17.30
Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4032	80	\$11.86	\$15.59	\$15.10	\$17.45
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	950	\$12.66	\$15.56	\$14.88	\$17.01

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Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	330	\$12.70	\$16.54	\$15.75	\$18.47
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	190	\$12.65	\$16.66	\$16.26	\$18.66
Machinists	51-4041	2,360	\$14.51	\$19.82	\$19.63	\$22.48
Metal-Refining Furnace Operators and Tenders	51-4051	70	\$15.80	\$18.86	\$19.13	\$20.39
Pourers and Casters, Metal	51-4052	80	\$14.47	\$17.19	\$16.97	\$18.55
Model Makers, Metal and Plastic	51-4061	30	\$11.68	\$18.18	\$16.50	\$21.44
Foundry Mold and Coremakers	51-4071	260	\$11.19	\$13.88	\$13.35	\$15.22
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	600	\$10.82	\$15.37	\$14.96	\$17.64
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	290	\$12.88	\$16.99	\$15.32	\$19.04
Tool and Die Makers	51-4111	440	\$18.48	\$23.94	\$23.99	\$26.68
Welders, Cutters, Solderers, and Brazers	51-4121	830	\$15.02	\$20.64	\$19.99	\$23.45
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	280	\$12.95	\$17.00	\$16.29	\$19.02
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	51-4191	130	\$13.45	\$16.91	\$15.97	\$18.63
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	150	\$12.94	\$16.94	\$16.15	\$18.93
Tool Grinders, Filers, and Sharpeners	51-4194	100	\$12.20	\$16.78	\$15.10	\$19.07
Metal Workers and Plastic Workers, All Other	51-4199	1,130	\$10.18	\$13.56	\$12.85	\$15.25
Prepress Technicians and Workers	51-5111	190	\$13.53	\$18.01	\$16.49	\$20.25
Printing Press Operators	51-5112	1,040	\$12.97	\$18.36	\$17.65	\$21.05
Print Binding and Finishing Workers	51-5113	190	\$11.67	\$15.63	\$15.71	\$17.62
Laundry and Dry-Cleaning Workers	51-6011	960	\$8.67	\$11.08	\$10.73	\$12.29
Pressers, Textile, Garment, and Related Materials	51-6021	250	\$9.49	\$10.88	\$11.04	\$11.58
Sewing Machine Operators	51-6031	400	\$8.84	\$12.58	\$12.06	\$14.45
Tailors, Dressmakers, and Custom Sewers	51-6052	120	\$10.77	\$14.58	\$13.65	\$16.48
Textile Bleaching and Dyeing Machine Operators and Tenders	51-6061	70	\$10.29	\$13.06	\$12.90	\$14.44
Textile Cutting Machine Setters, Operators, and Tenders	51-6062	70	\$9.04	\$12.02	\$11.40	\$13.52
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	140	\$10.76	\$13.56	\$12.45	\$14.95
Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	51-6064	70	\$11.18	\$15.19	\$14.00	\$17.19
Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers	51-6091	NP	\$11.12	\$14.77	\$14.94	\$16.59
Textile, Apparel, and Furnishings Workers, All Other	51-6099	340	\$10.61	\$14.14	\$13.94	\$15.91
Cabinetmakers and Bench Carpenters	51-7011	230	\$12.84	\$17.32	\$16.88	\$19.57
Furniture Finishers	51-7021	40	\$14.88	\$18.24	\$17.73	\$19.91
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	160	\$10.56	\$13.89	\$13.92	\$15.55
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	480	\$11.57	\$14.46	\$14.19	\$15.91
Woodworkers, All Other	51-7099	60	\$11.19	\$13.65	\$13.93	\$14.89
Power Plant Operators	51-8013	220	\$21.39	\$25.86	\$25.60	\$28.10

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Stationary Engineers and Boiler Operators	51-8021	100	\$19.86	\$23.46	\$23.25	\$25.25
Water and Liquid Waste Treatment Plant and System Operators	51-8031	370	\$15.90	\$20.04	\$19.87	\$22.10
Plant and System Operators, All Other	51-8099	60	\$19.35	\$23.04	\$23.18	\$24.88
Chemical Equipment Operators and Tenders	51-9011	50	\$13.54	\$18.07	\$17.82	\$20.33
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	40	\$18.17	\$20.63	\$20.79	\$21.85
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	280	\$13.22	\$16.88	\$16.49	\$18.70
Grinding and Polishing Workers, Hand	51-9022	110	\$9.69	\$13.53	\$13.34	\$15.46
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	290	\$12.07	\$17.07	\$16.81	\$19.56
Cutters and Trimmers, Hand	51-9031	90	\$9.09	\$14.32	\$14.24	\$16.93
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	120	\$12.71	\$17.33	\$17.10	\$19.64
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	460	\$12.25	\$17.21	\$17.54	\$19.69
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	40	\$14.05	\$16.37	\$16.33	\$17.54
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	2,710	\$12.04	\$17.36	\$16.62	\$20.03
Jewelers and Precious Stone and Metal Workers	51-9071	80	\$13.17	\$19.02	\$16.99	\$21.95
Dental Laboratory Technicians	51-9081	210	\$12.55	\$18.39	\$16.84	\$21.32
Medical Appliance Technicians	51-9082	40	\$16.49	\$21.59	\$21.14	\$24.14
Ophthalmic Laboratory Technicians	51-9083	200	\$10.69	\$14.88	\$13.96	\$16.97
Packaging and Filling Machine Operators and Tenders	51-9111	1,250	\$10.14	\$14.25	\$13.76	\$16.31
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	400	\$12.90	\$16.44	\$15.72	\$18.20
Painters, Transportation Equipment	51-9122	100	\$13.07	\$18.13	\$17.53	\$20.68
Painting, Coating, and Decorating Workers	51-9123	100	\$9.83	\$13.58	\$13.29	\$15.46
Semiconductor Processors	51-9141	110	\$13.97	\$22.09	\$17.11	\$26.14
Photographic Process Workers and Processing Machine Operators	51-9151	260	\$8.32	\$11.29	\$10.55	\$12.77
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	100	\$11.17	\$14.06	\$13.82	\$15.50
Cooling and Freezing Equipment Operators and Tenders	51-9193	NP	\$9.58	\$14.24	\$14.20	\$16.56
Etchers and Engravers	51-9194	30	\$16.68	\$18.15	\$17.52	\$18.89
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	120	\$11.48	\$14.34	\$14.13	\$15.77
Paper Goods Machine Setters, Operators, and Tenders	51-9196	140	\$12.99	\$18.57	\$17.44	\$21.35
Helpers--Production Workers	51-9198	1,150	\$10.41	\$14.54	\$13.88	\$16.60
Production Workers, All Other	51-9399	2,270	\$10.30	\$14.45	\$13.92	\$16.53
Transportation and Material Moving Occupations	53-0000	30,290	\$9.40	\$15.99	\$14.28	\$19.29
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	410	\$15.84	\$21.78	\$21.37	\$24.74
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	660	\$16.75	\$26.20	\$25.40	\$30.94
Commercial Pilots	53-2012	50	\$83,356	\$115,054	\$122,179	\$130,903
Air Traffic Controllers	53-2021	520	\$38.29	\$62.77	\$71.27	\$75.01

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2010 occupational wages were updated to June 2010 using Employment Cost Index (ECI) factors.

New Hampshire Occupational Employment & Wages - 2011

Statewide Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Ambulance Drivers and Attendants, Except Emergency Medical Technicians	53-3011	90	\$8.49	\$11.11	\$10.93	\$12.42
Bus Drivers, Transit and Intercity	53-3021	400	\$15.46	\$16.98	\$16.96	\$17.74
Bus Drivers, School	53-3022	2,700	\$10.74	\$13.14	\$13.18	\$14.35
Driver/Sales Workers	53-3031	2,240	\$7.99	\$12.74	\$9.74	\$15.11
Truck Drivers, Heavy and Tractor-Trailer	53-3032	6,200	\$15.06	\$19.29	\$18.23	\$21.41
Truck Drivers, Light or Delivery Services	53-3033	3,790	\$9.40	\$15.82	\$13.90	\$19.04
Taxi Drivers and Chauffeurs	53-3041	900	\$8.38	\$11.20	\$10.70	\$12.60
Motor Vehicle Operators, All Other	53-3099	180	\$8.11	\$12.48	\$11.21	\$14.66
Captains, Mates, and Pilots of Water Vessels	53-5021	50	\$12.00	\$28.07	\$23.48	\$36.10
Parking Lot Attendants	53-6021	300	\$8.31	\$10.55	\$9.78	\$11.67
Service Station Attendants	53-6031	490	\$8.52	\$10.26	\$9.97	\$11.14
Transportation Workers, All Other	53-6099	90	\$10.97	\$14.89	\$15.18	\$16.86
Conveyor Operators and Tenders	53-7011	60	\$13.07	\$15.97	\$15.62	\$17.42
Crane and Tower Operators	53-7021	70	\$16.79	\$23.09	\$22.18	\$26.25
Excavating and Loading Machine and Dragline Operators	53-7032	450	\$14.74	\$18.30	\$18.11	\$20.09
Industrial Truck and Tractor Operators	53-7051	1,070	\$10.90	\$15.15	\$15.49	\$17.27
Cleaners of Vehicles and Equipment	53-7061	790	\$8.90	\$11.86	\$11.36	\$13.34
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	4,720	\$9.11	\$12.78	\$12.22	\$14.60
Machine Feeders and Off bearers	53-7063	670	\$8.98	\$15.33	\$16.82	\$18.51
Packers and Packagers, Hand	53-7064	1,830	\$8.09	\$10.30	\$9.34	\$11.41
Refuse and Recyclable Material Collectors	53-7081	690	\$10.49	\$14.32	\$14.20	\$16.24
Material Moving Workers, All Other	53-7199	630	\$9.67	\$11.88	\$10.95	\$12.99

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Substate Areas

New Hampshire Occupational Employment & Wages - 2011

Claremont Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	14,670	\$9.73	\$17.86	\$15.12	\$21.92
Management Occupations	11-0000	530	\$24.02	\$44.35	\$36.27	\$54.52
Chief Executives	11-1011	60	\$30.18	\$73.30	\$60.56	\$94.86
General and Operations Managers	11-1021	110	\$29.12	\$44.83	\$40.96	\$52.68
Financial Managers	11-3031	90	\$22.02	\$35.89	\$28.65	\$42.83
Education Administrators, Elementary and Secondary School	11-9032	50	\$68,216	\$78,454	\$79,827	\$83,574
Medical and Health Services Managers	11-9111	30	\$26.85	\$36.39	\$35.25	\$41.16
Managers, All Other	11-9199	50	\$28.09	\$65.15	\$55.49	\$83.68
Business and Financial Operations Occupations	13-0000	310	\$18.31	\$26.45	\$24.19	\$30.51
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	30	\$15.61	\$21.13	\$18.87	\$23.90
Business Operations Specialists, All Other	13-1199	70	\$21.11	\$27.37	\$24.91	\$30.50
Accountants and Auditors	13-2011	30	\$19.89	\$26.65	\$29.27	\$30.02
Loan Officers	13-2072	40	\$18.68	\$30.41	\$27.24	\$36.26
Financial Specialists, All Other	13-2099	40	\$21.64	\$26.70	\$25.40	\$29.23
Computer and Mathematical Occupations	15-0000	80	\$18.68	\$28.41	\$27.28	\$33.27
Computer Support Specialists	15-1150	30	\$16.44	\$21.19	\$20.79	\$23.57
Architecture and Engineering Occupations	17-0000	80	\$20.89	\$30.73	\$29.58	\$35.66
Mechanical Engineers	17-2141	30	\$22.20	\$33.50	\$31.79	\$39.16
Community and Social Services Occupations	21-0000	140	\$14.10	\$22.52	\$22.79	\$26.72
Educational, Vocational, and School Counselors	21-1012	50	\$20.76	\$27.53	\$28.79	\$30.91
Legal Occupations	23-0000	NP	\$24.83	\$30.34	\$30.64	\$33.09
Lawyers	23-1011	NP	\$24.72	\$31.03	\$31.59	\$34.19
Education, Training, and Library Occupations	25-0000	1,440	\$10.63	\$18.86	\$19.06	\$22.97
Preschool Teachers, Except Special Education	25-2011	NP	\$12.32	\$13.43	\$13.56	\$13.98
Elementary School Teachers, Except Special Education	25-2021	240	\$37,494	\$47,954	\$47,474	\$53,184
Secondary School Teachers, Except Special and Vocational Education	25-2031	NP	\$36,192	\$45,805	\$45,909	\$50,611
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	50	\$41,746	\$48,848	\$48,994	\$52,399
Special Education Teachers, Secondary School	25-2054	30	\$38,602	\$49,755	\$49,429	\$55,332
All Other Teachers, Primary, Secondary, and Adult	25-3999	50	\$17,107	\$30,410	\$25,527	\$37,061
Librarians	25-4021	40	\$12.47	\$20.28	\$18.50	\$24.19
Teacher Assistants	25-9041	410	\$17,508	\$23,282	\$21,936	\$26,169
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	80	\$12.91	\$19.34	\$18.24	\$22.55

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New Hampshire Occupational Employment & Wages - 2011

Claremont Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Healthcare Practitioners and Technical Occupations	29-0000	670	\$16.34	\$30.93	\$24.68	\$38.21
Pharmacists	29-1051	30	\$52.74	\$61.22	\$60.86	\$65.47
Registered Nurses	29-1111	210	\$22.91	\$27.88	\$27.09	\$30.37
Emergency Medical Technicians and Paramedics	29-2041	90	\$11.19	\$14.83	\$13.95	\$16.65
Pharmacy Technicians	29-2052	30	\$10.87	\$13.51	\$13.09	\$14.83
Licensed Practical and Licensed Vocational Nurses	29-2061	130	\$19.40	\$22.44	\$22.33	\$23.97
Healthcare Support Occupations	31-0000	720	\$9.46	\$12.68	\$11.84	\$14.28
Home Health Aides	31-1011	300	\$8.35	\$10.23	\$10.27	\$11.17
Nursing Aides, Orderlies, and Attendants	31-1012	330	\$10.47	\$13.59	\$13.69	\$15.14
Medical Assistants	31-9092	40	\$12.75	\$14.93	\$14.64	\$16.01
Protective Service Occupations	33-0000	210	\$11.23	\$17.41	\$15.48	\$20.50
Police and Sheriff's Patrol Officers	33-3051	60	\$14.43	\$19.27	\$19.90	\$21.69
Security Guards	33-9032	50	\$10.15	\$12.08	\$11.65	\$13.05
Food Preparation and Serving-Related Occupations	35-0000	830	\$7.98	\$10.75	\$9.35	\$12.13
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	50	\$14.05	\$18.52	\$18.02	\$20.75
Cooks, Institution and Cafeteria	35-2012	60	\$11.88	\$14.61	\$14.01	\$15.99
Food Preparation Workers	35-2021	40	\$8.69	\$10.39	\$10.40	\$11.24
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	450	\$7.78	\$8.96	\$8.63	\$9.56
Food Servers, Nonrestaurant	35-3041	NP	\$8.17	\$9.21	\$9.22	\$9.73
Building and Grounds Cleaning and Maintenance Occupations	37-0000	400	\$9.40	\$13.01	\$12.60	\$14.81
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	230	\$9.89	\$12.66	\$12.33	\$14.04
Maids and Housekeeping Cleaners	37-2012	70	\$7.98	\$9.80	\$9.08	\$10.70
Landscaping and Groundskeeping Workers	37-3011	70	\$12.11	\$15.16	\$15.78	\$16.68
Personal Care and Service Occupations	39-0000	320	\$8.26	\$11.75	\$11.03	\$13.51
Child Care Workers	39-9011	150	\$9.05	\$11.59	\$11.52	\$12.86
Recreation Workers	39-9032	30	\$10.54	\$14.25	\$13.23	\$16.10
Sales and Related Occupations	41-0000	1,770	\$8.28	\$14.01	\$10.03	\$16.89
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	250	\$11.00	\$17.16	\$15.98	\$20.25
Cashiers	41-2011	940	\$8.12	\$9.28	\$8.95	\$9.86
Counter and Rental Clerks	41-2021	NP	\$8.34	\$13.65	\$10.61	\$16.32
Retail Salespersons	41-2031	310	\$8.37	\$13.01	\$10.57	\$15.33
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$31.03	\$42.03	\$42.70	\$47.52
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	90	\$15.63	\$27.01	\$24.27	\$32.70

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New Hampshire Occupational Employment & Wages - 2011

Claremont Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Office and Administrative Support Occupations	43-0000	2,420	\$9.69	\$14.32	\$13.65	\$16.65
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	180	\$14.72	\$20.16	\$18.16	\$22.87
Bookkeeping, Accounting, and Auditing Clerks	43-3031	130	\$14.66	\$17.49	\$17.14	\$18.90
Tellers	43-3071	180	\$10.52	\$12.79	\$12.79	\$13.92
Customer Service Representatives	43-4051	40	\$9.76	\$13.20	\$13.10	\$14.93
Loan Interviewers and Clerks	43-4131	30	\$13.01	\$15.75	\$15.58	\$17.13
Receptionists and Information Clerks	43-4171	60	\$10.63	\$13.00	\$13.16	\$14.17
Information and Record Clerks, All Other	43-4199	60	\$8.47	\$12.63	\$12.96	\$14.71
Police, Fire, and Ambulance Dispatchers	43-5031	30	\$11.37	\$14.03	\$14.41	\$15.35
Postal Service Mail Carriers	43-5052	30	\$19.42	\$24.29	\$26.22	\$26.71
Production, Planning, and Expediting Clerks	43-5061	NP	\$13.56	\$19.68	\$18.24	\$22.73
Shipping, Receiving, and Traffic Clerks	43-5071	70	\$11.70	\$14.84	\$14.29	\$16.41
Stock Clerks and Order Fillers	43-5081	660	\$8.44	\$10.58	\$10.15	\$11.64
Executive Secretaries and Administrative Assistants	43-6011	50	\$16.63	\$20.47	\$19.86	\$22.39
Legal Secretaries	43-6012	30	\$14.40	\$16.92	\$15.71	\$18.19
Medical Secretaries	43-6013	50	\$13.42	\$16.93	\$16.77	\$18.70
Secretaries, Except Legal, Medical, and Executive	43-6014	260	\$10.42	\$13.81	\$13.96	\$15.51
Office Clerks, General	43-9061	220	\$10.87	\$14.33	\$14.15	\$16.06
Office and Administrative Support Workers, All Other	43-9799	50	\$8.73	\$14.04	\$14.75	\$16.69
Construction and Extraction Occupations	47-0000	730	\$13.27	\$19.46	\$17.98	\$22.54
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	120	\$18.03	\$23.37	\$21.68	\$26.03
Carpenters	47-2031	110	\$13.14	\$17.88	\$18.08	\$20.24
Construction Laborers	47-2061	40	\$12.98	\$15.10	\$15.12	\$16.17
Operating Engineers and Other Construction Equipment Operators	47-2073	50	\$17.05	\$20.62	\$19.45	\$22.40
Electricians	47-2111	NP	\$19.26	\$28.26	\$31.39	\$32.76
Plumbers, Pipefitters, and Steamfitters	47-2152	90	\$17.45	\$25.29	\$27.20	\$29.22
Highway Maintenance Workers	47-4051	130	\$12.03	\$14.22	\$14.20	\$15.31
Installation, Maintenance, and Repair Occupations	49-0000	510	\$11.48	\$17.72	\$16.39	\$20.85
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	50	\$21.77	\$30.00	\$28.38	\$34.12
Automotive Body and Related Repairers	49-3021	40	\$10.95	\$14.35	\$14.82	\$16.04
Automotive Service Technicians and Mechanics	49-3023	NP	\$12.79	\$14.60	\$14.04	\$15.51
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	NP	\$13.91	\$17.47	\$16.88	\$19.24
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	NP	\$13.35	\$18.47	\$18.79	\$21.03
Industrial Machinery Mechanics	49-9041	30	\$16.00	\$19.73	\$19.92	\$21.60
Maintenance and Repair Workers, General	49-9071	90	\$14.25	\$17.49	\$17.17	\$19.10
Helpers--Installation, Maintenance, and Repair Workers	49-9098	30	\$8.79	\$12.54	\$10.27	\$14.42

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New Hampshire Occupational Employment & Wages - 2011

Claremont Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Production Occupations	51-0000	2,560	\$12.56	\$16.92	\$15.94	\$19.10
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	120	\$20.34	\$26.10	\$24.56	\$28.98
Structural Metal Fabricators and Fitters	51-2041	40	\$16.66	\$19.17	\$19.50	\$20.41
Assemblers and Fabricators, All Other	51-2099	60	\$10.25	\$14.19	\$13.38	\$16.17
Butchers and Meat Cutters	51-3021	NP	\$13.29	\$17.94	\$17.52	\$20.27
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	70	\$13.19	\$15.75	\$15.31	\$17.04
Machinists	51-4041	200	\$12.72	\$16.35	\$16.05	\$18.17
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	60	\$11.88	\$17.62	\$15.10	\$20.50
Tool and Die Makers	51-4111	NP	\$17.77	\$24.05	\$25.41	\$27.21
Welders, Cutters, Solderers, and Brazers	51-4121	80	\$15.55	\$18.30	\$18.29	\$19.67
Metal Workers and Plastic Workers, All Other	51-4199	40	\$14.93	\$18.01	\$17.32	\$19.55
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	100	\$13.77	\$18.44	\$16.46	\$20.78
Helpers--Production Workers	51-9198	110	\$10.41	\$12.24	\$12.12	\$13.17
Transportation and Material Moving Occupations	53-0000	800	\$9.48	\$17.68	\$14.84	\$21.78
Bus Drivers, School	53-3022	NP	\$8.46	\$13.11	\$15.22	\$15.44
Truck Drivers, Heavy and Tractor-Trailer	53-3032	230	\$14.93	\$18.91	\$17.80	\$20.88
Truck Drivers, Light or Delivery Services	53-3033	170	#	#	#	#
Excavating and Loading Machine and Dragline Operators	53-7032	30	\$15.91	\$18.02	\$17.45	\$19.07
Industrial Truck and Tractor Operators	53-7051	60	\$11.05	\$14.67	\$14.37	\$16.48
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	90	\$9.42	\$12.54	\$12.20	\$14.11

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	74,540	\$10.22	\$20.62	\$16.84	\$25.82
Management Occupations	11-0000	4,190	\$26.09	\$45.10	\$39.55	\$54.61
Chief Executives	11-1011	200	\$42.99	\$87.36	#	\$109.54
General and Operations Managers	11-1021	780	\$30.63	\$52.68	\$44.66	\$63.70
Legislators	11-1031	50	\$16,271	\$16,996	\$16,382	\$17,360
Marketing Managers	11-2021	80	\$23.28	\$43.03	\$38.23	\$52.90
Sales Managers	11-2022	150	\$32.33	\$46.30	\$44.86	\$53.29
Public Relations Managers	11-2031	50	\$28.27	\$38.92	\$36.47	\$44.25
Administrative Services Managers	11-3011	150	\$27.28	\$43.28	\$44.08	\$51.29
Computer and Information Systems Managers	11-3021	210	\$36.05	\$49.36	\$43.92	\$56.01
Financial Managers	11-3031	350	\$26.60	\$43.75	\$37.09	\$52.33
Industrial Production Managers	11-3051	60	\$30.31	\$46.09	\$44.27	\$53.97
Transportation, Storage, and Distribution Managers	11-3071	30	\$24.13	\$34.33	\$33.34	\$39.43
Human Resources Managers	11-3121	30	\$29.22	\$43.19	\$34.91	\$50.17
Construction Managers	11-9021	60	\$26.37	\$31.56	\$32.57	\$34.16
Education Administrators, Preschool and Child Care Center/Program	11-9031	NP	\$14.93	\$17.99	\$17.66	\$19.52
Education Administrators, Elementary and Secondary School	11-9032	230	\$46,861	\$64,264	\$62,282	\$72,966
Education Administrators, Postsecondary	11-9033	80	\$20.05	\$34.18	\$30.46	\$41.24
Education Administrators, All Other	11-9039	30	\$21.37	\$31.14	\$33.38	\$36.03
Engineering Managers	11-9041	80	\$36.70	\$55.32	\$51.68	\$64.63
Food Service Managers	11-9051	70	\$21.14	\$29.00	\$28.96	\$32.92
Medical and Health Services Managers	11-9111	110	\$33.01	\$45.60	\$41.98	\$51.90
Postmasters and Mail Superintendents	11-9131	30	\$22.15	\$30.87	\$32.52	\$35.22
Property, Real Estate, and Community Association Managers	11-9141	70	\$20.67	\$37.69	\$42.97	\$46.21
Social and Community Service Managers	11-9151	130	\$21.16	\$26.17	\$26.59	\$28.67
Managers, All Other	11-9199	1,030	\$29.95	\$44.34	\$40.92	\$51.52
Business and Financial Operations Occupations	13-0000	3,850	\$18.76	\$28.69	\$25.98	\$33.66
Wholesale and Retail Buyers, Except Farm Products	13-1022	100	\$19.21	\$24.65	\$23.95	\$27.36
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	110	\$17.53	\$24.56	\$24.70	\$28.07
Claims Adjusters, Examiners, and Investigators	13-1031	90	\$21.20	\$30.50	\$29.96	\$35.14
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	140	\$17.79	\$25.34	\$25.18	\$29.11
Cost Estimators	13-1051	110	\$18.55	\$27.06	\$25.85	\$31.31
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	200	\$12.92	\$21.34	\$20.89	\$25.54
Management Analysts	13-1111	170	\$24.57	\$42.27	\$34.38	\$51.11
Meeting and Convention Planners	13-1121	40	\$14.05	\$18.41	\$18.08	\$20.58
Compensation, Benefits, and Job Analysis Specialists	13-1141	90	\$17.31	\$23.23	\$23.01	\$26.18
Training and Development Specialists	13-1151	90	\$19.53	\$26.18	\$25.19	\$29.51
Market Research Analysts	13-1161	120	\$16.72	\$32.17	\$36.17	\$39.90

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Business Operations Specialists, All Other	13-1199	1,250	\$18.95	\$26.46	\$25.47	\$30.22
Accountants and Auditors	13-2011	510	\$19.76	\$27.25	\$24.86	\$30.99
Appraisers and Assessors of Real Estate	13-2021	90	\$21.46	\$30.65	\$27.64	\$35.25
Financial Analysts	13-2051	NP	\$21.03	\$31.32	\$27.32	\$36.46
Personal Financial Advisors	13-2052	NP	\$37.61	\$95.48	#	\$124.42
Insurance Underwriters	13-2053	30	\$17.78	\$24.56	\$23.37	\$27.95
Financial Examiners	13-2061	100	\$25.45	\$37.90	\$34.82	\$44.12
Loan Officers	13-2072	190	\$22.90	\$35.07	\$35.42	\$41.16
Tax Examiners, Collectors, and Revenue Agents	13-2081	90	\$16.74	\$22.65	\$22.01	\$25.60
Financial Specialists, All Other	13-2099	170	\$19.88	\$30.98	\$27.51	\$36.53
Computer and Mathematical Occupations	15-0000	1,360	\$21.90	\$32.86	\$31.94	\$38.34
Computer Systems Analysts	15-1121	300	\$27.96	\$33.63	\$33.02	\$36.48
Computer Programmers	15-1131	120	\$20.96	\$27.68	\$24.92	\$31.03
Computer Software Engineers, Applications	15-1132	210	\$30.98	\$43.44	\$41.80	\$49.67
Database Administrators	15-1141	80	\$22.74	\$34.77	\$37.95	\$40.79
Network and Computer Systems Administrators	15-1142	180	\$26.83	\$33.28	\$32.88	\$36.51
Computer Support Specialists	15-1150	230	\$15.03	\$22.21	\$21.45	\$25.80
Information Security Analysts, Web Developers, and Computer Network Architects	15-1179	60	\$24.91	\$31.32	\$29.93	\$34.52
Computer Occupations, All Other	15-1799	90	\$24.14	\$36.31	\$37.12	\$42.40
Operations Research Analysts	15-2031	40	\$22.90	\$27.03	\$26.83	\$29.08
Architecture and Engineering Occupations	17-0000	1,260	\$20.19	\$29.75	\$28.82	\$34.52
Architects, Except Landscape and Naval	17-1011	NP	\$18.02	\$25.37	\$22.29	\$29.04
Surveyors	17-1022	30	\$24.94	\$31.35	\$29.03	\$34.56
Civil Engineers	17-2051	290	\$25.33	\$33.21	\$33.09	\$37.16
Electrical Engineers	17-2071	30	\$27.92	\$38.50	\$34.40	\$43.78
Environmental Engineers	17-2081	90	\$28.36	\$40.16	\$40.41	\$46.05
Industrial Engineers	17-2112	70	\$21.12	\$30.10	\$29.35	\$34.60
Mechanical Engineers	17-2141	100	\$25.73	\$34.14	\$33.16	\$38.36
Engineers, All Other	17-2199	60	\$26.71	\$37.21	\$35.02	\$42.46
Architectural and Civil Drafters	17-3011	NP	\$13.50	\$22.89	\$21.95	\$27.58
Drafters, All Other	17-3019	40	\$17.12	\$22.26	\$20.83	\$24.83
Electrical and Electronic Engineering Technicians	17-3023	70	\$18.24	\$23.69	\$23.57	\$26.42
Engineering Technicians, Except Drafters, All Other	17-3029	170	\$17.91	\$22.60	\$22.83	\$24.94
Surveying and Mapping Technicians	17-3031	60	\$17.83	\$21.22	\$21.26	\$22.92
Life, Physical, and Social Science Occupations	19-0000	780	\$20.32	\$28.66	\$27.79	\$32.82
Zoologists and Wildlife Biologists	19-1023	30	\$21.37	\$26.45	\$25.61	\$28.99
Environmental Scientists and Specialists, Including Health	19-2041	180	\$22.62	\$27.86	\$27.85	\$30.49

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Geoscientists, Except Hydrologists and Geographers	19-2042	30	\$25.59	\$34.86	\$29.83	\$39.48
Physical Scientists, All Other	19-2099	40	\$19.57	\$26.76	\$25.65	\$30.36
Clinical, Counseling, and School Psychologists	19-3031	80	\$21.33	\$28.44	\$28.40	\$32.01
Urban and Regional Planners	19-3051	30	\$23.87	\$30.30	\$29.11	\$33.51
Social Scientists and Related Workers, All Other	19-3099	50	\$21.77	\$32.40	\$32.42	\$37.71
Environmental Science and Protection Technicians, Including Health	19-4091	30	\$14.56	\$18.22	\$17.87	\$20.04
Life, Physical, and Social Science Technicians, All Other	19-4099	40	\$16.19	\$21.77	\$22.10	\$24.56
Community and Social Services Occupations	21-0000	1,420	\$11.98	\$19.34	\$17.99	\$23.01
Educational, Vocational, and School Counselors	21-1012	160	\$17.87	\$25.66	\$26.04	\$29.54
Marriage and Family Therapists	21-1013	50	\$14.51	\$18.56	\$17.79	\$20.59
Mental Health Counselors	21-1014	50	\$13.70	\$21.37	\$21.15	\$25.21
Rehabilitation Counselors	21-1015	180	\$11.64	\$17.80	\$16.28	\$20.87
Counselors, All Other	21-1019	90	\$10.56	\$13.10	\$12.80	\$14.37
Child, Family, and School Social Workers	21-1021	100	\$14.26	\$20.55	\$21.23	\$23.69
Medical and Public Health Social Workers	21-1022	80	\$17.97	\$23.86	\$24.77	\$26.82
Social Workers, All Other	21-1029	30	\$15.38	\$19.64	\$17.49	\$21.77
Health Educators	21-1091	30	\$17.09	\$24.03	\$25.09	\$27.49
Probation Officers and Correctional Treatment Specialists	21-1092	90	\$18.53	\$24.71	\$25.26	\$27.79
Social and Human Service Assistants	21-1093	NP	\$9.75	\$12.70	\$12.59	\$14.18
Community and Social Service Specialists, All Other	21-1798	110	\$15.27	\$20.42	\$20.25	\$23.00
Legal Occupations	23-0000	930	\$21.41	\$36.24	\$31.71	\$43.65
Lawyers	23-1011	530	\$26.80	\$44.07	\$41.82	\$52.71
Paralegals and Legal Assistants	23-2011	260	\$18.99	\$23.61	\$23.09	\$25.92
Legal Support Workers, All Other	23-2099	50	\$23.32	\$34.96	\$30.34	\$40.78
Education, Training, and Library Occupations	25-0000	5,750	\$10.36	\$20.66	\$19.29	\$25.82
Business Teachers, Postsecondary	25-1011	60	\$53,162	\$80,613	\$75,125	\$94,338
Education Teachers, Postsecondary	25-1081	30	\$53,508	\$66,859	\$60,196	\$73,535
Postsecondary Teachers, All Other	25-1199	NP	\$43,065	\$56,649	\$52,828	\$63,442
Preschool Teachers, Except Special Education	25-2011	NP	\$10.42	\$12.57	\$12.13	\$13.65
Elementary School Teachers, Except Special Education	25-2021	1,280	\$33,512	\$48,408	\$48,091	\$55,856
Middle School Teachers, Except Special and Vocational Education	25-2022	340	\$37,345	\$48,231	\$47,090	\$53,675
Secondary School Teachers, Except Special and Vocational Education	25-2031	420	\$38,287	\$52,743	\$52,238	\$59,970
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	200	\$37,706	\$50,866	\$49,672	\$57,446
Special Education Teachers, Middle School	25-2053	30	\$36,765	\$49,576	\$48,119	\$55,981
Special Education Teachers, Secondary School	25-2054	NP	\$44,709	\$60,151	\$58,720	\$67,873
Self-Enrichment Education Teachers	25-3021	280	\$8.55	\$19.76	\$16.45	\$25.38
All Other Teachers, Primary, Secondary, and Adult	25-3999	550	\$18,454	\$34,808	\$26,356	\$42,985

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Librarians	25-4021	170	\$15.45	\$22.08	\$21.46	\$25.40
Library Technicians	25-4031	130	\$9.13	\$12.20	\$11.86	\$13.74
Instructional Coordinators	25-9031	80	\$23.64	\$29.13	\$30.50	\$31.86
Teacher Assistants	25-9041	1,150	\$17,401	\$22,211	\$20,031	\$24,615
Education, Training, and Library Workers, All Other	25-9099	80	\$9.69	\$24.27	\$21.87	\$31.56
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	880	\$11.31	\$20.33	\$19.19	\$24.84
Floral Designers	27-1023	40	\$10.00	\$13.56	\$12.25	\$15.34
Graphic Designers	27-1024	110	\$13.94	\$19.94	\$18.38	\$22.93
Merchandise Displayers and Window Trimmers	27-1026	40	\$14.21	\$15.03	\$14.71	\$15.44
Producers and Directors	27-2012	40	\$11.02	\$13.41	\$12.47	\$14.61
Coaches and Scouts	27-2022	70	\$18,077	\$33,255	\$33,083	\$40,845
Public Relations Specialists	27-3031	160	\$20.68	\$27.14	\$25.53	\$30.37
Editors	27-3041	40	\$14.81	\$22.63	\$21.36	\$26.54
Writers and Authors	27-3043	30	\$14.79	\$22.46	\$23.34	\$26.30
Healthcare Practitioners and Technical Occupations	29-0000	4,720	\$18.68	\$35.16	\$29.58	\$43.39
Dietitians and Nutritionists	29-1031	30	\$19.05	\$26.16	\$27.03	\$29.72
Pharmacists	29-1051	150	\$40.50	\$58.63	\$55.42	\$67.69
Family and General Practitioners	29-1062	130	\$61.82	\$75.48	\$78.63	\$82.30
Internists, General	29-1063	40	#	\$117.25	#	#
Physicians and Surgeons, All Other	29-1069	130	#	\$113.10	#	#
Physician Assistants	29-1071	100	\$39.53	\$53.89	\$59.26	\$61.06
Registered Nurses	29-1111	1,930	\$23.73	\$30.75	\$30.17	\$34.25
Occupational Therapists	29-1122	120	\$22.88	\$29.02	\$29.38	\$32.09
Physical Therapists	29-1123	150	\$29.72	\$35.82	\$34.36	\$38.87
Respiratory Therapists	29-1126	50	\$24.45	\$27.84	\$27.70	\$29.54
Speech-Language Pathologists	29-1127	90	\$21.54	\$28.67	\$27.71	\$32.23
Exercise Physiologists	29-1128	30	\$17.34	\$19.61	\$19.65	\$20.75
Veterinarians	29-1131	30	\$27.80	\$39.70	\$42.42	\$45.64
Dental Hygienists	29-2021	240	\$31.13	\$34.19	\$34.79	\$35.72
Diagnostic Medical Sonographers	29-2032	30	\$28.57	\$32.90	\$33.00	\$35.06
Radiologic Technologists and Technicians	29-2037	150	\$20.62	\$25.97	\$25.82	\$28.64
Emergency Medical Technicians and Paramedics	29-2041	110	\$9.06	\$15.42	\$15.53	\$18.59
Pharmacy Technicians	29-2052	260	\$8.66	\$12.10	\$11.51	\$13.82
Surgical Technologists	29-2055	50	\$18.93	\$22.38	\$22.35	\$24.10
Veterinary Technologists and Technicians	29-2056	90	\$13.60	\$15.69	\$15.39	\$16.74
Licensed Practical and Licensed Vocational Nurses	29-2061	280	\$19.42	\$23.00	\$22.86	\$24.80
Medical Records and Health Information Technicians	29-2071	130	\$13.06	\$15.78	\$15.24	\$17.15
Occupational Health and Safety Specialists	29-9011	40	\$22.46	\$33.06	\$32.21	\$38.37
Healthcare Practitioners and Technical Workers, All Other	29-9799	30	\$25.00	\$35.08	\$33.43	\$40.13

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Healthcare Support Occupations	31-0000	3,470	\$10.51	\$14.46	\$13.63	\$16.44
Nursing Aides, Orderlies, and Attendants	31-1012	1,130	\$11.98	\$14.46	\$14.14	\$15.70
Occupational Therapist Assistants	31-2011	NP	\$17.37	\$23.52	\$24.93	\$26.60
Physical Therapist Assistants	31-2021	60	\$20.75	\$23.19	\$22.58	\$24.41
Massage Therapists	31-9011	30	\$13.46	\$19.49	\$18.05	\$22.50
Dental Assistants	31-9091	310	\$17.24	\$21.17	\$21.90	\$23.13
Medical Assistants	31-9092	230	\$13.01	\$14.97	\$14.89	\$15.94
Medical Equipment Preparers	31-9093	30	\$12.62	\$15.08	\$15.06	\$16.30
Medical Transcriptionists	31-9094	40	\$16.26	\$18.27	\$18.14	\$19.26
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	50	\$8.62	\$11.62	\$10.60	\$13.12
Healthcare Support Workers, All Other	31-9799	110	\$12.80	\$16.62	\$16.27	\$18.53
Protective Service Occupations	33-0000	1,880	\$13.21	\$20.37	\$19.92	\$23.95
First-Line Supervisors/Managers of Correctional Officers	33-1011	30	\$25.95	\$29.64	\$29.65	\$31.49
First-Line Supervisors/Managers of Police and Detectives	33-1012	60	\$24.51	\$33.13	\$30.96	\$37.43
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	30	\$15.42	\$24.00	\$25.86	\$28.28
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	30	\$19.45	\$26.32	\$23.15	\$29.75
Fire Fighters	33-2011	100	\$16.19	\$19.35	\$20.01	\$20.93
Correctional Officers and Jailers	33-3012	440	\$18.51	\$21.04	\$20.99	\$22.30
Detectives and Criminal Investigators	33-3021	80	\$21.51	\$28.01	\$25.39	\$31.25
Police and Sheriff's Patrol Officers	33-3051	440	\$17.24	\$23.66	\$22.94	\$26.88
Security Guards	33-9032	260	\$10.49	\$13.15	\$12.61	\$14.49
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	60	\$9.37	\$10.36	\$10.45	\$10.85
Protective Service Workers, All Other	33-9099	90	\$15.04	\$19.47	\$17.73	\$21.68
Food Preparation and Serving-Related Occupations	35-0000	5,930	\$8.20	\$10.38	\$9.25	\$11.47
Chefs and Head Cooks	35-1011	140	\$14.20	\$16.86	\$15.44	\$18.20
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	460	\$11.53	\$16.81	\$16.44	\$19.46
Cooks, Institution and Cafeteria	35-2012	190	\$10.20	\$13.23	\$12.68	\$14.74
Cooks, Restaurant	35-2014	420	\$10.21	\$12.38	\$11.92	\$13.47
Cooks, Short Order	35-2015	410	\$8.16	\$8.53	\$8.52	\$8.72
Food Preparation Workers	35-2021	480	\$8.63	\$10.03	\$9.58	\$10.73
Bartenders	35-3011	NP	\$8.08	\$9.56	\$9.69	\$10.30
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,900	\$8.14	\$9.00	\$8.72	\$9.43
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	160	\$8.12	\$9.03	\$8.89	\$9.48
Waiters and Waitresses	35-3031	960	\$8.00	\$9.53	\$8.80	\$10.29
Food Servers, Nonrestaurant	35-3041	100	\$8.80	\$10.69	\$9.88	\$11.63
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	130	\$8.11	\$8.57	\$8.42	\$8.81
Dishwashers	35-9021	170	\$8.32	\$9.47	\$9.03	\$10.06
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	110	\$8.48	\$9.89	\$9.47	\$10.60
Food Preparation and Serving Related Workers, All Other	35-9099	NP	\$8.23	\$8.86	\$8.77	\$9.17

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New Hampshire Occupational Employment & Wages - 2011

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Building and Grounds Cleaning and Maintenance Occupations	37-0000	2,170	\$9.51	\$12.45	\$11.81	\$13.92
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	110	\$14.56	\$18.33	\$17.84	\$20.22
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	NP	\$16.51	\$21.21	\$21.83	\$23.57
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,000	\$9.76	\$12.00	\$11.50	\$13.11
Maids and Housekeeping Cleaners	37-2012	480	\$8.30	\$10.61	\$10.33	\$11.76
Landscaping and Groundskeeping Workers	37-3011	510	\$10.04	\$13.00	\$13.14	\$14.47
Personal Care and Service Occupations	39-0000	2,200	\$8.64	\$11.46	\$10.43	\$12.87
First-Line Supervisors/Managers of Personal Service Workers	39-1021	110	\$9.16	\$13.10	\$13.12	\$15.07
Nonfarm Animal Caretakers	39-2021	70	\$8.14	\$10.44	\$9.24	\$11.59
Amusement and Recreation Attendants	39-3091	100	\$8.38	\$8.58	\$8.51	\$8.68
Hairdressers, Hairstylists, and Cosmetologists	39-5012	350	\$8.56	\$12.72	\$10.59	\$14.79
Child Care Workers	39-9011	NP	\$8.44	\$10.36	\$9.78	\$11.31
Personal and Home Care Aides	39-9021	700	\$9.73	\$10.47	\$10.52	\$10.83
Recreation Workers	39-9032	220	\$8.69	\$12.67	\$11.67	\$14.65
Residential Advisors	39-9041	50	\$10.50	\$13.29	\$11.60	\$14.69
Personal Care and Service Workers, All Other	39-9099	NP	\$8.88	\$9.24	\$9.27	\$9.41
Sales and Related Occupations	41-0000	8,320	\$8.58	\$16.81	\$12.52	\$20.91
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	920	\$13.28	\$18.70	\$17.53	\$21.40
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	200	\$24.45	\$34.53	\$32.72	\$39.57
Cashiers	41-2011	2,130	\$8.37	\$9.94	\$9.31	\$10.74
Counter and Rental Clerks	41-2021	240	\$7.89	\$14.03	\$12.94	\$17.09
Parts Salespersons	41-2022	160	\$10.82	\$17.12	\$16.39	\$20.27
Retail Salespersons	41-2031	2,750	\$8.40	\$12.30	\$10.80	\$14.25
Insurance Sales Agents	41-3021	140	\$18.36	\$42.16	\$28.56	\$54.07
Securities, Commodities, and Financial Services Sales Agents	41-3031	70	\$16.62	\$30.89	\$25.27	\$38.01
Travel Agents	41-3041	30	\$18.68	\$20.44	\$20.88	\$21.32
Sales Representatives, Services, All Other	41-3099	170	\$22.32	\$41.77	\$28.63	\$51.50
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	220	\$17.93	\$43.40	\$35.44	\$56.14
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	880	\$16.02	\$26.07	\$23.46	\$31.09
Demonstrators and Product Promoters	41-9011	40	\$8.51	\$14.53	\$11.46	\$17.53
Real Estate Sales Agents	41-9022	40	\$15.02	\$20.67	\$17.65	\$23.50
Telemarketers	41-9041	140	\$8.59	\$11.01	\$9.90	\$12.22
Sales and Related Workers, All Other	41-9799	140	\$8.95	\$15.92	\$16.09	\$19.41
Office and Administrative Support Occupations	43-0000	12,570	\$10.91	\$16.15	\$15.38	\$18.77
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	820	\$16.55	\$23.32	\$22.15	\$26.70

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New Hampshire Occupational Employment & Wages - 2011

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Switchboard Operators, Including Answering Service	43-2011	110	\$9.12	\$13.32	\$13.02	\$15.42
Bill and Account Collectors	43-3011	80	\$14.11	\$17.37	\$16.77	\$19.00
Billing and Posting Clerks and Machine Operators	43-3021	190	\$13.30	\$16.60	\$16.28	\$18.25
Bookkeeping, Accounting, and Auditing Clerks	43-3031	920	\$13.00	\$17.73	\$16.99	\$20.10
Payroll and Timekeeping Clerks	43-3051	60	\$14.98	\$18.28	\$18.38	\$19.93
Procurement Clerks	43-3061	70	\$13.52	\$16.79	\$15.63	\$18.43
Tellers	43-3071	230	\$10.57	\$12.39	\$12.22	\$13.29
Court, Municipal, and License Clerks	43-4031	140	\$12.93	\$15.50	\$15.25	\$16.78
Customer Service Representatives	43-4051	850	\$11.30	\$17.42	\$16.31	\$20.49
Eligibility Interviewers, Government Programs	43-4061	100	\$14.65	\$18.58	\$18.87	\$20.54
File Clerks	43-4071	40	\$8.71	\$12.48	\$11.43	\$14.37
Hotel, Motel, and Resort Desk Clerks	43-4081	180	\$8.21	\$10.28	\$10.23	\$11.31
Interviewers, Except Eligibility and Loan	43-4111	90	\$14.12	\$16.73	\$16.48	\$18.05
Library Assistants, Clerical	43-4121	100	\$8.34	\$10.91	\$9.50	\$12.19
Loan Interviewers and Clerks	43-4131	60	\$14.25	\$21.08	\$17.92	\$24.50
New Accounts Clerks	43-4141	30	\$13.39	\$15.76	\$16.06	\$16.94
Order Clerks	43-4151	120	\$9.99	\$15.52	\$14.91	\$18.27
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	90	\$15.35	\$18.35	\$17.80	\$19.85
Receptionists and Information Clerks	43-4171	490	\$10.64	\$13.14	\$13.14	\$14.40
Information and Record Clerks, All Other	43-4199	270	\$8.45	\$13.14	\$12.43	\$15.49
Police, Fire, and Ambulance Dispatchers	43-5031	90	\$15.90	\$18.58	\$18.93	\$19.90
Dispatchers, Except Police, Fire, and Ambulance	43-5032	90	\$11.32	\$17.11	\$15.75	\$19.99
Meter Readers, Utilities	43-5041	30	\$14.80	\$20.85	\$21.14	\$23.88
Postal Service Clerks	43-5051	60	\$24.56	\$26.12	\$27.07	\$26.91
Postal Service Mail Carriers	43-5052	200	\$18.85	\$23.77	\$25.20	\$26.22
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	30	\$10.92	\$19.78	\$23.89	\$24.21
Production, Planning, and Expediting Clerks	43-5061	90	\$15.01	\$19.29	\$18.26	\$21.43
Shipping, Receiving, and Traffic Clerks	43-5071	310	\$10.79	\$15.21	\$14.20	\$17.42
Stock Clerks and Order Fillers	43-5081	1,290	\$8.71	\$12.85	\$11.98	\$14.92
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	60	\$11.92	\$16.19	\$16.71	\$18.33
Executive Secretaries and Administrative Assistants	43-6011	400	\$16.05	\$20.30	\$19.47	\$22.42
Legal Secretaries	43-6012	240	\$15.77	\$21.07	\$20.83	\$23.72
Medical Secretaries	43-6013	380	\$12.21	\$14.80	\$14.22	\$16.10
Secretaries, Except Legal, Medical, and Executive	43-6014	1,450	\$11.32	\$15.28	\$14.92	\$17.26
Computer Operators	43-9011	50	\$14.10	\$19.19	\$18.23	\$21.73
Data Entry Keyers	43-9021	100	\$10.57	\$13.92	\$14.12	\$15.58
Word Processors and Typists	43-9022	30	\$13.26	\$15.71	\$15.94	\$16.93
Insurance Claims and Policy Processing Clerks	43-9041	180	\$12.91	\$16.76	\$15.56	\$18.69
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	80	\$8.34	\$12.22	\$11.52	\$14.17
Office Clerks, General	43-9061	1,600	\$11.92	\$15.49	\$15.31	\$17.27
Office and Administrative Support Workers, All Other	43-9799	680	\$8.36	\$12.70	\$11.98	\$14.86

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Farming, Fishing, and Forestry Occupations	45-0000	120	\$11.84	\$15.84	\$14.80	\$17.83
Logging Equipment Operators	45-4022	30	\$16.41	\$17.43	\$17.22	\$17.94
Construction and Extraction Occupations	47-0000	2,110	\$13.93	\$19.32	\$18.56	\$22.01
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	290	\$19.82	\$24.25	\$22.55	\$26.47
Carpenters	47-2031	260	\$16.36	\$20.26	\$20.12	\$22.22
Cement Masons and Concrete Finishers	47-2051	NP	\$18.28	\$26.50	\$24.88	\$30.61
Construction Laborers	47-2061	220	\$11.93	\$14.76	\$15.02	\$16.18
Operating Engineers and Other Construction Equipment Operators	47-2073	100	\$18.30	\$21.27	\$20.95	\$22.74
Electricians	47-2111	210	\$17.10	\$22.66	\$23.53	\$25.43
Painters, Construction and Maintenance	47-2141	90	\$12.80	\$15.81	\$16.19	\$17.32
Plumbers, Pipefitters, and Steamfitters	47-2152	130	\$16.44	\$21.65	\$19.96	\$24.26
Sheet Metal Workers	47-2211	80	\$10.24	\$15.79	\$15.69	\$18.56
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	NP	\$13.10	\$15.39	\$15.71	\$16.53
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	30	\$13.54	\$15.66	\$14.99	\$16.71
Construction and Building Inspectors	47-4011	50	\$20.38	\$25.04	\$25.03	\$27.37
Highway Maintenance Workers	47-4051	300	\$11.29	\$15.14	\$15.64	\$17.08
Construction and Related Workers, All Other	47-4799	NP	\$12.78	\$18.76	\$16.78	\$21.76
Installation, Maintenance, and Repair Occupations	49-0000	2,660	\$14.11	\$20.35	\$18.88	\$23.47
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	290	\$20.38	\$28.28	\$26.25	\$32.23
Computer, Automated Teller, and Office Machine Repairers	49-2011	NP	\$11.80	\$15.39	\$14.21	\$17.18
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	70	\$16.64	\$20.07	\$19.33	\$21.78
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	40	\$20.20	\$23.09	\$22.07	\$24.54
Automotive Body and Related Repairers	49-3021	130	\$14.26	\$17.41	\$17.18	\$18.98
Automotive Service Technicians and Mechanics	49-3023	400	\$16.18	\$19.95	\$18.74	\$21.82
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	110	\$16.19	\$20.85	\$21.14	\$23.19
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	110	\$17.98	\$22.92	\$20.16	\$25.39
Bicycle Repairers	49-3091	50	\$8.49	\$11.02	\$10.46	\$12.29
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	NP	\$18.39	\$21.75	\$19.51	\$23.43
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	110	\$15.47	\$19.87	\$19.95	\$22.07
Industrial Machinery Mechanics	49-9041	100	\$19.18	\$24.77	\$23.35	\$27.57
Telecommunications Line Installers and Repairers	49-9052	40	#	#	#	#
Maintenance and Repair Workers, General	49-9071	530	\$13.62	\$17.29	\$17.12	\$19.13
Helpers--Installation, Maintenance, and Repair Workers	49-9098	60	\$9.26	\$13.04	\$13.28	\$14.93
Installation, Maintenance, and Repair Workers, All Other	49-9799	120	\$8.93	\$18.18	\$20.50	\$22.80

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Production Occupations	51-0000	3,850	\$10.61	\$15.64	\$14.58	\$18.15
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	310	\$17.79	\$24.64	\$23.86	\$28.07
Electrical and Electronic Equipment Assemblers	51-2022	110	\$12.62	\$15.20	\$14.67	\$16.50
Electromechanical Equipment Assemblers	51-2023	130	\$9.27	\$13.54	\$13.26	\$15.68
Team Assemblers	51-2092	260	\$9.30	\$13.51	\$13.37	\$15.62
Assemblers and Fabricators, All Other	51-2099	80	\$9.90	\$13.33	\$12.56	\$15.04
Butchers and Meat Cutters	51-3021	90	\$12.01	\$15.52	\$15.34	\$17.27
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	NP	\$13.31	\$15.40	\$15.15	\$16.44
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	NP	\$10.95	\$13.52	\$12.67	\$14.81
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	30	\$12.30	\$14.52	\$13.93	\$15.63
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	NP	\$12.52	\$15.45	\$15.00	\$16.92
Machinists	51-4041	200	\$15.58	\$20.57	\$21.25	\$23.07
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	30	\$11.62	\$14.21	\$13.99	\$15.51
Welders, Cutters, Solderers, and Brazers	51-4121	120	\$15.18	\$19.62	\$20.08	\$21.84
Metal Workers and Plastic Workers, All Other	51-4199	100	\$11.17	\$13.56	\$13.10	\$14.76
Prepress Technicians and Workers	51-5111	NP	\$13.86	\$14.79	\$14.48	\$15.27
Printing Press Operators	51-5112	120	\$11.80	\$16.10	\$16.21	\$18.25
Laundry and Dry-Cleaning Workers	51-6011	50	\$9.18	\$11.73	\$11.89	\$12.99
Cabinetmakers and Bench Carpenters	51-7011	30	\$10.44	\$15.67	\$14.39	\$18.29
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	NP	\$12.38	\$13.92	\$14.06	\$14.68
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	130	\$11.59	\$14.62	\$14.11	\$16.13
Water and Liquid Waste Treatment Plant and System Operators	51-8031	70	\$14.18	\$17.40	\$17.14	\$19.03
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	NP	\$14.62	\$17.38	\$17.45	\$18.76
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	30	\$13.35	\$16.86	\$16.47	\$18.61
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	NP	\$10.20	\$14.26	\$13.85	\$16.30
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	160	\$11.96	\$16.40	\$15.37	\$18.61
Packaging and Filling Machine Operators and Tenders	51-9111	200	\$8.15	\$12.90	\$12.47	\$15.28
Photographic Process Workers and Processing Machine Operators	51-9151	50	\$9.65	\$11.77	\$11.79	\$12.82
Helpers--Production Workers	51-9198	NP	\$11.10	\$12.99	\$13.04	\$13.95
Production Workers, All Other	51-9399	160	\$9.10	\$12.27	\$12.43	\$13.84
Transportation and Material Moving Occupations	53-0000	4,110	\$10.38	\$16.16	\$15.64	\$19.05
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	100	\$15.25	\$21.62	\$21.62	\$24.81
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	90	\$17.22	\$25.82	\$25.09	\$30.12

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New Hampshire Occupational Employment & Wages - 2011

Concord Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Bus Drivers, Transit and Intercity	53-3021	NP	\$16.23	\$17.37	\$17.27	\$17.94
Bus Drivers, School	53-3022	190	\$10.64	\$13.88	\$13.34	\$15.48
Driver/Sales Workers	53-3031	230	\$9.06	\$16.50	\$17.09	\$20.22
Truck Drivers, Heavy and Tractor-Trailer	53-3032	940	\$15.10	\$20.17	\$18.79	\$22.70
Truck Drivers, Light or Delivery Services	53-3033	480	\$8.92	\$13.04	\$12.83	\$15.11
Taxi Drivers and Chauffeurs	53-3041	70	\$10.23	\$13.09	\$12.60	\$14.52
Service Station Attendants	53-6031	40	\$8.80	\$10.06	\$10.05	\$10.69
Excavating and Loading Machine and Dragline Operators	53-7032	60	\$15.72	\$19.66	\$19.31	\$21.62
Industrial Truck and Tractor Operators	53-7051	200	\$13.08	\$16.77	\$16.89	\$18.61
Cleaners of Vehicles and Equipment	53-7061	90	\$8.29	\$11.80	\$11.17	\$13.56
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	880	\$10.06	\$13.67	\$13.92	\$15.48
Machine Feeders and Offbearers	53-7063	50	\$8.97	\$12.73	\$10.91	\$14.60
Packers and Packagers, Hand	53-7064	150	\$8.39	\$11.63	\$9.61	\$13.24
Refuse and Recyclable Material Collectors	53-7081	90	\$11.06	\$14.70	\$14.58	\$16.52
Material Moving Workers, All Other	53-7199	100	\$10.38	\$10.92	\$10.82	\$11.20

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New Hampshire Occupational Employment & Wages - 2011

Conway Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	14,540	\$9.20	\$16.48	\$13.97	\$20.11
Management Occupations	11-0000	620	\$17.87	\$36.78	\$32.29	\$46.23
Chief Executives	11-1011	90	\$18.73	\$44.41	\$37.80	\$57.24
General and Operations Managers	11-1021	140	\$22.31	\$43.53	\$37.58	\$54.14
Legislators	11-1031	40	\$16,384	\$16,675	\$16,415	\$16,822
Financial Managers	11-3031	50	\$26.05	\$39.40	\$33.03	\$46.09
Education Administrators, Elementary and Secondary School	11-9032	30	\$65,284	\$69,945	\$69,646	\$72,274
Food Service Managers	11-9051	30	\$14.57	\$24.70	\$26.96	\$29.76
Managers, All Other	11-9199	60	\$27.14	\$48.01	\$37.56	\$58.43
Business and Financial Operations Occupations	13-0000	270	\$16.51	\$25.82	\$24.58	\$30.47
Business Operations Specialists, All Other	13-1199	140	\$17.34	\$25.39	\$25.58	\$29.40
Accountants and Auditors	13-2011	30	\$17.97	\$31.05	\$33.08	\$37.58
Computer and Mathematical Occupations	15-0000	90	\$14.79	\$26.03	\$21.58	\$31.66
Computer Support Specialists	15-1150	30	\$13.48	\$16.88	\$16.90	\$18.58
Architecture and Engineering Occupations	17-0000	70	\$20.38	\$35.45	\$34.46	\$42.98
Life, Physical, and Social Science Occupations	19-0000	60	\$13.75	\$23.53	\$21.64	\$28.42
Community and Social Services Occupations	21-0000	210	\$9.30	\$14.48	\$12.27	\$17.07
Social and Human Service Assistants	21-1093	140	\$8.91	\$10.76	\$10.53	\$11.68
Education, Training, and Library Occupations	25-0000	920	\$11.76	\$18.46	\$17.38	\$21.80
Elementary School Teachers, Except Special Education	25-2021	210	\$35,818	\$48,545	\$49,490	\$54,907
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	50	\$38,224	\$51,258	\$50,828	\$57,775
Self-Enrichment Education Teachers	25-3021	60	\$12.73	\$18.48	\$17.98	\$21.36
All Other Teachers, Primary, Secondary, and Adult	25-3999	170	\$19,363	\$27,122	\$23,384	\$31,000
Teacher Assistants	25-9041	210	\$25,570	\$29,382	\$29,042	\$31,288
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	130	\$11.05	\$18.23	\$14.93	\$21.82
Healthcare Practitioners and Technical Occupations	29-0000	830	\$14.15	\$26.82	\$23.59	\$33.16
Pharmacists	29-1051	40	\$49.09	\$59.90	\$58.14	\$65.30
Registered Nurses	29-1111	310	\$19.14	\$25.82	\$25.77	\$29.16
Dental Hygienists	29-2021	40	\$31.16	\$32.96	\$32.79	\$33.86
Emergency Medical Technicians and Paramedics	29-2041	100	\$11.25	\$16.11	\$15.15	\$18.54
Pharmacy Technicians	29-2052	60	\$10.54	\$12.86	\$12.94	\$14.01

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Licensed Practical and Licensed Vocational Nurses	29-2061	50	\$17.42	\$20.29	\$20.41	\$21.73
Medical Records and Health Information Technicians	29-2071	30	\$10.27	\$13.56	\$12.70	\$15.19
Healthcare Support Occupations	31-0000	370	\$10.77	\$14.11	\$13.16	\$15.77
Nursing Aides, Orderlies, and Attendants	31-1012	200	\$10.72	\$12.92	\$12.53	\$14.02
Dental Assistants	31-9091	30	\$15.05	\$17.79	\$16.71	\$19.16
Medical Assistants	31-9092	30	\$11.13	\$13.25	\$13.61	\$14.32
Healthcare Support Workers, All Other	31-9799	40	\$10.58	\$13.66	\$13.29	\$15.20
Protective Service Occupations	33-0000	190	\$12.67	\$19.29	\$18.81	\$22.62
Fire Fighters	33-2011	40	\$14.40	\$15.62	\$15.63	\$16.22
Police and Sheriff's Patrol Officers	33-3051	70	\$18.20	\$21.25	\$21.33	\$22.77
Food Preparation and Serving-Related Occupations	35-0000	2,170	\$7.88	\$11.09	\$9.42	\$12.69
Chefs and Head Cooks	35-1011	NP	\$14.19	\$18.14	\$18.71	\$20.11
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	120	\$11.07	\$15.99	\$15.79	\$18.46
Cooks, Institution and Cafeteria	35-2012	50	\$10.60	\$13.48	\$12.92	\$14.92
Cooks, Restaurant	35-2014	270	\$10.29	\$13.69	\$12.91	\$15.39
Food Preparation Workers	35-2021	50	\$8.44	\$10.37	\$10.12	\$11.32
Bartenders	35-3011	190	\$7.81	\$11.89	\$9.35	\$13.92
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	100	\$8.17	\$10.10	\$9.49	\$11.08
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$7.75	\$8.14	\$7.81	\$8.32
Waiters and Waitresses	35-3031	810	\$7.82	\$10.16	\$8.12	\$11.34
Food Servers, Nonrestaurant	35-3041	90	\$7.74	\$9.78	\$9.23	\$10.80
Dishwashers	35-9021	110	\$8.46	\$9.98	\$10.22	\$10.74
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	NP	\$8.84	\$10.55	\$10.50	\$11.41
Building and Grounds Cleaning and Maintenance Occupations	37-0000	720	\$9.14	\$11.90	\$11.32	\$13.27
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	160	\$8.69	\$11.69	\$11.25	\$13.18
Maids and Housekeeping Cleaners	37-2012	310	\$9.55	\$10.90	\$10.87	\$11.57
Landscaping and Groundskeeping Workers	37-3011	210	\$8.54	\$11.94	\$12.18	\$13.63
Personal Care and Service Occupations	39-0000	510	\$8.47	\$12.07	\$11.44	\$13.87
First-Line Supervisors/Managers of Personal Service Workers	39-1021	NP	\$13.13	\$15.08	\$14.42	\$16.05
Amusement and Recreation Attendants	39-3091	50	\$7.75	\$10.68	\$9.60	\$12.14
Child Care Workers	39-9011	NP	\$8.47	\$9.34	\$8.76	\$9.78
Personal and Home Care Aides	39-9021	NP	\$8.08	\$9.93	\$9.95	\$10.86
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$8.55	\$12.15	\$10.66	\$13.94
Recreation Workers	39-9032	70	\$9.24	\$13.55	\$12.58	\$15.70
Sales and Related Occupations	41-0000	2,540	\$8.38	\$13.78	\$11.07	\$16.48
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	400	\$12.72	\$19.24	\$18.03	\$22.49

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Cashiers	41-2011	760	\$8.26	\$9.27	\$8.96	\$9.77
Parts Salespersons	41-2022	NP	\$10.45	\$14.79	\$14.35	\$16.96
Retail Salespersons	41-2031	980	\$8.37	\$11.39	\$10.51	\$12.90
Sales Representatives, Services, All Other	41-3099	40	\$14.24	\$24.97	\$24.02	\$30.34
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	100	\$13.65	\$24.46	\$21.38	\$29.86
Real Estate Sales Agents	41-9022	50	\$10.92	\$17.89	\$18.03	\$21.38
Office and Administrative Support Occupations	43-0000	2,460	\$9.92	\$14.56	\$13.69	\$16.88
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	190	\$14.78	\$19.51	\$18.42	\$21.89
Billing and Posting Clerks and Machine Operators	43-3021	40	\$12.80	\$16.02	\$15.51	\$17.63
Bookkeeping, Accounting, and Auditing Clerks	43-3031	230	\$10.64	\$15.82	\$16.09	\$18.42
Payroll and Timekeeping Clerks	43-3051	30	\$14.90	\$17.74	\$18.16	\$19.16
Customer Service Representatives	43-4051	100	\$10.22	\$13.76	\$13.45	\$15.54
Hotel, Motel, and Resort Desk Clerks	43-4081	60	\$10.61	\$12.50	\$11.62	\$13.45
Receptionists and Information Clerks	43-4171	140	\$8.23	\$10.55	\$10.37	\$11.72
Information and Record Clerks, All Other	43-4199	100	\$7.97	\$11.31	\$10.58	\$12.97
Shipping, Receiving, and Traffic Clerks	43-5071	50	\$11.12	\$13.92	\$13.03	\$15.30
Stock Clerks and Order Fillers	43-5081	210	\$8.40	\$10.78	\$10.17	\$11.97
Executive Secretaries and Administrative Assistants	43-6011	50	\$17.19	\$21.31	\$20.31	\$23.37
Medical Secretaries	43-6013	60	\$13.13	\$16.02	\$16.25	\$17.46
Secretaries, Except Legal, Medical, and Executive	43-6014	310	\$10.95	\$13.95	\$13.66	\$15.45
Office Clerks, General	43-9061	410	\$11.52	\$16.08	\$14.15	\$18.36
Office and Administrative Support Workers, All Other	43-9799	130	\$8.01	\$11.09	\$10.48	\$12.62
Construction and Extraction Occupations	47-0000	660	\$13.64	\$18.45	\$17.45	\$20.85
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	70	\$18.16	\$24.11	\$23.23	\$27.08
Carpenters	47-2031	150	\$13.96	\$18.11	\$17.42	\$20.18
Construction Laborers	47-2061	120	\$12.44	\$14.30	\$14.27	\$15.23
Operating Engineers and Other Construction Equipment Operators	47-2073	80	\$13.93	\$17.58	\$17.32	\$19.40
Electricians	47-2111	NP	\$17.92	\$22.28	\$22.92	\$24.46
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$14.35	\$18.30	\$18.62	\$20.28
Installation, Maintenance, and Repair Occupations	49-0000	630	\$12.23	\$17.35	\$16.74	\$19.91
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	80	\$16.12	\$23.07	\$20.42	\$26.55
Automotive Service Technicians and Mechanics	49-3023	120	\$14.92	\$18.08	\$18.13	\$19.66
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	40	\$16.15	\$18.71	\$18.36	\$19.99
Industrial Machinery Mechanics	49-9041	40	\$15.87	\$20.87	\$19.75	\$23.37
Maintenance and Repair Workers, General	49-9071	200	\$10.78	\$14.34	\$13.75	\$16.10

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New Hampshire Occupational Employment & Wages - 2011

Conway Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Production Occupations	51-0000	520	\$10.99	\$16.15	\$14.68	\$18.72
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	40	\$17.43	\$24.78	\$23.35	\$28.45
Machinists	51-4041	NP	\$17.88	\$21.76	\$21.77	\$23.71
Sewing Machine Operators	51-6031	40	\$9.22	\$10.56	\$10.68	\$11.23
Transportation and Material Moving Occupations	53-0000	540	\$9.69	\$15.00	\$14.63	\$17.64
Truck Drivers, Heavy and Tractor-Trailer	53-3032	180	\$14.14	\$18.62	\$17.12	\$20.86
Truck Drivers, Light or Delivery Services	53-3033	30	\$8.68	\$11.17	\$10.78	\$12.41
Excavating and Loading Machine and Dragline Operators	53-7032	30	\$16.11	\$18.36	\$18.16	\$19.48
Cleaners of Vehicles and Equipment	53-7061	NP	\$11.63	\$13.38	\$13.91	\$14.26
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	60	\$8.75	\$11.58	\$11.62	\$12.99
Packers and Packagers, Hand	53-7064	50	\$8.12	\$9.92	\$9.07	\$10.81

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	32,870	\$10.39	\$20.37	\$16.21	\$25.36
Management Occupations	11-0000	1,400	\$26.04	\$51.32	\$41.37	\$63.96
Chief Executives	11-1011	100	\$39.12	\$78.01	\$72.75	\$97.45
General and Operations Managers	11-1021	350	\$29.15	\$56.79	\$44.74	\$70.62
Sales Managers	11-2022	80	\$49.09	\$88.08	\$76.61	\$107.56
Financial Managers	11-3031	90	\$28.08	\$50.21	\$40.09	\$61.27
Industrial Production Managers	11-3051	NP	\$33.18	\$47.11	\$45.14	\$54.08
Construction Managers	11-9021	70	\$31.23	\$47.23	\$39.02	\$55.24
Education Administrators, Preschool and Child Care Center/Program	11-9031	30	\$15.96	\$17.72	\$17.20	\$18.59
Education Administrators, Elementary and Secondary School	11-9032	110	\$61,027	\$75,936	\$75,517	\$83,389
Engineering Managers	11-9041	40	\$32.65	\$47.56	\$47.36	\$55.01
Food Service Managers	11-9051	30	\$19.20	\$26.96	\$25.03	\$30.85
Medical and Health Services Managers	11-9111	60	\$32.48	\$45.66	\$38.86	\$52.24
Property, Real Estate, and Community Association Managers	11-9141	50	#	#	#	#
Social and Community Service Managers	11-9151	30	\$20.51	\$29.03	\$31.32	\$33.28
Managers, All Other	11-9199	160	\$37.50	\$59.07	\$50.73	\$69.86
Business and Financial Operations Occupations	13-0000	840	\$19.95	\$31.98	\$29.93	\$38.00
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	100	\$18.25	\$26.26	\$25.93	\$30.28
Cost Estimators	13-1051	50	\$20.61	\$29.39	\$30.28	\$33.79
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	60	\$18.50	\$30.06	\$28.84	\$35.84
Management Analysts	13-1111	70	\$30.05	\$57.87	\$48.77	\$71.78
Training and Development Specialists	13-1151	40	\$15.78	\$24.54	\$22.58	\$28.91
Market Research Analysts	13-1161	40	\$25.00	\$29.28	\$28.63	\$31.42
Business Operations Specialists, All Other	13-1199	170	\$21.06	\$29.74	\$30.57	\$34.09
Accountants and Auditors	13-2011	100	\$21.09	\$28.88	\$27.62	\$32.78
Loan Officers	13-2072	30	\$26.08	\$38.02	\$38.69	\$43.98
Financial Specialists, All Other	13-2099	70	\$26.41	\$38.04	\$38.58	\$43.85
Computer and Mathematical Occupations	15-0000	320	\$18.95	\$29.78	\$27.62	\$35.18
Computer Systems Analysts	15-1121	30	\$24.82	\$31.64	\$29.81	\$35.06
Computer Software Engineers, Applications	15-1132	30	\$34.12	\$42.65	\$42.66	\$46.91
Network and Computer Systems Administrators	15-1142	90	\$23.54	\$31.99	\$29.18	\$36.21
Computer Support Specialists	15-1150	110	\$14.93	\$22.77	\$21.33	\$26.69
Architecture and Engineering Occupations	17-0000	570	\$22.24	\$38.80	\$33.36	\$47.09
Electronics Engineers, Except Computer	17-2072	30	\$26.03	\$28.72	\$27.09	\$30.06
Industrial Engineers	17-2112	40	\$29.79	\$37.34	\$37.42	\$41.11
Mechanical Engineers	17-2141	100	\$30.80	\$39.74	\$39.61	\$44.21
Engineers, All Other	17-2199	40	\$19.91	\$32.00	\$29.89	\$38.04
Drafters, All Other	17-3019	60	\$20.88	\$28.28	\$28.78	\$31.98

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Electrical and Electronic Engineering Technicians	17-3023	60	\$23.81	\$28.70	\$27.98	\$31.14
Mechanical Engineering Technicians	17-3027	30	\$19.92	\$23.79	\$22.87	\$25.73
Life, Physical, and Social Science Occupations	19-0000	220	\$21.06	\$32.95	\$31.57	\$38.90
Clinical, Counseling, and School Psychologists	19-3031	30	\$19.74	\$28.03	\$28.45	\$32.17
Community and Social Services Occupations	21-0000	270	\$13.62	\$22.73	\$23.61	\$27.29
Educational, Vocational, and School Counselors	21-1012	80	\$19.07	\$25.77	\$25.27	\$29.13
Medical and Public Health Social Workers	21-1022	50	\$24.74	\$28.14	\$27.74	\$29.84
Social and Human Service Assistants	21-1093	40	\$9.34	\$16.56	\$13.81	\$20.17
Legal Occupations	23-0000	60	\$16.43	\$27.78	\$27.56	\$33.46
Lawyers	23-1011	40	\$26.44	\$34.45	\$32.40	\$38.45
Paralegals and Legal Assistants	23-2011	NP	\$12.92	\$19.03	\$19.00	\$22.08
Education, Training, and Library Occupations	25-0000	3,060	\$12.24	\$20.14	\$17.78	\$24.10
Preschool Teachers, Except Special Education	25-2011	250	\$10.38	\$12.91	\$12.39	\$14.19
Kindergarten Teachers, Except Special Education	25-2012	50	\$40,188	\$49,670	\$49,393	\$54,413
Elementary School Teachers, Except Special Education	25-2021	450	\$38,652	\$52,531	\$52,969	\$59,470
Middle School Teachers, Except Special and Vocational Education	25-2022	280	\$35,022	\$48,755	\$48,879	\$55,622
Secondary School Teachers, Except Special and Vocational Education	25-2031	650	\$33,975	\$50,617	\$45,134	\$58,937
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	100	\$37,913	\$51,184	\$52,175	\$57,820
Special Education Teachers, Middle School	25-2053	50	\$41,479	\$54,312	\$52,819	\$60,728
Special Education Teachers, Secondary School	25-2054	50	\$38,079	\$51,824	\$48,671	\$58,696
Self-Enrichment Education Teachers	25-3021	30	\$14.52	\$19.52	\$20.15	\$22.01
All Other Teachers, Primary, Secondary, and Adult	25-3999	190	\$22,965	\$30,553	\$25,250	\$34,347
Librarians	25-4021	60	\$16.27	\$22.77	\$22.50	\$26.02
Library Technicians	25-4031	60	\$10.48	\$13.34	\$13.18	\$14.78
Teacher Assistants	25-9041	730	\$23,280	\$28,102	\$27,934	\$30,512
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	260	\$12.72	\$23.19	\$20.83	\$28.42
Floral Designers	27-1023	30	\$11.80	\$14.35	\$14.03	\$15.63
Coaches and Scouts	27-2022	40	\$25,319	\$38,286	\$37,894	\$44,769
Audio and Video Equipment Technicians	27-4011	NP	\$20.76	\$31.03	\$30.77	\$36.16
Healthcare Practitioners and Technical Occupations	29-0000	2,070	\$18.87	\$33.04	\$30.11	\$40.14
Pharmacists	29-1051	50	\$54.30	\$59.78	\$61.14	\$62.51
Physicians and Surgeons, All Other	29-1069	NP	\$42.62	\$72.56	\$70.09	\$87.53
Physician Assistants	29-1071	30	\$29.94	\$37.85	\$37.56	\$41.80
Registered Nurses	29-1111	840	\$23.95	\$30.84	\$30.90	\$34.29

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Occupational Therapists	29-1122	80	\$24.46	\$34.92	\$33.27	\$40.15
Physical Therapists	29-1123	120	\$29.84	\$37.38	\$37.30	\$41.15
Respiratory Therapists	29-1126	40	\$25.13	\$29.64	\$30.67	\$31.91
Speech-Language Pathologists	29-1127	40	\$25.36	\$31.85	\$32.27	\$35.10
Veterinarians	29-1131	30	\$33.93	\$44.86	\$46.38	\$50.32
Dental Hygienists	29-2021	60	\$33.44	\$38.87	\$39.39	\$41.58
Emergency Medical Technicians and Paramedics	29-2041	60	\$13.17	\$17.89	\$18.09	\$20.25
Pharmacy Technicians	29-2052	90	\$10.02	\$13.04	\$13.00	\$14.54
Veterinary Technologists and Technicians	29-2056	40	\$14.05	\$18.40	\$17.71	\$20.57
Licensed Practical and Licensed Vocational Nurses	29-2061	100	\$20.32	\$24.31	\$24.38	\$26.31
Medical Records and Health Information Technicians	29-2071	50	\$12.83	\$17.44	\$14.89	\$19.74
Health Technologists and Technicians, All Other	29-2799	50	#	#	#	#
Healthcare Support Occupations	31-0000	1,050	\$11.55	\$15.70	\$14.74	\$17.76
Nursing Aides, Orderlies, and Attendants	31-1012	580	\$12.29	\$15.57	\$14.38	\$17.23
Physical Therapist Assistants	31-2021	30	\$20.76	\$23.38	\$23.08	\$24.68
Dental Assistants	31-9091	70	\$12.84	\$20.04	\$18.85	\$23.64
Medical Assistants	31-9092	120	\$13.49	\$15.69	\$15.46	\$16.78
Healthcare Support Workers, All Other	31-9799	130	\$8.87	\$13.09	\$12.96	\$15.21
Protective Service Occupations	33-0000	1,170	\$11.19	\$17.18	\$16.21	\$20.18
First-Line Supervisors/Managers of Police and Detectives	33-1012	40	\$24.17	\$30.44	\$30.80	\$33.58
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	30	\$13.75	\$21.30	\$20.36	\$25.07
Fire Fighters	33-2011	70	\$13.75	\$18.53	\$19.15	\$20.93
Police and Sheriff's Patrol Officers	33-3051	270	\$15.42	\$21.87	\$21.62	\$25.08
Animal Control Workers	33-9011	30	\$8.82	\$13.66	\$14.50	\$16.08
Security Guards	33-9032	550	\$10.25	\$13.73	\$13.73	\$15.47
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	30	\$9.32	\$10.18	\$10.20	\$10.61
Food Preparation and Serving-Related Occupations	35-0000	2,730	\$8.25	\$11.28	\$10.04	\$12.79
Chefs and Head Cooks	35-1011	60	\$14.53	\$18.04	\$15.98	\$19.79
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	260	\$12.39	\$16.17	\$15.32	\$18.06
Cooks, Fast Food	35-2011	NP	\$8.67	\$9.22	\$9.25	\$9.49
Cooks, Institution and Cafeteria	35-2012	90	\$11.81	\$15.03	\$15.34	\$16.64
Cooks, Restaurant	35-2014	300	\$12.02	\$14.24	\$13.94	\$15.34
Cooks, Short Order	35-2015	NP	\$8.16	\$9.75	\$9.88	\$10.54
Food Preparation Workers	35-2021	80	\$8.13	\$10.61	\$9.55	\$11.86
Bartenders	35-3011	90	\$8.42	\$11.39	\$9.11	\$12.88
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	680	\$8.29	\$9.62	\$9.14	\$10.27
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	200	\$8.05	\$8.73	\$8.69	\$9.08
Waiters and Waitresses	35-3031	430	\$7.82	\$10.30	\$8.89	\$11.53
Food Servers, Nonrestaurant	35-3041	100	\$8.13	\$9.45	\$8.96	\$10.12

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Dishwashers	35-9021	130	\$8.42	\$9.67	\$9.66	\$10.29
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	60	\$10.12	\$11.12	\$10.90	\$11.61
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,020	\$10.05	\$13.85	\$13.33	\$15.76
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	30	\$15.34	\$20.72	\$20.04	\$23.42
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	450	\$10.18	\$13.31	\$12.80	\$14.88
Maids and Housekeeping Cleaners	37-2012	160	\$9.47	\$11.97	\$12.07	\$13.21
Landscaping and Groundskeeping Workers	37-3011	350	\$10.40	\$14.22	\$13.97	\$16.12
Personal Care and Service Occupations	39-0000	850	\$8.46	\$12.30	\$11.09	\$14.23
First-Line Supervisors/Managers of Personal Service Workers	39-1021	40	\$12.76	\$17.75	\$18.02	\$20.25
Nonfarm Animal Caretakers	39-2021	NP	\$8.67	\$11.11	\$10.35	\$12.33
Amusement and Recreation Attendants	39-3091	NP	\$9.20	\$12.93	\$11.29	\$14.80
Hairdressers, Hairstylists, and Cosmetologists	39-5012	160	\$9.06	\$12.64	\$11.27	\$14.42
Child Care Workers	39-9011	230	\$8.43	\$9.63	\$9.13	\$10.22
Personal and Home Care Aides	39-9021	130	\$10.76	\$12.85	\$12.91	\$13.89
Fitness Trainers and Aerobics Instructors	39-9031	50	\$9.80	\$18.47	\$15.25	\$22.81
Recreation Workers	39-9032	40	\$9.48	\$13.35	\$13.42	\$15.27
Sales and Related Occupations	41-0000	4,930	\$8.86	\$17.32	\$12.35	\$21.55
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	570	\$13.36	\$19.45	\$17.60	\$22.50
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	100	\$26.06	\$48.78	\$44.55	\$60.15
Cashiers	41-2011	1,680	\$8.33	\$9.92	\$9.42	\$10.73
Counter and Rental Clerks	41-2021	110	\$10.05	\$16.33	\$16.27	\$19.46
Parts Salespersons	41-2022	60	\$11.88	\$17.46	\$16.36	\$20.24
Retail Salespersons	41-2031	1,430	\$8.99	\$12.74	\$11.55	\$14.62
Insurance Sales Agents	41-3021	100	\$15.96	\$24.77	\$23.65	\$29.17
Sales Representatives, Services, All Other	41-3099	150	\$15.50	\$24.21	\$21.81	\$28.56
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	120	\$19.31	\$33.13	\$32.08	\$40.05
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	470	\$18.47	\$37.56	\$29.33	\$47.10
Demonstrators and Product Promoters	41-9011	30	\$10.43	\$12.81	\$12.52	\$14.00
Sales and Related Workers, All Other	41-9799	40	\$10.73	\$16.54	\$13.82	\$19.45
Office and Administrative Support Occupations	43-0000	5,430	\$11.08	\$16.26	\$15.35	\$18.84
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	400	\$15.66	\$22.97	\$22.29	\$26.62
Billing and Posting Clerks and Machine Operators	43-3021	100	\$13.80	\$17.37	\$16.98	\$19.16
Bookkeeping, Accounting, and Auditing Clerks	43-3031	390	\$12.73	\$18.02	\$17.36	\$20.66
Payroll and Timekeeping Clerks	43-3051	40	\$14.46	\$18.53	\$17.14	\$20.55

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Tellers	43-3071	120	\$10.99	\$13.38	\$13.05	\$14.57
Court, Municipal, and License Clerks	43-4031	30	\$8.99	\$14.32	\$14.21	\$16.99
Customer Service Representatives	43-4051	280	\$12.09	\$16.97	\$16.35	\$19.39
Hotel, Motel, and Resort Desk Clerks	43-4081	NP	\$8.99	\$10.38	\$10.61	\$11.06
Library Assistants, Clerical	43-4121	60	\$8.62	\$10.27	\$9.42	\$11.08
Order Clerks	43-4151	NP	\$11.65	\$17.20	\$15.99	\$19.97
Receptionists and Information Clerks	43-4171	310	\$9.20	\$12.33	\$12.39	\$13.89
Information and Record Clerks, All Other	43-4199	40	\$8.02	\$12.39	\$13.65	\$14.56
Police, Fire, and Ambulance Dispatchers	43-5031	NP	\$13.39	\$15.13	\$14.63	\$16.01
Dispatchers, Except Police, Fire, and Ambulance	43-5032	80	\$14.73	\$18.67	\$18.32	\$20.64
Postal Service Clerks	43-5051	40	\$24.50	\$26.03	\$26.40	\$26.80
Postal Service Mail Carriers	43-5052	120	\$19.18	\$23.58	\$24.25	\$25.78
Production, Planning, and Expediting Clerks	43-5061	70	\$14.92	\$22.75	\$22.88	\$26.66
Shipping, Receiving, and Traffic Clerks	43-5071	210	\$10.79	\$14.23	\$13.76	\$15.95
Stock Clerks and Order Fillers	43-5081	920	\$9.43	\$14.24	\$13.81	\$16.65
Executive Secretaries and Administrative Assistants	43-6011	120	\$17.90	\$22.61	\$21.87	\$24.97
Legal Secretaries	43-6012	50	\$14.43	\$18.31	\$19.34	\$20.26
Medical Secretaries	43-6013	120	\$13.49	\$16.54	\$15.67	\$18.06
Secretaries, Except Legal, Medical, and Executive	43-6014	710	\$11.48	\$15.28	\$15.64	\$17.18
Data Entry Keyers	43-9021	30	\$10.39	\$13.40	\$13.58	\$14.91
Insurance Claims and Policy Processing Clerks	43-9041	80	\$12.56	\$15.59	\$15.36	\$17.10
Office Clerks, General	43-9061	640	\$11.70	\$15.98	\$15.60	\$18.12
Office and Administrative Support Workers, All Other	43-9799	150	\$8.23	\$11.90	\$11.20	\$13.72
Farming, Fishing, and Forestry Occupations	45-0000	60	\$8.36	\$12.04	\$12.89	\$13.87
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	30	\$8.35	\$9.89	\$8.87	\$10.66
Construction and Extraction Occupations	47-0000	1,000	\$15.43	\$23.30	\$22.13	\$27.24
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	130	\$20.96	\$31.41	\$31.43	\$36.64
Brickmasons and Blockmasons	47-2021	40	\$22.61	\$23.63	\$23.77	\$24.14
Carpenters	47-2031	NP	\$15.57	\$19.94	\$19.51	\$22.13
Floor Layers, Except Carpet, Wood, and Hard Tiles	47-2042	NP	\$16.72	\$18.60	\$17.48	\$19.53
Construction Laborers	47-2061	110	\$14.07	\$18.05	\$17.24	\$20.05
Operating Engineers and Other Construction Equipment Operators	47-2073	120	\$22.65	\$26.77	\$27.81	\$28.84
Electricians	47-2111	120	\$17.13	\$26.66	\$26.83	\$31.44
Painters, Construction and Maintenance	47-2141	30	\$15.34	\$19.23	\$18.06	\$21.16
Plumbers, Pipefitters, and Steamfitters	47-2152	120	\$19.92	\$25.17	\$24.22	\$27.81
Highway Maintenance Workers	47-4051	50	\$13.45	\$16.68	\$16.57	\$18.30
Construction and Related Workers, All Other	47-4799	30	\$15.74	\$19.88	\$18.95	\$21.95

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Installation, Maintenance, and Repair Occupations	49-0000	1,310	\$14.62	\$22.01	\$20.50	\$25.70
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	150	\$22.71	\$31.69	\$28.65	\$36.18
Automotive Body and Related Repairers	49-3021	40	\$18.79	\$23.86	\$22.09	\$26.40
Automotive Service Technicians and Mechanics	49-3023	220	\$13.39	\$19.47	\$18.33	\$22.51
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	60	\$15.02	\$23.95	\$25.05	\$28.42
Tire Repairers and Changers	49-3093	40	\$8.08	\$9.88	\$8.99	\$10.77
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	200	\$19.85	\$26.90	\$26.76	\$30.42
Industrial Machinery Mechanics	49-9041	30	\$16.74	\$20.82	\$20.71	\$22.85
Maintenance and Repair Workers, General	49-9071	250	\$16.00	\$19.33	\$18.60	\$20.99
Installation, Maintenance, and Repair Workers, All Other	49-9799	80	\$16.63	\$20.79	\$20.05	\$22.86
Production Occupations	51-0000	2,260	\$11.70	\$18.39	\$16.76	\$21.73
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	200	\$19.68	\$26.98	\$27.06	\$30.63
Electrical and Electronic Equipment Assemblers	51-2022	90	\$11.18	\$13.74	\$13.59	\$15.02
Team Assemblers	51-2092	60	\$10.54	\$13.95	\$13.16	\$15.65
Assemblers and Fabricators, All Other	51-2099	100	\$11.57	\$14.95	\$14.90	\$16.65
Butchers and Meat Cutters	51-3021	30	\$12.67	\$16.59	\$16.46	\$18.56
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	NP	\$12.63	\$16.29	\$15.50	\$18.12
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	NP	\$13.50	\$18.97	\$18.48	\$21.69
Machinists	51-4041	310	\$14.92	\$20.35	\$20.83	\$23.07
Welders, Cutters, Solderers, and Brazers	51-4121	60	\$18.67	\$26.65	\$22.52	\$30.64
Printing Press Operators	51-5112	60	\$14.61	\$23.22	\$26.11	\$27.53
Laundry and Dry-Cleaning Workers	51-6011	60	\$8.89	\$13.53	\$13.49	\$15.84
Water and Liquid Waste Treatment Plant and System Operators	51-8031	30	\$19.00	\$21.69	\$21.24	\$23.04
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	60	\$13.26	\$16.24	\$14.65	\$17.73
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	NP	\$13.15	\$15.39	\$15.28	\$16.51
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	140	\$13.26	\$17.05	\$16.59	\$18.94
Photographic Process Workers and Processing Machine Operators	51-9151	40	\$8.48	\$11.22	\$10.44	\$12.58
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	NP	\$9.40	\$12.53	\$13.08	\$14.10
Helpers--Production Workers	51-9198	80	\$8.49	\$12.12	\$10.91	\$13.94
Production Workers, All Other	51-9399	130	\$9.44	\$13.58	\$12.41	\$15.65
Transportation and Material Moving Occupations	53-0000	1,980	\$8.98	\$13.94	\$13.31	\$16.41
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	40	\$17.08	\$27.04	\$24.59	\$32.01
Bus Drivers, School	53-3022	570	\$9.59	\$13.17	\$13.31	\$14.97

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New Hampshire Occupational Employment & Wages - 2011

Exeter-Seabrook Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Driver/Sales Workers	53-3031	210	\$7.99	\$10.67	\$9.19	\$12.00
Truck Drivers, Heavy and Tractor-Trailer	53-3032	310	\$15.50	\$19.07	\$19.23	\$20.86
Truck Drivers, Light or Delivery Services	53-3033	160	\$8.50	\$12.33	\$11.50	\$14.24
Taxi Drivers and Chauffeurs	53-3041	30	\$8.47	\$9.90	\$9.66	\$10.61
Excavating and Loading Machine and Dragline Operators	53-7032	40	\$14.11	\$17.31	\$17.18	\$18.91
Industrial Truck and Tractor Operators	53-7051	90	\$9.70	\$13.21	\$13.44	\$14.98
Cleaners of Vehicles and Equipment	53-7061	30	\$8.34	\$10.85	\$9.93	\$12.11
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	250	\$9.48	\$12.70	\$12.70	\$14.31
Packers and Packagers, Hand	53-7064	70	\$8.14	\$10.56	\$9.03	\$11.76
Refuse and Recyclable Material Collectors	53-7081	30	\$9.52	\$13.87	\$13.60	\$16.03

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New Hampshire Occupational Employment & Wages - 2011

Keene Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	27,610	\$9.92	\$20.59	\$16.15	\$25.93
Management Occupations	11-0000	1,560	\$25.26	\$48.80	\$42.60	\$60.57
Chief Executives	11-1011	130	\$50.56	\$88.63	\$79.39	\$107.67
General and Operations Managers	11-1021	270	\$29.17	\$48.69	\$44.20	\$58.44
Legislators	11-1031	NP	\$17,311	\$17,352	\$17,694	\$17,372
Marketing Managers	11-2021	80	\$33.88	\$51.25	\$49.66	\$59.92
Sales Managers	11-2022	50	\$37.77	\$78.42	\$68.03	\$98.74
Administrative Services Managers	11-3011	40	\$25.70	\$38.13	\$35.16	\$44.34
Computer and Information Systems Managers	11-3021	60	\$35.97	\$47.32	\$48.64	\$53.01
Financial Managers	11-3031	240	\$25.28	\$49.51	\$42.61	\$61.62
Industrial Production Managers	11-3051	30	\$30.25	\$45.71	\$47.06	\$53.43
Transportation, Storage, and Distribution Managers	11-3071	30	\$27.68	\$48.44	\$46.47	\$58.82
Construction Managers	11-9021	40	\$27.66	\$36.17	\$34.71	\$40.43
Education Administrators, Elementary and Secondary School	11-9032	50	\$65,024	\$78,503	\$80,209	\$85,242
Education Administrators, Postsecondary	11-9033	30	\$27.33	\$44.39	\$42.63	\$52.92
Engineering Managers	11-9041	40	\$25.71	\$40.64	\$35.02	\$48.10
Medical and Health Services Managers	11-9111	40	\$30.09	\$42.71	\$40.59	\$49.02
Social and Community Service Managers	11-9151	40	\$19.10	\$22.37	\$21.54	\$24.00
Managers, All Other	11-9199	200	\$30.58	\$51.21	\$43.04	\$61.53
Business and Financial Operations Occupations	13-0000	1,230	\$19.66	\$32.21	\$27.73	\$38.49
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	70	\$20.08	\$24.25	\$23.01	\$26.34
Claims Adjusters, Examiners, and Investigators	13-1031	150	\$23.17	\$30.76	\$29.81	\$34.56
Cost Estimators	13-1051	40	\$18.80	\$30.39	\$28.07	\$36.19
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	70	\$17.31	\$24.18	\$22.63	\$27.60
Logisticians	13-1081	NP	\$31.96	\$40.70	\$40.39	\$45.08
Management Analysts	13-1111	70	\$26.32	\$52.92	\$40.77	\$66.23
Training and Development Specialists	13-1151	40	\$13.67	\$21.72	\$17.89	\$25.75
Business Operations Specialists, All Other	13-1199	200	\$20.68	\$28.72	\$26.90	\$32.75
Accountants and Auditors	13-2011	170	\$21.55	\$28.39	\$27.12	\$31.80
Financial Analysts	13-2051	50	\$23.30	\$36.50	\$37.95	\$43.11
Financial Specialists, All Other	13-2099	90	\$20.47	\$54.21	\$29.76	\$71.09
Computer and Mathematical Occupations	15-0000	550	\$21.00	\$32.68	\$30.00	\$38.51
Computer Systems Analysts	15-1121	120	\$23.48	\$34.86	\$33.21	\$40.54
Computer Software Engineers, Applications	15-1132	80	\$26.14	\$38.18	\$37.57	\$44.20
Computer Software Engineers, Systems Software	15-1133	NP	\$26.34	\$31.49	\$30.96	\$34.06
Network and Computer Systems Administrators	15-1142	90	\$24.62	\$29.17	\$27.88	\$31.44
Computer Support Specialists	15-1150	70	\$15.63	\$23.46	\$20.37	\$27.37
Computer Occupations, All Other	15-1799	40	\$10.43	\$20.93	\$19.90	\$26.18

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New Hampshire Occupational Employment & Wages - 2011

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Architecture and Engineering Occupations	17-0000	290	\$20.79	\$31.21	\$28.97	\$36.42
Mechanical Engineers	17-2141	80	\$24.01	\$33.60	\$32.06	\$38.40
Engineers, All Other	17-2199	60	\$20.63	\$33.80	\$33.35	\$40.39
Architectural and Civil Drafters	17-3011	30	\$17.88	\$21.80	\$21.57	\$23.76
Life, Physical, and Social Science Occupations	19-0000	100	\$18.64	\$28.14	\$26.67	\$32.88
Community and Social Services Occupations	21-0000	400	\$11.66	\$18.52	\$17.23	\$21.96
Educational, Vocational, and School Counselors	21-1012	70	\$18.83	\$24.07	\$23.51	\$26.69
Social and Human Service Assistants	21-1093	160	\$10.13	\$13.26	\$13.17	\$14.83
Community and Social Service Specialists, All Other	21-1798	50	\$12.93	\$18.43	\$17.45	\$21.18
Legal Occupations	23-0000	100	\$18.32	\$38.97	\$28.69	\$49.29
Lawyers	23-1011	60	\$27.24	\$50.46	\$34.73	\$62.06
Paralegals and Legal Assistants	23-2011	30	\$16.71	\$19.74	\$18.47	\$21.26
Education, Training, and Library Occupations	25-0000	2,740	\$12.00	\$24.30	\$21.63	\$30.45
Preschool Teachers, Except Special Education	25-2011	110	\$10.21	\$13.77	\$13.61	\$15.55
Kindergarten Teachers, Except Special Education	25-2012	40	\$35,048	\$45,284	\$43,836	\$50,401
Elementary School Teachers, Except Special Education	25-2021	360	\$38,140	\$52,254	\$53,412	\$59,312
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$39,043	\$51,065	\$51,150	\$57,076
Self-Enrichment Education Teachers	25-3021	110	\$7.74	\$11.68	\$7.84	\$13.66
All Other Teachers, Primary, Secondary, and Adult	25-3999	320	\$18,642	\$51,224	\$42,001	\$67,516
Librarians	25-4021	60	\$14.43	\$24.75	\$24.95	\$29.91
Library Technicians	25-4031	40	\$12.12	\$15.22	\$15.13	\$16.77
Teacher Assistants	25-9041	530	\$21,322	\$26,370	\$26,117	\$28,894
Education, Training, and Library Workers, All Other	25-9099	50	\$19.74	\$24.61	\$24.21	\$27.04
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	380	\$12.46	\$23.78	\$20.44	\$29.45
Graphic Designers	27-1024	60	\$14.96	\$21.66	\$21.78	\$25.00
Merchandise Displayers and Window Trimmers	27-1026	NP	\$15.16	\$16.93	\$16.75	\$17.83
Coaches and Scouts	27-2022	30	\$17,431	\$35,509	\$19,594	\$44,549
Public Relations Specialists	27-3031	40	\$18.51	\$29.40	\$28.16	\$34.84
Writers and Authors	27-3043	30	\$16.90	\$26.14	\$20.76	\$30.76
Healthcare Practitioners and Technical Occupations	29-0000	1,430	\$16.67	\$33.27	\$27.54	\$41.56
Pharmacists	29-1051	40	\$60.51	\$62.41	\$64.23	\$63.36
Registered Nurses	29-1111	500	\$23.89	\$30.02	\$29.16	\$33.08
Occupational Therapists	29-1122	30	\$31.50	\$33.65	\$33.81	\$34.73
Physical Therapists	29-1123	60	\$30.91	\$35.47	\$35.38	\$37.75
Dental Hygienists	29-2021	NP	\$32.05	\$34.20	\$34.20	\$35.28
Emergency Medical Technicians and Paramedics	29-2041	60	\$11.20	\$12.80	\$12.66	\$13.60

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New Hampshire Occupational Employment & Wages - 2011

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Pharmacy Technicians	29-2052	NP	\$10.56	\$12.21	\$11.57	\$13.05
Licensed Practical and Licensed Vocational Nurses	29-2061	230	\$17.19	\$20.03	\$19.97	\$21.45
Medical Records and Health Information Technicians	29-2071	30	\$12.51	\$16.90	\$16.01	\$19.10
Healthcare Support Occupations	31-0000	850	\$10.89	\$14.42	\$13.49	\$16.18
Nursing Aides, Orderlies, and Attendants	31-1012	NP	\$11.50	\$13.27	\$13.20	\$14.17
Dental Assistants	31-9091	120	\$15.93	\$20.64	\$20.67	\$22.99
Medical Transcriptionists	31-9094	30	\$10.72	\$14.21	\$14.41	\$15.96
Healthcare Support Workers, All Other	31-9799	50	\$8.41	\$11.08	\$10.30	\$12.40
Protective Service Occupations	33-0000	420	\$10.70	\$18.52	\$16.64	\$22.43
First-Line Supervisors/Managers of Police and Detectives	33-1012	30	\$25.36	\$31.52	\$31.08	\$34.60
Fire Fighters	33-2011	NP	\$10.59	\$16.01	\$11.40	\$18.72
Police and Sheriff's Patrol Officers	33-3051	100	\$18.32	\$23.64	\$23.31	\$26.31
Security Guards	33-9032	50	\$11.82	\$14.65	\$14.71	\$16.08
Crossing Guards	33-9091	40	\$8.09	\$9.94	\$9.59	\$10.87
Food Preparation and Serving-Related Occupations	35-0000	2,000	\$8.19	\$10.47	\$9.19	\$11.60
Chefs and Head Cooks	35-1011	30	\$19.13	\$24.03	\$24.15	\$26.48
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	150	\$13.12	\$17.85	\$17.16	\$20.23
Cooks, Fast Food	35-2011	NP	\$8.49	\$9.14	\$9.05	\$9.46
Cooks, Institution and Cafeteria	35-2012	140	\$10.59	\$12.62	\$12.36	\$13.62
Cooks, Restaurant	35-2014	140	\$9.00	\$11.49	\$10.99	\$12.74
Food Preparation Workers	35-2021	100	\$8.45	\$10.15	\$9.90	\$11.00
Bartenders	35-3011	130	\$8.05	\$9.73	\$8.71	\$10.57
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	510	\$8.28	\$8.74	\$8.69	\$8.97
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.12	\$9.03	\$8.76	\$9.48
Waiters and Waitresses	35-3031	420	\$7.88	\$9.25	\$8.62	\$9.94
Dishwashers	35-9021	120	\$7.82	\$8.69	\$8.55	\$9.13
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	60	\$8.60	\$9.87	\$9.15	\$10.50
Food Preparation and Serving Related Workers, All Other	35-9099	40	\$7.84	\$8.93	\$8.61	\$9.47
Building and Grounds Cleaning and Maintenance Occupations	37-0000	940	\$9.02	\$12.80	\$12.00	\$14.69
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	30	\$16.91	\$19.90	\$19.39	\$21.40
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$18.27	\$23.26	\$22.51	\$25.76
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	470	\$9.04	\$12.24	\$11.87	\$13.84
Maids and Housekeeping Cleaners	37-2012	120	\$7.84	\$9.56	\$9.24	\$10.41
Building Cleaning Workers, All Other	37-2019	50	\$9.71	\$14.04	\$14.48	\$16.21
Landscaping and Groundskeeping Workers	37-3011	220	\$9.73	\$12.72	\$12.58	\$14.21

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Personal Care and Service Occupations	39-0000	770	\$8.23	\$11.28	\$10.12	\$12.80
Nonfarm Animal Caretakers	39-2021	NP	\$8.38	\$9.85	\$9.99	\$10.58
Amusement and Recreation Attendants	39-3091	50	\$8.22	\$8.78	\$8.70	\$9.05
Hairdressers, Hairstylists, and Cosmetologists	39-5012	140	\$8.17	\$12.68	\$9.13	\$14.94
Child Care Workers	39-9011	60	\$7.94	\$8.67	\$8.56	\$9.04
Personal and Home Care Aides	39-9021	290	\$8.74	\$10.36	\$10.45	\$11.17
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$8.41	\$12.03	\$9.48	\$13.83
Recreation Workers	39-9032	70	\$9.00	\$14.60	\$14.15	\$17.40
Sales and Related Occupations	41-0000	3,340	\$8.39	\$16.18	\$11.48	\$20.07
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	480	\$12.09	\$18.87	\$17.71	\$22.25
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	100	\$26.70	\$42.47	\$37.03	\$50.36
Cashiers	41-2011	1,130	\$8.31	\$9.25	\$8.97	\$9.72
Counter and Rental Clerks	41-2021	70	\$9.66	\$13.19	\$11.86	\$14.96
Parts Salespersons	41-2022	60	\$11.38	\$14.43	\$14.39	\$15.94
Retail Salespersons	41-2031	860	\$8.34	\$12.43	\$10.57	\$14.48
Advertising Sales Agents	41-3011	50	\$15.79	\$30.37	\$26.91	\$37.66
Insurance Sales Agents	41-3021	40	\$21.67	\$28.77	\$27.10	\$32.32
Sales Representatives, Services, All Other	41-3099	40	\$20.80	\$30.76	\$28.79	\$35.75
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	NP	\$25.95	\$37.82	\$35.31	\$43.76
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	290	\$15.14	\$25.62	\$23.79	\$30.86
Sales and Related Workers, All Other	41-9799	50	\$9.06	\$17.02	\$14.57	\$20.99
Office and Administrative Support Occupations	43-0000	4,570	\$10.66	\$15.95	\$15.13	\$18.59
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	320	\$15.15	\$23.35	\$22.58	\$27.44
Switchboard Operators, Including Answering Service	43-2011	NP	\$9.09	\$12.37	\$12.57	\$14.00
Bill and Account Collectors	43-3011	NP	\$15.96	\$17.88	\$17.61	\$18.85
Billing and Posting Clerks and Machine Operators	43-3021	50	\$13.60	\$16.10	\$15.73	\$17.34
Bookkeeping, Accounting, and Auditing Clerks	43-3031	390	\$12.72	\$16.69	\$16.27	\$18.68
Payroll and Timekeeping Clerks	43-3051	50	\$15.00	\$16.85	\$16.84	\$17.79
Procurement Clerks	43-3061	30	\$12.01	\$15.54	\$16.09	\$17.30
Customer Service Representatives	43-4051	340	\$11.66	\$17.21	\$17.23	\$19.97
Library Assistants, Clerical	43-4121	30	\$8.54	\$10.46	\$9.82	\$11.41
Order Clerks	43-4151	40	\$10.71	\$15.56	\$16.14	\$17.98
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	30	\$13.22	\$16.78	\$16.70	\$18.57
Receptionists and Information Clerks	43-4171	230	\$9.50	\$12.87	\$12.50	\$14.55
Information and Record Clerks, All Other	43-4199	30	\$8.42	\$10.46	\$9.16	\$11.47
Police, Fire, and Ambulance Dispatchers	43-5031	50	\$15.67	\$18.93	\$19.64	\$20.56

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New Hampshire Occupational Employment & Wages - 2011

Keene Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$11.56	\$18.78	\$16.80	\$22.39
Postal Service Clerks	43-5051	30	\$23.19	\$25.64	\$27.07	\$26.86
Postal Service Mail Carriers	43-5052	60	\$18.50	\$23.36	\$25.29	\$25.78
Production, Planning, and Expediting Clerks	43-5061	60	\$15.87	\$20.40	\$19.12	\$22.67
Shipping, Receiving, and Traffic Clerks	43-5071	190	\$11.12	\$14.28	\$13.88	\$15.87
Stock Clerks and Order Fillers	43-5081	510	\$8.55	\$11.20	\$10.50	\$12.53
Executive Secretaries and Administrative Assistants	43-6011	110	\$16.21	\$21.15	\$20.46	\$23.61
Legal Secretaries	43-6012	NP	\$14.70	\$16.97	\$17.37	\$18.09
Medical Secretaries	43-6013	30	\$11.56	\$14.99	\$15.62	\$16.70
Secretaries, Except Legal, Medical, and Executive	43-6014	490	\$11.51	\$14.96	\$15.01	\$16.68
Computer Operators	43-9011	30	\$12.30	\$17.18	\$16.27	\$19.62
Insurance Claims and Policy Processing Clerks	43-9041	140	\$14.59	\$17.13	\$16.74	\$18.40
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$10.63	\$13.99	\$13.50	\$15.66
Office Clerks, General	43-9061	590	\$11.45	\$17.34	\$16.51	\$20.29
Office and Administrative Support Workers, All Other	43-9799	130	\$9.48	\$12.19	\$11.55	\$13.55
Farming, Fishing, and Forestry Occupations	45-0000	30	\$11.06	\$13.50	\$13.04	\$14.70
Construction and Extraction Occupations	47-0000	1,050	\$12.83	\$19.34	\$17.81	\$22.59
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	160	\$19.04	\$27.71	\$26.47	\$32.04
Carpenters	47-2031	120	\$16.41	\$19.23	\$18.62	\$20.64
Construction Laborers	47-2061	130	\$9.06	\$13.79	\$14.84	\$16.17
Electricians	47-2111	90	\$16.34	\$23.88	\$22.85	\$27.67
Painters, Construction and Maintenance	47-2141	60	\$10.22	\$13.18	\$13.09	\$14.66
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$20.25	\$24.48	\$24.50	\$26.59
Highway Maintenance Workers	47-4051	80	\$12.11	\$15.63	\$15.63	\$17.39
Installation, Maintenance, and Repair Occupations	49-0000	990	\$12.03	\$19.48	\$18.27	\$23.20
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	80	\$22.69	\$30.31	\$29.29	\$34.11
Automotive Body and Related Repairers	49-3021	30	\$8.75	\$14.23	\$15.48	\$16.99
Automotive Service Technicians and Mechanics	49-3023	190	\$13.25	\$18.20	\$18.34	\$20.67
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	NP	\$13.76	\$18.11	\$17.89	\$20.28
Tire Repairers and Changers	49-3093	NP	\$8.68	\$10.13	\$10.08	\$10.86
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$17.48	\$21.54	\$21.47	\$23.58
Telecommunications Line Installers and Repairers	49-9052	70	\$20.75	\$32.28	\$33.93	\$38.04
Maintenance and Repair Workers, General	49-9071	200	\$13.38	\$17.55	\$17.33	\$19.64
Helpers--Installation, Maintenance, and Repair Workers	49-9098	30	\$9.32	\$11.63	\$11.33	\$12.80
Production Occupations	51-0000	2,460	\$11.22	\$16.03	\$14.95	\$18.43
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	160	\$18.87	\$25.36	\$24.89	\$28.60

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New Hampshire Occupational Employment & Wages - 2011

Keene Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Electromechanical Equipment Assemblers	51-2023	NP	\$13.22	\$16.70	\$16.61	\$18.45
Team Assemblers	51-2092	160	\$10.63	\$14.12	\$13.87	\$15.86
Butchers and Meat Cutters	51-3021	30	\$10.95	\$13.05	\$12.95	\$14.09
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	110	\$12.74	\$15.93	\$15.25	\$17.53
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	90	\$10.53	\$14.25	\$13.25	\$16.12
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	NP	\$12.80	\$16.35	\$15.81	\$18.13
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	50	\$11.69	\$15.40	\$14.92	\$17.25
Machinists	51-4041	120	\$15.91	\$18.92	\$18.86	\$20.43
Tool and Die Makers	51-4111	30	\$20.19	\$23.01	\$22.87	\$24.42
Welders, Cutters, Solderers, and Brazers	51-4121	NP	\$14.66	\$17.44	\$17.22	\$18.84
Printing Press Operators	51-5112	60	\$13.48	\$18.37	\$17.30	\$20.80
Laundry and Dry-Cleaning Workers	51-6011	NP	\$8.48	\$9.65	\$9.12	\$10.24
Cabinetmakers and Bench Carpenters	51-7011	30	\$12.11	\$15.85	\$15.23	\$17.73
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	70	\$13.21	\$15.39	\$15.26	\$16.47
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	140	\$12.91	\$16.91	\$16.51	\$18.90
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	30	\$12.06	\$16.42	\$15.78	\$18.60
Production Workers, All Other	51-9399	100	\$11.75	\$16.65	\$16.08	\$19.12
Transportation and Material Moving Occupations	53-0000	1,390	\$9.17	\$14.28	\$12.84	\$16.84
Bus Drivers, School	53-3022	170	\$12.87	\$14.96	\$14.99	\$16.00
Driver/Sales Workers	53-3031	60	\$10.27	\$11.76	\$11.68	\$12.49
Truck Drivers, Heavy and Tractor-Trailer	53-3032	190	\$14.93	\$20.37	\$18.65	\$23.09
Truck Drivers, Light or Delivery Services	53-3033	220	\$8.09	\$15.47	\$13.53	\$19.16
Taxi Drivers and Chauffeurs	53-3041	40	\$8.60	\$10.69	\$10.74	\$11.74
Service Station Attendants	53-6031	NP	\$8.92	\$10.69	\$10.28	\$11.58
Industrial Truck and Tractor Operators	53-7051	NP	\$12.56	\$15.76	\$15.88	\$17.36
Cleaners of Vehicles and Equipment	53-7061	40	\$8.20	\$10.80	\$11.02	\$12.11
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	250	\$9.83	\$12.07	\$11.45	\$13.19
Packers and Packagers, Hand	53-7064	NP	\$8.11	\$9.16	\$8.79	\$9.68
Material Moving Workers, All Other	53-7199	30	\$10.64	\$12.37	\$12.58	\$13.23

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New Hampshire Occupational Employment & Wages - 2011

Laconia Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	24,780	\$9.80	\$19.36	\$15.63	\$24.15
Management Occupations	11-0000	1,160	\$25.42	\$47.14	\$40.08	\$58.01
Chief Executives	11-1011	100	\$46.27	\$72.67	\$60.20	\$85.87
General and Operations Managers	11-1021	230	\$30.96	\$55.31	\$45.95	\$67.49
Legislators	11-1031	30	\$16,974	\$17,308	\$17,425	\$17,476
Marketing Managers	11-2021	40	\$23.62	\$48.24	\$32.21	\$60.54
Computer and Information Systems Managers	11-3021	40	\$28.89	\$38.29	\$33.28	\$42.99
Financial Managers	11-3031	110	\$27.54	\$45.34	\$38.64	\$54.24
Industrial Production Managers	11-3051	30	\$27.34	\$38.12	\$35.22	\$43.51
Construction Managers	11-9021	60	\$27.25	\$40.38	\$35.09	\$46.94
Education Administrators, Elementary and Secondary School	11-9032	100	\$69,892	\$79,492	\$79,892	\$84,291
Food Service Managers	11-9051	60	\$22.42	\$25.63	\$25.05	\$27.24
Medical and Health Services Managers	11-9111	60	\$37.46	\$49.01	\$45.68	\$54.79
Social and Community Service Managers	11-9151	40	\$20.52	\$26.26	\$23.48	\$29.14
Managers, All Other	11-9199	100	\$36.93	\$66.84	\$53.67	\$81.80
Business and Financial Operations Occupations	13-0000	840	\$18.99	\$31.66	\$29.08	\$38.00
Wholesale and Retail Buyers, Except Farm Products	13-1022	NP	\$18.22	\$21.94	\$21.21	\$23.79
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	30	\$18.42	\$24.51	\$23.34	\$27.54
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	NP	\$15.80	\$28.15	\$27.59	\$34.33
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	50	\$17.66	\$24.88	\$22.54	\$28.49
Business Operations Specialists, All Other	13-1199	370	\$20.20	\$34.49	\$38.92	\$41.65
Accountants and Auditors	13-2011	80	\$19.90	\$28.21	\$26.70	\$32.36
Appraisers and Assessors of Real Estate	13-2021	30	\$20.12	\$30.11	\$29.36	\$35.11
Tax Examiners, Collectors, and Revenue Agents	13-2081	30	\$15.02	\$26.34	\$24.27	\$32.01
Financial Specialists, All Other	13-2099	30	\$22.34	\$32.20	\$32.31	\$37.12
Computer and Mathematical Occupations	15-0000	370	\$22.02	\$36.74	\$33.28	\$44.09
Computer Programmers	15-1131	NP	\$27.95	\$31.85	\$33.05	\$33.80
Computer Software Engineers, Applications	15-1132	NP	\$35.67	\$50.02	\$51.44	\$57.20
Computer Software Engineers, Systems Software	15-1133	NP	\$41.28	\$54.84	\$56.60	\$61.62
Network and Computer Systems Administrators	15-1142	50	\$22.92	\$30.78	\$30.03	\$34.72
Computer Support Specialists	15-1150	80	\$17.93	\$22.51	\$23.56	\$24.80
Architecture and Engineering Occupations	17-0000	240	\$20.69	\$31.09	\$28.90	\$36.29
Industrial Engineers	17-2112	40	\$22.77	\$31.05	\$31.54	\$35.19
Mechanical Engineers	17-2141	30	\$22.19	\$32.10	\$28.15	\$37.05

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New Hampshire Occupational Employment & Wages - 2011

Laconia Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Life, Physical, and Social Science Occupations	19-0000	110	\$21.84	\$33.78	\$32.37	\$39.74
Community and Social Services Occupations	21-0000	340	\$12.23	\$18.42	\$16.54	\$21.51
Educational, Vocational, and School Counselors	21-1012	70	\$18.04	\$25.19	\$25.37	\$28.77
Mental Health Counselors	21-1014	30	\$11.17	\$12.51	\$11.51	\$13.18
Social and Human Service Assistants	21-1093	60	\$11.52	\$13.29	\$13.35	\$14.17
Community and Social Service Specialists, All Other	21-1798	50	\$12.41	\$14.47	\$13.69	\$15.51
Legal Occupations	23-0000	30	\$18.38	\$42.51	\$28.04	\$54.57
Education, Training, and Library Occupations	25-0000	2,570	\$11.43	\$19.93	\$18.93	\$24.18
Preschool Teachers, Except Special Education	25-2011	NP	\$9.67	\$11.51	\$10.61	\$12.44
Kindergarten Teachers, Except Special Education	25-2012	40	\$32,919	\$44,556	\$41,442	\$50,374
Elementary School Teachers, Except Special Education	25-2021	470	\$31,962	\$47,570	\$48,921	\$55,374
Middle School Teachers, Except Special and Vocational Education	25-2022	340	\$35,337	\$50,135	\$51,185	\$57,534
Secondary School Teachers, Except Special and Vocational Education	25-2031	280	\$32,019	\$48,373	\$47,820	\$56,550
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	100	\$36,089	\$47,926	\$44,239	\$53,845
Special Education Teachers, Middle School	25-2053	50	\$43,581	\$54,400	\$52,621	\$59,810
Special Education Teachers, Secondary School	25-2054	40	\$43,726	\$57,324	\$56,959	\$64,123
All Other Teachers, Primary, Secondary, and Adult	25-3999	140	\$18,263	\$31,897	\$22,742	\$38,713
Librarians	25-4021	60	\$17.69	\$24.01	\$23.12	\$27.17
Library Technicians	25-4031	60	\$12.54	\$15.28	\$14.42	\$16.65
Teacher Assistants	25-9041	640	\$20,770	\$27,134	\$26,903	\$30,316
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	170	\$10.57	\$19.28	\$16.52	\$23.65
Graphic Designers	27-1024	30	\$12.88	\$20.20	\$17.31	\$23.86
Public Relations Specialists	27-3031	30	\$19.29	\$29.25	\$27.50	\$34.22
Healthcare Practitioners and Technical Occupations	29-0000	1,870	\$16.55	\$30.22	\$27.30	\$37.06
Pharmacists	29-1051	40	\$49.86	\$52.58	\$52.85	\$53.94
Physicians and Surgeons, All Other	29-1069	30	\$62.77	\$96.69	#	\$113.65
Registered Nurses	29-1111	790	\$23.71	\$30.43	\$30.15	\$33.78
Occupational Therapists	29-1122	60	\$22.55	\$28.95	\$27.65	\$32.16
Physical Therapists	29-1123	80	\$23.99	\$31.71	\$31.40	\$35.58
Medical and Clinical Laboratory Technicians	29-2012	NP	\$13.30	\$15.40	\$14.21	\$16.44
Radiologic Technologists and Technicians	29-2037	70	\$21.98	\$26.15	\$26.08	\$28.25
Emergency Medical Technicians and Paramedics	29-2041	210	\$8.09	\$14.15	\$9.32	\$17.18
Pharmacy Technicians	29-2052	30	\$11.77	\$14.10	\$13.97	\$15.27
Licensed Practical and Licensed Vocational Nurses	29-2061	50	\$17.78	\$20.61	\$20.26	\$22.02
Medical Records and Health Information Technicians	29-2071	50	\$11.87	\$16.28	\$14.99	\$18.49

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Opticians, Dispensing	29-2081	50	\$15.07	\$22.02	\$23.36	\$25.50
Health Technologists and Technicians, All Other	29-2799	NP	\$13.21	\$18.92	\$16.81	\$21.78
Healthcare Practitioners and Technical Workers, All Other	29-9799	30	\$18.87	\$28.43	\$31.02	\$33.23
Healthcare Support Occupations	31-0000	620	\$12.58	\$14.55	\$13.97	\$15.54
Nursing Aides, Orderlies, and Attendants	31-1012	440	\$12.71	\$13.86	\$13.66	\$14.44
Medical Assistants	31-9092	40	\$13.12	\$14.16	\$14.01	\$14.66
Healthcare Support Workers, All Other	31-9799	80	\$11.27	\$15.31	\$15.44	\$17.34
Protective Service Occupations	33-0000	610	\$12.19	\$20.08	\$19.02	\$24.03
First-Line Supervisors/Managers of Police and Detectives	33-1012	40	\$29.39	\$34.61	\$34.07	\$37.23
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	40	\$20.06	\$29.41	\$30.26	\$34.08
Fire Fighters	33-2011	30	\$14.32	\$17.61	\$17.58	\$19.25
Police and Sheriff's Patrol Officers	33-3051	180	\$17.88	\$22.33	\$22.65	\$24.55
Security Guards	33-9032	120	\$11.54	\$14.19	\$13.77	\$15.50
Crossing Guards	33-9091	60	\$9.31	\$12.58	\$11.66	\$14.20
Food Preparation and Serving-Related Occupations	35-0000	2,550	\$8.31	\$10.85	\$9.71	\$12.12
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	300	\$10.81	\$15.97	\$15.98	\$18.54
Cooks, Institution and Cafeteria	35-2012	40	\$11.54	\$13.27	\$13.13	\$14.14
Cooks, Restaurant	35-2014	410	\$8.31	\$10.66	\$9.98	\$11.84
Food Preparation Workers	35-2021	180	\$8.58	\$9.78	\$9.33	\$10.39
Bartenders	35-3011	180	\$7.92	\$9.74	\$8.77	\$10.64
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	260	\$8.60	\$9.50	\$9.26	\$9.96
Waiters and Waitresses	35-3031	740	\$8.10	\$9.58	\$8.90	\$10.32
Dishwashers	35-9021	210	\$8.57	\$9.70	\$9.59	\$10.26
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,240	\$9.25	\$12.76	\$11.84	\$14.51
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	40	\$15.83	\$18.23	\$17.87	\$19.43
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	80	\$19.16	\$22.73	\$23.33	\$24.50
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	540	\$9.08	\$11.48	\$11.02	\$12.68
Maids and Housekeeping Cleaners	37-2012	110	\$8.66	\$11.26	\$11.67	\$12.55
Landscaping and Groundskeeping Workers	37-3011	470	\$9.26	\$12.49	\$12.40	\$14.11
Personal Care and Service Occupations	39-0000	560	\$8.10	\$11.53	\$9.68	\$13.25
Amusement and Recreation Attendants	39-3091	100	\$7.92	\$8.96	\$8.44	\$9.47
Hairdressers, Hairstylists, and Cosmetologists	39-5012	50	\$7.78	\$10.14	\$7.92	\$11.32
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$8.41	\$11.96	\$8.95	\$13.74
Recreation Workers	39-9032	100	\$8.85	\$13.14	\$11.82	\$15.29

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Sales and Related Occupations	41-0000	2,600	\$8.08	\$14.68	\$10.45	\$17.97
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	260	\$13.05	\$16.62	\$15.07	\$18.40
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	40	\$18.86	\$28.60	\$27.66	\$33.48
Cashiers	41-2011	1,020	\$7.71	\$8.77	\$8.18	\$9.30
Counter and Rental Clerks	41-2021	50	\$8.44	\$11.42	\$10.39	\$12.90
Parts Salespersons	41-2022	90	\$11.41	\$15.13	\$14.16	\$16.99
Retail Salespersons	41-2031	560	\$8.36	\$11.00	\$9.65	\$12.31
Insurance Sales Agents	41-3021	40	\$14.66	\$22.72	\$25.08	\$26.76
Sales Representatives, Services, All Other	41-3099	NP	\$16.63	\$38.48	\$21.79	\$49.41
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	NP	\$26.03	\$36.47	\$36.37	\$41.68
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	220	\$13.15	\$27.74	\$27.58	\$35.04
Sales and Related Workers, All Other	41-9799	NP	\$11.50	\$15.07	\$16.12	\$16.86
Office and Administrative Support Occupations	43-0000	4,020	\$10.66	\$15.57	\$14.89	\$18.02
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	310	\$16.29	\$21.08	\$20.31	\$23.48
Switchboard Operators, Including Answering Service	43-2011	30	\$13.26	\$14.90	\$14.24	\$15.71
Billing and Posting Clerks and Machine Operators	43-3021	60	\$14.04	\$17.67	\$17.14	\$19.48
Bookkeeping, Accounting, and Auditing Clerks	43-3031	470	\$11.80	\$16.25	\$15.58	\$18.47
Payroll and Timekeeping Clerks	43-3051	40	\$12.55	\$18.08	\$18.36	\$20.85
Customer Service Representatives	43-4051	210	\$11.37	\$15.57	\$14.75	\$17.67
Interviewers, Except Eligibility and Loan	43-4111	70	\$12.90	\$14.47	\$14.38	\$15.25
Library Assistants, Clerical	43-4121	40	\$8.20	\$10.93	\$10.87	\$12.29
Receptionists and Information Clerks	43-4171	160	\$8.16	\$11.42	\$11.81	\$13.06
Information and Record Clerks, All Other	43-4199	40	\$9.26	\$14.11	\$14.61	\$16.53
Police, Fire, and Ambulance Dispatchers	43-5031	110	\$14.05	\$17.49	\$16.98	\$19.20
Postal Service Clerks	43-5051	40	\$23.90	\$25.88	\$26.62	\$26.86
Postal Service Mail Carriers	43-5052	80	\$17.91	\$23.40	\$24.38	\$26.14
Production, Planning, and Expediting Clerks	43-5061	40	\$14.09	\$18.25	\$17.03	\$20.33
Shipping, Receiving, and Traffic Clerks	43-5071	160	\$10.79	\$13.36	\$12.59	\$14.64
Stock Clerks and Order Fillers	43-5081	280	\$8.29	\$11.27	\$10.39	\$12.75
Executive Secretaries and Administrative Assistants	43-6011	110	\$15.82	\$20.54	\$19.88	\$22.90
Medical Secretaries	43-6013	150	\$12.99	\$14.33	\$14.09	\$15.01
Secretaries, Except Legal, Medical, and Executive	43-6014	630	\$11.28	\$14.85	\$14.65	\$16.64
Data Entry Keyers	43-9021	30	\$8.16	\$10.94	\$9.44	\$12.33
Office Clerks, General	43-9061	430	\$10.02	\$14.86	\$14.98	\$17.29
Office and Administrative Support Workers, All Other	43-9799	110	\$8.40	\$10.62	\$10.06	\$11.73

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New Hampshire Occupational Employment & Wages - 2011

Laconia Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Construction and Extraction Occupations	47-0000	1,230	\$13.05	\$19.37	\$18.19	\$22.52
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	150	\$21.04	\$28.52	\$28.51	\$32.25
Carpenters	47-2031	180	\$13.25	\$19.40	\$19.18	\$22.47
Construction Laborers	47-2061	200	\$11.44	\$14.48	\$14.24	\$15.99
Operating Engineers and Other Construction Equipment Operators	47-2073	50	\$18.05	\$21.48	\$21.63	\$23.19
Electricians	47-2111	NP	\$15.82	\$21.41	\$22.58	\$24.21
Painters, Construction and Maintenance	47-2141	NP	\$11.66	\$13.65	\$13.55	\$14.65
Plumbers, Pipefitters, and Steamfitters	47-2152	30	\$16.06	\$20.21	\$18.65	\$22.29
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	40	\$15.81	\$17.27	\$17.47	\$18.00
Highway Maintenance Workers	47-4051	90	\$14.50	\$16.56	\$16.41	\$17.58
Installation, Maintenance, and Repair Occupations	49-0000	930	\$13.48	\$19.82	\$18.60	\$22.98
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	90	\$18.69	\$26.48	\$25.99	\$30.37
Automotive Service Technicians and Mechanics	49-3023	110	\$13.17	\$16.60	\$15.54	\$18.32
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	60	\$16.86	\$21.18	\$21.80	\$23.36
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	30	\$16.70	\$20.24	\$20.81	\$22.01
Motorboat Mechanics	49-3051	NP	\$14.37	\$18.56	\$19.58	\$20.67
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	60	\$18.61	\$23.15	\$24.01	\$25.41
Industrial Machinery Mechanics	49-9041	30	\$15.88	\$19.14	\$18.10	\$20.78
Telecommunications Line Installers and Repairers	49-9052	90	\$15.87	\$26.54	\$28.06	\$31.87
Maintenance and Repair Workers, General	49-9071	200	\$13.45	\$16.80	\$16.43	\$18.46
Installation, Maintenance, and Repair Workers, All Other	49-9799	30	\$13.85	\$19.48	\$20.09	\$22.29
Production Occupations	51-0000	1,390	\$10.80	\$15.15	\$13.97	\$17.33
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	80	\$17.54	\$25.21	\$26.41	\$29.05
Electrical and Electronic Equipment Assemblers	51-2022	50	\$9.62	\$12.50	\$11.77	\$13.95
Team Assemblers	51-2092	150	\$11.36	\$13.86	\$13.04	\$15.11
Assemblers and Fabricators, All Other	51-2099	60	#	#	#	#
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	100	\$11.23	\$12.98	\$12.19	\$13.86
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	NP	\$12.74	\$13.18	\$13.36	\$13.39
Machinists	51-4041	180	\$12.88	\$17.08	\$16.91	\$19.18
Laundry and Dry-Cleaning Workers	51-6011	50	\$8.19	\$9.62	\$9.15	\$10.33
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	100	\$12.68	\$16.41	\$15.55	\$18.27
Helpers--Production Workers	51-9198	60	\$11.23	\$12.07	\$11.94	\$12.49

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New Hampshire Occupational Employment & Wages - 2011

Laconia Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Transportation and Material Moving Occupations	53-0000	1,320	\$10.22	\$15.20	\$14.04	\$17.68
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$14.46	\$19.36	\$18.60	\$21.83
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	30	\$17.18	\$26.26	\$27.25	\$30.80
Bus Drivers, School	53-3022	300	\$10.41	\$12.53	\$12.68	\$13.60
Driver/Sales Workers	53-3031	60	\$11.29	\$12.99	\$12.58	\$13.84
Truck Drivers, Heavy and Tractor-Trailer	53-3032	290	\$14.73	\$17.55	\$17.37	\$18.96
Truck Drivers, Light or Delivery Services	53-3033	210	\$11.15	\$20.18	\$23.99	\$24.70
Cleaners of Vehicles and Equipment	53-7061	30	\$10.81	\$12.46	\$13.06	\$13.29
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	180	\$9.42	\$11.60	\$10.93	\$12.68
Packers and Packagers, Hand	53-7064	80	\$8.41	\$10.86	\$9.91	\$12.09
Refuse and Recyclable Material Collectors	53-7081	40	\$12.30	\$15.16	\$15.26	\$16.59

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New Hampshire Occupational Employment & Wages - 2011

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	32,220	\$11.31	\$25.18	\$18.81	\$32.12
Management Occupations	11-0000	1,970	\$27.31	\$51.12	\$44.12	\$63.04
Chief Executives	11-1011	110	\$40.71	\$84.06	\$74.36	\$105.74
General and Operations Managers	11-1021	270	\$32.22	\$62.51	\$49.70	\$77.66
Marketing Managers	11-2021	50	\$30.05	\$49.97	\$46.25	\$59.92
Sales Managers	11-2022	40	\$27.52	\$41.72	\$34.83	\$48.81
Public Relations Managers	11-2031	80	\$40.29	\$56.26	\$47.82	\$64.24
Administrative Services Managers	11-3011	50	\$24.21	\$44.03	\$41.32	\$53.95
Computer and Information Systems Managers	11-3021	100	\$36.49	\$51.79	\$51.86	\$59.45
Financial Managers	11-3031	190	\$27.10	\$49.08	\$42.28	\$60.08
Industrial Production Managers	11-3051	30	\$33.52	\$43.46	\$43.71	\$48.44
Human Resources Managers	11-3121	30	\$33.85	\$52.80	\$44.66	\$62.28
Construction Managers	11-9021	30	\$28.19	\$36.70	\$35.37	\$40.94
Education Administrators, Elementary and Secondary School	11-9032	60	\$61,779	\$79,001	\$80,005	\$87,613
Engineering Managers	11-9041	60	\$35.00	\$49.63	\$51.40	\$56.95
Food Service Managers	11-9051	70	\$18.03	\$28.82	\$26.77	\$34.22
Medical and Health Services Managers	11-9111	130	\$30.96	\$53.25	\$46.23	\$64.38
Social and Community Service Managers	11-9151	30	\$18.39	\$27.29	\$24.74	\$31.75
Managers, All Other	11-9199	290	\$28.52	\$50.88	\$45.87	\$62.07
Business and Financial Operations Occupations	13-0000	1,260	\$19.23	\$30.28	\$27.17	\$35.80
Wholesale and Retail Buyers, Except Farm Products	13-1022	40	\$15.67	\$21.99	\$21.91	\$25.14
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	70	\$21.39	\$27.52	\$27.40	\$30.59
Cost Estimators	13-1051	40	\$21.67	\$27.13	\$26.61	\$29.85
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	90	\$19.71	\$30.26	\$31.70	\$35.53
Management Analysts	13-1111	40	\$30.98	\$76.05	\$53.62	\$98.58
Meeting and Convention Planners	13-1121	30	\$16.27	\$21.18	\$21.15	\$23.63
Compensation, Benefits, and Job Analysis Specialists	13-1141	40	\$19.33	\$28.31	\$29.44	\$32.80
Training and Development Specialists	13-1151	30	\$17.02	\$26.86	\$26.63	\$31.78
Business Operations Specialists, All Other	13-1199	410	\$18.73	\$27.73	\$24.96	\$32.23
Accountants and Auditors	13-2011	210	\$21.80	\$31.32	\$28.25	\$36.09
Tax Preparers	13-2082	40	\$17.62	\$27.66	\$30.85	\$32.67
Financial Specialists, All Other	13-2099	50	\$19.70	\$31.33	\$30.25	\$37.15
Computer and Mathematical Occupations	15-0000	990	\$21.03	\$33.51	\$32.44	\$39.76
Computer Systems Analysts	15-1121	70	\$26.29	\$33.05	\$32.79	\$36.44
Computer Programmers	15-1131	100	\$24.26	\$32.53	\$33.50	\$36.67
Computer Software Engineers, Applications	15-1132	220	\$31.07	\$42.55	\$41.30	\$48.29
Computer Software Engineers, Systems Software	15-1133	70	\$30.34	\$43.16	\$44.37	\$49.57
Database Administrators	15-1141	40	\$27.42	\$40.36	\$39.13	\$46.83

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New Hampshire Occupational Employment & Wages - 2011

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Network and Computer Systems Administrators	15-1142	130	\$21.78	\$31.10	\$29.31	\$35.76
Computer Support Specialists	15-1150	210	\$16.46	\$23.19	\$22.14	\$26.57
Information Security Analysts, Web Developers, and Computer Network Architects	15-1179	NP	\$18.05	\$30.16	\$23.02	\$36.22
Computer Occupations, All Other	15-1799	60	\$18.30	\$32.51	\$33.17	\$39.62
Architecture and Engineering Occupations	17-0000	770	\$20.49	\$32.39	\$30.80	\$38.34
Civil Engineers	17-2051	40	\$29.55	\$44.97	\$43.76	\$52.67
Electronics Engineers, Except Computer	17-2072	NP	\$27.14	\$32.35	\$33.14	\$34.95
Industrial Engineers	17-2112	30	\$31.16	\$35.98	\$35.56	\$38.40
Mechanical Engineers	17-2141	140	\$31.65	\$41.09	\$40.18	\$45.82
Engineers, All Other	17-2199	100	\$26.98	\$36.67	\$36.14	\$41.52
Electrical and Electronic Engineering Technicians	17-3023	30	\$21.08	\$27.02	\$27.73	\$29.99
Mechanical Engineering Technicians	17-3027	110	\$19.92	\$24.34	\$24.09	\$26.56
Engineering Technicians, Except Drafters, All Other	17-3029	100	\$15.77	\$24.52	\$24.05	\$28.89
Life, Physical, and Social Science Occupations	19-0000	910	\$16.93	\$28.23	\$24.84	\$33.88
Medical Scientists, Except Epidemiologists	19-1042	350	\$19.95	\$27.02	\$26.47	\$30.55
Clinical, Counseling, and School Psychologists	19-3031	30	\$27.45	\$37.89	\$35.81	\$43.11
Urban and Regional Planners	19-3051	NP	\$23.41	\$27.02	\$26.42	\$28.82
Life, Physical, and Social Science Technicians, All Other	19-4099	240	\$12.95	\$19.13	\$17.78	\$22.23
Community and Social Services Occupations	21-0000	320	\$9.68	\$17.73	\$14.86	\$21.76
Educational, Vocational, and School Counselors	21-1012	50	\$16.71	\$24.77	\$24.69	\$28.81
Mental Health Counselors	21-1014	30	\$10.71	\$16.61	\$11.89	\$19.56
Counselors, All Other	21-1019	NP	\$11.17	\$14.28	\$12.43	\$15.83
Social and Human Service Assistants	21-1093	70	\$10.38	\$13.28	\$12.77	\$14.73
Community and Social Service Specialists, All Other	21-1798	30	\$13.30	\$19.47	\$18.16	\$22.55
Legal Occupations	23-0000	90	\$24.96	\$45.24	\$46.58	\$55.36
Lawyers	23-1011	70	\$37.17	\$52.23	\$50.78	\$59.75
Education, Training, and Library Occupations	25-0000	3,060	\$14.96	\$35.29	\$27.89	\$45.46
Preschool Teachers, Except Special Education	25-2011	NP	\$13.27	\$16.43	\$15.13	\$18.00
Kindergarten Teachers, Except Special Education	25-2012	30	\$34,739	\$51,789	\$48,972	\$60,313
Elementary School Teachers, Except Special Education	25-2021	200	\$41,232	\$55,877	\$55,078	\$63,199
Middle School Teachers, Except Special and Vocational Education	25-2022	80	\$37,508	\$49,084	\$47,527	\$54,873
Secondary School Teachers, Except Special and Vocational Education	25-2031	280	\$38,144	\$50,806	\$50,624	\$57,137
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	30	\$51,323	\$64,864	\$67,102	\$71,636
Special Education Teachers, Secondary School	25-2054	30	\$47,306	\$56,849	\$56,154	\$61,621

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New Hampshire Occupational Employment & Wages - 2011

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Self-Enrichment Education Teachers	25-3021	NP	\$22.47	\$24.82	\$25.87	\$25.99
All Other Teachers, Primary, Secondary, and Adult	25-3999	360	\$21,231	\$42,013	\$36,290	\$52,405
Librarians	25-4021	120	\$16.28	\$29.55	\$27.43	\$36.19
Library Technicians	25-4031	140	\$12.82	\$17.22	\$16.39	\$19.42
Instructional Coordinators	25-9031	40	\$24.31	\$31.53	\$29.71	\$35.13
Teacher Assistants	25-9041	360	\$22,944	\$29,150	\$28,876	\$32,254
Education, Training, and Library Workers, All Other	25-9099	110	\$18.03	\$23.91	\$23.21	\$26.85
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	520	\$12.06	\$22.71	\$20.38	\$28.05
Graphic Designers	27-1024	70	\$10.56	\$16.80	\$17.14	\$19.93
Coaches and Scouts	27-2022	100	\$29,947	\$56,789	\$51,325	\$70,210
Radio and Television Announcers	27-3011	40	\$8.30	\$13.45	\$12.45	\$16.03
Public Relations Specialists	27-3031	100	\$20.98	\$28.22	\$27.64	\$31.83
Editors	27-3041	30	\$19.01	\$28.54	\$27.06	\$33.30
Healthcare Practitioners and Technical Occupations	29-0000	3,990	\$21.03	\$42.12	\$33.76	\$52.67
Dietitians and Nutritionists	29-1031	40	\$18.23	\$26.07	\$26.20	\$30.00
Pharmacists	29-1051	80	\$47.87	\$55.80	\$58.41	\$59.77
Registered Nurses	29-1111	1,790	\$26.32	\$34.22	\$34.13	\$38.18
Occupational Therapists	29-1122	40	\$29.08	\$34.93	\$34.90	\$37.85
Physical Therapists	29-1123	100	\$30.77	\$37.85	\$36.43	\$41.39
Respiratory Therapists	29-1126	70	\$25.43	\$30.59	\$31.12	\$33.18
Speech-Language Pathologists	29-1127	30	\$22.13	\$29.78	\$30.93	\$33.60
Veterinarians	29-1131	30	\$37.87	\$50.32	\$42.20	\$56.55
Health Diagnosing and Treating Practitioners, All Other	29-1199	NP	\$46.10	\$53.76	\$55.04	\$57.59
Medical and Clinical Laboratory Technologists	29-2011	30	\$26.63	\$29.17	\$28.37	\$30.43
Dental Hygienists	29-2021	100	\$31.00	\$37.77	\$39.62	\$41.14
Emergency Medical Technicians and Paramedics	29-2041	90	\$11.33	\$15.18	\$13.70	\$17.11
Pharmacy Technicians	29-2052	110	\$11.65	\$14.92	\$14.60	\$16.56
Veterinary Technologists and Technicians	29-2056	40	\$13.74	\$16.54	\$16.56	\$17.94
Licensed Practical and Licensed Vocational Nurses	29-2061	200	\$15.91	\$20.70	\$20.80	\$23.10
Medical Records and Health Information Technicians	29-2071	120	\$14.57	\$20.39	\$19.06	\$23.31
Opticians, Dispensing	29-2081	NP	\$13.65	\$23.16	\$18.38	\$27.92
Healthcare Practitioners and Technical Workers, All Other	29-9799	100	\$22.23	\$34.43	\$33.71	\$40.53
Healthcare Support Occupations	31-0000	1,160	\$12.17	\$15.03	\$14.57	\$16.46
Home Health Aides	31-1011	150	\$10.90	\$13.04	\$12.43	\$14.11
Nursing Aides, Orderlies, and Attendants	31-1012	610	\$12.23	\$14.36	\$14.33	\$15.43
Physical Therapist Assistants	31-2021	30	\$19.40	\$22.91	\$23.32	\$24.66
Dental Assistants	31-9091	70	\$15.15	\$18.58	\$18.51	\$20.31
Medical Assistants	31-9092	50	\$13.10	\$14.93	\$14.33	\$15.84
Healthcare Support Workers, All Other	31-9799	70	\$13.20	\$16.49	\$15.67	\$18.13

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New Hampshire Occupational Employment & Wages - 2011

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Protective Service Occupations	33-0000	420	\$13.03	\$20.63	\$19.77	\$24.43
First-Line Supervisors/Managers of Police and Detectives	33-1012	30	\$20.71	\$31.82	\$31.02	\$37.37
Fire Fighters	33-2011	50	\$20.24	\$22.57	\$22.32	\$23.73
Police and Sheriff's Patrol Officers	33-3051	150	\$16.22	\$22.14	\$21.33	\$25.10
Security Guards	33-9032	60	\$12.30	\$15.94	\$15.20	\$17.75
Food Preparation and Serving-Related Occupations	35-0000	2,560	\$8.30	\$12.01	\$11.00	\$13.85
Chefs and Head Cooks	35-1011	40	\$14.66	\$19.92	\$19.12	\$22.56
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	230	\$11.97	\$16.97	\$17.20	\$19.47
Cooks, Institution and Cafeteria	35-2012	120	\$13.13	\$16.30	\$16.00	\$17.88
Cooks, Restaurant	35-2014	250	\$8.42	\$11.13	\$11.29	\$12.48
Food Preparation Workers	35-2021	190	\$8.43	\$10.85	\$10.70	\$12.07
Bartenders	35-3011	90	\$8.22	\$12.25	\$9.56	\$14.27
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	190	\$8.29	\$9.21	\$9.04	\$9.68
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	280	\$8.71	\$11.62	\$12.12	\$13.08
Waiters and Waitresses	35-3031	690	\$8.16	\$11.53	\$9.79	\$13.21
Food Servers, Nonrestaurant	35-3041	100	\$9.18	\$12.20	\$12.16	\$13.70
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	90	\$8.49	\$10.40	\$9.32	\$11.34
Dishwashers	35-9021	140	\$8.42	\$10.43	\$9.61	\$11.43
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	70	\$8.43	\$10.82	\$10.57	\$12.02
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,180	\$10.86	\$14.55	\$14.69	\$16.41
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	90	\$14.74	\$18.46	\$18.58	\$20.33
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	550	\$11.25	\$14.35	\$14.98	\$15.90
Maids and Housekeeping Cleaners	37-2012	350	\$10.12	\$13.07	\$12.80	\$14.54
Landscaping and Groundskeeping Workers	37-3011	140	\$11.67	\$15.01	\$14.98	\$16.68
Personal Care and Service Occupations	39-0000	620	\$8.56	\$13.20	\$11.27	\$15.52
First-Line Supervisors/Managers of Personal Service Workers	39-1021	30	\$12.35	\$16.83	\$15.84	\$19.07
Nonfarm Animal Caretakers	39-2021	NP	\$8.42	\$10.78	\$10.87	\$11.96
Amusement and Recreation Attendants	39-3091	NP	\$7.69	\$8.78	\$8.13	\$9.32
Hairdressers, Hairstylists, and Cosmetologists	39-5012	60	\$10.00	\$14.45	\$14.98	\$16.68
Child Care Workers	39-9011	NP	\$9.18	\$11.22	\$11.17	\$12.23
Personal and Home Care Aides	39-9021	80	\$10.48	\$11.31	\$10.94	\$11.72
Recreation Workers	39-9032	50	\$11.58	\$17.20	\$16.56	\$20.01
Sales and Related Occupations	41-0000	2,900	\$8.41	\$15.90	\$11.91	\$19.64
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	340	\$11.73	\$18.13	\$17.27	\$21.33
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	50	\$33.66	\$43.46	\$43.75	\$48.35
Cashiers	41-2011	850	\$8.24	\$9.88	\$9.21	\$10.70
Counter and Rental Clerks	41-2021	90	\$8.96	\$12.17	\$11.26	\$13.78

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New Hampshire Occupational Employment & Wages - 2011

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Parts Salespersons	41-2022	NP	\$11.56	\$14.98	\$14.14	\$16.69
Retail Salespersons	41-2031	1,000	\$8.35	\$12.64	\$11.19	\$14.79
Advertising Sales Agents	41-3011	30	\$8.92	\$18.47	\$16.84	\$23.25
Insurance Sales Agents	41-3021	30	\$25.56	\$29.04	\$28.55	\$30.77
Sales Representatives, Services, All Other	41-3099	80	\$12.49	\$20.45	\$17.56	\$24.42
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$23.16	\$38.61	\$33.97	\$46.34
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	170	\$14.46	\$29.55	\$26.30	\$37.11
Sales and Related Workers, All Other	41-9799	60	\$12.66	\$23.03	\$25.36	\$28.21
Office and Administrative Support Occupations	43-0000	5,440	\$11.20	\$16.63	\$16.16	\$19.34
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	400	\$15.96	\$23.19	\$22.01	\$26.82
Billing and Posting Clerks and Machine Operators	43-3021	150	\$12.96	\$16.15	\$16.04	\$17.75
Bookkeeping, Accounting, and Auditing Clerks	43-3031	450	\$11.73	\$17.27	\$16.99	\$20.03
Payroll and Timekeeping Clerks	43-3051	40	\$14.83	\$19.54	\$18.60	\$21.90
Procurement Clerks	43-3061	70	\$13.06	\$15.98	\$15.74	\$17.43
Tellers	43-3071	110	\$10.46	\$12.58	\$13.00	\$13.63
Customer Service Representatives	43-4051	290	\$9.98	\$15.48	\$14.29	\$18.22
Hotel, Motel, and Resort Desk Clerks	43-4081	40	\$11.19	\$12.62	\$11.93	\$13.34
Interviewers, Except Eligibility and Loan	43-4111	50	\$14.62	\$17.57	\$17.43	\$19.03
Library Assistants, Clerical	43-4121	30	\$10.12	\$12.69	\$12.92	\$13.98
Order Clerks	43-4151	50	\$8.93	\$13.96	\$13.18	\$16.48
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	50	\$13.07	\$17.69	\$17.15	\$20.00
Receptionists and Information Clerks	43-4171	240	\$10.29	\$13.57	\$13.51	\$15.21
Information and Record Clerks, All Other	43-4199	90	\$9.19	\$14.17	\$12.46	\$16.67
Couriers and Messengers	43-5021	NP	\$13.06	\$14.00	\$14.01	\$14.46
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$17.81	\$21.24	\$20.83	\$22.95
Dispatchers, Except Police, Fire, and Ambulance	43-5032	60	\$14.17	\$17.69	\$17.51	\$19.44
Postal Service Mail Carriers	43-5052	50	\$19.35	\$24.36	\$26.36	\$26.85
Production, Planning, and Expediting Clerks	43-5061	40	\$16.22	\$23.19	\$23.38	\$26.68
Shipping, Receiving, and Traffic Clerks	43-5071	160	\$9.41	\$13.79	\$14.01	\$15.98
Stock Clerks and Order Fillers	43-5081	380	\$8.27	\$11.92	\$10.98	\$13.73
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	NP	\$11.83	\$15.79	\$16.01	\$17.77
Executive Secretaries and Administrative Assistants	43-6011	140	\$17.42	\$22.86	\$22.00	\$25.57
Secretaries, Except Legal, Medical, and Executive	43-6014	830	\$12.15	\$17.10	\$17.24	\$19.58
Data Entry Keyers	43-9021	50	\$8.94	\$12.71	\$12.44	\$14.60
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	30	\$11.43	\$15.18	\$15.59	\$17.06
Office Clerks, General	43-9061	540	\$11.63	\$15.82	\$15.70	\$17.91
Office and Administrative Support Workers, All Other	43-9799	180	\$8.49	\$14.70	\$13.74	\$17.81

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New Hampshire Occupational Employment & Wages - 2011

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Farming, Fishing, and Forestry Occupations	45-0000	30	\$9.12	\$15.14	\$15.20	\$18.15
Construction and Extraction Occupations	47-0000	780	\$14.91	\$20.37	\$19.61	\$23.11
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	90	\$19.54	\$25.16	\$24.50	\$27.98
Carpenters	47-2031	210	\$16.69	\$20.24	\$19.57	\$22.02
Construction Laborers	47-2061	70	\$13.93	\$15.03	\$14.93	\$15.58
Operating Engineers and Other Construction Equipment Operators	47-2073	40	\$16.71	\$20.89	\$20.26	\$22.98
Electricians	47-2111	150	\$16.24	\$22.74	\$22.31	\$25.99
Painters, Construction and Maintenance	47-2141	70	\$11.87	\$16.27	\$16.29	\$18.48
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$19.28	\$23.80	\$24.63	\$26.06
Highway Maintenance Workers	47-4051	70	\$13.25	\$17.83	\$17.57	\$20.11
Installation, Maintenance, and Repair Occupations	49-0000	900	\$13.13	\$20.85	\$19.52	\$24.71
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	80	\$22.42	\$32.20	\$31.42	\$37.09
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	40	\$13.91	\$19.06	\$18.33	\$21.64
Automotive Service Technicians and Mechanics	49-3023	120	\$11.66	\$17.77	\$17.39	\$20.83
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	70	\$14.72	\$19.95	\$20.37	\$22.55
Industrial Machinery Mechanics	49-9041	60	\$16.78	\$24.65	\$24.83	\$28.58
Telecommunications Line Installers and Repairers	49-9052	40	\$22.99	\$30.91	\$32.63	\$34.87
Maintenance and Repair Workers, General	49-9071	250	\$14.23	\$20.10	\$19.92	\$23.02
Helpers--Installation, Maintenance, and Repair Workers	49-9098	30	\$10.91	\$13.87	\$13.95	\$15.35
Production Occupations	51-0000	1,470	\$11.59	\$16.60	\$15.41	\$19.12
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	90	\$19.22	\$26.02	\$26.23	\$29.42
Electromechanical Equipment Assemblers	51-2023	70	\$13.10	\$15.88	\$15.46	\$17.27
Team Assemblers	51-2092	50	\$13.12	\$18.44	\$18.41	\$21.10
Assemblers and Fabricators, All Other	51-2099	120	\$10.99	\$14.10	\$14.47	\$15.66
Bakers	51-3011	NP	\$11.41	\$12.89	\$13.32	\$13.64
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	40	\$13.32	\$17.75	\$18.99	\$19.97
Machinists	51-4041	80	\$11.14	\$16.93	\$14.36	\$19.83
Metal Workers and Plastic Workers, All Other	51-4199	NP	\$11.27	\$13.76	\$12.96	\$14.99
Printing Press Operators	51-5112	80	\$15.00	\$18.75	\$18.56	\$20.63
Print Binding and Finishing Workers	51-5113	NP	\$13.53	\$16.67	\$16.57	\$18.25
Laundry and Dry-Cleaning Workers	51-6011	140	\$11.30	\$11.69	\$11.62	\$11.89
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	70	\$13.50	\$17.71	\$17.14	\$19.82
Production Workers, All Other	51-9399	70	\$11.26	\$14.32	\$13.64	\$15.85

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New Hampshire Occupational Employment & Wages - 2011

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Transportation and Material Moving Occupations	53-0000	900	\$10.09	\$15.43	\$15.52	\$18.10
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	NP	\$19.89	\$24.78	\$25.45	\$27.22
Driver/Sales Workers	53-3031	NP	\$8.13	\$10.38	\$9.35	\$11.51
Truck Drivers, Heavy and Tractor-Trailer	53-3032	270	\$15.85	\$18.80	\$17.55	\$20.29
Truck Drivers, Light or Delivery Services	53-3033	170	\$13.26	\$16.36	\$16.42	\$17.91
Taxi Drivers and Chauffeurs	53-3041	40	\$9.60	\$12.61	\$11.62	\$14.12
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	120	\$10.19	\$13.83	\$13.44	\$15.65
Packers and Packagers, Hand	53-7064	50	\$8.12	\$8.82	\$8.79	\$9.16
Refuse and Recyclable Material Collectors	53-7081	50	\$10.69	\$14.24	\$14.47	\$16.02

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	97,640	\$10.57	\$22.87	\$18.26	\$29.01
Management Occupations	11-0000	6,020	\$27.69	\$51.51	\$45.16	\$63.42
Chief Executives	11-1011	430	\$49.96	\$86.96	#	\$105.47
General and Operations Managers	11-1021	1,250	\$29.99	\$54.39	\$49.86	\$66.58
Legislators	11-1031	60	\$16,413	\$18,533	\$16,787	\$19,592
Advertising and Promotions Managers	11-2011	40	\$21.70	\$30.85	\$31.56	\$35.42
Marketing Managers	11-2021	320	\$24.97	\$45.45	\$45.73	\$55.68
Sales Managers	11-2022	250	\$33.65	\$53.72	\$52.09	\$63.74
Public Relations Managers	11-2031	50	\$24.36	\$41.36	\$36.65	\$49.86
Administrative Services Managers	11-3011	90	\$23.43	\$33.88	\$33.94	\$39.12
Computer and Information Systems Managers	11-3021	NP	\$39.65	\$66.24	\$46.24	\$79.53
Financial Managers	11-3031	570	\$27.91	\$47.79	\$43.99	\$57.73
Industrial Production Managers	11-3051	90	\$33.35	\$44.62	\$42.10	\$50.25
Purchasing Managers	11-3061	50	\$34.07	\$48.35	\$48.31	\$55.49
Transportation, Storage, and Distribution Managers	11-3071	80	\$21.28	\$30.85	\$26.78	\$35.62
Human Resources Managers	11-3121	70	\$34.96	\$46.30	\$44.73	\$51.97
Construction Managers	11-9021	180	\$28.38	\$40.38	\$35.67	\$46.37
Education Administrators, Preschool and Child Care Center/Program	11-9031	NP	\$13.42	\$16.88	\$14.69	\$18.60
Education Administrators, Elementary and Secondary School	11-9032	130	\$66,156	\$79,426	\$81,327	\$86,060
Education Administrators, Postsecondary	11-9033	130	\$23.15	\$35.37	\$32.83	\$41.47
Education Administrators, All Other	11-9039	40	\$22.54	\$35.60	\$38.62	\$42.13
Engineering Managers	11-9041	150	\$46.13	\$66.86	\$57.82	\$77.23
Food Service Managers	11-9051	80	\$19.81	\$25.24	\$22.88	\$27.95
Medical and Health Services Managers	11-9111	230	\$32.82	\$47.10	\$44.73	\$54.23
Property, Real Estate, and Community Association Managers	11-9141	140	\$19.09	\$26.17	\$24.02	\$29.71
Social and Community Service Managers	11-9151	110	\$23.85	\$35.73	\$35.23	\$41.68
Managers, All Other	11-9199	830	\$33.60	\$53.25	\$48.09	\$63.07
Business and Financial Operations Occupations	13-0000	5,420	\$20.16	\$31.38	\$29.44	\$36.99
Wholesale and Retail Buyers, Except Farm Products	13-1022	70	\$13.13	\$22.67	\$20.25	\$27.44
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	210	\$19.84	\$27.86	\$27.90	\$31.87
Claims Adjusters, Examiners, and Investigators	13-1031	470	\$23.37	\$31.10	\$29.60	\$34.96
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	110	\$19.84	\$30.76	\$28.77	\$36.22
Cost Estimators	13-1051	210	\$23.34	\$34.61	\$35.67	\$40.25
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	300	\$17.22	\$26.32	\$24.30	\$30.88
Logisticians	13-1081	30	\$23.24	\$31.58	\$30.58	\$35.75
Management Analysts	13-1111	360	\$28.85	\$41.43	\$39.45	\$47.72
Compensation, Benefits, and Job Analysis Specialists	13-1141	110	\$17.33	\$24.38	\$23.22	\$27.91
Training and Development Specialists	13-1151	180	\$15.46	\$23.70	\$22.75	\$27.82

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Market Research Analysts	13-1161	130	\$21.75	\$31.27	\$30.12	\$36.04
Business Operations Specialists, All Other	13-1199	990	\$19.25	\$29.35	\$28.71	\$34.40
Accountants and Auditors	13-2011	630	\$22.72	\$32.31	\$30.25	\$37.11
Appraisers and Assessors of Real Estate	13-2021	110	\$20.93	\$33.49	\$37.38	\$39.77
Credit Analysts	13-2041	70	\$21.82	\$28.18	\$26.67	\$31.35
Financial Analysts	13-2051	80	\$22.93	\$32.67	\$31.18	\$37.55
Personal Financial Advisors	13-2052	210	\$21.63	\$36.14	\$29.02	\$43.40
Insurance Underwriters	13-2053	160	\$22.32	\$31.42	\$29.38	\$35.98
Loan Counselors	13-2071	40	\$18.09	\$23.53	\$22.59	\$26.25
Loan Officers	13-2072	420	\$22.09	\$35.38	\$31.62	\$42.03
Tax Examiners, Collectors, and Revenue Agents	13-2081	40	\$24.12	\$38.79	\$39.85	\$46.13
Financial Specialists, All Other	13-2099	430	\$18.28	\$31.32	\$27.08	\$37.85
Computer and Mathematical Occupations	15-0000	2,830	\$23.91	\$38.40	\$36.93	\$45.64
Computer Systems Analysts	15-1121	330	\$31.29	\$40.09	\$40.96	\$44.48
Computer Programmers	15-1131	230	\$28.03	\$36.11	\$33.86	\$40.15
Computer Software Engineers, Applications	15-1132	640	\$28.30	\$43.26	\$43.53	\$50.74
Computer Software Engineers, Systems Software	15-1133	350	\$32.78	\$49.27	\$50.22	\$57.52
Database Administrators	15-1141	70	\$26.04	\$40.27	\$41.93	\$47.38
Network and Computer Systems Administrators	15-1142	240	\$25.21	\$34.65	\$33.02	\$39.37
Computer Support Specialists	15-1150	620	\$18.18	\$27.58	\$25.73	\$32.27
Information Security Analysts, Web Developers, and Computer Network Architects	15-1179	150	\$25.23	\$38.96	\$37.93	\$45.82
Computer Occupations, All Other	15-1799	160	\$25.89	\$40.36	\$37.86	\$47.59
Architecture and Engineering Occupations	17-0000	2,020	\$21.91	\$33.74	\$31.77	\$39.65
Surveyors	17-1022	60	\$20.73	\$29.30	\$28.47	\$33.58
Civil Engineers	17-2051	280	\$28.48	\$41.59	\$37.14	\$48.15
Electrical Engineers	17-2071	180	\$28.47	\$38.76	\$38.11	\$43.90
Electronics Engineers, Except Computer	17-2072	60	\$29.33	\$40.31	\$39.81	\$45.80
Environmental Engineers	17-2081	NP	\$25.35	\$39.43	\$35.61	\$46.49
Industrial Engineers	17-2112	150	\$30.29	\$38.02	\$38.13	\$41.89
Mechanical Engineers	17-2141	190	\$25.03	\$35.11	\$33.08	\$40.15
Engineers, All Other	17-2199	180	\$32.05	\$40.73	\$41.02	\$45.07
Architectural and Civil Drafters	17-3011	60	\$17.66	\$23.47	\$22.45	\$26.38
Electrical and Electronics Drafters	17-3012	40	\$20.26	\$28.91	\$30.68	\$33.24
Mechanical Drafters	17-3013	NP	\$18.69	\$24.79	\$26.22	\$27.83
Drafters, All Other	17-3019	80	\$17.26	\$22.41	\$22.22	\$24.97
Civil Engineering Technicians	17-3022	80	\$22.83	\$25.64	\$26.14	\$27.04
Electrical and Electronic Engineering Technicians	17-3023	210	\$18.21	\$24.79	\$23.59	\$28.08
Mechanical Engineering Technicians	17-3027	NP	\$15.45	\$24.20	\$22.22	\$28.58

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Engineering Technicians, Except Drafters, All Other	17-3029	60	\$18.53	\$23.39	\$24.19	\$25.81
Surveying and Mapping Technicians	17-3031	NP	\$17.09	\$20.94	\$20.71	\$22.87
Life, Physical, and Social Science Occupations	19-0000	370	\$16.71	\$29.13	\$27.81	\$35.33
Environmental Scientists and Specialists, Including Health	19-2041	60	\$24.93	\$31.82	\$31.84	\$35.26
Clinical, Counseling, and School Psychologists	19-3031	80	\$20.25	\$29.49	\$30.20	\$34.11
Urban and Regional Planners	19-3051	30	\$20.22	\$29.76	\$28.76	\$34.53
Chemical Technicians	19-4031	30	\$13.36	\$22.59	\$23.40	\$27.21
Environmental Science and Protection Technicians, Including Health	19-4091	50	\$13.41	\$18.02	\$17.03	\$20.33
Life, Physical, and Social Science Technicians, All Other	19-4099	40	\$12.55	\$17.36	\$17.97	\$19.77
Community and Social Services Occupations	21-0000	1,370	\$13.19	\$20.88	\$19.72	\$24.72
Substance Abuse and Behavioral Disorder Counselors	21-1011	60	\$13.64	\$16.95	\$16.30	\$18.60
Educational, Vocational, and School Counselors	21-1012	180	\$18.62	\$25.98	\$25.55	\$29.65
Mental Health Counselors	21-1014	150	\$14.22	\$18.47	\$19.33	\$20.61
Rehabilitation Counselors	21-1015	50	\$12.99	\$18.91	\$17.24	\$21.87
Counselors, All Other	21-1019	50	\$15.76	\$18.60	\$17.90	\$20.02
Child, Family, and School Social Workers	21-1021	60	\$15.69	\$21.80	\$22.14	\$24.85
Medical and Public Health Social Workers	21-1022	60	\$26.01	\$30.69	\$30.18	\$33.04
Mental Health and Substance Abuse Social Workers	21-1023	50	\$16.83	\$21.61	\$19.31	\$24.00
Social Workers, All Other	21-1029	50	\$15.69	\$26.91	\$24.32	\$32.50
Health Educators	21-1091	140	\$22.39	\$28.32	\$28.28	\$31.29
Social and Human Service Assistants	21-1093	390	\$9.75	\$14.56	\$14.17	\$16.97
Community and Social Service Specialists, All Other	21-1798	70	\$16.28	\$21.80	\$21.49	\$24.56
Legal Occupations	23-0000	980	\$20.96	\$47.99	\$39.49	\$61.51
Lawyers	23-1011	620	\$35.32	\$62.09	\$55.65	\$75.47
Paralegals and Legal Assistants	23-2011	280	\$14.84	\$21.98	\$21.35	\$25.54
Education, Training, and Library Occupations	25-0000	5,990	\$12.23	\$21.62	\$20.83	\$26.32
Psychology Teachers, Postsecondary	25-1066	30	\$52,428	\$76,783	\$68,457	\$88,960
Social Sciences Teachers, Postsecondary, All Other	25-1069	30	\$32.41	\$37.03	\$36.20	\$39.34
Nursing Instructors and Teachers, Postsecondary	25-1072	40	\$53,189	\$73,216	\$71,703	\$83,229
Education Teachers, Postsecondary	25-1081	40	\$45,766	\$60,795	\$58,053	\$68,311
Art, Drama, and Music Teachers, Postsecondary	25-1121	160	\$52,401	\$63,828	\$65,477	\$69,542
English Language and Literature Teachers, Postsecondary	25-1123	90	\$51,241	\$66,292	\$62,447	\$73,818
History Teachers, Postsecondary	25-1125	30	\$53,272	\$63,888	\$65,568	\$69,196
Philosophy and Religion Teachers, Postsecondary	25-1126	60	\$54,182	\$75,669	\$72,240	\$86,412
Vocational Education Teachers, Postsecondary	25-1194	60	\$16.58	\$26.38	\$25.33	\$31.27
Postsecondary Teachers, All Other	25-1199	150	\$36,827	\$51,375	\$53,957	\$58,649
Preschool Teachers, Except Special Education	25-2011	640	\$10.20	\$12.49	\$12.42	\$13.64
Kindergarten Teachers, Except Special Education	25-2012	60	\$39,732	\$49,122	\$49,337	\$53,816

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Elementary School Teachers, Except Special Education	25-2021	830	\$40,250	\$51,583	\$52,068	\$57,249
Middle School Teachers, Except Special and Vocational Education	25-2022	470	\$37,040	\$49,583	\$50,457	\$55,855
Secondary School Teachers, Except Special and Vocational Education	25-2031	610	\$39,664	\$51,698	\$51,945	\$57,715
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	160	\$38,060	\$50,469	\$50,140	\$56,674
Special Education Teachers, Secondary School	25-2054	70	\$39,292	\$51,894	\$51,397	\$58,194
Adult Literacy, Remedial Education, and GED Teachers and Instructors	25-3011	60	\$13.39	\$22.39	\$25.16	\$26.88
Self-Enrichment Education Teachers	25-3021	150	\$13.62	\$21.87	\$22.61	\$25.99
All Other Teachers, Primary, Secondary, and Adult	25-3999	510	\$21,620	\$36,069	\$27,530	\$43,293
Librarians	25-4021	110	\$19.41	\$25.48	\$25.52	\$28.52
Library Technicians	25-4031	70	\$13.00	\$16.17	\$15.95	\$17.76
Instructional Coordinators	25-9031	60	\$17.06	\$26.00	\$24.33	\$30.48
Teacher Assistants	25-9041	1,040	\$20,826	\$27,170	\$26,589	\$30,342
Education, Training, and Library Workers, All Other	25-9099	50	\$19.51	\$22.95	\$23.00	\$24.67
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	920	\$11.86	\$22.47	\$21.11	\$27.77
Floral Designers	27-1023	30	\$10.67	\$13.62	\$13.72	\$15.09
Graphic Designers	27-1024	120	\$16.70	\$23.19	\$22.96	\$26.43
Interior Designers	27-1025	30	\$16.88	\$22.71	\$21.30	\$25.62
Merchandise Displayers and Window Trimmers	27-1026	NP	\$10.25	\$12.84	\$12.86	\$14.14
Coaches and Scouts	27-2022	NP	\$16,818	\$36,858	\$32,522	\$46,879
Radio and Television Announcers	27-3011	NP	\$8.82	\$15.04	\$13.28	\$18.16
Reporters and Correspondents	27-3022	40	\$21.07	\$28.94	\$32.03	\$32.88
Public Relations Specialists	27-3031	170	\$19.61	\$28.01	\$26.04	\$32.21
Editors	27-3041	70	\$24.79	\$32.38	\$32.89	\$36.19
Technical Writers	27-3042	30	\$28.03	\$36.35	\$35.62	\$40.51
Writers and Authors	27-3043	30	\$11.28	\$19.66	\$20.37	\$23.86
Broadcast Technicians	27-4012	NP	\$11.38	\$12.89	\$11.96	\$13.66
Photographers	27-4021	50	\$8.31	\$17.20	\$11.05	\$21.65
Healthcare Practitioners and Technical Occupations	29-0000	6,350	\$19.46	\$36.39	\$30.44	\$44.86
Dentists, General	29-1021	40	#	\$106.67	#	#
Dietitians and Nutritionists	29-1031	50	\$23.40	\$28.92	\$28.64	\$31.68
Pharmacists	29-1051	160	\$49.15	\$55.60	\$55.06	\$58.82
Surgeons	29-1067	80	#	\$114.21	#	#
Physicians and Surgeons, All Other	29-1069	190	#	\$113.78	#	#
Physician Assistants	29-1071	130	\$35.82	\$39.64	\$38.81	\$41.54
Registered Nurses	29-1111	2,580	\$25.17	\$32.64	\$31.51	\$36.37
Occupational Therapists	29-1122	110	\$18.57	\$29.32	\$31.79	\$34.69
Physical Therapists	29-1123	160	\$29.61	\$36.44	\$35.41	\$39.85
Respiratory Therapists	29-1126	NP	\$23.01	\$28.93	\$30.47	\$31.88

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Manchester Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Speech-Language Pathologists	29-1127	60	\$24.93	\$33.77	\$32.44	\$38.18
Veterinarians	29-1131	50	\$26.98	\$35.55	\$37.55	\$39.83
Audiologists	29-1181	NP	\$29.67	\$33.46	\$34.28	\$35.36
Medical and Clinical Laboratory Technologists	29-2011	NP	\$23.88	\$28.69	\$28.29	\$31.10
Medical and Clinical Laboratory Technicians	29-2012	90	\$9.84	\$17.34	\$17.24	\$21.09
Dental Hygienists	29-2021	NP	\$35.97	\$37.31	\$37.87	\$37.98
Cardiovascular Technologists and Technicians	29-2031	40	\$22.69	\$29.64	\$28.65	\$33.11
Diagnostic Medical Sonographers	29-2032	50	\$31.45	\$36.54	\$36.80	\$39.10
Radiologic Technologists and Technicians	29-2037	180	#	#	#	#
Emergency Medical Technicians and Paramedics	29-2041	140	\$10.65	\$15.09	\$14.06	\$17.31
Pharmacy Technicians	29-2052	200	\$11.74	\$16.74	\$15.94	\$19.24
Surgical Technologists	29-2055	70	\$16.23	\$21.61	\$22.23	\$24.29
Veterinary Technologists and Technicians	29-2056	80	\$12.19	\$14.77	\$14.35	\$16.06
Licensed Practical and Licensed Vocational Nurses	29-2061	610	\$16.28	\$22.12	\$22.39	\$25.04
Medical Records and Health Information Technicians	29-2071	210	\$11.10	\$14.85	\$13.41	\$16.72
Opticians, Dispensing	29-2081	NP	\$14.70	\$19.13	\$17.32	\$21.35
Health Technologists and Technicians, All Other	29-2799	100	\$14.44	\$20.46	\$18.78	\$23.47
Occupational Health and Safety Specialists	29-9011	40	\$23.24	\$33.50	\$33.71	\$38.63
Healthcare Practitioners and Technical Workers, All Other	29-9799	90	\$24.03	\$33.09	\$32.56	\$37.63
Healthcare Support Occupations	31-0000	2,980	\$12.36	\$16.09	\$15.26	\$17.96
Nursing Aides, Orderlies, and Attendants	31-1012	NP	\$12.47	\$15.11	\$14.51	\$16.44
Physical Therapist Assistants	31-2021	70	\$17.33	\$22.91	\$22.14	\$25.70
Massage Therapists	31-9011	50	\$9.36	\$18.38	\$13.79	\$22.89
Dental Assistants	31-9091	210	\$20.83	\$22.81	\$22.78	\$23.79
Medical Assistants	31-9092	270	\$13.05	\$15.22	\$15.08	\$16.30
Medical Transcriptionists	31-9094	120	\$15.36	\$17.71	\$17.84	\$18.89
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	50	\$8.32	\$9.55	\$9.34	\$10.16
Healthcare Support Workers, All Other	31-9799	290	\$12.59	\$17.06	\$16.63	\$19.31
Protective Service Occupations	33-0000	2,050	\$10.97	\$19.57	\$17.58	\$23.86
First-Line Supervisors/Managers of Police and Detectives	33-1012	50	\$26.55	\$40.86	\$38.06	\$48.01
First-Line Supervisors/Managers, Protective Service Workers, All Other	33-1099	40	\$15.45	\$22.10	\$24.64	\$25.42
Police and Sheriff's Patrol Officers	33-3051	370	\$18.10	\$24.26	\$23.93	\$27.34
Security Guards	33-9032	590	\$10.71	\$12.21	\$11.88	\$12.96
Transportation Security Screeners	33-9093	160	\$17.12	\$19.19	\$18.36	\$20.23
Food Preparation and Serving-Related Occupations	35-0000	7,700	\$8.23	\$10.89	\$10.14	\$12.23
Chefs and Head Cooks	35-1011	110	\$15.66	\$18.97	\$17.52	\$20.62
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	450	\$11.50	\$15.87	\$15.38	\$18.06
Cooks, Fast Food	35-2011	380	\$8.52	\$10.33	\$10.35	\$11.23

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Cooks, Institution and Cafeteria	35-2012	220	\$10.00	\$13.95	\$13.83	\$15.94
Cooks, Restaurant	35-2014	660	\$9.74	\$11.88	\$11.50	\$12.95
Cooks, Short Order	35-2015	90	\$7.98	\$9.12	\$8.84	\$9.68
Cooks, All Other	35-2019	NP	\$8.76	\$13.47	\$12.75	\$15.83
Food Preparation Workers	35-2021	530	\$8.51	\$10.11	\$9.66	\$10.91
Bartenders	35-3011	480	\$8.38	\$11.24	\$10.76	\$12.67
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	2,120	\$8.20	\$9.93	\$9.12	\$10.79
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.11	\$9.64	\$9.42	\$10.40
Waiters and Waitresses	35-3031	1,490	\$8.24	\$10.72	\$10.41	\$11.97
Food Servers, Nonrestaurant	35-3041	280	\$8.01	\$9.41	\$8.72	\$10.12
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	220	\$7.94	\$8.83	\$8.45	\$9.27
Dishwashers	35-9021	270	\$8.13	\$9.69	\$9.68	\$10.47
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	NP	\$7.93	\$9.23	\$8.80	\$9.87
Building and Grounds Cleaning and Maintenance Occupations	37-0000	3,110	\$9.03	\$13.19	\$11.65	\$15.27
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	120	\$12.91	\$18.94	\$18.99	\$21.95
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	160	\$14.97	\$21.81	\$22.10	\$25.22
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,360	\$9.07	\$11.86	\$11.27	\$13.24
Maids and Housekeeping Cleaners	37-2012	640	\$8.37	\$10.18	\$9.61	\$11.09
Building Cleaning Workers, All Other	37-2019	NP	\$10.27	\$13.43	\$12.69	\$15.01
Landscaping and Groundskeeping Workers	37-3011	750	\$9.81	\$15.11	\$13.91	\$17.76
Personal Care and Service Occupations	39-0000	2,930	\$8.40	\$11.78	\$10.85	\$13.49
First-Line Supervisors/Managers of Personal Service Workers	39-1021	130	\$12.43	\$15.79	\$15.43	\$17.46
Nonfarm Animal Caretakers	39-2021	80	\$8.19	\$10.05	\$9.34	\$10.98
Amusement and Recreation Attendants	39-3091	70	\$8.44	\$9.85	\$9.41	\$10.56
Hairdressers, Hairstylists, and Cosmetologists	39-5012	170	\$8.25	\$11.88	\$10.38	\$13.69
Skin Care Specialists	39-5094	NP	\$11.58	\$14.51	\$14.28	\$15.98
Child Care Workers	39-9011	540	\$8.18	\$9.85	\$9.33	\$10.69
Personal and Home Care Aides	39-9021	690	\$8.95	\$10.64	\$10.66	\$11.48
Fitness Trainers and Aerobics Instructors	39-9031	370	\$8.41	\$12.86	\$10.26	\$15.08
Recreation Workers	39-9032	NP	\$8.55	\$13.91	\$12.65	\$16.60
Residential Advisors	39-9041	280	\$12.84	\$13.97	\$13.50	\$14.54
Personal Care and Service Workers, All Other	39-9099	160	\$8.58	\$10.31	\$10.20	\$11.17
Sales and Related Occupations	41-0000	11,510	\$8.44	\$19.33	\$13.82	\$24.78
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	1,100	\$14.11	\$20.53	\$18.80	\$23.74
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	380	\$26.78	\$42.13	\$42.10	\$49.80
Cashiers	41-2011	2,920	\$8.09	\$9.36	\$8.82	\$9.99
Counter and Rental Clerks	41-2021	370	\$8.47	\$13.13	\$11.78	\$15.45
Parts Salespersons	41-2022	210	\$8.97	\$14.61	\$13.31	\$17.44

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Retail Salespersons	41-2031	2,970	\$8.31	\$12.67	\$10.92	\$14.85
Advertising Sales Agents	41-3011	130	\$16.00	\$26.64	\$23.85	\$31.95
Insurance Sales Agents	41-3021	250	\$16.42	\$29.33	\$26.22	\$35.78
Securities, Commodities, and Financial Services Sales Agents	41-3031	100	\$17.33	\$39.35	\$33.92	\$50.36
Travel Agents	41-3041	60	\$12.09	\$17.03	\$17.17	\$19.51
Sales Representatives, Services, All Other	41-3099	460	\$13.45	\$28.58	\$24.42	\$36.13
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	630	\$26.13	\$46.14	\$41.21	\$56.14
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,210	\$18.51	\$32.33	\$28.07	\$39.23
Demonstrators and Product Promoters	41-9011	60	\$9.42	\$11.26	\$11.08	\$12.19
Real Estate Sales Agents	41-9022	70	\$14.83	\$19.87	\$19.53	\$22.38
Sales Engineers	41-9031	70	\$26.93	\$36.98	\$34.13	\$42.01
Telemarketers	41-9041	290	\$9.71	\$13.86	\$11.73	\$15.93
Sales and Related Workers, All Other	41-9799	190	\$12.30	\$21.49	\$19.94	\$26.09
Office and Administrative Support Occupations	43-0000	17,470	\$11.13	\$17.21	\$16.31	\$20.24
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	1,320	\$16.87	\$24.34	\$23.65	\$28.06
Switchboard Operators, Including Answering Service	43-2011	230	\$9.12	\$12.63	\$12.85	\$14.39
Bill and Account Collectors	43-3011	180	\$12.41	\$17.31	\$16.51	\$19.76
Billing and Posting Clerks and Machine Operators	43-3021	230	\$13.93	\$17.43	\$17.51	\$19.19
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,390	\$12.59	\$18.42	\$17.60	\$21.35
Payroll and Timekeeping Clerks	43-3051	80	\$13.63	\$19.47	\$19.92	\$22.40
Procurement Clerks	43-3061	60	\$16.46	\$20.02	\$20.14	\$21.80
Tellers	43-3071	250	\$10.81	\$12.93	\$12.52	\$13.99
Customer Service Representatives	43-4051	1,550	\$12.59	\$18.85	\$18.15	\$21.97
Eligibility Interviewers, Government Programs	43-4061	60	\$15.94	\$19.66	\$19.52	\$21.51
File Clerks	43-4071	80	\$8.39	\$12.71	\$11.61	\$14.89
Hotel, Motel, and Resort Desk Clerks	43-4081	100	\$8.22	\$10.47	\$10.34	\$11.60
Interviewers, Except Eligibility and Loan	43-4111	110	\$12.46	\$14.96	\$14.83	\$16.20
Library Assistants, Clerical	43-4121	100	\$8.29	\$11.17	\$10.94	\$12.62
Loan Interviewers and Clerks	43-4131	190	\$13.72	\$18.29	\$17.46	\$20.57
New Accounts Clerks	43-4141	80	\$11.00	\$14.82	\$14.32	\$16.73
Order Clerks	43-4151	110	\$12.98	\$17.82	\$17.39	\$20.24
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	90	\$13.15	\$17.68	\$18.01	\$19.94
Receptionists and Information Clerks	43-4171	800	\$9.83	\$13.51	\$13.55	\$15.35
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	150	\$11.39	\$18.16	\$20.42	\$21.54
Information and Record Clerks, All Other	43-4199	210	\$10.92	\$16.25	\$15.38	\$18.92
Couriers and Messengers	43-5021	140	\$10.53	\$13.07	\$13.24	\$14.34
Police, Fire, and Ambulance Dispatchers	43-5031	50	\$15.01	\$19.70	\$19.21	\$22.05

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Dispatchers, Except Police, Fire, and Ambulance	43-5032	160	\$13.41	\$18.38	\$18.35	\$20.88
Postal Service Clerks	43-5051	50	\$25.59	\$26.28	\$26.59	\$26.64
Postal Service Mail Carriers	43-5052	250	\$22.38	\$25.47	\$26.76	\$27.01
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	290	\$24.31	\$25.40	\$25.88	\$25.94
Production, Planning, and Expediting Clerks	43-5061	170	\$16.52	\$22.54	\$22.07	\$25.56
Shipping, Receiving, and Traffic Clerks	43-5071	620	\$12.51	\$15.31	\$15.17	\$16.71
Stock Clerks and Order Fillers	43-5081	1,690	\$8.32	\$12.00	\$11.24	\$13.84
Executive Secretaries and Administrative Assistants	43-6011	520	\$18.04	\$23.21	\$23.32	\$25.80
Legal Secretaries	43-6012	260	\$16.27	\$20.41	\$20.06	\$22.48
Medical Secretaries	43-6013	370	\$14.40	\$18.33	\$17.94	\$20.31
Secretaries, Except Legal, Medical, and Executive	43-6014	1,630	\$11.58	\$15.83	\$15.33	\$17.95
Computer Operators	43-9011	60	\$17.05	\$21.20	\$21.09	\$23.27
Data Entry Keyers	43-9021	220	\$10.34	\$13.12	\$12.67	\$14.52
Insurance Claims and Policy Processing Clerks	43-9041	260	\$16.00	\$19.76	\$18.94	\$21.63
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	180	\$11.64	\$15.96	\$14.36	\$18.11
Office Clerks, General	43-9061	2,110	\$11.27	\$16.30	\$16.10	\$18.82
Office Machine Operators, Except Computer	43-9071	80	\$10.07	\$13.02	\$12.64	\$14.49
Office and Administrative Support Workers, All Other	43-9799	720	\$8.42	\$13.92	\$12.37	\$16.66
Farming, Fishing, and Forestry Occupations	45-0000	30	\$10.40	\$14.27	\$14.05	\$16.20
Construction and Extraction Occupations	47-0000	3,100	\$14.32	\$21.68	\$20.53	\$25.36
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	360	\$20.18	\$28.86	\$27.00	\$33.20
Carpenters	47-2031	330	\$15.52	\$20.86	\$20.33	\$23.54
Cement Masons and Concrete Finishers	47-2051	30	\$17.79	\$19.76	\$20.50	\$20.74
Construction Laborers	47-2061	290	\$11.30	\$15.12	\$14.39	\$17.03
Operating Engineers and Other Construction Equipment Operators	47-2073	110	\$17.06	\$19.87	\$19.26	\$21.28
Drywall and Ceiling Tile Installers	47-2081	150	#	#	#	#
Electricians	47-2111	440	\$20.46	\$23.80	\$24.04	\$25.46
Painters, Construction and Maintenance	47-2141	80	\$12.27	\$15.83	\$15.15	\$17.61
Plumbers, Pipefitters, and Steamfitters	47-2152	330	\$19.62	\$24.37	\$24.12	\$26.74
Plasterers and Stucco Masons	47-2161	40	\$13.48	\$16.64	\$16.41	\$18.22
Sheet Metal Workers	47-2211	170	\$13.33	\$19.88	\$18.47	\$23.15
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	80	\$12.35	\$14.76	\$14.55	\$15.95
Construction and Building Inspectors	47-4011	60	\$15.75	\$22.35	\$22.03	\$25.66
Hazardous Materials Removal Workers	47-4041	NP	\$14.88	\$20.65	\$21.68	\$23.53
Highway Maintenance Workers	47-4051	180	\$13.49	\$17.38	\$17.17	\$19.33
Construction and Related Workers, All Other	47-4799	70	\$19.72	\$30.12	\$32.05	\$35.31
Earth Drillers, Except Oil and Gas	47-5021	NP	\$16.25	\$18.34	\$17.23	\$19.37

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Installation, Maintenance, and Repair Occupations	49-0000	4,560	\$14.66	\$22.81	\$21.99	\$26.87
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	460	\$20.65	\$29.64	\$29.04	\$34.14
Computer, Automated Teller, and Office Machine Repairers	49-2011	100	\$10.60	\$18.56	\$19.49	\$22.55
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	680	\$21.04	\$28.01	\$29.83	\$31.50
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	30	\$16.86	\$24.94	\$25.37	\$29.00
Electronic Equipment Installers and Repairers, Motor Vehicles	49-2096	40	#	#	#	#
Security and Fire Alarm Systems Installers	49-2098	90	\$14.44	\$19.47	\$18.83	\$21.99
Automotive Body and Related Repairers	49-3021	120	\$13.14	\$23.98	\$20.91	\$29.39
Automotive Service Technicians and Mechanics	49-3023	420	\$13.85	\$20.48	\$20.10	\$23.80
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	210	\$18.73	\$24.17	\$23.29	\$26.90
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	NP	\$16.81	\$19.14	\$19.13	\$20.30
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	40	\$14.05	\$18.30	\$17.55	\$20.42
Tire Repairers and Changers	49-3093	NP	\$9.94	\$11.70	\$11.59	\$12.59
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	40	\$13.63	\$23.90	\$22.50	\$29.04
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	270	\$16.48	\$21.81	\$21.79	\$24.48
Industrial Machinery Mechanics	49-9041	340	\$16.75	\$22.10	\$22.00	\$24.78
Maintenance Workers, Machinery	49-9043	30	\$15.25	\$18.92	\$19.78	\$20.75
Telecommunications Line Installers and Repairers	49-9052	140	#	#	#	#
Medical Equipment Repairers	49-9062	50	\$15.59	\$20.75	\$20.83	\$23.32
Precision Instrument and Equipment Repairers, All Other	49-9069	40	\$18.23	\$22.03	\$21.70	\$23.93
Maintenance and Repair Workers, General	49-9071	810	\$12.75	\$18.51	\$18.02	\$21.39
Helpers--Installation, Maintenance, and Repair Workers	49-9098	40	\$9.59	\$13.52	\$13.17	\$15.49
Installation, Maintenance, and Repair Workers, All Other	49-9799	70	\$15.75	\$23.79	\$22.86	\$27.81
Production Occupations	51-0000	5,360	\$11.39	\$17.12	\$16.09	\$19.99
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	420	\$16.75	\$24.96	\$23.85	\$29.05
Electrical and Electronic Equipment Assemblers	51-2022	310	\$11.87	\$14.96	\$15.62	\$16.50
Electromechanical Equipment Assemblers	51-2023	90	\$11.49	\$16.52	\$16.47	\$19.05
Engine and Other Machine Assemblers	51-2031	NP	\$15.08	\$19.80	\$18.74	\$22.16
Structural Metal Fabricators and Fitters	51-2041	NP	\$12.12	\$15.29	\$15.43	\$16.87
Team Assemblers	51-2092	420	\$10.45	\$13.36	\$12.38	\$14.81
Assemblers and Fabricators, All Other	51-2099	270	\$9.04	\$12.78	\$12.38	\$14.65
Bakers	51-3011	30	\$10.67	\$13.18	\$13.00	\$14.43
Butchers and Meat Cutters	51-3021	50	\$11.60	\$15.85	\$15.95	\$17.98
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	140	\$13.67	\$17.25	\$17.30	\$19.05
Numerical Tool and Process Control Programmers	51-4012	30	\$20.68	\$23.95	\$24.31	\$25.59
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	70	\$14.53	\$16.18	\$16.20	\$17.00
Machinists	51-4041	440	\$15.59	\$20.19	\$18.69	\$22.49
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	140	\$15.01	\$16.18	\$16.63	\$16.77

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New Hampshire Occupational Employment & Wages - 2011

Manchester Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Tool and Die Makers	51-4111	50	\$18.57	\$23.05	\$23.26	\$25.30
Welders, Cutters, Solderers, and Brazers	51-4121	60	\$13.64	\$19.07	\$18.70	\$21.78
Metal Workers and Plastic Workers, All Other	51-4199	60	\$12.95	\$15.68	\$16.32	\$17.04
Prepress Technicians and Workers	51-5111	30	\$14.78	\$21.04	\$17.65	\$24.18
Printing Press Operators	51-5112	230	\$13.89	\$18.86	\$18.63	\$21.35
Laundry and Dry-Cleaning Workers	51-6011	NP	\$10.18	\$11.95	\$11.19	\$12.83
Sewing Machine Operators	51-6031	NP	\$10.15	\$13.50	\$13.18	\$15.17
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	40	\$10.72	\$15.00	\$14.94	\$17.14
Water and Liquid Waste Treatment Plant and System Operators	51-8031	30	\$15.52	\$19.55	\$19.09	\$21.57
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	NP	\$12.13	\$18.63	\$17.34	\$21.88
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	190	\$12.64	\$17.28	\$16.85	\$19.60
Dental Laboratory Technicians	51-9081	90	\$13.03	\$17.89	\$16.58	\$20.31
Ophthalmic Laboratory Technicians	51-9083	NP	\$10.08	\$13.07	\$12.51	\$14.56
Packaging and Filling Machine Operators and Tenders	51-9111	100	\$11.10	\$15.77	\$14.34	\$18.10
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	30	\$12.81	\$15.61	\$14.71	\$17.00
Helpers--Production Workers	51-9198	190	\$10.64	\$14.53	\$14.52	\$16.47
Production Workers, All Other	51-9399	130	\$9.50	\$13.70	\$12.86	\$15.80
Transportation and Material Moving Occupations	53-0000	4,580	\$9.24	\$16.24	\$14.51	\$19.73
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	60	\$17.25	\$24.06	\$23.90	\$27.47
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	120	\$18.42	\$29.02	\$27.66	\$34.34
Bus Drivers, Transit and Intercity	53-3021	60	\$15.34	\$16.12	\$16.28	\$16.49
Bus Drivers, School	53-3022	180	\$11.99	\$12.85	\$13.01	\$13.28
Driver/Sales Workers	53-3031	360	\$8.35	\$16.51	\$14.86	\$20.61
Truck Drivers, Heavy and Tractor-Trailer	53-3032	910	\$16.08	\$20.04	\$18.36	\$22.01
Truck Drivers, Light or Delivery Services	53-3033	830	\$9.75	\$18.78	\$14.96	\$23.30
Taxi Drivers and Chauffeurs	53-3041	180	\$8.51	\$11.05	\$10.11	\$12.31
Parking Lot Attendants	53-6021	170	\$8.44	\$10.80	\$9.73	\$11.98
Service Station Attendants	53-6031	90	\$10.08	\$11.24	\$11.10	\$11.82
Excavating and Loading Machine and Dragline Operators	53-7032	50	\$19.14	\$20.85	\$21.14	\$21.69
Industrial Truck and Tractor Operators	53-7051	100	\$9.98	\$14.17	\$14.04	\$16.27
Cleaners of Vehicles and Equipment	53-7061	180	\$8.86	\$12.74	\$11.50	\$14.67
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	600	\$8.48	\$12.68	\$11.72	\$14.78
Packers and Packagers, Hand	53-7064	270	\$7.95	\$10.38	\$9.32	\$11.60
Refuse and Recyclable Material Collectors	53-7081	110	\$9.98	\$14.53	\$15.09	\$16.81
Material Moving Workers, All Other	53-7199	70	\$9.02	\$13.79	\$11.78	\$16.19

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	125,020	\$10.40	\$23.85	\$18.17	\$30.57
Management Occupations	11-0000	7,700	\$31.76	\$56.83	\$51.60	\$69.36
Chief Executives	11-1011	430	\$51.32	\$92.01	#	\$112.35
General and Operations Managers	11-1021	1,460	\$34.57	\$61.20	\$54.05	\$74.51
Legislators	11-1031	50	\$16,435	\$16,745	\$16,541	\$16,901
Advertising and Promotions Managers	11-2011	40	\$23.55	\$32.47	\$30.05	\$36.92
Marketing Managers	11-2021	440	\$34.65	\$54.81	\$51.48	\$64.90
Sales Managers	11-2022	290	\$38.69	\$61.87	\$60.21	\$73.47
Administrative Services Managers	11-3011	150	\$27.32	\$42.92	\$40.67	\$50.71
Computer and Information Systems Managers	11-3021	750	\$48.25	\$66.75	\$63.82	\$76.00
Financial Managers	11-3031	760	\$29.54	\$47.67	\$46.70	\$56.74
Industrial Production Managers	11-3051	250	\$35.02	\$49.49	\$47.45	\$56.72
Purchasing Managers	11-3061	140	\$38.29	\$52.86	\$53.67	\$60.15
Transportation, Storage, and Distribution Managers	11-3071	230	\$31.73	\$46.29	\$45.02	\$53.57
Human Resources Managers	11-3121	90	\$36.69	\$53.42	\$49.41	\$61.78
Construction Managers	11-9021	130	\$28.49	\$39.41	\$40.29	\$44.88
Education Administrators, Preschool and Child Care Center/Program	11-9031	80	\$15.54	\$19.62	\$17.91	\$21.66
Education Administrators, Elementary and Secondary School	11-9032	210	\$66,311	\$81,267	\$81,274	\$88,744
Education Administrators, Postsecondary	11-9033	50	\$26.30	\$37.01	\$36.26	\$42.37
Education Administrators, All Other	11-9039	70	\$27.90	\$39.84	\$43.67	\$45.80
Engineering Managers	11-9041	440	\$46.85	\$66.40	\$64.37	\$76.18
Food Service Managers	11-9051	120	\$20.29	\$24.56	\$22.96	\$26.68
Medical and Health Services Managers	11-9111	230	\$29.84	\$44.45	\$38.49	\$51.74
Property, Real Estate, and Community Association Managers	11-9141	240	\$20.31	\$31.00	\$28.65	\$36.34
Social and Community Service Managers	11-9151	70	\$16.78	\$24.89	\$24.68	\$28.95
Managers, All Other	11-9199	910	\$41.45	\$68.48	\$60.71	\$81.99
Business and Financial Operations Occupations	13-0000	5,760	\$20.45	\$31.36	\$29.86	\$36.82
Wholesale and Retail Buyers, Except Farm Products	13-1022	110	\$17.35	\$24.08	\$23.50	\$27.44
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	430	\$21.77	\$31.21	\$30.51	\$35.94
Claims Adjusters, Examiners, and Investigators	13-1031	60	\$25.16	\$34.34	\$35.64	\$38.92
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	40	\$24.35	\$29.40	\$29.82	\$31.93
Cost Estimators	13-1051	190	\$22.17	\$29.73	\$29.93	\$33.51
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	310	\$16.42	\$26.63	\$25.38	\$31.73
Logisticians	13-1081	140	\$26.91	\$34.84	\$35.20	\$38.80
Meeting and Convention Planners	13-1121	40	\$17.18	\$23.77	\$24.93	\$27.08
Compensation, Benefits, and Job Analysis Specialists	13-1141	40	\$20.00	\$26.55	\$25.15	\$29.82
Training and Development Specialists	13-1151	110	\$17.41	\$27.67	\$25.67	\$32.79
Market Research Analysts	13-1161	260	\$22.13	\$32.62	\$32.24	\$37.88

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Business Operations Specialists, All Other	13-1199	970	\$22.26	\$31.93	\$31.37	\$36.77
Accountants and Auditors	13-2011	1,050	\$21.82	\$31.58	\$31.58	\$36.44
Financial Analysts	13-2051	330	\$21.01	\$29.60	\$26.61	\$33.89
Personal Financial Advisors	13-2052	580	\$17.86	\$31.42	\$24.15	\$38.20
Loan Counselors	13-2071	NP	\$17.19	\$25.29	\$25.77	\$29.34
Loan Officers	13-2072	80	\$20.50	\$25.23	\$23.15	\$27.58
Tax Examiners, Collectors, and Revenue Agents	13-2081	40	\$18.66	\$30.67	\$27.45	\$36.68
Tax Preparers	13-2082	80	\$12.20	\$18.26	\$19.69	\$21.28
Financial Specialists, All Other	13-2099	290	\$22.60	\$34.22	\$31.85	\$40.03
Computer and Mathematical Occupations	15-0000	6,200	\$26.90	\$43.21	\$42.61	\$51.37
Computer Systems Analysts	15-1121	670	\$29.88	\$40.53	\$40.65	\$45.86
Computer Programmers	15-1131	320	\$20.67	\$34.90	\$34.64	\$42.01
Computer Software Engineers, Applications	15-1132	2,240	\$30.92	\$45.51	\$45.55	\$52.80
Computer Software Engineers, Systems Software	15-1133	1,390	\$38.14	\$53.10	\$52.88	\$60.59
Network and Computer Systems Administrators	15-1142	290	\$26.30	\$34.09	\$34.31	\$37.99
Computer Support Specialists	15-1150	620	\$19.76	\$29.22	\$26.47	\$33.94
Computer Occupations, All Other	15-1799	260	\$15.93	\$34.08	\$26.30	\$43.17
Architecture and Engineering Occupations	17-0000	4,160	\$23.73	\$38.13	\$35.32	\$45.33
Surveyors	17-1022	NP	\$23.77	\$29.96	\$30.01	\$33.05
Biomedical Engineers	17-2031	30	\$28.92	\$42.60	\$44.76	\$49.44
Civil Engineers	17-2051	90	\$25.28	\$35.88	\$31.89	\$41.19
Computer Hardware Engineers	17-2061	130	\$30.91	\$49.26	\$42.57	\$58.42
Electrical Engineers	17-2071	710	\$33.23	\$49.05	\$47.69	\$56.97
Electronics Engineers, Except Computer	17-2072	310	\$36.38	\$48.00	\$46.73	\$53.80
Environmental Engineers	17-2081	40	\$28.65	\$33.68	\$33.06	\$36.20
Industrial Engineers	17-2112	510	\$30.03	\$41.07	\$40.71	\$46.60
Mechanical Engineers	17-2141	440	\$30.52	\$44.12	\$41.93	\$50.91
Engineers, All Other	17-2199	580	\$28.91	\$39.36	\$37.67	\$44.58
Architectural and Civil Drafters	17-3011	80	\$14.22	\$23.42	\$23.59	\$28.01
Electrical and Electronics Drafters	17-3012	70	\$19.78	\$27.53	\$29.19	\$31.40
Mechanical Drafters	17-3013	40	\$20.69	\$27.08	\$26.08	\$30.29
Drafters, All Other	17-3019	60	\$17.51	\$24.22	\$23.08	\$27.57
Electrical and Electronic Engineering Technicians	17-3023	410	\$21.34	\$26.04	\$26.07	\$28.38
Industrial Engineering Technicians	17-3026	190	\$20.16	\$23.91	\$23.54	\$25.78
Mechanical Engineering Technicians	17-3027	100	\$20.09	\$24.89	\$24.57	\$27.29
Engineering Technicians, Except Drafters, All Other	17-3029	190	\$18.35	\$23.97	\$22.74	\$26.76
Surveying and Mapping Technicians	17-3031	40	\$15.54	\$19.26	\$19.76	\$21.13

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Life, Physical, and Social Science Occupations	19-0000	460	\$19.84	\$33.09	\$30.53	\$39.72
Chemists	19-2031	50	\$28.69	\$39.20	\$39.71	\$44.46
Physical Scientists, All Other	19-2099	40	\$28.89	\$44.96	\$39.26	\$53.00
Clinical, Counseling, and School Psychologists	19-3031	80	\$22.27	\$31.03	\$30.49	\$35.41
Urban and Regional Planners	19-3051	50	\$21.46	\$29.36	\$27.65	\$33.31
Chemical Technicians	19-4031	30	\$17.05	\$22.23	\$22.51	\$24.81
Life, Physical, and Social Science Technicians, All Other	19-4099	40	\$14.45	\$21.67	\$19.25	\$25.27
Community and Social Services Occupations	21-0000	1,430	\$12.14	\$18.41	\$16.57	\$21.53
Educational, Vocational, and School Counselors	21-1012	310	\$16.06	\$22.41	\$21.06	\$25.58
Marriage and Family Therapists	21-1013	NP	\$12.03	\$15.63	\$16.38	\$17.43
Mental Health Counselors	21-1014	170	\$13.78	\$20.04	\$19.35	\$23.16
Rehabilitation Counselors	21-1015	60	\$12.69	\$16.45	\$14.15	\$18.33
Counselors, All Other	21-1019	60	\$10.44	\$16.25	\$17.22	\$19.16
Child, Family, and School Social Workers	21-1021	NP	\$14.20	\$19.20	\$15.91	\$21.71
Medical and Public Health Social Workers	21-1022	50	\$21.49	\$25.86	\$26.19	\$28.04
Mental Health and Substance Abuse Social Workers	21-1023	NP	\$12.55	\$16.06	\$15.99	\$17.82
Health Educators	21-1091	40	\$18.49	\$29.17	\$30.23	\$34.50
Community and Social Service Specialists, All Other	21-1798	50	\$16.23	\$22.56	\$21.64	\$25.72
Legal Occupations	23-0000	330	\$18.75	\$31.25	\$29.32	\$37.50
Lawyers	23-1011	200	\$27.40	\$38.16	\$34.32	\$43.55
Paralegals and Legal Assistants	23-2011	NP	\$15.17	\$20.94	\$21.38	\$23.82
Education, Training, and Library Occupations	25-0000	8,810	\$11.84	\$20.10	\$18.94	\$24.23
Nursing Instructors and Teachers, Postsecondary	25-1072	60	\$42,619	\$55,345	\$54,213	\$61,707
English Language and Literature Teachers, Postsecondary	25-1123	40	\$48,205	\$59,808	\$55,876	\$65,610
Vocational Education Teachers, Postsecondary	25-1194	70	\$14.89	\$19.81	\$19.78	\$22.29
Postsecondary Teachers, All Other	25-1199	30	\$45,138	\$53,625	\$52,339	\$57,869
Preschool Teachers, Except Special Education	25-2011	720	\$10.80	\$12.76	\$12.56	\$13.74
Kindergarten Teachers, Except Special Education	25-2012	140	\$25,735	\$33,799	\$29,651	\$37,832
Elementary School Teachers, Except Special Education	25-2021	1,500	\$39,630	\$53,112	\$54,598	\$59,853
Middle School Teachers, Except Special and Vocational Education	25-2022	1,080	\$38,924	\$50,003	\$49,718	\$55,543
Secondary School Teachers, Except Special and Vocational Education	25-2031	990	\$38,997	\$51,894	\$51,092	\$58,342
Vocational Education Teachers, Secondary School	25-2032	40	\$47,377	\$61,372	\$65,360	\$68,370
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	140	\$40,906	\$54,620	\$55,736	\$61,476
Special Education Teachers, Middle School	25-2053	180	\$39,896	\$51,080	\$51,146	\$56,672
Special Education Teachers, Secondary School	25-2054	130	\$41,710	\$53,040	\$52,670	\$58,705
Self-Enrichment Education Teachers	25-3021	130	\$16.04	\$25.28	\$24.88	\$29.90
All Other Teachers, Primary, Secondary, and Adult	25-3999	890	\$21,026	\$29,765	\$23,425	\$34,135

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Librarians	25-4021	200	\$17.26	\$23.84	\$23.40	\$27.14
Library Technicians	25-4031	110	\$12.08	\$15.54	\$15.91	\$17.26
Instructional Coordinators	25-9031	70	\$23.20	\$34.59	\$34.25	\$40.29
Teacher Assistants	25-9041	1,970	\$21,855	\$27,164	\$27,161	\$29,819
Education, Training, and Library Workers, All Other	25-9099	40	\$18.33	\$26.26	\$25.62	\$30.21
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	1,070	\$13.50	\$24.30	\$21.76	\$29.71
Floral Designers	27-1023	40	\$12.21	\$14.61	\$14.39	\$15.81
Graphic Designers	27-1024	170	\$15.57	\$20.56	\$18.36	\$23.05
Designers, All Other	27-1029	NP	\$10.47	\$15.45	\$13.48	\$17.94
Producers and Directors	27-2012	NP	\$21.03	\$26.50	\$25.94	\$29.24
Coaches and Scouts	27-2022	60	\$16,739	\$32,199	\$31,553	\$39,929
Public Relations Specialists	27-3031	110	\$19.45	\$25.00	\$23.23	\$27.77
Editors	27-3041	80	\$18.92	\$30.33	\$26.35	\$36.04
Technical Writers	27-3042	80	\$28.74	\$39.84	\$38.97	\$45.40
Interpreters and Translators	27-3091	30	\$25.50	\$28.87	\$29.04	\$30.56
Audio and Video Equipment Technicians	27-4011	NP	\$15.36	\$20.17	\$18.05	\$22.58
Photographers	27-4021	30	\$8.16	\$14.91	\$12.72	\$18.28
Healthcare Practitioners and Technical Occupations	29-0000	6,610	\$18.29	\$36.71	\$31.31	\$45.92
Chiropractors	29-1011	NP	\$20.07	\$31.54	\$21.43	\$37.27
Dentists, General	29-1021	80	#	\$107.17	#	#
Dietitians and Nutritionists	29-1031	30	\$24.64	\$28.13	\$28.13	\$29.87
Pharmacists	29-1051	NP	\$48.77	\$55.83	\$57.77	\$59.37
Family and General Practitioners	29-1062	40	#	\$119.36	#	#
Physicians and Surgeons, All Other	29-1069	140	#	\$109.99	#	#
Physician Assistants	29-1071	70	\$35.92	\$44.17	\$44.12	\$48.30
Registered Nurses	29-1111	1,950	\$23.05	\$31.96	\$30.49	\$36.42
Occupational Therapists	29-1122	110	\$20.05	\$26.56	\$26.54	\$29.82
Physical Therapists	29-1123	240	\$28.94	\$33.89	\$32.98	\$36.36
Respiratory Therapists	29-1126	80	\$20.13	\$26.38	\$26.99	\$29.49
Speech-Language Pathologists	29-1127	120	\$23.36	\$30.69	\$30.78	\$34.36
Exercise Physiologists	29-1128	NP	\$17.71	\$18.50	\$18.51	\$18.90
Veterinarians	29-1131	60	\$30.27	\$52.96	\$38.18	\$64.31
Audiologists	29-1181	NP	\$32.88	\$33.86	\$33.79	\$34.35
Health Diagnosing and Treating Practitioners, All Other	29-1199	40	\$23.42	\$32.20	\$32.47	\$36.60
Medical and Clinical Laboratory Technologists	29-2011	110	\$23.74	\$28.41	\$28.70	\$30.75
Medical and Clinical Laboratory Technicians	29-2012	30	\$21.25	\$25.23	\$25.77	\$27.22
Dental Hygienists	29-2021	240	\$32.00	\$37.52	\$39.20	\$40.29
Cardiovascular Technologists and Technicians	29-2031	30	\$17.86	\$26.64	\$25.04	\$31.03
Diagnostic Medical Sonographers	29-2032	40	\$32.93	\$36.85	\$37.07	\$38.81

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Radiologic Technologists and Technicians	29-2037	240	\$22.77	\$29.78	\$30.97	\$33.29
Emergency Medical Technicians and Paramedics	29-2041	270	\$8.28	\$14.07	\$12.67	\$16.97
Pharmacy Technicians	29-2052	260	\$9.65	\$13.68	\$12.78	\$15.69
Veterinary Technologists and Technicians	29-2056	130	\$11.58	\$14.88	\$15.42	\$16.52
Licensed Practical and Licensed Vocational Nurses	29-2061	340	\$19.72	\$22.45	\$22.14	\$23.82
Medical Records and Health Information Technicians	29-2071	220	\$12.78	\$16.54	\$15.13	\$18.41
Opticians, Dispensing	29-2081	50	\$14.47	\$17.38	\$16.47	\$18.84
Health Technologists and Technicians, All Other	29-2799	140	\$15.39	\$19.44	\$18.16	\$21.46
Occupational Health and Safety Specialists	29-9011	30	\$26.13	\$36.70	\$34.09	\$41.97
Healthcare Practitioners and Technical Workers, All Other	29-9799	130	\$19.89	\$28.66	\$27.45	\$33.03
Healthcare Support Occupations	31-0000	2,520	\$11.29	\$15.20	\$14.32	\$17.16
Home Health Aides	31-1011	290	\$9.22	\$11.31	\$11.10	\$12.34
Nursing Aides, Orderlies, and Attendants	31-1012	1,060	\$11.60	\$14.03	\$13.62	\$15.25
Physical Therapist Assistants	31-2021	50	\$22.85	\$26.90	\$26.43	\$28.93
Massage Therapists	31-9011	50	\$10.58	\$17.78	\$14.64	\$21.38
Dental Assistants	31-9091	380	\$15.33	\$19.69	\$19.49	\$21.87
Medical Assistants	31-9092	330	\$12.85	\$15.03	\$14.68	\$16.11
Medical Equipment Preparers	31-9093	40	\$12.45	\$14.78	\$14.18	\$15.95
Medical Transcriptionists	31-9094	40	\$14.09	\$17.64	\$16.76	\$19.42
Healthcare Support Workers, All Other	31-9799	170	\$11.43	\$14.94	\$15.49	\$16.69
Protective Service Occupations	33-0000	1,730	\$13.00	\$23.10	\$23.86	\$28.16
First-Line Supervisors/Managers of Police and Detectives	33-1012	70	\$31.02	\$39.78	\$39.96	\$44.17
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	80	\$28.40	\$33.11	\$32.80	\$35.48
Fire Fighters	33-2011	310	\$21.47	\$25.74	\$25.85	\$27.88
Detectives and Criminal Investigators	33-3021	40	\$24.23	\$31.47	\$30.78	\$35.09
Police and Sheriff's Patrol Officers	33-3051	510	\$21.20	\$27.06	\$27.00	\$29.98
Security Guards	33-9032	360	\$10.88	\$16.11	\$13.88	\$18.73
Crossing Guards	33-9091	NP	\$8.45	\$11.09	\$10.80	\$12.39
Food Preparation and Serving-Related Occupations	35-0000	9,850	\$8.26	\$10.62	\$9.29	\$11.79
Chefs and Head Cooks	35-1011	230	\$17.06	\$21.05	\$19.21	\$23.04
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	690	\$12.28	\$16.41	\$15.98	\$18.47
Cooks, Fast Food	35-2011	490	\$8.34	\$8.82	\$8.66	\$9.06
Cooks, Institution and Cafeteria	35-2012	290	\$10.69	\$13.14	\$13.01	\$14.37
Cooks, Restaurant	35-2014	770	\$9.02	\$11.94	\$11.08	\$13.40
Cooks, Short Order	35-2015	150	\$8.21	\$10.04	\$9.71	\$10.96
Cooks, All Other	35-2019	NP	\$11.15	\$11.45	\$11.39	\$11.60
Food Preparation Workers	35-2021	560	\$8.43	\$10.01	\$9.28	\$10.80
Bartenders	35-3011	690	\$7.97	\$9.86	\$8.70	\$10.80

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,920	\$8.25	\$9.51	\$9.04	\$10.15
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	590	\$8.25	\$9.29	\$9.00	\$9.82
Waiters and Waitresses	35-3031	1,980	\$8.12	\$9.87	\$8.96	\$10.74
Food Servers, Nonrestaurant	35-3041	290	\$8.03	\$9.65	\$8.95	\$10.47
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	150	\$8.01	\$8.90	\$8.61	\$9.35
Dishwashers	35-9021	740	\$8.36	\$8.78	\$8.74	\$8.98
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	210	\$8.48	\$9.84	\$8.97	\$10.53
Food Preparation and Serving Related Workers, All Other	35-9099	40	\$8.68	\$11.74	\$10.58	\$13.26
Building and Grounds Cleaning and Maintenance Occupations	37-0000	3,590	\$9.34	\$13.05	\$11.53	\$14.91
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	160	\$13.58	\$20.68	\$21.08	\$24.24
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	130	\$17.46	\$23.04	\$21.24	\$25.84
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,860	\$9.12	\$12.44	\$11.32	\$14.12
Maids and Housekeeping Cleaners	37-2012	480	\$8.27	\$9.90	\$9.95	\$10.72
Landscaping and Groundskeeping Workers	37-3011	910	\$10.17	\$12.86	\$12.13	\$14.21
Personal Care and Service Occupations	39-0000	2,840	\$8.58	\$12.79	\$11.09	\$14.90
First-Line Supervisors/Managers of Personal Service Workers	39-1021	80	\$12.06	\$17.38	\$16.43	\$20.03
Nonfarm Animal Caretakers	39-2021	170	\$8.43	\$9.45	\$9.34	\$9.96
Amusement and Recreation Attendants	39-3091	130	\$8.03	\$8.44	\$8.32	\$8.65
Hairdressers, Hairstylists, and Cosmetologists	39-5012	560	\$9.21	\$15.11	\$13.65	\$18.06
Manicurists and Pedicurists	39-5092	130	\$9.00	\$10.49	\$10.76	\$11.23
Skin Care Specialists	39-5094	90	\$11.14	\$13.74	\$13.46	\$15.04
Baggage Porters and Bellhops	39-6011	30	\$8.06	\$9.62	\$9.75	\$10.40
Child Care Workers	39-9011	320	\$8.42	\$9.27	\$9.27	\$9.71
Personal and Home Care Aides	39-9021	640	\$9.27	\$11.19	\$11.20	\$12.15
Fitness Trainers and Aerobics Instructors	39-9031	370	\$9.58	\$17.26	\$16.41	\$21.09
Recreation Workers	39-9032	160	\$8.85	\$13.78	\$12.93	\$16.24
Sales and Related Occupations	41-0000	16,880	\$8.54	\$21.38	\$13.46	\$27.81
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	1,500	\$13.58	\$21.06	\$18.28	\$24.79
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	540	\$29.42	\$48.56	\$43.38	\$58.12
Cashiers	41-2011	4,700	\$8.24	\$9.34	\$8.96	\$9.90
Counter and Rental Clerks	41-2021	360	\$11.38	\$16.31	\$15.28	\$18.78
Parts Salespersons	41-2022	240	\$10.27	\$17.76	\$18.19	\$21.51
Retail Salespersons	41-2031	4,360	\$8.40	\$13.08	\$11.24	\$15.43
Advertising Sales Agents	41-3011	110	\$18.66	\$28.56	\$25.11	\$33.52
Insurance Sales Agents	41-3021	250	\$15.76	\$31.75	\$31.51	\$39.75
Securities, Commodities, and Financial Services Sales Agents	41-3031	450	#	#	#	#
Travel Agents	41-3041	80	\$16.21	\$19.99	\$18.94	\$21.88

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Sales Representatives, Services, All Other	41-3099	290	\$13.57	\$26.70	\$23.27	\$33.26
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	1,600	\$21.73	\$54.69	\$42.61	\$71.17
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,380	\$18.19	\$33.47	\$30.18	\$41.11
Demonstrators and Product Promoters	41-9011	90	\$7.74	\$8.78	\$7.78	\$9.30
Real Estate Brokers	41-9021	30	\$13.65	\$22.36	\$25.72	\$26.71
Real Estate Sales Agents	41-9022	100	\$10.71	\$16.64	\$15.74	\$19.62
Sales Engineers	41-9031	210	\$36.52	\$50.41	\$53.56	\$57.35
Telemarketers	41-9041	220	\$11.44	\$23.41	\$17.74	\$29.40
Sales and Related Workers, All Other	41-9799	400	\$8.25	\$14.07	\$11.37	\$16.98
Office and Administrative Support Occupations	43-0000	19,450	\$10.74	\$16.84	\$15.98	\$19.90
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	1,470	\$17.28	\$24.30	\$23.59	\$27.80
Switchboard Operators, Including Answering Service	43-2011	110	\$10.20	\$12.77	\$12.67	\$14.06
Bill and Account Collectors	43-3011	200	\$11.14	\$15.63	\$15.89	\$17.87
Billing and Posting Clerks and Machine Operators	43-3021	410	\$12.19	\$15.82	\$15.68	\$17.64
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,490	\$13.27	\$19.19	\$17.96	\$22.14
Payroll and Timekeeping Clerks	43-3051	130	\$14.97	\$18.22	\$17.59	\$19.84
Procurement Clerks	43-3061	90	\$13.02	\$19.18	\$19.81	\$22.26
Tellers	43-3071	330	\$10.51	\$12.11	\$12.11	\$12.92
Brokerage Clerks	43-4011	NP	\$15.09	\$20.23	\$20.37	\$22.80
Court, Municipal, and License Clerks	43-4031	40	\$12.65	\$17.73	\$17.49	\$20.26
Customer Service Representatives	43-4051	1,740	\$11.13	\$17.74	\$17.56	\$21.03
Eligibility Interviewers, Government Programs	43-4061	40	\$15.62	\$19.27	\$18.86	\$21.10
File Clerks	43-4071	80	\$9.07	\$12.40	\$12.04	\$14.07
Hotel, Motel, and Resort Desk Clerks	43-4081	80	\$8.74	\$10.79	\$10.74	\$11.82
Interviewers, Except Eligibility and Loan	43-4111	160	\$11.48	\$13.60	\$13.54	\$14.67
Library Assistants, Clerical	43-4121	170	\$8.25	\$11.41	\$10.90	\$12.99
Loan Interviewers and Clerks	43-4131	50	\$10.07	\$17.74	\$17.35	\$21.57
New Accounts Clerks	43-4141	140	\$13.20	\$16.12	\$16.35	\$17.57
Order Clerks	43-4151	280	\$11.51	\$16.79	\$17.31	\$19.43
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	100	\$13.80	\$19.14	\$18.77	\$21.81
Receptionists and Information Clerks	43-4171	1,000	\$9.27	\$13.54	\$13.22	\$15.68
Information and Record Clerks, All Other	43-4199	160	\$8.13	\$15.29	\$15.61	\$18.87
Cargo and Freight Agents	43-5011	50	\$16.67	\$21.50	\$21.88	\$23.91
Couriers and Messengers	43-5021	30	\$8.35	\$10.75	\$10.43	\$11.94
Police, Fire, and Ambulance Dispatchers	43-5031	180	\$15.74	\$19.67	\$19.02	\$21.62
Dispatchers, Except Police, Fire, and Ambulance	43-5032	120	\$14.02	\$19.90	\$18.26	\$22.84
Meter Readers, Utilities	43-5041	30	\$20.13	\$24.43	\$25.36	\$26.58

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New Hampshire Occupational Employment & Wages - 2011

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Postal Service Clerks	43-5051	100	\$24.90	\$26.02	\$26.03	\$26.58
Postal Service Mail Carriers	43-5052	350	\$19.78	\$24.05	\$25.51	\$26.19
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	270	\$23.19	\$24.40	\$24.42	\$25.00
Production, Planning, and Expediting Clerks	43-5061	390	\$16.06	\$22.76	\$22.26	\$26.10
Shipping, Receiving, and Traffic Clerks	43-5071	730	\$11.34	\$15.07	\$14.66	\$16.94
Stock Clerks and Order Fillers	43-5081	2,660	\$8.55	\$12.06	\$11.32	\$13.81
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	40	\$16.85	\$19.58	\$20.01	\$20.94
Executive Secretaries and Administrative Assistants	43-6011	490	\$18.83	\$24.01	\$23.77	\$26.60
Legal Secretaries	43-6012	50	\$16.08	\$19.22	\$18.58	\$20.79
Medical Secretaries	43-6013	440	\$13.15	\$15.66	\$15.74	\$16.92
Secretaries, Except Legal, Medical, and Executive	43-6014	1,980	\$11.64	\$15.88	\$15.74	\$18.01
Computer Operators	43-9011	30	\$16.33	\$19.98	\$19.79	\$21.81
Data Entry Keyers	43-9021	190	\$8.79	\$13.39	\$12.86	\$15.69
Insurance Claims and Policy Processing Clerks	43-9041	90	\$15.90	\$22.60	\$22.17	\$25.96
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	50	\$11.41	\$12.93	\$13.20	\$13.68
Office Clerks, General	43-9061	2,030	\$12.01	\$16.47	\$16.17	\$18.69
Office and Administrative Support Workers, All Other	43-9799	740	\$8.20	\$11.89	\$10.37	\$13.72
Farming, Fishing, and Forestry Occupations	45-0000	60	\$9.76	\$13.35	\$11.42	\$15.14
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	40	\$9.55	\$12.25	\$10.87	\$13.60
Construction and Extraction Occupations	47-0000	3,030	\$14.37	\$21.62	\$20.82	\$25.25
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	450	\$23.23	\$30.51	\$29.28	\$34.16
Carpenters	47-2031	330	\$15.72	\$21.56	\$22.55	\$24.49
Carpet Installers	47-2041	NP	\$16.35	\$17.97	\$17.74	\$18.79
Construction Laborers	47-2061	390	\$12.73	\$15.71	\$15.30	\$17.20
Operating Engineers and Other Construction Equipment Operators	47-2073	200	\$18.70	\$21.93	\$21.68	\$23.54
Drywall and Ceiling Tile Installers	47-2081	210	\$14.65	\$21.12	\$21.24	\$24.36
Tapers	47-2082	30	\$21.76	\$26.22	\$25.56	\$28.44
Electricians	47-2111	310	\$11.67	\$19.93	\$18.25	\$24.05
Painters, Construction and Maintenance	47-2141	60	\$11.99	\$16.26	\$13.99	\$18.40
Plumbers, Pipefitters, and Steamfitters	47-2152	260	\$17.29	\$23.48	\$23.16	\$26.57
Sheet Metal Workers	47-2211	130	\$13.24	\$18.89	\$17.91	\$21.71
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	50	\$15.89	\$19.69	\$20.64	\$21.59
Helpers--Carpenters	47-3012	NP	\$16.33	\$17.36	\$17.71	\$17.88
Construction and Building Inspectors	47-4011	30	\$20.24	\$27.86	\$27.28	\$31.66
Highway Maintenance Workers	47-4051	160	\$12.15	\$17.42	\$16.92	\$20.07
Construction and Related Workers, All Other	47-4799	NP	\$14.45	\$24.15	\$26.18	\$28.99
Earth Drillers, Except Oil and Gas	47-5021	30	\$21.44	\$25.35	\$25.28	\$27.30

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New Hampshire Occupational Employment & Wages - 2011

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Installation, Maintenance, and Repair Occupations	49-0000	4,480	\$14.43	\$22.16	\$20.89	\$26.03
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	410	\$23.57	\$33.38	\$32.82	\$38.29
Computer, Automated Teller, and Office Machine Repairers	49-2011	170	\$10.49	\$16.74	\$16.75	\$19.88
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$20.06	\$28.36	\$30.28	\$32.51
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	NP	\$18.56	\$23.56	\$22.17	\$26.06
Electronic Home Entertainment Equipment Installers and Repairers	49-2097	NP	\$14.19	\$19.55	\$18.74	\$22.23
Security and Fire Alarm Systems Installers	49-2098	40	\$14.49	\$19.52	\$17.71	\$22.04
Aircraft Mechanics and Service Technicians	49-3011	30	\$18.65	\$27.19	\$30.10	\$31.46
Automotive Body and Related Repairers	49-3021	240	\$14.56	\$22.02	\$20.04	\$25.75
Automotive Service Technicians and Mechanics	49-3023	720	\$16.34	\$21.55	\$20.42	\$24.16
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	160	\$16.00	\$20.81	\$20.72	\$23.21
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	80	\$17.32	\$22.77	\$21.63	\$25.50
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	30	\$15.78	\$16.65	\$16.73	\$17.09
Tire Repairers and Changers	49-3093	NP	\$8.39	\$11.41	\$10.52	\$12.91
Mechanical Door Repairers	49-9011	NP	\$16.67	\$20.33	\$19.82	\$22.16
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	230	\$19.80	\$24.05	\$23.67	\$26.16
Industrial Machinery Mechanics	49-9041	290	\$19.51	\$24.82	\$23.63	\$27.48
Electrical Power-Line Installers and Repairers	49-9051	140	\$22.61	\$31.80	\$33.09	\$36.40
Telecommunications Line Installers and Repairers	49-9052	120	\$15.18	\$24.70	\$22.44	\$29.46
Medical Equipment Repairers	49-9062	50	\$17.34	\$21.73	\$21.07	\$23.94
Precision Instrument and Equipment Repairers, All Other	49-9069	40	\$16.48	\$21.41	\$21.00	\$23.88
Maintenance and Repair Workers, General	49-9071	780	\$14.14	\$19.77	\$19.45	\$22.59
Locksmiths and Safe Repairers	49-9094	30	\$18.91	\$24.11	\$22.78	\$26.72
Helpers--Installation, Maintenance, and Repair Workers	49-9098	50	\$8.35	\$10.25	\$9.11	\$11.20
Installation, Maintenance, and Repair Workers, All Other	49-9799	260	\$9.38	\$16.54	\$16.21	\$20.13
Production Occupations	51-0000	10,540	\$11.44	\$17.12	\$15.91	\$19.96
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	770	\$20.35	\$28.14	\$27.55	\$32.04
Electrical and Electronic Equipment Assemblers	51-2022	860	\$11.14	\$15.19	\$14.83	\$17.22
Electromechanical Equipment Assemblers	51-2023	460	\$12.27	\$15.69	\$15.06	\$17.40
Structural Metal Fabricators and Fitters	51-2041	NP	\$14.92	\$18.73	\$17.92	\$20.64
Team Assemblers	51-2092	240	\$8.62	\$12.77	\$11.71	\$14.84
Assemblers and Fabricators, All Other	51-2099	840	\$10.37	\$15.35	\$13.90	\$17.83
Bakers	51-3011	60	\$10.48	\$13.56	\$12.98	\$15.10
Butchers and Meat Cutters	51-3021	130	\$14.87	\$18.10	\$17.34	\$19.73
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	340	\$13.40	\$18.22	\$18.02	\$20.62
Numerical Tool and Process Control Programmers	51-4012	40	\$17.80	\$27.06	\$24.69	\$31.70
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	30	\$12.04	\$17.29	\$17.12	\$19.91
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	51-4023	40	\$16.40	\$17.32	\$16.99	\$17.79

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Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	230	\$12.13	\$16.11	\$15.48	\$18.09
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	90	\$11.01	\$13.67	\$13.24	\$15.01
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	90	\$13.46	\$16.12	\$16.22	\$17.44
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	NP	\$11.77	\$16.37	\$14.35	\$18.68
Machinists	51-4041	350	\$15.27	\$21.41	\$21.53	\$24.48
Pourers and Casters, Metal	51-4052	40	\$13.19	\$15.95	\$15.72	\$17.34
Foundry Mold and Coremakers	51-4071	210	\$11.09	\$13.17	\$13.11	\$14.21
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	240	\$10.15	\$15.17	\$13.31	\$17.68
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	30	\$14.99	\$23.92	\$24.49	\$28.38
Tool and Die Makers	51-4111	50	\$18.81	\$24.73	\$25.51	\$27.69
Welders, Cutters, Solderers, and Brazers	51-4121	180	\$16.73	\$22.49	\$22.61	\$25.38
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	130	\$12.18	\$15.89	\$14.76	\$17.76
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	60	\$15.39	\$19.33	\$18.46	\$21.30
Tool Grinders, Filers, and Sharpeners	51-4194	30	\$13.28	\$15.18	\$13.81	\$16.14
Metal Workers and Plastic Workers, All Other	51-4199	400	\$10.34	\$12.93	\$12.30	\$14.23
Prepress Technicians and Workers	51-5111	30	\$14.86	\$20.37	\$20.07	\$23.13
Printing Press Operators	51-5112	280	\$13.72	\$19.26	\$18.42	\$22.02
Print Binding and Finishing Workers	51-5113	50	\$12.70	\$16.80	\$16.19	\$18.84
Laundry and Dry-Cleaning Workers	51-6011	110	\$8.37	\$10.33	\$9.54	\$11.30
Pressers, Textile, Garment, and Related Materials	51-6021	90	\$10.61	\$11.24	\$11.34	\$11.57
Tailors, Dressmakers, and Custom Sewers	51-6052	NP	\$13.16	\$17.02	\$16.97	\$18.96
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	50	\$10.43	\$12.79	\$11.74	\$13.97
Textile, Apparel, and Furnishings Workers, All Other	51-6099	60	\$12.05	\$14.37	\$14.28	\$15.53
Cabinetmakers and Bench Carpenters	51-7011	50	\$13.27	\$18.03	\$18.04	\$20.41
Water and Liquid Waste Treatment Plant and System Operators	51-8031	70	\$18.54	\$22.28	\$22.63	\$24.14
Grinding and Polishing Workers, Hand	51-9022	60	\$9.39	\$12.84	\$12.69	\$14.57
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	130	\$11.15	\$15.60	\$15.33	\$17.82
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	NP	\$16.83	\$20.86	\$20.49	\$22.88
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	940	\$12.76	\$17.64	\$16.71	\$20.07
Dental Laboratory Technicians	51-9081	60	\$12.33	\$18.45	\$16.05	\$21.51
Packaging and Filling Machine Operators and Tenders	51-9111	340	\$10.39	\$14.38	\$14.73	\$16.39
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	170	\$13.43	\$17.22	\$16.78	\$19.12
Semiconductor Processors	51-9141	NP	\$14.40	\$27.98	\$25.87	\$34.76
Photographic Process Workers and Processing Machine Operators	51-9151	60	\$8.19	\$11.33	\$10.09	\$12.89
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	50	\$11.69	\$14.58	\$14.47	\$16.03

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New Hampshire Occupational Employment & Wages - 2011

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Helpers--Production Workers	51-9198	170	\$11.73	\$13.97	\$13.93	\$15.09
Production Workers, All Other	51-9399	1,000	\$10.89	\$14.93	\$14.74	\$16.96
Transportation and Material Moving Occupations	53-0000	7,550	\$9.56	\$18.43	\$15.23	\$22.86
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	110	\$19.62	\$22.68	\$22.52	\$24.21
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	160	\$16.23	\$26.96	\$26.33	\$32.32
Bus Drivers, School	53-3022	600	\$11.93	\$12.85	\$13.08	\$13.32
Driver/Sales Workers	53-3031	760	\$7.88	\$11.89	\$8.65	\$13.90
Truck Drivers, Heavy and Tractor-Trailer	53-3032	1,640	\$15.16	\$19.44	\$18.47	\$21.58
Truck Drivers, Light or Delivery Services	53-3033	650	\$9.47	\$13.58	\$13.31	\$15.63
Taxi Drivers and Chauffeurs	53-3041	370	\$9.08	\$11.65	\$11.23	\$12.93
Motor Vehicle Operators, All Other	53-3099	50	\$8.55	\$11.63	\$10.71	\$13.16
Service Station Attendants	53-6031	60	\$8.61	\$9.94	\$9.33	\$10.61
Excavating and Loading Machine and Dragline Operators	53-7032	110	\$13.44	\$16.81	\$16.26	\$18.50
Industrial Truck and Tractor Operators	53-7051	300	\$11.09	\$15.23	\$15.60	\$17.31
Cleaners of Vehicles and Equipment	53-7061	140	\$9.72	\$11.24	\$10.84	\$11.99
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	1,050	\$9.63	\$14.19	\$14.18	\$16.46
Machine Feeders and Offbearers	53-7063	410	#	#	#	#
Packers and Packagers, Hand	53-7064	510	\$7.80	\$9.99	\$9.09	\$11.09
Refuse and Recyclable Material Collectors	53-7081	30	\$12.77	\$15.93	\$15.96	\$17.51

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New Hampshire Occupational Employment & Wages - 2011

Northern NH Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	19,230	\$9.40	\$17.56	\$14.35	\$21.64
Management Occupations	11-0000	830	\$20.22	\$38.00	\$33.67	\$46.89
Chief Executives	11-1011	60	\$31.00	\$66.89	\$56.24	\$84.83
General and Operations Managers	11-1021	200	\$23.77	\$43.72	\$39.34	\$53.68
Financial Managers	11-3031	70	\$20.81	\$32.21	\$30.53	\$37.91
Education Administrators, Elementary and Secondary School	11-9032	50	\$56,718	\$71,452	\$72,097	\$78,819
Food Service Managers	11-9051	40	\$16.63	\$23.34	\$20.60	\$26.68
Medical and Health Services Managers	11-9111	80	\$29.33	\$40.98	\$38.33	\$46.81
Social and Community Service Managers	11-9151	60	\$15.40	\$22.48	\$22.30	\$26.02
Managers, All Other	11-9199	60	\$28.00	\$41.64	\$34.45	\$48.46
Business and Financial Operations Occupations	13-0000	380	\$14.32	\$24.35	\$22.21	\$29.37
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	50	\$8.42	\$15.82	\$15.86	\$19.53
Business Operations Specialists, All Other	13-1199	90	\$15.65	\$24.32	\$23.63	\$28.65
Accountants and Auditors	13-2011	40	\$17.39	\$24.38	\$24.17	\$27.87
Financial Specialists, All Other	13-2099	50	\$17.57	\$25.59	\$22.69	\$29.61
Computer and Mathematical Occupations	15-0000	110	\$15.92	\$24.78	\$22.55	\$29.21
Network and Computer Systems Administrators	15-1142	40	\$24.12	\$30.99	\$30.03	\$34.42
Computer Support Specialists	15-1150	30	\$14.52	\$19.05	\$18.97	\$21.32
Architecture and Engineering Occupations	17-0000	160	\$18.38	\$26.20	\$24.51	\$30.11
Life, Physical, and Social Science Occupations	19-0000	80	\$16.60	\$25.05	\$25.90	\$29.29
Community and Social Services Occupations	21-0000	610	\$10.98	\$18.01	\$17.23	\$21.52
Educational, Vocational, and School Counselors	21-1012	80	\$18.04	\$21.88	\$21.05	\$23.80
Mental Health Counselors	21-1014	160	\$11.56	\$18.25	\$17.41	\$21.59
Rehabilitation Counselors	21-1015	NP	\$10.76	\$15.34	\$13.96	\$17.62
Child, Family, and School Social Workers	21-1021	30	\$17.93	\$22.10	\$22.07	\$24.19
Medical and Public Health Social Workers	21-1022	30	\$22.55	\$25.61	\$26.23	\$27.15
Mental Health and Substance Abuse Social Workers	21-1023	40	\$11.39	\$16.37	\$14.17	\$18.86
Social and Human Service Assistants	21-1093	NP	\$8.72	\$11.19	\$10.81	\$12.43
Legal Occupations	23-0000	50	\$19.59	\$29.07	\$25.45	\$33.83
Lawyers	23-1011	30	\$22.85	\$34.26	\$33.24	\$39.98
Education, Training, and Library Occupations	25-0000	1,230	\$11.47	\$18.89	\$18.75	\$22.60
Preschool Teachers, Except Special Education	25-2011	50	\$10.47	\$12.80	\$12.85	\$13.96
Elementary School Teachers, Except Special Education	25-2021	140	\$32,776	\$48,408	\$48,160	\$56,224

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New Hampshire Occupational Employment & Wages - 2011

Northern NH Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$37,145	\$46,293	\$45,369	\$50,867
Secondary School Teachers, Except Special and Vocational Education	25-2031	NP	\$39,599	\$48,463	\$49,199	\$52,895
All Other Teachers, Primary, Secondary, and Adult	25-3999	NP	\$25,667	\$36,791	\$37,152	\$42,352
Librarians	25-4021	70	\$12.62	\$19.32	\$18.19	\$22.66
Teacher Assistants	25-9041	280	\$20,125	\$23,749	\$23,608	\$25,562
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	110	\$10.55	\$17.27	\$16.49	\$20.63
Graphic Designers	27-1024	40	\$13.95	\$17.56	\$16.76	\$19.37
Healthcare Practitioners and Technical Occupations	29-0000	1,240	\$17.34	\$36.54	\$27.17	\$46.15
Pharmacists	29-1051	30	\$54.39	\$59.67	\$61.33	\$62.30
Physicians and Surgeons, All Other	29-1069	100	#	\$109.85	#	#
Registered Nurses	29-1111	520	\$19.46	\$27.14	\$26.75	\$30.99
Physical Therapists	29-1123	40	\$27.96	\$32.17	\$31.58	\$34.29
Dental Hygienists	29-2021	30	\$23.65	\$31.44	\$34.13	\$35.33
Radiologic Technologists and Technicians	29-2037	30	\$20.38	\$26.49	\$26.66	\$29.54
Emergency Medical Technicians and Paramedics	29-2041	30	\$16.04	\$19.44	\$19.77	\$21.14
Pharmacy Technicians	29-2052	40	\$10.86	\$12.91	\$12.31	\$13.94
Licensed Practical and Licensed Vocational Nurses	29-2061	120	\$16.61	\$20.84	\$19.61	\$22.96
Medical Records and Health Information Technicians	29-2071	60	\$11.73	\$14.52	\$14.02	\$15.93
Healthcare Support Occupations	31-0000	620	\$10.26	\$13.79	\$12.68	\$15.54
Home Health Aides	31-1011	NP	\$10.77	\$12.91	\$12.18	\$13.97
Nursing Aides, Orderlies, and Attendants	31-1012	400	\$10.48	\$13.30	\$12.59	\$14.71
Dental Assistants	31-9091	60	\$8.61	\$12.74	\$11.58	\$14.79
Medical Assistants	31-9092	30	\$12.16	\$13.70	\$13.37	\$14.47
Healthcare Support Workers, All Other	31-9799	30	\$9.20	\$11.86	\$11.95	\$13.18
Protective Service Occupations	33-0000	540	\$12.41	\$20.32	\$20.51	\$24.27
Police and Sheriff's Patrol Officers	33-3051	160	\$16.00	\$23.90	\$23.63	\$27.86
Security Guards	33-9032	70	\$9.72	\$12.28	\$11.35	\$13.57
Food Preparation and Serving-Related Occupations	35-0000	1,620	\$8.11	\$9.75	\$8.92	\$10.58
Chefs and Head Cooks	35-1011	30	\$16.51	\$19.36	\$19.38	\$20.79
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	130	\$9.34	\$12.98	\$12.31	\$14.79
Cooks, Institution and Cafeteria	35-2012	70	\$9.18	\$11.95	\$11.54	\$13.34
Cooks, Restaurant	35-2014	120	\$8.94	\$11.67	\$11.32	\$13.04
Food Preparation Workers	35-2021	130	\$8.08	\$9.43	\$9.04	\$10.10
Bartenders	35-3011	80	\$7.85	\$8.19	\$7.90	\$8.35
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	460	\$8.27	\$9.07	\$8.73	\$9.47
Waiters and Waitresses	35-3031	210	\$7.88	\$8.53	\$8.15	\$8.87

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New Hampshire Occupational Employment & Wages - 2011

Northern NH Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Food Servers, Nonrestaurant	35-3041	60	\$8.18	\$10.07	\$9.78	\$11.01
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	40	\$7.88	\$8.59	\$8.27	\$8.95
Dishwashers	35-9021	110	\$7.95	\$8.45	\$8.38	\$8.70
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	NP	\$8.08	\$8.39	\$8.53	\$8.54
Building and Grounds Cleaning and Maintenance Occupations	37-0000	770	\$8.82	\$11.67	\$10.99	\$13.10
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	40	\$12.86	\$16.51	\$16.79	\$18.33
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$13.11	\$17.48	\$14.68	\$19.66
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	260	\$9.02	\$11.93	\$11.85	\$13.38
Maids and Housekeeping Cleaners	37-2012	290	\$8.43	\$10.11	\$9.99	\$10.95
Landscaping and Groundskeeping Workers	37-3011	130	\$8.86	\$11.31	\$10.94	\$12.53
Personal Care and Service Occupations	39-0000	900	\$8.18	\$11.62	\$10.38	\$13.36
First-Line Supervisors/Managers of Personal Service Workers	39-1021	60	\$13.85	\$16.62	\$16.27	\$18.00
Amusement and Recreation Attendants	39-3091	80	\$8.08	\$9.61	\$8.86	\$10.37
Hairdressers, Hairstylists, and Cosmetologists	39-5012	60	\$8.20	\$13.48	\$9.34	\$16.11
Baggage Porters and Bellhops	39-6011	40	\$7.92	\$8.20	\$8.27	\$8.33
Child Care Workers	39-9011	130	\$8.22	\$9.37	\$9.27	\$9.96
Fitness Trainers and Aerobics Instructors	39-9031	280	\$9.07	\$10.77	\$10.68	\$11.62
Recreation Workers	39-9032	50	\$9.67	\$14.07	\$13.65	\$16.28
Sales and Related Occupations	41-0000	2,060	\$8.25	\$12.86	\$10.73	\$15.17
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	330	\$10.51	\$15.30	\$14.48	\$17.69
Cashiers	41-2011	730	\$8.16	\$9.22	\$8.83	\$9.75
Counter and Rental Clerks	41-2021	40	\$7.97	\$10.19	\$9.05	\$11.30
Parts Salespersons	41-2022	30	\$12.85	\$17.60	\$17.44	\$19.98
Retail Salespersons	41-2031	640	\$8.56	\$11.38	\$10.93	\$12.78
Advertising Sales Agents	41-3011	NP	\$11.37	\$15.06	\$15.45	\$16.91
Sales Representatives, Services, All Other	41-3099	30	\$16.52	\$20.37	\$19.90	\$22.31
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	80	\$15.11	\$26.19	\$27.45	\$31.73
Sales and Related Workers, All Other	41-9799	50	\$8.21	\$13.04	\$11.40	\$15.46
Office and Administrative Support Occupations	43-0000	3,260	\$9.90	\$14.20	\$13.22	\$16.35
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	190	\$14.60	\$20.82	\$20.31	\$23.93
Switchboard Operators, Including Answering Service	43-2011	30	\$10.81	\$12.55	\$12.52	\$13.42
Billing and Posting Clerks and Machine Operators	43-3021	30	\$10.84	\$12.74	\$12.28	\$13.69
Bookkeeping, Accounting, and Auditing Clerks	43-3031	330	\$10.60	\$15.05	\$14.18	\$17.27
Payroll and Timekeeping Clerks	43-3051	30	\$13.62	\$16.00	\$16.19	\$17.18

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New Hampshire Occupational Employment & Wages - 2011

Northern NH Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Procurement Clerks	43-3061	NP	\$11.03	\$11.90	\$11.56	\$12.33
Tellers	43-3071	110	\$10.19	\$11.79	\$11.65	\$12.59
Court, Municipal, and License Clerks	43-4031	30	\$12.19	\$16.31	\$15.04	\$18.37
Customer Service Representatives	43-4051	180	\$9.84	\$12.56	\$11.66	\$13.93
Eligibility Interviewers, Government Programs	43-4061	30	\$14.50	\$18.65	\$19.30	\$20.73
Hotel, Motel, and Resort Desk Clerks	43-4081	60	\$9.55	\$11.19	\$11.03	\$12.01
Interviewers, Except Eligibility and Loan	43-4111	NP	\$11.05	\$13.63	\$13.68	\$14.92
Library Assistants, Clerical	43-4121	NP	\$8.49	\$11.24	\$11.07	\$12.60
New Accounts Clerks	43-4141	30	\$12.83	\$14.16	\$14.17	\$14.82
Order Clerks	43-4151	130	\$9.04	\$11.02	\$10.84	\$12.01
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$12.81	\$16.49	\$15.98	\$18.32
Receptionists and Information Clerks	43-4171	150	\$10.00	\$12.31	\$12.12	\$13.46
Information and Record Clerks, All Other	43-4199	60	\$7.86	\$11.38	\$11.01	\$13.14
Police, Fire, and Ambulance Dispatchers	43-5031	50	\$13.06	\$16.28	\$15.68	\$17.89
Postal Service Mail Carriers	43-5052	70	\$18.66	\$23.23	\$23.61	\$25.51
Shipping, Receiving, and Traffic Clerks	43-5071	60	\$10.21	\$13.19	\$12.43	\$14.69
Stock Clerks and Order Fillers	43-5081	270	\$8.39	\$10.38	\$10.04	\$11.37
Executive Secretaries and Administrative Assistants	43-6011	80	\$15.75	\$18.49	\$18.14	\$19.87
Medical Secretaries	43-6013	50	\$12.21	\$14.75	\$15.00	\$16.03
Secretaries, Except Legal, Medical, and Executive	43-6014	350	\$10.83	\$13.92	\$13.67	\$15.46
Office Clerks, General	43-9061	410	\$10.12	\$14.07	\$13.52	\$16.04
Office and Administrative Support Workers, All Other	43-9799	80	\$9.02	\$13.27	\$13.22	\$15.40
Farming, Fishing, and Forestry Occupations	45-0000	NP	\$11.05	\$14.82	\$16.13	\$16.69
Logging Equipment Operators	45-4022	NP	\$10.82	\$14.63	\$16.08	\$16.54
Construction and Extraction Occupations	47-0000	830	\$11.90	\$17.97	\$17.01	\$21.01
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	160	\$17.78	\$23.50	\$21.38	\$26.35
Carpenters	47-2031	50	\$14.08	\$18.70	\$17.63	\$21.02
Construction Laborers	47-2061	110	\$11.90	\$16.70	\$16.92	\$19.10
Electricians	47-2111	50	\$17.60	\$22.13	\$19.79	\$24.39
Painters, Construction and Maintenance	47-2141	30	\$13.17	\$16.86	\$16.67	\$18.71
Plumbers, Pipefitters, and Steamfitters	47-2152	60	\$16.68	\$22.76	\$21.86	\$25.79
Highway Maintenance Workers	47-4051	260	\$10.52	\$13.35	\$12.89	\$14.76
Installation, Maintenance, and Repair Occupations	49-0000	910	\$13.31	\$20.89	\$19.58	\$24.68
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	80	\$17.33	\$26.18	\$22.88	\$30.60
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	50	\$20.20	\$23.70	\$21.72	\$25.45
Automotive Service Technicians and Mechanics	49-3023	110	\$10.62	\$16.18	\$15.92	\$18.95
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$15.53	\$25.16	\$19.98	\$29.97

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New Hampshire Occupational Employment & Wages - 2011

Northern NH Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$16.67	\$19.15	\$19.07	\$20.39
Maintenance and Repair Workers, General	49-9071	300	\$13.66	\$19.09	\$19.25	\$21.81
Production Occupations	51-0000	1,370	\$11.13	\$16.17	\$15.36	\$18.69
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	100	\$18.66	\$24.89	\$23.68	\$28.01
Assemblers and Fabricators, All Other	51-2099	NP	\$11.29	\$13.16	\$13.39	\$14.08
Machinists	51-4041	NP	\$17.77	\$22.61	\$21.86	\$25.05
Welders, Cutters, Solderers, and Brazers	51-4121	NP	\$16.44	\$16.98	\$16.90	\$17.24
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	NP	\$9.94	\$13.25	\$12.43	\$14.89
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	150	\$10.83	\$13.57	\$13.49	\$14.95
Power Plant Operators	51-8013	NP	\$22.71	\$25.92	\$24.62	\$27.52
Water and Liquid Waste Treatment Plant and System Operators	51-8031	40	\$16.60	\$19.82	\$20.03	\$21.43
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	NP	\$13.10	\$14.57	\$14.08	\$15.31
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	50	\$12.99	\$16.53	\$16.25	\$18.30
Transportation and Material Moving Occupations	53-0000	1,360	\$9.44	\$13.55	\$12.77	\$15.61
Bus Drivers, School	53-3022	130	\$12.85	\$15.32	\$15.67	\$16.56
Truck Drivers, Heavy and Tractor-Trailer	53-3032	220	\$12.78	\$17.09	\$15.15	\$19.25
Truck Drivers, Light or Delivery Services	53-3033	140	\$11.20	\$14.70	\$15.30	\$16.46
Taxi Drivers and Chauffeurs	53-3041	50	\$7.72	\$10.16	\$10.10	\$11.38
Industrial Truck and Tractor Operators	53-7051	60	\$9.00	\$14.23	\$15.52	\$16.84
Cleaners of Vehicles and Equipment	53-7061	40	\$8.53	\$11.31	\$11.19	\$12.70
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	280	\$8.46	\$10.77	\$9.80	\$11.93
Packers and Packagers, Hand	53-7064	80	\$8.15	\$10.19	\$10.00	\$11.21
Refuse and Recyclable Material Collectors	53-7081	70	\$9.83	\$13.24	\$12.53	\$14.94

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New Hampshire Occupational Employment & Wages - 2011

Pelham Town Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	1,480	\$9.40	\$20.68	\$15.80	\$26.32
Management Occupations	11-0000	60	\$30.88	\$55.47	\$44.09	\$67.78
Business and Financial Operations Occupations	13-0000	60	\$23.41	\$34.36	\$30.79	\$39.84
Computer and Mathematical Occupations	15-0000	40	\$29.51	\$45.73	\$44.47	\$53.84
Architecture and Engineering Occupations	17-0000	30	\$20.38	\$31.76	\$28.73	\$37.45
Healthcare Practitioners and Technical Occupations	29-0000	30	\$15.97	\$35.96	\$39.53	\$45.97
Food Preparation and Serving-Related Occupations	35-0000	180	\$8.48	\$10.56	\$9.24	\$11.59
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	60	\$8.42	\$8.58	\$8.66	\$8.67
Building and Grounds Cleaning and Maintenance Occupations	37-0000	60	\$11.41	\$14.47	\$14.12	\$16.00
Landscaping and Groundskeeping Workers	37-3011	NP	\$12.77	\$14.32	\$13.97	\$15.09
Personal Care and Service Occupations	39-0000	60	\$8.15	\$9.72	\$9.04	\$10.51
Sales and Related Occupations	41-0000	310	\$8.59	\$19.08	\$11.02	\$24.32
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	30	\$13.02	\$17.15	\$14.58	\$19.22
Cashiers	41-2011	150	\$8.66	\$9.41	\$9.11	\$9.79
Retail Salespersons	41-2031	50	\$9.09	\$17.07	\$12.36	\$21.07
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	30	\$26.00	\$34.04	\$34.90	\$38.05
Office and Administrative Support Occupations	43-0000	190	\$11.41	\$17.85	\$16.30	\$21.06
Stock Clerks and Order Fillers	43-5081	NP	\$9.39	\$13.23	\$12.63	\$15.15
Construction and Extraction Occupations	47-0000	90	\$13.54	\$21.79	\$21.89	\$25.93
Installation, Maintenance, and Repair Occupations	49-0000	70	\$16.49	\$21.07	\$19.16	\$23.37
Production Occupations	51-0000	170	\$11.22	\$18.08	\$17.25	\$21.51
Transportation and Material Moving Occupations	53-0000	80	\$11.12	\$17.91	\$15.86	\$21.30

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New Hampshire Occupational Employment & Wages - 2011

Peterborough Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	11,190	\$9.66	\$20.07	\$15.51	\$25.27
Management Occupations	11-0000	590	\$25.60	\$52.92	\$44.06	\$66.58
Chief Executives	11-1011	60	\$44.95	\$89.12	#	\$111.21
General and Operations Managers	11-1021	140	\$25.89	\$54.65	\$45.49	\$69.04
Financial Managers	11-3031	50	\$45.60	\$86.01	#	\$106.21
Construction Managers	11-9021	30	\$28.07	\$45.88	\$37.92	\$54.79
Education Administrators, Elementary and Secondary School	11-9032	40	\$51,351	\$72,154	\$73,889	\$82,556
Food Service Managers	11-9051	NP	\$22.04	\$41.64	\$49.69	\$51.44
Managers, All Other	11-9199	30	\$39.74	\$59.97	\$47.63	\$70.08
Business and Financial Operations Occupations	13-0000	300	\$17.14	\$28.43	\$25.21	\$34.07
Wholesale and Retail Buyers, Except Farm Products	13-1022	30	\$14.58	\$28.39	\$29.81	\$35.29
Market Research Analysts	13-1161	40	\$16.31	\$24.72	\$21.73	\$28.91
Business Operations Specialists, All Other	13-1199	110	\$16.45	\$24.82	\$23.74	\$29.01
Computer and Mathematical Occupations	15-0000	120	\$19.55	\$34.97	\$30.79	\$42.68
Architecture and Engineering Occupations	17-0000	110	\$20.73	\$29.23	\$30.18	\$33.47
Life, Physical, and Social Science Occupations	19-0000	30	\$16.35	\$28.17	\$29.61	\$34.07
Community and Social Services Occupations	21-0000	320	\$10.85	\$14.81	\$14.06	\$16.78
Social and Human Service Assistants	21-1093	NP	\$14.08	\$14.78	\$14.75	\$15.11
Legal Occupations	23-0000	NP	\$16.71	\$21.41	\$17.99	\$23.77
Education, Training, and Library Occupations	25-0000	1,080	\$11.60	\$21.64	\$19.55	\$26.65
Preschool Teachers, Except Special Education	25-2011	NP	\$12.31	\$14.82	\$14.24	\$16.07
Elementary School Teachers, Except Special Education	25-2021	420	\$33,503	\$48,196	\$49,085	\$55,542
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$30,251	\$44,353	\$43,218	\$51,404
Librarians	25-4021	30	\$18.98	\$26.47	\$24.46	\$30.21
Teacher Assistants	25-9041	270	\$19,664	\$24,617	\$23,877	\$27,094
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	180	\$13.37	\$22.44	\$20.34	\$26.97
Editors	27-3041	50	\$18.67	\$25.88	\$23.97	\$29.48
Healthcare Practitioners and Technical Occupations	29-0000	620	\$16.95	\$39.95	\$26.86	\$51.45
Registered Nurses	29-1111	270	\$21.25	\$28.41	\$26.99	\$32.00
Licensed Practical and Licensed Vocational Nurses	29-2061	40	\$17.15	\$20.06	\$19.43	\$21.51

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New Hampshire Occupational Employment & Wages - 2011

Peterborough Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Healthcare Support Occupations	31-0000	210	\$10.78	\$13.37	\$12.31	\$14.65
Home Health Aides	31-1011	30	\$10.65	\$12.22	\$12.21	\$13.00
Nursing Aides, Orderlies, and Attendants	31-1012	100	\$10.99	\$12.99	\$12.22	\$13.98
Protective Service Occupations	33-0000	120	\$11.34	\$20.90	\$20.92	\$25.68
Police and Sheriff's Patrol Officers	33-3051	NP	\$17.06	\$22.65	\$22.34	\$25.44
Food Preparation and Serving-Related Occupations	35-0000	1,100	\$8.03	\$10.07	\$8.99	\$11.10
Chefs and Head Cooks	35-1011	NP	\$9.69	\$14.66	\$15.56	\$17.16
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	100	\$10.29	\$15.06	\$15.36	\$17.44
Cooks, Fast Food	35-2011	NP	\$7.94	\$8.60	\$8.37	\$8.94
Cooks, Institution and Cafeteria	35-2012	30	\$11.20	\$12.65	\$12.31	\$13.38
Food Preparation Workers	35-2021	80	\$7.84	\$9.19	\$8.55	\$9.87
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	NP	\$8.10	\$8.31	\$8.49	\$8.42
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$7.76	\$8.05	\$7.79	\$8.19
Food Servers, Nonrestaurant	35-3041	70	\$8.45	\$9.28	\$8.87	\$9.70
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	30	\$8.12	\$8.39	\$8.40	\$8.53
Dishwashers	35-9021	NP	\$7.87	\$8.81	\$8.57	\$9.27
Building and Grounds Cleaning and Maintenance Occupations	37-0000	380	\$8.89	\$12.12	\$11.21	\$13.73
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	130	\$8.12	\$11.28	\$10.52	\$12.86
Maids and Housekeeping Cleaners	37-2012	NP	\$8.84	\$10.80	\$10.69	\$11.78
Landscaping and Groundskeeping Workers	37-3011	90	\$10.27	\$12.48	\$11.46	\$13.59
Personal Care and Service Occupations	39-0000	220	\$9.21	\$13.25	\$11.88	\$15.28
Child Care Workers	39-9011	NP	\$8.89	\$10.44	\$9.98	\$11.22
Sales and Related Occupations	41-0000	1,130	\$8.19	\$17.24	\$11.22	\$21.76
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	110	\$13.34	\$18.45	\$17.75	\$21.01
Cashiers	41-2011	420	\$8.14	\$9.00	\$8.83	\$9.41
Retail Salespersons	41-2031	250	\$8.20	\$10.82	\$9.37	\$12.12
Advertising Sales Agents	41-3011	40	\$20.22	\$27.83	\$27.15	\$31.63
Sales Representatives, Services, All Other	41-3099	50	\$18.57	\$27.50	\$23.54	\$31.96
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	140	\$17.28	\$34.09	\$32.31	\$42.50
Office and Administrative Support Occupations	43-0000	1,860	\$9.48	\$14.76	\$13.73	\$17.39
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	120	\$16.21	\$23.73	\$24.94	\$27.50
Bookkeeping, Accounting, and Auditing Clerks	43-3031	150	\$12.08	\$16.02	\$15.29	\$17.98
Customer Service Representatives	43-4051	100	\$9.41	\$12.58	\$11.36	\$14.17

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New Hampshire Occupational Employment & Wages - 2011

Peterborough Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Order Clerks	43-4151	40	\$12.75	\$16.50	\$16.05	\$18.36
Receptionists and Information Clerks	43-4171	80	\$10.48	\$11.67	\$11.28	\$12.27
Postal Service Mail Carriers	43-5052	40	\$18.38	\$22.81	\$22.64	\$25.02
Shipping, Receiving, and Traffic Clerks	43-5071	50	\$9.97	\$13.82	\$13.56	\$15.75
Stock Clerks and Order Fillers	43-5081	340	\$8.00	\$10.40	\$9.28	\$11.60
Executive Secretaries and Administrative Assistants	43-6011	40	\$16.27	\$22.55	\$22.15	\$25.69
Medical Secretaries	43-6013	30	\$12.94	\$14.07	\$13.72	\$14.63
Secretaries, Except Legal, Medical, and Executive	43-6014	250	\$10.26	\$14.62	\$15.13	\$16.80
Office Clerks, General	43-9061	210	\$11.80	\$15.77	\$15.20	\$17.76
Office and Administrative Support Workers, All Other	43-9799	100	\$8.97	\$12.94	\$12.12	\$14.93
Farming, Fishing, and Forestry Occupations	45-0000	50	\$8.33	\$11.42	\$9.12	\$12.97
Construction and Extraction Occupations	47-0000	840	\$14.16	\$19.10	\$17.68	\$21.57
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	120	\$19.01	\$27.15	\$26.96	\$31.21
Carpenters	47-2031	200	\$15.48	\$18.75	\$17.83	\$20.39
Construction Laborers	47-2061	160	\$12.08	\$16.06	\$15.78	\$18.06
Operating Engineers and Other Construction Equipment Operators	47-2073	50	\$18.84	\$22.88	\$21.53	\$24.89
Electricians	47-2111	NP	\$16.24	\$19.85	\$17.87	\$21.65
Painters, Construction and Maintenance	47-2141	NP	\$11.80	\$14.30	\$14.32	\$15.55
Highway Maintenance Workers	47-4051	30	\$14.23	\$16.31	\$15.82	\$17.34
Installation, Maintenance, and Repair Occupations	49-0000	310	\$14.60	\$19.83	\$19.59	\$22.45
Automotive Service Technicians and Mechanics	49-3023	30	\$11.43	\$15.70	\$16.28	\$17.82
Maintenance and Repair Workers, General	49-9071	80	\$15.14	\$18.45	\$18.62	\$20.11
Installation, Maintenance, and Repair Workers, All Other	49-9799	NP	\$13.32	\$20.36	\$21.10	\$23.89
Production Occupations	51-0000	1,150	\$11.71	\$16.91	\$16.11	\$19.51
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	80	\$18.89	\$24.91	\$23.87	\$27.91
Team Assemblers	51-2092	220	\$12.91	\$16.45	\$15.42	\$18.22
Assemblers and Fabricators, All Other	51-2099	60	\$8.35	\$11.28	\$10.36	\$12.74
Butchers and Meat Cutters	51-3021	50	\$10.68	\$15.04	\$15.54	\$17.21
Machinists	51-4041	40	\$16.17	\$19.38	\$19.64	\$20.98
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	80	\$12.36	\$16.74	\$16.78	\$18.92
Production Workers, All Other	51-9399	140	\$10.76	\$13.92	\$13.28	\$15.50
Transportation and Material Moving Occupations	53-0000	430	\$8.72	\$12.68	\$12.27	\$14.67
Bus Drivers, School	53-3022	NP	\$11.83	\$12.96	\$13.13	\$13.52
Truck Drivers, Heavy and Tractor-Trailer	53-3032	90	\$13.39	\$16.73	\$16.84	\$18.39
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	60	\$8.16	\$11.50	\$11.36	\$13.18
Refuse and Recyclable Material Collectors	53-7081	30	\$11.44	\$14.28	\$14.20	\$15.70

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New Hampshire Occupational Employment & Wages - 2011

Plymouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	11,110	\$9.30	\$18.19	\$14.62	\$22.64
Management Occupations	11-0000	560	\$20.67	\$36.97	\$32.84	\$45.13
Chief Executives	11-1011	40	\$35.89	\$69.13	\$56.60	\$85.75
General and Operations Managers	11-1021	90	\$22.93	\$38.54	\$33.99	\$46.34
Financial Managers	11-3031	40	\$25.20	\$38.21	\$34.19	\$44.71
Education Administrators, Elementary and Secondary School	11-9032	40	\$60,734	\$71,414	\$73,075	\$76,754
Medical and Health Services Managers	11-9111	NP	\$30.04	\$52.15	\$42.31	\$63.19
Property, Real Estate, and Community Association Managers	11-9141	70	\$19.78	\$23.48	\$23.55	\$25.33
Managers, All Other	11-9199	40	\$32.42	\$47.95	\$44.30	\$55.72
Business and Financial Operations Occupations	13-0000	420	\$15.59	\$30.26	\$22.41	\$37.59
Business Operations Specialists, All Other	13-1199	200	#	#	#	#
Financial Specialists, All Other	13-2099	50	\$13.87	\$19.57	\$17.85	\$22.42
Computer and Mathematical Occupations	15-0000	110	\$16.38	\$23.95	\$23.69	\$27.73
Computer Support Specialists	15-1150	90	\$15.41	\$22.54	\$22.57	\$26.10
Architecture and Engineering Occupations	17-0000	70	\$12.37	\$23.57	\$18.68	\$29.17
Life, Physical, and Social Science Occupations	19-0000	90	\$16.03	\$26.57	\$24.76	\$31.84
Community and Social Services Occupations	21-0000	150	\$12.45	\$18.36	\$16.89	\$21.32
Educational, Vocational, and School Counselors	21-1012	40	\$17.99	\$23.64	\$21.97	\$26.47
Social and Human Service Assistants	21-1093	40	\$11.38	\$12.80	\$13.07	\$13.51
Community and Social Service Specialists, All Other	21-1798	40	\$15.33	\$18.51	\$17.27	\$20.11
Education, Training, and Library Occupations	25-0000	1,430	\$13.38	\$23.19	\$23.02	\$28.09
Elementary School Teachers, Except Special Education	25-2021	270	\$37,206	\$51,743	\$53,593	\$59,013
Middle School Teachers, Except Special and Vocational Education	25-2022	NP	\$34,825	\$44,715	\$43,348	\$49,660
Secondary School Teachers, Except Special and Vocational Education	25-2031	130	\$40,493	\$52,913	\$52,981	\$59,122
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	40	\$47,502	\$54,926	\$55,299	\$58,638
Librarians	25-4021	50	\$14.24	\$22.77	\$22.01	\$27.03
Teacher Assistants	25-9041	340	\$18,855	\$26,910	\$26,045	\$30,937
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	110	\$13.23	\$20.96	\$20.80	\$24.83
Coaches and Scouts	27-2022	50	\$35,148	\$46,610	\$46,037	\$52,342
Healthcare Practitioners and Technical Occupations	29-0000	500	\$18.58	\$37.56	\$31.30	\$47.06
Physicians and Surgeons, All Other	29-1069	60	#	\$100.74	#	#
Registered Nurses	29-1111	NP	\$20.67	\$29.14	\$28.78	\$33.37
Occupational Therapists	29-1122	NP	\$30.99	\$35.19	\$35.21	\$37.30
Pharmacy Technicians	29-2052	30	\$10.67	\$12.42	\$11.82	\$13.29

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New Hampshire Occupational Employment & Wages - 2011

Plymouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Healthcare Support Occupations	31-0000	110	\$11.31	\$13.82	\$13.45	\$15.08
Nursing Aides, Orderlies, and Attendants	31-1012	30	\$10.99	\$12.50	\$12.07	\$13.26
Protective Service Occupations	33-0000	190	\$10.36	\$16.65	\$16.03	\$19.80
Police and Sheriff's Patrol Officers	33-3051	90	\$14.30	\$17.72	\$17.49	\$19.43
Food Preparation and Serving-Related Occupations	35-0000	1,370	\$8.14	\$10.21	\$9.18	\$11.26
Chefs and Head Cooks	35-1011	30	\$14.36	\$17.63	\$16.06	\$19.26
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	170	\$11.50	\$13.91	\$13.60	\$15.11
Cooks, Restaurant	35-2014	130	\$11.91	\$13.30	\$13.65	\$14.00
Food Preparation Workers	35-2021	80	\$8.23	\$10.73	\$10.63	\$11.98
Bartenders	35-3011	90	\$8.15	\$8.51	\$8.59	\$8.70
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	210	\$8.43	\$9.28	\$8.96	\$9.72
Waiters and Waitresses	35-3031	220	\$7.87	\$8.20	\$8.13	\$8.35
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$7.81	\$8.24	\$7.82	\$8.45
Dishwashers	35-9021	40	\$8.12	\$9.07	\$9.01	\$9.55
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	30	\$8.14	\$10.54	\$9.06	\$11.74
Building and Grounds Cleaning and Maintenance Occupations	37-0000	790	\$8.34	\$11.51	\$10.79	\$13.09
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	30	\$15.47	\$19.94	\$21.16	\$22.17
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	180	\$9.58	\$12.27	\$12.02	\$13.61
Maids and Housekeeping Cleaners	37-2012	240	\$8.34	\$9.18	\$9.00	\$9.61
Landscaping and Groundskeeping Workers	37-3011	240	\$9.80	\$12.44	\$12.47	\$13.77
Grounds Maintenance Workers, All Other	37-3019	70	\$8.09	\$9.10	\$8.53	\$9.61
Personal Care and Service Occupations	39-0000	480	\$8.77	\$12.10	\$10.62	\$13.77
Amusement and Recreation Attendants	39-3091	NP	\$8.93	\$10.53	\$9.66	\$11.33
Child Care Workers	39-9011	80	\$8.78	\$11.10	\$10.90	\$12.26
Fitness Trainers and Aerobics Instructors	39-9031	80	\$8.61	\$9.17	\$9.25	\$9.45
Recreation Workers	39-9032	60	\$11.16	\$15.32	\$14.33	\$17.41
Sales and Related Occupations	41-0000	1,180	\$8.37	\$13.90	\$10.87	\$16.66
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	140	\$12.52	\$16.27	\$14.68	\$18.15
Cashiers	41-2011	300	\$8.15	\$8.97	\$8.80	\$9.37
Retail Salespersons	41-2031	420	\$8.44	\$11.09	\$10.40	\$12.41
Insurance Sales Agents	41-3021	30	\$11.85	\$24.82	\$18.05	\$31.29
Sales Representatives, Services, All Other	41-3099	NP	\$14.79	\$23.01	\$21.06	\$27.10
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	100	\$12.86	\$22.70	\$21.05	\$27.62

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New Hampshire Occupational Employment & Wages - 2011

Plymouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Office and Administrative Support Occupations	43-0000	1,620	\$9.69	\$14.49	\$13.76	\$16.88
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	140	\$13.79	\$18.27	\$17.54	\$20.51
Billing and Posting Clerks and Machine Operators	43-3021	30	\$11.60	\$14.32	\$14.18	\$15.69
Bookkeeping, Accounting, and Auditing Clerks	43-3031	120	\$11.88	\$17.26	\$17.13	\$19.95
Tellers	43-3071	NP	\$10.01	\$11.24	\$11.19	\$11.85
Customer Service Representatives	43-4051	140	\$8.65	\$11.03	\$10.21	\$12.22
Hotel, Motel, and Resort Desk Clerks	43-4081	80	\$9.03	\$10.89	\$10.45	\$11.81
Receptionists and Information Clerks	43-4171	30	\$11.78	\$13.81	\$13.63	\$14.83
Postal Service Mail Carriers	43-5052	50	\$18.01	\$22.43	\$21.73	\$24.64
Stock Clerks and Order Fillers	43-5081	110	\$8.44	\$11.13	\$10.20	\$12.48
Executive Secretaries and Administrative Assistants	43-6011	60	\$16.84	\$20.37	\$20.39	\$22.13
Secretaries, Except Legal, Medical, and Executive	43-6014	270	\$10.36	\$14.08	\$13.97	\$15.94
Office Clerks, General	43-9061	160	\$10.73	\$14.74	\$15.44	\$16.75
Office and Administrative Support Workers, All Other	43-9799	80	\$8.23	\$9.75	\$9.06	\$10.51
Construction and Extraction Occupations	47-0000	460	\$13.52	\$18.01	\$17.50	\$20.25
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	50	\$20.94	\$26.00	\$24.62	\$28.53
Carpenters	47-2031	NP	\$13.89	\$17.73	\$17.72	\$19.63
Construction Laborers	47-2061	70	\$13.41	\$15.97	\$16.40	\$17.25
Operating Engineers and Other Construction Equipment Operators	47-2073	40	\$17.20	\$18.18	\$18.11	\$18.67
Painters, Construction and Maintenance	47-2141	40	\$13.29	\$15.47	\$14.58	\$16.55
Highway Maintenance Workers	47-4051	60	\$13.26	\$15.91	\$15.45	\$17.24
Installation, Maintenance, and Repair Occupations	49-0000	520	\$11.57	\$17.87	\$15.78	\$21.02
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	40	\$17.94	\$27.68	\$22.04	\$32.53
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	30	\$10.01	\$16.33	\$17.36	\$19.49
Maintenance and Repair Workers, General	49-9071	260	\$11.19	\$14.71	\$13.96	\$16.47
Production Occupations	51-0000	490	\$10.17	\$15.77	\$15.21	\$18.57
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	30	\$17.34	\$25.26	\$23.64	\$29.22
Machinists	51-4041	30	\$11.15	\$14.33	\$13.90	\$15.92
Production Workers, All Other	51-9399	30	\$9.73	\$14.68	\$16.41	\$17.15
Transportation and Material Moving Occupations	53-0000	440	\$9.90	\$13.86	\$12.95	\$15.84
Truck Drivers, Heavy and Tractor-Trailer	53-3032	160	\$15.46	\$17.50	\$17.14	\$18.52
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	NP	\$8.42	\$9.84	\$9.98	\$10.56
Refuse and Recyclable Material Collectors	53-7081	40	\$11.14	\$13.28	\$13.30	\$14.34
Truck Drivers, Light or Delivery Services	53-3033	30	\$9.96	\$12.45	\$12.13	\$13.70
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	50	\$8.62	\$10.06	\$9.83	\$10.78
Refuse and Recyclable Material Collectors	53-7081	60	\$11.19	\$13.17	\$13.21	\$14.16

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New Hampshire Occupational Employment & Wages - 2011

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	44,300	\$10.41	\$23.25	\$17.68	\$29.67
Management Occupations	11-0000	2,950	\$29.54	\$54.61	\$48.76	\$67.15
Chief Executives	11-1011	210	\$55.62	\$95.48	#	\$115.42
General and Operations Managers	11-1021	620	\$29.52	\$55.41	\$46.91	\$68.36
Marketing Managers	11-2021	220	\$28.07	\$43.22	\$41.74	\$50.79
Sales Managers	11-2022	150	\$31.15	\$59.01	\$51.39	\$72.95
Public Relations Managers	11-2031	40	#	#	#	#
Administrative Services Managers	11-3011	50	\$26.64	\$36.48	\$34.02	\$41.41
Computer and Information Systems Managers	11-3021	310	\$38.72	\$59.23	\$59.92	\$69.49
Financial Managers	11-3031	340	\$30.87	\$54.48	\$50.58	\$66.28
Industrial Production Managers	11-3051	50	\$30.14	\$42.92	\$41.68	\$49.31
Purchasing Managers	11-3061	50	\$34.70	\$52.05	\$52.29	\$60.72
Transportation, Storage, and Distribution Managers	11-3071	40	\$36.60	\$47.09	\$46.62	\$52.34
Human Resources Managers	11-3121	40	\$39.23	\$57.07	\$48.97	\$65.98
Construction Managers	11-9021	NP	\$30.40	\$40.42	\$39.81	\$45.42
Education Administrators, Elementary and Secondary School	11-9032	40	\$74,278	\$85,408	\$87,918	\$90,972
Education Administrators, Postsecondary	11-9033	30	\$21.13	\$33.72	\$37.83	\$40.01
Engineering Managers	11-9041	70	\$47.46	\$59.56	\$54.83	\$65.61
Food Service Managers	11-9051	60	\$15.65	\$21.66	\$22.31	\$24.68
Medical and Health Services Managers	11-9111	60	\$33.22	\$46.39	\$48.09	\$52.97
Property, Real Estate, and Community Association Managers	11-9141	30	\$18.95	\$27.39	\$25.60	\$31.62
Social and Community Service Managers	11-9151	50	\$20.80	\$25.97	\$25.86	\$28.55
Managers, All Other	11-9199	370	\$37.81	\$56.82	\$54.69	\$66.33
Business and Financial Operations Occupations	13-0000	3,020	\$20.58	\$33.00	\$30.65	\$39.20
Wholesale and Retail Buyers, Except Farm Products	13-1022	60	\$21.58	\$30.30	\$30.29	\$34.66
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	80	\$22.21	\$29.83	\$29.00	\$33.65
Claims Adjusters, Examiners, and Investigators	13-1031	60	\$17.75	\$30.80	\$31.64	\$37.34
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	410	\$26.72	\$31.03	\$30.66	\$33.18
Cost Estimators	13-1051	60	\$20.92	\$27.74	\$27.40	\$31.15
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	270	\$16.69	\$28.43	\$24.78	\$34.30
Logisticians	13-1081	50	\$27.86	\$36.60	\$36.86	\$40.97
Management Analysts	13-1111	170	\$29.52	\$59.93	\$44.22	\$75.14
Compensation, Benefits, and Job Analysis Specialists	13-1141	NP	\$20.79	\$27.30	\$26.74	\$30.56
Training and Development Specialists	13-1151	90	\$16.27	\$24.24	\$21.94	\$28.23
Market Research Analysts	13-1161	160	\$17.86	\$29.12	\$23.84	\$34.75
Business Operations Specialists, All Other	13-1199	500	\$19.19	\$29.05	\$29.57	\$33.97
Accountants and Auditors	13-2011	340	\$23.32	\$33.58	\$30.81	\$38.71
Credit Analysts	13-2041	50	\$17.75	\$30.86	\$23.87	\$37.41
Financial Analysts	13-2051	90	\$20.64	\$32.19	\$28.42	\$37.95
Loan Officers	13-2072	210	\$19.69	\$32.79	\$30.24	\$39.33

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Tax Examiners, Collectors, and Revenue Agents	13-2081	NP	\$21.63	\$35.92	\$30.66	\$43.05
Financial Specialists, All Other	13-2099	260	\$22.78	\$36.32	\$31.94	\$43.10
Computer and Mathematical Occupations	15-0000	2,250	\$23.82	\$37.61	\$37.37	\$44.50
Computer Systems Analysts	15-1121	380	\$27.76	\$35.97	\$35.88	\$40.08
Computer Programmers	15-1131	200	\$21.51	\$32.24	\$33.28	\$37.60
Computer Software Engineers, Applications	15-1132	690	\$34.81	\$44.53	\$43.37	\$49.39
Computer Software Engineers, Systems Software	15-1133	110	\$34.26	\$47.97	\$41.10	\$54.83
Database Administrators	15-1141	40	#	#	#	#
Network and Computer Systems Administrators	15-1142	200	\$24.84	\$37.42	\$36.66	\$43.71
Computer Support Specialists	15-1150	340	\$14.63	\$23.11	\$22.32	\$27.34
Information Security Analysts, Web Developers, and Computer Network Architects	15-1179	120	\$24.09	\$37.83	\$34.32	\$44.70
Computer Occupations, All Other	15-1799	90	\$23.97	\$42.75	\$41.23	\$52.15
Architecture and Engineering Occupations	17-0000	880	\$23.11	\$36.39	\$33.73	\$43.04
Architects, Except Landscape and Naval	17-1011	30	\$25.52	\$36.30	\$38.71	\$41.69
Civil Engineers	17-2051	100	\$28.14	\$36.50	\$35.19	\$40.68
Electrical Engineers	17-2071	90	\$32.50	\$43.80	\$43.79	\$49.45
Industrial Engineers	17-2112	130	\$25.14	\$36.36	\$34.25	\$41.97
Mechanical Engineers	17-2141	80	\$27.95	\$37.48	\$36.67	\$42.24
Engineers, All Other	17-2199	130	\$30.92	\$50.47	\$47.84	\$60.24
Architectural and Civil Drafters	17-3011	50	\$16.27	\$20.86	\$21.37	\$23.16
Mechanical Drafters	17-3013	30	\$18.69	\$23.00	\$22.62	\$25.15
Electrical and Electronic Engineering Technicians	17-3023	50	\$23.95	\$29.88	\$30.43	\$32.85
Life, Physical, and Social Science Occupations	19-0000	310	\$13.36	\$30.08	\$24.70	\$38.44
Environmental Scientists and Specialists, Including Health	19-2041	40	\$20.92	\$35.04	\$30.21	\$42.10
Clinical, Counseling, and School Psychologists	19-3031	30	\$31.57	\$34.47	\$35.41	\$35.92
Social Scientists and Related Workers, All Other	19-3099	NP	\$22.80	\$26.52	\$23.94	\$28.38
Environmental Science and Protection Technicians, Including Health	19-4091	30	\$15.87	\$18.77	\$17.15	\$20.22
Community and Social Services Occupations	21-0000	330	\$12.27	\$19.41	\$18.29	\$22.98
Educational, Vocational, and School Counselors	21-1012	30	\$20.58	\$28.55	\$29.96	\$32.53
Child, Family, and School Social Workers	21-1021	30	\$16.58	\$17.16	\$17.12	\$17.44
Social and Human Service Assistants	21-1093	120	\$10.23	\$15.09	\$13.76	\$17.52
Community and Social Service Specialists, All Other	21-1798	40	\$16.28	\$22.27	\$22.88	\$25.27
Legal Occupations	23-0000	350	\$19.09	\$37.98	\$32.18	\$47.42
Lawyers	23-1011	210	\$29.21	\$48.72	\$39.93	\$58.47
Paralegals and Legal Assistants	23-2011	100	\$18.63	\$23.41	\$22.91	\$25.79
Legal Support Workers, All Other	23-2099	30	\$12.16	\$15.74	\$15.88	\$17.53

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New Hampshire Occupational Employment & Wages - 2011

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Education, Training, and Library Occupations	25-0000	1,830	\$12.18	\$20.21	\$18.44	\$24.22
Preschool Teachers, Except Special Education	25-2011	150	\$10.45	\$13.01	\$13.16	\$14.29
Kindergarten Teachers, Except Special Education	25-2012	30	\$27,279	\$46,110	\$45,779	\$55,525
Elementary School Teachers, Except Special Education	25-2021	220	\$43,889	\$56,594	\$57,407	\$62,946
Middle School Teachers, Except Special and Vocational Education	25-2022	110	\$41,405	\$54,926	\$55,356	\$61,687
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	80	\$37,263	\$47,503	\$41,306	\$52,623
Self-Enrichment Education Teachers	25-3021	60	\$14.42	\$21.47	\$23.03	\$24.99
All Other Teachers, Primary, Secondary, and Adult	25-3999	440	\$24,583	\$35,527	\$36,465	\$40,999
Librarians	25-4021	50	\$18.39	\$25.46	\$25.66	\$28.99
Library Technicians	25-4031	40	\$11.29	\$13.71	\$13.11	\$14.92
Instructional Coordinators	25-9031	40	\$24.74	\$45.73	\$35.38	\$56.24
Teacher Assistants	25-9041	370	\$21,851	\$28,420	\$28,445	\$31,704
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	490	\$15.24	\$25.80	\$24.08	\$31.08
Graphic Designers	27-1024	120	\$14.68	\$23.20	\$22.69	\$27.46
Public Relations Specialists	27-3031	120	\$18.37	\$26.74	\$25.55	\$30.94
Technical Writers	27-3042	30	\$29.16	\$36.85	\$36.03	\$40.70
Photographers	27-4021	30	\$9.83	\$15.51	\$17.43	\$18.34
Healthcare Practitioners and Technical Occupations	29-0000	2,360	\$17.93	\$35.18	\$28.90	\$43.81
Dentists, General	29-1021	NP	#	\$102.48	#	#
Pharmacists	29-1051	60	\$50.88	\$62.29	\$64.37	\$67.99
Family and General Practitioners	29-1062	80	#	\$107.18	#	#
Surgeons	29-1067	NP	#	\$120.32	#	#
Physicians and Surgeons, All Other	29-1069	NP	#	\$95.26	#	#
Registered Nurses	29-1111	880	\$24.67	\$30.64	\$30.21	\$33.63
Occupational Therapists	29-1122	30	\$25.32	\$32.05	\$31.72	\$35.41
Physical Therapists	29-1123	110	\$28.93	\$34.71	\$32.25	\$37.60
Exercise Physiologists	29-1128	NP	\$14.43	\$21.14	\$20.56	\$24.50
Medical and Clinical Laboratory Technicians	29-2012	190	\$8.39	\$13.55	\$13.50	\$16.13
Dental Hygienists	29-2021	100	\$33.44	\$36.01	\$35.73	\$37.29
Emergency Medical Technicians and Paramedics	29-2041	60	\$21.45	\$24.77	\$24.60	\$26.43
Pharmacy Technicians	29-2052	80	\$12.52	\$14.99	\$15.06	\$16.23
Veterinary Technologists and Technicians	29-2056	70	\$13.95	\$16.71	\$16.37	\$18.08
Licensed Practical and Licensed Vocational Nurses	29-2061	150	\$18.73	\$22.48	\$22.13	\$24.36
Opticians, Dispensing	29-2081	30	\$15.70	\$17.26	\$17.40	\$18.04
Health Technologists and Technicians, All Other	29-2799	30	\$14.93	\$21.03	\$17.85	\$24.08
Healthcare Support Occupations	31-0000	980	\$10.83	\$14.81	\$13.76	\$16.81
Home Health Aides	31-1011	NP	\$8.06	\$11.42	\$10.94	\$13.10
Nursing Aides, Orderlies, and Attendants	31-1012	600	\$11.43	\$13.20	\$13.19	\$14.09
Massage Therapists	31-9011	40	\$18.33	\$23.28	\$22.90	\$25.75

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New Hampshire Occupational Employment & Wages - 2011

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Dental Assistants	31-9091	100	\$19.71	\$21.88	\$21.86	\$22.96
Medical Assistants	31-9092	50	\$13.71	\$15.78	\$16.04	\$16.81
Healthcare Support Workers, All Other	31-9799	NP	\$8.41	\$11.33	\$9.22	\$12.79
Protective Service Occupations	33-0000	590	\$9.93	\$19.46	\$16.35	\$24.22
First-Line Supervisors/Managers of Police and Detectives	33-1012	30	\$32.14	\$36.11	\$36.14	\$38.11
Fire Fighters	33-2011	70	\$15.38	\$22.20	\$21.65	\$25.62
Detectives and Criminal Investigators	33-3021	30	\$26.55	\$42.93	\$32.33	\$51.13
Police and Sheriff's Patrol Officers	33-3051	110	\$20.82	\$23.80	\$23.60	\$25.28
Security Guards	33-9032	100	\$8.26	\$11.56	\$10.57	\$13.21
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	140	\$8.90	\$10.87	\$10.70	\$11.87
Protective Service Workers, All Other	33-9099	30	\$12.69	\$16.23	\$13.99	\$18.02
Food Preparation and Serving-Related Occupations	35-0000	4,160	\$8.19	\$10.72	\$9.23	\$11.98
Chefs and Head Cooks	35-1011	70	\$14.03	\$19.54	\$15.58	\$22.28
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	400	\$9.84	\$16.43	\$15.80	\$19.71
Cooks, Fast Food	35-2011	NP	\$8.38	\$9.23	\$8.93	\$9.65
Cooks, Institution and Cafeteria	35-2012	70	\$11.01	\$13.92	\$13.86	\$15.37
Cooks, Restaurant	35-2014	550	\$8.49	\$10.87	\$9.95	\$12.07
Cooks, Short Order	35-2015	70	\$7.73	\$9.25	\$8.82	\$10.00
Food Preparation Workers	35-2021	190	\$8.59	\$11.19	\$10.25	\$12.48
Bartenders	35-3011	200	\$7.87	\$8.87	\$8.32	\$9.36
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	600	\$8.22	\$9.03	\$8.81	\$9.43
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.20	\$8.60	\$8.54	\$8.81
Waiters and Waitresses	35-3031	1,060	\$7.94	\$10.03	\$8.69	\$11.08
Food Servers, Nonrestaurant	35-3041	90	\$8.15	\$10.88	\$10.67	\$12.25
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	80	\$7.94	\$8.68	\$8.47	\$9.05
Dishwashers	35-9021	180	\$9.08	\$10.13	\$10.32	\$10.67
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	120	\$8.84	\$11.09	\$10.29	\$12.22
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,110	\$9.63	\$14.20	\$12.49	\$16.48
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	50	\$13.79	\$17.56	\$17.08	\$19.46
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	NP	\$20.01	\$30.84	\$33.79	\$36.25
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	400	\$9.64	\$13.94	\$13.07	\$16.10
Maids and Housekeeping Cleaners	37-2012	330	\$8.96	\$10.97	\$10.77	\$11.99
Landscaping and Groundskeeping Workers	37-3011	240	\$9.94	\$13.58	\$13.37	\$15.40
Personal Care and Service Occupations	39-0000	1,080	\$8.39	\$11.84	\$10.09	\$13.56
First-Line Supervisors/Managers of Personal Service Workers	39-1021	40	\$13.80	\$18.53	\$17.28	\$20.90
Nonfarm Animal Caretakers	39-2021	NP	\$9.56	\$11.42	\$11.43	\$12.35
Amusement and Recreation Attendants	39-3091	100	\$7.94	\$9.08	\$8.41	\$9.65
Hairdressers, Hairstylists, and Cosmetologists	39-5012	160	\$8.30	\$12.48	\$9.08	\$14.57

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Child Care Workers	39-9011	130	\$8.49	\$10.73	\$10.51	\$11.86
Personal and Home Care Aides	39-9021	240	\$8.68	\$10.55	\$9.94	\$11.49
Fitness Trainers and Aerobics Instructors	39-9031	150	\$8.28	\$12.79	\$9.34	\$15.04
Recreation Workers	39-9032	60	\$9.47	\$13.37	\$11.86	\$15.30
Sales and Related Occupations	41-0000	5,970	\$9.27	\$20.24	\$14.24	\$25.73
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	530	\$13.64	\$22.43	\$18.51	\$26.82
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	170	\$26.86	\$48.53	\$40.72	\$59.35
Cashiers	41-2011	1,570	\$8.35	\$10.42	\$9.99	\$11.46
Counter and Rental Clerks	41-2021	170	\$8.56	\$15.41	\$12.59	\$18.83
Parts Salespersons	41-2022	100	\$10.71	\$13.94	\$13.46	\$15.54
Retail Salespersons	41-2031	1,490	\$8.82	\$14.28	\$11.91	\$17.02
Advertising Sales Agents	41-3011	60	\$14.28	\$27.20	\$21.89	\$33.64
Insurance Sales Agents	41-3021	NP	\$16.72	\$21.81	\$18.41	\$24.35
Securities, Commodities, and Financial Services Sales Agents	41-3031	80	\$14.36	\$41.42	\$29.55	\$54.96
Travel Agents	41-3041	30	\$14.29	\$19.72	\$17.94	\$22.44
Sales Representatives, Services, All Other	41-3099	290	\$15.56	\$29.82	\$24.36	\$36.96
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	400	\$20.51	\$44.54	\$43.44	\$56.56
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	600	\$13.02	\$27.21	\$25.83	\$34.29
Real Estate Sales Agents	41-9022	NP	\$12.58	\$26.73	\$24.11	\$33.80
Sales Engineers	41-9031	90	\$25.24	\$34.90	\$33.74	\$39.73
Telemarketers	41-9041	60	\$9.16	\$14.30	\$16.22	\$16.89
Sales and Related Workers, All Other	41-9799	100	\$12.13	\$18.84	\$16.23	\$22.19
Office and Administrative Support Occupations	43-0000	8,480	\$10.97	\$16.49	\$15.62	\$19.25
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	600	\$16.81	\$24.88	\$23.68	\$28.90
Switchboard Operators, Including Answering Service	43-2011	NP	\$10.45	\$12.99	\$12.46	\$14.25
Bill and Account Collectors	43-3011	190	\$11.27	\$13.37	\$12.29	\$14.42
Billing and Posting Clerks and Machine Operators	43-3021	260	\$13.10	\$15.71	\$15.17	\$17.01
Bookkeeping, Accounting, and Auditing Clerks	43-3031	650	\$13.25	\$18.44	\$17.64	\$21.03
Payroll and Timekeeping Clerks	43-3051	NP	\$16.07	\$20.16	\$18.50	\$22.21
Procurement Clerks	43-3061	30	\$16.86	\$20.48	\$21.03	\$22.29
Tellers	43-3071	150	\$10.83	\$12.81	\$12.40	\$13.79
Customer Service Representatives	43-4051	580	\$10.81	\$15.63	\$15.17	\$18.04
File Clerks	43-4071	60	\$8.03	\$12.68	\$13.22	\$15.01
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$8.71	\$11.10	\$10.92	\$12.30
Interviewers, Except Eligibility and Loan	43-4111	90	\$8.46	\$10.23	\$9.49	\$11.11
Library Assistants, Clerical	43-4121	40	\$7.91	\$8.87	\$8.30	\$9.35
Loan Interviewers and Clerks	43-4131	40	\$14.04	\$17.09	\$16.04	\$18.62
New Accounts Clerks	43-4141	50	\$12.99	\$14.84	\$14.41	\$15.77

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New Hampshire Occupational Employment & Wages - 2011

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Order Clerks	43-4151	50	\$13.42	\$15.35	\$15.17	\$16.32
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	60	\$15.20	\$19.73	\$18.80	\$21.99
Receptionists and Information Clerks	43-4171	420	\$9.64	\$12.94	\$13.41	\$14.59
Information and Record Clerks, All Other	43-4199	100	\$9.14	\$15.55	\$15.51	\$18.76
Couriers and Messengers	43-5021	NP	\$10.03	\$11.35	\$11.40	\$12.00
Dispatchers, Except Police, Fire, and Ambulance	43-5032	NP	\$12.95	\$17.81	\$17.28	\$20.24
Postal Service Mail Carriers	43-5052	70	\$19.65	\$24.17	\$26.41	\$26.44
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	110	\$22.32	\$24.47	\$25.21	\$25.55
Production, Planning, and Expediting Clerks	43-5061	90	\$15.59	\$23.28	\$24.85	\$27.12
Shipping, Receiving, and Traffic Clerks	43-5071	190	\$11.96	\$16.91	\$17.00	\$19.39
Stock Clerks and Order Fillers	43-5081	880	\$9.19	\$12.40	\$11.93	\$14.00
Executive Secretaries and Administrative Assistants	43-6011	180	\$18.41	\$24.03	\$23.12	\$26.83
Legal Secretaries	43-6012	90	\$17.12	\$18.99	\$19.31	\$19.93
Medical Secretaries	43-6013	190	\$15.33	\$19.93	\$18.50	\$22.23
Secretaries, Except Legal, Medical, and Executive	43-6014	730	\$11.32	\$15.78	\$15.75	\$18.02
Computer Operators	43-9011	40	\$15.17	\$18.87	\$19.18	\$20.72
Data Entry Keyers	43-9021	130	\$11.35	\$14.71	\$15.31	\$16.38
Insurance Claims and Policy Processing Clerks	43-9041	NP	\$15.21	\$17.44	\$17.19	\$18.57
Office Clerks, General	43-9061	980	\$11.44	\$15.77	\$15.41	\$17.93
Office Machine Operators, Except Computer	43-9071	70	\$10.54	\$13.61	\$13.37	\$15.15
Office and Administrative Support Workers, All Other	43-9799	420	\$9.40	\$13.99	\$13.15	\$16.28
Construction and Extraction Occupations	47-0000	1,140	\$13.84	\$21.00	\$19.58	\$24.58
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	100	\$21.20	\$32.09	\$32.05	\$37.53
Carpenters	47-2031	210	\$15.93	\$19.80	\$19.73	\$21.73
Construction Laborers	47-2061	90	\$13.50	\$15.86	\$16.50	\$17.05
Electricians	47-2111	200	\$18.14	\$25.51	\$26.85	\$29.19
Painters, Construction and Maintenance	47-2141	30	\$13.00	\$17.16	\$15.14	\$19.24
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$17.35	\$23.54	\$23.71	\$26.63
Highway Maintenance Workers	47-4051	140	\$10.51	\$13.78	\$11.42	\$15.42
Installation, Maintenance, and Repair Occupations	49-0000	1,680	\$13.70	\$22.09	\$20.67	\$26.28
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	160	\$22.79	\$34.38	\$34.99	\$40.19
Computer, Automated Teller, and Office Machine Repairers	49-2011	70	\$13.01	\$21.31	\$19.33	\$25.45
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$16.85	\$21.73	\$21.65	\$24.17
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	40	\$25.58	\$30.55	\$30.99	\$33.04
Aircraft Mechanics and Service Technicians	49-3011	60	\$24.37	\$32.26	\$33.40	\$36.21
Automotive Body and Related Repairers	49-3021	40	\$12.38	\$20.82	\$20.18	\$25.04
Automotive Service Technicians and Mechanics	49-3023	350	\$13.63	\$18.49	\$17.33	\$20.92
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$14.66	\$19.42	\$20.34	\$21.79
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$13.51	\$17.22	\$16.91	\$19.08

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New Hampshire Occupational Employment & Wages - 2011

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	90	\$17.99	\$22.95	\$22.56	\$25.43
Industrial Machinery Mechanics	49-9041	80	\$19.37	\$24.04	\$23.29	\$26.38
Maintenance and Repair Workers, General	49-9071	240	\$14.46	\$21.28	\$20.02	\$24.69
Helpers--Installation, Maintenance, and Repair Workers	49-9098	30	\$8.79	\$10.22	\$9.46	\$10.93
Installation, Maintenance, and Repair Workers, All Other	49-9799	90	\$9.75	\$15.19	\$15.26	\$17.90
Production Occupations	51-0000	2,480	\$10.29	\$16.52	\$15.12	\$19.63
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	200	\$21.12	\$28.66	\$28.16	\$32.42
Electrical and Electronic Equipment Assemblers	51-2022	70	\$10.47	\$15.10	\$12.53	\$17.42
Team Assemblers	51-2092	40	\$12.63	\$14.11	\$13.97	\$14.85
Assemblers and Fabricators, All Other	51-2099	60	\$8.87	\$12.98	\$12.34	\$15.03
Bakers	51-3011	NP	\$9.05	\$10.76	\$10.85	\$11.62
Butchers and Meat Cutters	51-3021	70	\$12.01	\$16.00	\$15.92	\$17.99
Machinists	51-4041	40	\$16.04	\$22.43	\$19.94	\$25.63
Metal Workers and Plastic Workers, All Other	51-4199	160	\$8.79	\$11.11	\$10.85	\$12.28
Laundry and Dry-Cleaning Workers	51-6011	40	\$9.06	\$10.87	\$10.58	\$11.76
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	300	\$8.79	\$16.36	\$14.39	\$20.15
Ophthalmic Laboratory Technicians	51-9083	70	\$11.20	\$15.46	\$14.72	\$17.59
Packaging and Filling Machine Operators and Tenders	51-9111	NP	\$10.72	\$14.44	\$13.89	\$16.30
Helpers--Production Workers	51-9198	40	\$11.84	\$13.11	\$13.21	\$13.74
Production Workers, All Other	51-9399	40	\$11.46	\$14.68	\$14.63	\$16.29
Transportation and Material Moving Occupations	53-0000	1,840	\$9.55	\$15.79	\$13.95	\$18.91
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	30	\$18.58	\$27.22	\$28.50	\$31.54
Driver/Sales Workers	53-3031	NP	\$7.93	\$9.20	\$8.57	\$9.84
Truck Drivers, Heavy and Tractor-Trailer	53-3032	320	\$15.83	\$20.53	\$20.28	\$22.89
Truck Drivers, Light or Delivery Services	53-3033	240	\$8.73	\$14.99	\$13.40	\$18.11
Taxi Drivers and Chauffeurs	53-3041	30	\$7.83	\$9.10	\$7.93	\$9.73
Parking Lot Attendants	53-6021	50	\$10.21	\$11.57	\$11.38	\$12.25
Service Station Attendants	53-6031	NP	\$9.18	\$10.71	\$10.81	\$11.47
Excavating and Loading Machine and Dragline Operators	53-7032	50	\$14.48	\$16.08	\$15.96	\$16.87
Industrial Truck and Tractor Operators	53-7051	90	\$10.16	\$14.79	\$15.35	\$17.10
Cleaners of Vehicles and Equipment	53-7061	60	\$9.85	\$11.57	\$11.41	\$12.42
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	180	\$9.15	\$12.98	\$12.96	\$14.89
Packers and Packagers, Hand	53-7064	210	\$8.55	\$11.45	\$11.04	\$12.90
Refuse and Recyclable Material Collectors	53-7081	30	\$12.72	\$17.13	\$17.53	\$19.34
Material Moving Workers, All Other	53-7199	70	\$10.49	\$11.96	\$10.88	\$12.70

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New Hampshire Occupational Employment & Wages - 2011

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	51,270	\$10.19	\$21.06	\$16.88	\$26.49
Management Occupations	11-0000	2,900	\$27.11	\$47.67	\$43.27	\$57.95
Chief Executives	11-1011	160	\$40.37	\$81.25	\$72.58	\$101.69
General and Operations Managers	11-1021	500	\$28.97	\$46.95	\$41.16	\$55.94
Legislators	11-1031	40	\$16,491	\$19,441	\$16,855	\$20,916
Marketing Managers	11-2021	80	\$22.73	\$39.29	\$36.32	\$47.57
Sales Managers	11-2022	110	\$31.16	\$50.28	\$48.83	\$59.84
Public Relations Managers	11-2031	30	\$26.61	\$42.14	\$41.13	\$49.92
Administrative Services Managers	11-3011	60	\$25.91	\$37.01	\$34.97	\$42.56
Computer and Information Systems Managers	11-3021	270	\$39.59	\$51.10	\$52.32	\$56.86
Financial Managers	11-3031	360	\$33.16	\$49.31	\$46.48	\$57.37
Industrial Production Managers	11-3051	60	\$30.70	\$40.19	\$40.92	\$44.95
Purchasing Managers	11-3061	40	\$33.79	\$44.95	\$44.42	\$50.51
Human Resources Managers	11-3121	30	\$34.39	\$53.26	\$51.21	\$62.69
Education Administrators, Elementary and Secondary School	11-9032	80	\$65,400	\$78,914	\$78,934	\$85,671
Engineering Managers	11-9041	80	\$41.27	\$56.44	\$51.67	\$64.02
Food Service Managers	11-9051	140	\$18.22	\$25.69	\$24.61	\$29.43
Medical and Health Services Managers	11-9111	120	\$25.97	\$42.84	\$38.67	\$51.28
Property, Real Estate, and Community Association Managers	11-9141	30	\$17.43	\$29.58	\$29.77	\$35.64
Social and Community Service Managers	11-9151	50	\$20.50	\$28.21	\$26.11	\$32.06
Managers, All Other	11-9199	450	\$31.92	\$52.29	\$45.37	\$62.47
Business and Financial Operations Occupations	13-0000	2,370	\$16.56	\$26.97	\$25.61	\$32.19
Wholesale and Retail Buyers, Except Farm Products	13-1022	50	\$16.64	\$23.46	\$21.91	\$26.86
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	120	\$20.26	\$26.10	\$25.53	\$29.03
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	NP	\$13.51	\$24.49	\$24.34	\$29.98
Cost Estimators	13-1051	60	\$18.80	\$27.53	\$28.08	\$31.89
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	150	\$16.34	\$26.01	\$23.78	\$30.85
Logisticians	13-1081	NP	\$25.35	\$32.76	\$33.61	\$36.45
Management Analysts	13-1111	110	\$23.96	\$35.07	\$30.84	\$40.64
Compensation, Benefits, and Job Analysis Specialists	13-1141	30	\$19.68	\$24.34	\$23.91	\$26.67
Training and Development Specialists	13-1151	60	\$19.72	\$28.68	\$28.88	\$33.15
Market Research Analysts	13-1161	50	\$23.01	\$28.15	\$29.23	\$30.73
Business Operations Specialists, All Other	13-1199	NP	\$14.44	\$22.34	\$19.85	\$26.28
Accountants and Auditors	13-2011	260	\$21.92	\$30.52	\$28.54	\$34.82
Loan Officers	13-2072	80	\$17.04	\$29.50	\$25.40	\$35.74
Tax Preparers	13-2082	30	\$9.82	\$13.49	\$11.72	\$15.33
Financial Specialists, All Other	13-2099	60	\$18.21	\$28.46	\$22.72	\$33.58

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New Hampshire Occupational Employment & Wages - 2011

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Computer and Mathematical Occupations	15-0000	2,030	\$22.62	\$34.24	\$33.54	\$40.06
Computer Programmers	15-1131	110	\$22.92	\$33.03	\$33.32	\$38.09
Computer Software Engineers, Systems Software	15-1133	150	\$31.21	\$41.09	\$40.37	\$46.03
Database Administrators	15-1141	40	\$32.44	\$41.36	\$42.69	\$45.83
Network and Computer Systems Administrators	15-1142	180	\$22.96	\$30.70	\$28.70	\$34.58
Computer Support Specialists	15-1150	270	\$15.72	\$20.74	\$20.28	\$23.25
Information Security Analysts, Web Developers, and Computer Network Architects	15-1179	100	\$22.26	\$28.93	\$26.80	\$32.27
Computer Occupations, All Other	15-1799	110	\$21.71	\$33.55	\$34.45	\$39.48
Architecture and Engineering Occupations	17-0000	820	\$22.60	\$33.29	\$31.84	\$38.63
Architects, Except Landscape and Naval	17-1011	NP	\$42.79	\$52.90	\$57.22	\$57.95
Electrical Engineers	17-2071	80	\$22.63	\$32.03	\$30.63	\$36.72
Environmental Engineers	17-2081	40	\$25.30	\$40.13	\$38.06	\$47.55
Industrial Engineers	17-2112	80	\$25.51	\$32.66	\$32.63	\$36.23
Electrical and Electronic Engineering Technicians	17-3023	60	\$17.64	\$22.80	\$22.91	\$25.38
Engineering Technicians, Except Drafters, All Other	17-3029	30	\$15.54	\$21.51	\$21.95	\$24.51
Life, Physical, and Social Science Occupations	19-0000	400	\$19.43	\$30.48	\$27.47	\$36.01
Environmental Scientists and Specialists, Including Health	19-2041	30	\$19.84	\$31.02	\$31.69	\$36.61
Physical Scientists, All Other	19-2099	30	\$23.17	\$44.10	\$29.10	\$54.56
Clinical, Counseling, and School Psychologists	19-3031	50	\$19.89	\$27.20	\$27.07	\$30.86
Urban and Regional Planners	19-3051	30	\$22.23	\$27.81	\$27.14	\$30.60
Biological Technicians	19-4021	40	\$15.57	\$20.56	\$20.18	\$23.05
Life, Physical, and Social Science Technicians, All Other	19-4099	30	\$17.91	\$22.43	\$21.77	\$24.69
Community and Social Services Occupations	21-0000	650	\$13.44	\$20.01	\$18.95	\$23.29
Educational, Vocational, and School Counselors	21-1012	140	\$17.96	\$23.62	\$23.01	\$26.45
Marriage and Family Therapists	21-1013	40	\$17.07	\$22.42	\$20.83	\$25.10
Rehabilitation Counselors	21-1015	60	\$12.33	\$17.37	\$16.14	\$19.90
Child, Family, and School Social Workers	21-1021	90	\$15.04	\$18.78	\$17.67	\$20.65
Medical and Public Health Social Workers	21-1022	60	\$16.01	\$22.06	\$22.66	\$25.09
Social and Human Service Assistants	21-1093	70	\$7.92	\$12.05	\$12.23	\$14.12
Community and Social Service Specialists, All Other	21-1798	60	\$14.47	\$18.39	\$18.94	\$20.35
Legal Occupations	23-0000	130	\$17.58	\$30.45	\$28.48	\$36.88
Lawyers	23-1011	70	\$26.60	\$38.60	\$35.99	\$44.59
Paralegals and Legal Assistants	23-2011	NP	\$14.33	\$20.14	\$19.73	\$23.04
Education, Training, and Library Occupations	25-0000	4,710	\$13.47	\$25.22	\$22.19	\$31.08
Preschool Teachers, Except Special Education	25-2011	230	\$11.26	\$13.96	\$13.58	\$15.32

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Elementary School Teachers, Except Special Education	25-2021	500	\$41,283	\$55,117	\$55,138	\$62,034
Middle School Teachers, Except Special and Vocational Education	25-2022	160	\$39,497	\$49,708	\$48,967	\$54,813
Secondary School Teachers, Except Special and Vocational Education	25-2031	430	\$36,294	\$48,379	\$46,302	\$54,421
Vocational Education Teachers, Secondary School	25-2032	50	\$43,299	\$54,994	\$54,632	\$60,841
Special Education Teachers, Preschool, Kindergarten, and Elementary School	25-2041	NP	\$41,132	\$52,138	\$53,171	\$57,642
Special Education Teachers, Middle School	25-2053	NP	\$39,392	\$50,683	\$50,027	\$56,329
Special Education Teachers, Secondary School	25-2054	50	\$41,205	\$54,478	\$52,845	\$61,114
Self-Enrichment Education Teachers	25-3021	NP	\$8.90	\$15.19	\$13.42	\$18.34
All Other Teachers, Primary, Secondary, and Adult	25-3999	950	\$23,877	\$39,365	\$36,421	\$47,110
Librarians	25-4021	80	\$18.75	\$26.10	\$24.26	\$29.79
Library Technicians	25-4031	70	\$10.86	\$14.90	\$14.59	\$16.91
Instructional Coordinators	25-9031	50	\$24.77	\$33.72	\$34.45	\$38.19
Teacher Assistants	25-9041	740	\$24,639	\$29,216	\$28,911	\$31,505
Education, Training, and Library Workers, All Other	25-9099	140	\$18.44	\$22.72	\$22.39	\$24.87
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	460	\$13.27	\$22.26	\$21.30	\$26.75
Graphic Designers	27-1024	80	\$14.75	\$20.39	\$19.24	\$23.21
Public Relations Specialists	27-3031	60	\$17.29	\$23.63	\$23.80	\$26.81
Writers and Authors	27-3043	60	\$18.75	\$22.92	\$22.78	\$25.00
Healthcare Practitioners and Technical Occupations	29-0000	2,860	\$16.59	\$31.99	\$26.24	\$39.68
Dietitians and Nutritionists	29-1031	30	\$24.79	\$29.86	\$30.65	\$32.38
Pharmacists	29-1051	80	\$47.10	\$53.99	\$55.21	\$57.44
Physicians and Surgeons, All Other	29-1069	190	\$50.47	\$87.98	#	\$106.72
Registered Nurses	29-1111	970	\$19.89	\$26.01	\$25.83	\$29.07
Occupational Therapists	29-1122	60	\$21.34	\$29.21	\$29.81	\$33.14
Physical Therapists	29-1123	100	\$27.42	\$35.96	\$35.78	\$40.23
Speech-Language Pathologists	29-1127	50	\$24.94	\$29.35	\$30.16	\$31.56
Medical and Clinical Laboratory Technicians	29-2012	NP	\$14.89	\$21.24	\$20.49	\$24.41
Dental Hygienists	29-2021	90	\$33.11	\$35.73	\$35.60	\$37.03
Radiologic Technologists and Technicians	29-2037	100	\$19.58	\$26.84	\$26.57	\$30.46
Emergency Medical Technicians and Paramedics	29-2041	80	\$11.94	\$19.04	\$19.02	\$22.59
Pharmacy Technicians	29-2052	140	\$8.38	\$10.69	\$10.17	\$11.85
Veterinary Technologists and Technicians	29-2056	100	\$10.87	\$15.41	\$14.05	\$17.69
Licensed Practical and Licensed Vocational Nurses	29-2061	200	\$18.06	\$21.57	\$21.63	\$23.32
Medical Records and Health Information Technicians	29-2071	100	\$12.19	\$15.79	\$14.67	\$17.60
Opticians, Dispensing	29-2081	40	\$15.54	\$18.79	\$19.48	\$20.41
Health Technologists and Technicians, All Other	29-2799	130	\$15.08	\$21.04	\$19.54	\$24.02
Healthcare Practitioners and Technical Workers, All Other	29-9799	50	\$27.61	\$38.32	\$35.34	\$43.66

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New Hampshire Occupational Employment & Wages - 2011

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Healthcare Support Occupations	31-0000	1,110	\$11.86	\$15.15	\$14.59	\$16.80
Home Health Aides	31-1011	110	\$10.63	\$12.87	\$13.00	\$13.99
Nursing Aides, Orderlies, and Attendants	31-1012	520	\$11.14	\$14.04	\$13.71	\$15.50
Physical Therapist Assistants	31-2021	40	\$17.35	\$22.82	\$23.97	\$25.56
Dental Assistants	31-9091	110	\$15.51	\$18.98	\$18.40	\$20.71
Medical Assistants	31-9092	190	\$13.05	\$15.23	\$14.84	\$16.31
Medical Transcriptionists	31-9094	30	\$14.36	\$16.64	\$16.68	\$17.77
Healthcare Support Workers, All Other	31-9799	NP	\$13.17	\$15.31	\$15.24	\$16.38
Protective Service Occupations	33-0000	700	\$13.68	\$21.15	\$20.29	\$24.89
First-Line Supervisors/Managers of Police and Detectives	33-1012	50	\$28.48	\$33.22	\$33.14	\$35.58
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	33-1021	30	\$23.39	\$28.04	\$26.94	\$30.37
Fire Fighters	33-2011	NP	\$18.85	\$21.57	\$21.35	\$22.93
Detectives and Criminal Investigators	33-3021	30	\$20.65	\$26.24	\$25.13	\$29.03
Police and Sheriff's Patrol Officers	33-3051	260	\$15.92	\$20.84	\$20.66	\$23.31
Security Guards	33-9032	80	\$10.30	\$12.51	\$12.24	\$13.63
Food Preparation and Serving-Related Occupations	35-0000	4,540	\$8.21	\$10.85	\$9.37	\$12.17
Chefs and Head Cooks	35-1011	40	\$17.29	\$22.03	\$22.10	\$24.39
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	450	\$12.64	\$17.47	\$16.40	\$19.89
Cooks, Fast Food	35-2011	190	\$8.23	\$9.07	\$8.97	\$9.49
Cooks, Institution and Cafeteria	35-2012	190	\$10.93	\$13.16	\$12.94	\$14.29
Cooks, Restaurant	35-2014	430	\$9.75	\$12.51	\$12.51	\$13.90
Cooks, Short Order	35-2015	NP	\$8.09	\$8.25	\$8.45	\$8.33
Food Preparation Workers	35-2021	380	\$8.15	\$9.36	\$8.91	\$9.97
Bartenders	35-3011	170	\$7.95	\$9.87	\$8.50	\$10.82
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	450	\$8.28	\$9.63	\$9.00	\$10.30
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	180	\$9.17	\$11.01	\$10.97	\$11.94
Waiters and Waitresses	35-3031	1,250	\$8.05	\$9.47	\$8.71	\$10.19
Food Servers, Nonrestaurant	35-3041	NP	\$7.78	\$9.30	\$8.85	\$10.06
Dishwashers	35-9021	230	\$8.41	\$9.15	\$9.09	\$9.53
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	NP	\$8.30	\$9.75	\$9.13	\$10.48
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,380	\$9.24	\$13.60	\$13.24	\$15.77
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	37-1011	50	\$16.48	\$20.99	\$21.31	\$23.25
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	70	\$15.41	\$20.62	\$19.40	\$23.23
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	720	\$9.28	\$13.15	\$13.38	\$15.09
Maids and Housekeeping Cleaners	37-2012	190	\$8.34	\$10.15	\$9.82	\$11.06
Building Cleaning Workers, All Other	37-2019	NP	\$13.61	\$18.45	\$20.33	\$20.87
Landscaping and Groundskeeping Workers	37-3011	280	\$9.77	\$12.81	\$12.73	\$14.34

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New Hampshire Occupational Employment & Wages - 2011

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Personal Care and Service Occupations	39-0000	1,420	\$8.26	\$11.25	\$9.96	\$12.75
First-Line Supervisors/Managers of Personal Service Workers	39-1021	90	\$9.97	\$13.82	\$12.98	\$15.74
Nonfarm Animal Caretakers	39-2021	60	\$8.52	\$10.19	\$9.81	\$11.03
Amusement and Recreation Attendants	39-3091	40	\$7.91	\$8.12	\$7.91	\$8.22
Funeral Service Managers, Directors, Morticians, and Undertakers	39-4831	NP	\$19.82	\$26.42	\$27.63	\$29.72
Hairdressers, Hairstylists, and Cosmetologists	39-5012	240	\$8.41	\$10.56	\$9.42	\$11.63
Child Care Workers	39-9011	290	\$8.12	\$8.98	\$8.85	\$9.41
Personal and Home Care Aides	39-9021	160	\$8.06	\$9.74	\$9.73	\$10.58
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$8.64	\$13.97	\$12.17	\$16.64
Recreation Workers	39-9032	190	\$8.59	\$12.24	\$11.42	\$14.06
Residential Advisors	39-9041	90	\$11.97	\$14.35	\$14.77	\$15.53
Personal Care and Service Workers, All Other	39-9099	NP	\$10.49	\$13.08	\$13.97	\$14.38
Sales and Related Occupations	41-0000	6,360	\$8.43	\$16.92	\$11.64	\$21.17
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	680	\$14.50	\$19.73	\$19.30	\$22.36
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	120	\$24.14	\$36.36	\$32.37	\$42.47
Cashiers	41-2011	1,920	\$8.32	\$9.19	\$8.94	\$9.64
Counter and Rental Clerks	41-2021	130	\$8.73	\$14.13	\$13.29	\$16.83
Parts Salespersons	41-2022	110	\$11.05	\$16.02	\$15.85	\$18.51
Retail Salespersons	41-2031	2,160	\$8.53	\$12.25	\$11.00	\$14.10
Advertising Sales Agents	41-3011	NP	\$18.16	\$27.53	\$24.72	\$32.22
Insurance Sales Agents	41-3021	90	\$13.79	\$25.13	\$20.77	\$30.79
Sales Representatives, Services, All Other	41-3099	170	\$16.78	\$45.58	\$29.77	\$59.97
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	190	\$24.50	\$43.25	\$40.63	\$52.62
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	370	\$17.39	\$41.02	\$28.47	\$52.84
Telemarketers	41-9041	200	\$15.30	\$17.15	\$17.22	\$18.07
Sales and Related Workers, All Other	41-9799	100	\$10.57	\$18.84	\$17.48	\$22.97
Office and Administrative Support Occupations	43-0000	9,010	\$10.85	\$16.11	\$15.48	\$18.74
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	570	\$16.58	\$23.24	\$22.51	\$26.57
Switchboard Operators, Including Answering Service	43-2011	NP	\$9.88	\$12.62	\$12.57	\$13.99
Bill and Account Collectors	43-3011	90	\$10.48	\$16.03	\$15.48	\$18.81
Billing and Posting Clerks and Machine Operators	43-3021	250	\$12.92	\$16.01	\$15.76	\$17.55
Bookkeeping, Accounting, and Auditing Clerks	43-3031	780	\$13.16	\$18.32	\$17.67	\$20.89
Payroll and Timekeeping Clerks	43-3051	60	\$16.40	\$19.67	\$19.85	\$21.31
Procurement Clerks	43-3061	30	\$15.84	\$19.90	\$18.32	\$21.93
Tellers	43-3071	190	\$10.76	\$12.86	\$12.59	\$13.91
Customer Service Representatives	43-4051	740	\$11.75	\$17.00	\$16.49	\$19.63

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New Hampshire Occupational Employment & Wages - 2011

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Eligibility Interviewers, Government Programs	43-4061	50	\$14.97	\$17.89	\$18.09	\$19.36
File Clerks	43-4071	60	\$8.11	\$11.03	\$10.47	\$12.50
Hotel, Motel, and Resort Desk Clerks	43-4081	NP	\$8.29	\$10.01	\$9.59	\$10.88
Interviewers, Except Eligibility and Loan	43-4111	100	\$13.09	\$14.96	\$14.69	\$15.88
Library Assistants, Clerical	43-4121	70	\$9.11	\$12.53	\$12.58	\$14.24
Loan Interviewers and Clerks	43-4131	30	\$14.03	\$16.17	\$16.38	\$17.24
New Accounts Clerks	43-4141	40	\$12.88	\$14.50	\$14.54	\$15.30
Order Clerks	43-4151	100	\$10.57	\$15.86	\$14.64	\$18.50
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	70	\$15.32	\$18.65	\$18.87	\$20.32
Receptionists and Information Clerks	43-4171	320	\$9.77	\$13.04	\$13.27	\$14.68
Information and Record Clerks, All Other	43-4199	70	\$7.91	\$12.31	\$11.88	\$14.51
Police, Fire, and Ambulance Dispatchers	43-5031	30	\$15.53	\$18.15	\$17.83	\$19.45
Dispatchers, Except Police, Fire, and Ambulance	43-5032	90	\$11.08	\$16.08	\$16.83	\$18.58
Postal Service Clerks	43-5051	40	\$24.33	\$25.97	\$26.59	\$26.78
Postal Service Mail Carriers	43-5052	130	\$19.84	\$24.43	\$26.05	\$26.72
Production, Planning, and Expediting Clerks	43-5061	100	\$15.13	\$19.84	\$19.10	\$22.20
Shipping, Receiving, and Traffic Clerks	43-5071	290	\$10.46	\$14.33	\$13.96	\$16.27
Stock Clerks and Order Fillers	43-5081	1,290	\$8.55	\$11.88	\$11.20	\$13.54
Executive Secretaries and Administrative Assistants	43-6011	250	\$17.17	\$21.52	\$20.83	\$23.69
Legal Secretaries	43-6012	NP	\$13.37	\$15.77	\$14.01	\$16.99
Medical Secretaries	43-6013	190	\$14.57	\$17.09	\$16.84	\$18.34
Secretaries, Except Legal, Medical, and Executive	43-6014	1,080	\$11.06	\$14.97	\$15.08	\$16.91
Data Entry Keyers	43-9021	50	\$9.19	\$14.19	\$15.10	\$16.70
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$10.97	\$13.50	\$12.91	\$14.77
Office Clerks, General	43-9061	960	\$12.06	\$16.70	\$16.42	\$19.02
Office Machine Operators, Except Computer	43-9071	30	\$9.84	\$13.55	\$14.08	\$15.41
Office and Administrative Support Workers, All Other	43-9799	260	\$9.86	\$14.44	\$14.09	\$16.73
Farming, Fishing, and Forestry Occupations	45-0000	70	\$9.06	\$13.60	\$11.44	\$15.87
Construction and Extraction Occupations	47-0000	1,340	\$14.15	\$20.31	\$19.20	\$23.41
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	200	\$19.90	\$26.85	\$25.41	\$30.33
Carpenters	47-2031	NP	\$14.76	\$18.43	\$18.47	\$20.25
Construction Laborers	47-2061	110	\$10.02	\$13.93	\$14.23	\$15.88
Operating Engineers and Other Construction Equipment Operators	47-2073	60	\$16.01	\$19.26	\$19.44	\$20.88
Electricians	47-2111	220	\$14.89	\$21.53	\$21.26	\$24.85
Painters, Construction and Maintenance	47-2141	NP	\$13.58	\$14.86	\$14.88	\$15.50
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$16.51	\$20.53	\$18.70	\$22.53
Construction and Building Inspectors	47-4011	40	\$19.13	\$25.23	\$24.18	\$28.29
Hazardous Materials Removal Workers	47-4041	80	\$16.04	\$25.64	\$22.72	\$30.42
Highway Maintenance Workers	47-4051	120	\$14.48	\$16.99	\$16.66	\$18.23

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New Hampshire Occupational Employment & Wages - 2011

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Installation, Maintenance, and Repair Occupations	49-0000	1,720	\$13.72	\$21.19	\$20.33	\$24.92
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	180	\$21.99	\$30.50	\$28.10	\$34.75
Computer, Automated Teller, and Office Machine Repairers	49-2011	NP	\$13.31	\$18.26	\$19.58	\$20.74
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	30	\$13.54	\$22.38	\$24.76	\$26.80
Automotive Body and Related Repairers	49-3021	30	\$15.82	\$21.55	\$21.09	\$24.42
Automotive Service Technicians and Mechanics	49-3023	320	\$14.07	\$20.49	\$19.34	\$23.70
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$16.39	\$20.17	\$20.42	\$22.06
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	170	\$18.34	\$21.68	\$21.96	\$23.36
Industrial Machinery Mechanics	49-9041	80	\$15.21	\$21.52	\$21.37	\$24.67
Telecommunications Line Installers and Repairers	49-9052	130	\$15.96	\$25.67	\$26.86	\$30.52
Maintenance and Repair Workers, General	49-9071	320	\$13.41	\$18.52	\$17.59	\$21.08
Manufactured Building and Mobile Home Installers	49-9095	30	\$12.62	\$14.63	\$14.27	\$15.64
Installation, Maintenance, and Repair Workers, All Other	49-9799	80	\$10.80	\$15.67	\$13.45	\$18.10
Production Occupations	51-0000	4,190	\$10.51	\$16.68	\$15.46	\$19.77
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	320	\$17.09	\$27.81	\$26.82	\$33.18
Electrical and Electronic Equipment Assemblers	51-2022	200	\$10.02	\$13.23	\$12.85	\$14.83
Fiberglass Laminators and Fabricators	51-2091	NP	\$14.97	\$17.16	\$17.55	\$18.27
Team Assemblers	51-2092	90	\$9.57	\$12.19	\$11.76	\$13.50
Assemblers and Fabricators, All Other	51-2099	320	\$8.53	\$12.48	\$12.81	\$14.44
Butchers and Meat Cutters	51-3021	50	\$13.78	\$16.51	\$16.58	\$17.88
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	100	\$12.19	\$14.56	\$14.14	\$15.73
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	NP	\$10.11	\$14.10	\$13.37	\$16.10
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	70	\$8.08	\$12.95	\$12.94	\$15.39
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	30	\$13.47	\$16.57	\$16.48	\$18.12
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	NP	\$16.86	\$18.77	\$18.30	\$19.73
Machinists	51-4041	210	\$16.14	\$21.76	\$21.95	\$24.58
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	50	\$9.96	\$12.23	\$11.73	\$13.38
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	40	\$11.58	\$14.94	\$14.89	\$16.62
Welders, Cutters, Solderers, and Brazers	51-4121	90	\$15.72	\$23.91	\$23.30	\$28.01
Metal Workers and Plastic Workers, All Other	51-4199	160	\$9.79	\$15.22	\$14.66	\$17.94
Printing Press Operators	51-5112	110	\$10.83	\$16.39	\$15.93	\$19.18
Laundry and Dry-Cleaning Workers	51-6011	90	\$8.50	\$9.85	\$9.41	\$10.52
Tailors, Dressmakers, and Custom Sewers	51-6052	NP	\$10.71	\$11.18	\$10.98	\$11.41
Textile, Apparel, and Furnishings Workers, All Other	51-6099	70	\$9.31	\$10.96	\$10.66	\$11.78
Water and Liquid Waste Treatment Plant and System Operators	51-8031	30	\$15.95	\$20.39	\$20.45	\$22.61

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New Hampshire Occupational Employment & Wages - 2011

Rochester-Dover Area Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
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Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	330	\$12.97	\$18.71	\$18.43	\$21.58
Packaging and Filling Machine Operators and Tenders	51-9111	NP	\$12.31	\$13.95	\$13.55	\$14.77
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	30	\$13.63	\$15.70	\$15.79	\$16.75
Production Workers, All Other	51-9399	360	\$9.92	\$14.10	\$12.81	\$16.19
Transportation and Material Moving Occupations	53-0000	2,110	\$8.67	\$13.53	\$12.41	\$15.95
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	40	\$16.88	\$23.29	\$21.64	\$26.49
Bus Drivers, School	53-3022	90	\$11.31	\$13.94	\$14.08	\$15.25
Driver/Sales Workers	53-3031	350	\$8.10	\$10.23	\$9.16	\$11.30
Truck Drivers, Heavy and Tractor-Trailer	53-3032	380	\$14.57	\$18.20	\$17.40	\$20.03
Truck Drivers, Light or Delivery Services	53-3033	270	\$9.15	\$13.49	\$13.95	\$15.65
Taxi Drivers and Chauffeurs	53-3041	50	\$7.72	\$8.25	\$7.75	\$8.51
Service Station Attendants	53-6031	NP	\$8.40	\$8.86	\$8.65	\$9.09
Industrial Truck and Tractor Operators	53-7051	40	\$13.14	\$16.58	\$16.98	\$18.31
Cleaners of Vehicles and Equipment	53-7061	NP	\$10.14	\$11.59	\$11.12	\$12.31
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	400	\$8.50	\$10.88	\$10.54	\$12.07
Packers and Packagers, Hand	53-7064	100	\$8.57	\$10.51	\$9.71	\$11.47
Refuse and Recyclable Material Collectors	53-7081	100	\$10.16	\$13.53	\$12.55	\$15.22

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New Hampshire Occupational Employment & Wages - 2011

Salem Town Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Total all occupations	00-0000	19,210	\$9.07	\$20.41	\$15.24	\$26.08
Management Occupations	11-0000	1,070	\$30.88	\$60.02	\$51.21	\$74.60
Chief Executives	11-1011	NP	#	\$98.50	#	#
General and Operations Managers	11-1021	260	\$32.58	\$67.70	\$60.05	\$85.26
Marketing Managers	11-2021	50	\$31.92	\$46.93	\$38.35	\$54.43
Sales Managers	11-2022	50	\$38.68	\$61.86	\$55.42	\$73.46
Computer and Information Systems Managers	11-3021	40	\$38.42	\$57.82	\$56.03	\$67.51
Financial Managers	11-3031	130	\$30.13	\$48.83	\$44.31	\$58.18
Construction Managers	11-9021	40	\$35.84	\$42.21	\$41.84	\$45.40
Engineering Managers	11-9041	40	\$40.33	\$59.80	\$60.53	\$69.54
Food Service Managers	11-9051	30	\$19.62	\$35.96	\$23.58	\$44.11
Managers, All Other	11-9199	190	\$37.90	\$69.07	\$59.72	\$84.65
Business and Financial Operations Occupations	13-0000	780	\$16.81	\$28.38	\$24.83	\$34.17
Wholesale and Retail Buyers, Except Farm Products	13-1022	40	\$17.92	\$21.10	\$21.36	\$22.70
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	30	\$20.21	\$28.96	\$27.80	\$33.33
Cost Estimators	13-1051	30	\$17.92	\$34.90	\$33.21	\$43.39
Human Resources, Labor Relations, and Training Specialists, All Other	13-1078	160	\$14.28	\$23.03	\$18.56	\$27.40
Business Operations Specialists, All Other	13-1199	100	\$18.69	\$27.00	\$26.93	\$31.16
Accountants and Auditors	13-2011	180	\$17.98	\$31.74	\$31.41	\$38.62
Loan Officers	13-2072	50	\$19.23	\$30.15	\$30.22	\$35.62
Financial Specialists, All Other	13-2099	40	\$17.24	\$28.17	\$24.64	\$33.64
Computer and Mathematical Occupations	15-0000	520	\$21.16	\$36.34	\$34.63	\$43.93
Computer Programmers	15-1131	NP	\$16.80	\$20.69	\$18.53	\$22.63
Computer Software Engineers, Applications	15-1132	120	\$34.96	\$46.63	\$46.34	\$52.46
Network and Computer Systems Administrators	15-1142	50	\$23.41	\$34.60	\$35.55	\$40.20
Computer Support Specialists	15-1150	60	\$21.27	\$30.56	\$26.12	\$35.20
Computer Occupations, All Other	15-1799	90	\$24.13	\$35.52	\$31.84	\$41.21
Architecture and Engineering Occupations	17-0000	300	\$22.60	\$35.64	\$33.83	\$42.15
Electrical Engineers	17-2071	30	\$20.78	\$33.11	\$31.30	\$39.27
Mechanical Engineers	17-2141	50	\$29.68	\$38.68	\$34.88	\$43.18
Engineers, All Other	17-2199	50	\$26.18	\$42.89	\$41.93	\$51.26
Electrical and Electronic Engineering Technicians	17-3023	30	\$17.99	\$23.62	\$21.79	\$26.44
Life, Physical, and Social Science Occupations	19-0000	50	\$19.42	\$33.92	\$30.60	\$41.17
Community and Social Services Occupations	21-0000	100	\$15.23	\$21.97	\$21.83	\$25.34
Educational, Vocational, and School Counselors	21-1012	30	\$20.24	\$27.17	\$28.14	\$30.64

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New Hampshire Occupational Employment & Wages - 2011

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			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Legal Occupations	23-0000	170	\$16.76	\$27.50	\$20.34	\$32.86
Lawyers	23-1011	40	\$31.76	\$53.74	\$40.16	\$64.73
Paralegals and Legal Assistants	23-2011	130	\$16.64	\$19.47	\$18.84	\$20.88
Education, Training, and Library Occupations	25-0000	840	\$12.43	\$22.21	\$22.91	\$27.09
Preschool Teachers, Except Special Education	25-2011	NP	\$12.14	\$12.90	\$13.21	\$13.29
Teacher Assistants	25-9041	260	\$22,199	\$26,375	\$27,020	\$28,462
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	130	\$13.33	\$21.48	\$20.11	\$25.55
Graphic Designers	27-1024	30	\$18.50	\$22.26	\$22.40	\$24.13
Healthcare Practitioners and Technical Occupations	29-0000	620	\$18.74	\$34.13	\$29.28	\$41.84
Registered Nurses	29-1111	130	\$22.69	\$31.12	\$30.97	\$35.33
Occupational Therapists	29-1122	40	\$26.30	\$32.10	\$31.79	\$35.00
Physical Therapists	29-1123	60	\$27.20	\$34.95	\$34.86	\$38.82
Speech-Language Pathologists	29-1127	30	\$24.69	\$33.68	\$33.35	\$38.18
Licensed Practical and Licensed Vocational Nurses	29-2061	NP	\$18.97	\$23.12	\$23.06	\$25.20
Opticians, Dispensing	29-2081	NP	\$15.05	\$19.60	\$20.07	\$21.87
Healthcare Support Occupations	31-0000	360	\$11.07	\$15.52	\$14.45	\$17.74
Nursing Aides, Orderlies, and Attendants	31-1012	NP	\$11.52	\$13.57	\$13.35	\$14.58
Dental Assistants	31-9091	NP	\$15.38	\$18.97	\$19.58	\$20.76
Medical Assistants	31-9092	50	\$12.72	\$14.88	\$15.13	\$15.96
Protective Service Occupations	33-0000	210	#	#	#	#
Food Preparation and Serving-Related Occupations	35-0000	1,560	\$7.88	\$9.99	\$8.80	\$11.05
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	110	\$11.55	\$16.55	\$15.52	\$19.05
Cooks, Restaurant	35-2014	120	\$8.76	\$10.36	\$9.57	\$11.16
Food Preparation Workers	35-2021	NP	\$7.69	\$8.27	\$7.72	\$8.56
Bartenders	35-3011	NP	\$8.95	\$14.68	\$14.67	\$17.55
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	360	\$7.98	\$8.92	\$8.69	\$9.37
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	180	\$8.43	\$8.62	\$8.58	\$8.72
Waiters and Waitresses	35-3031	NP	\$8.13	\$10.94	\$9.22	\$12.35
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	30	\$8.69	\$9.21	\$9.16	\$9.46
Dishwashers	35-9021	30	\$8.49	\$9.28	\$9.00	\$9.68
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	40	\$8.78	\$10.96	\$11.16	\$12.06
Building and Grounds Cleaning and Maintenance Occupations	37-0000	780	\$9.32	\$14.31	\$13.81	\$16.80
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	NP	\$8.96	\$14.18	\$13.70	\$16.79

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2010 occupational wages were updated to June 2010 using Employment Cost Index (ECI) factors.

New Hampshire Occupational Employment & Wages - 2011

Salem Town Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Maids and Housekeeping Cleaners	37-2012	NP	\$8.36	\$10.17	\$9.92	\$11.08
Landscaping and Groundskeeping Workers	37-3011	90	\$11.33	\$13.61	\$13.59	\$14.74
Personal Care and Service Occupations	39-0000	440	\$8.97	\$14.07	\$12.53	\$16.63
Hairdressers, Hairstylists, and Cosmetologists	39-5012	130	\$9.15	\$14.03	\$13.90	\$16.47
Manicurists and Pedicurists	39-5092	NP	\$11.55	\$13.03	\$13.03	\$13.77
Child Care Workers	39-9011	30	\$8.41	\$10.47	\$9.59	\$11.49
Personal and Home Care Aides	39-9021	50	\$10.22	\$11.46	\$10.91	\$12.08
Recreation Workers	39-9032	50	\$8.08	\$11.49	\$9.84	\$13.20
Sales and Related Occupations	41-0000	5,000	\$8.27	\$15.40	\$10.86	\$18.97
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	560	\$12.55	\$20.08	\$17.51	\$23.84
First-Line Supervisors/Managers of Non-Retail Sales Workers	41-1012	90	\$26.79	\$41.48	\$35.98	\$48.82
Cashiers	41-2011	1,350	\$8.33	\$9.49	\$9.11	\$10.07
Counter and Rental Clerks	41-2021	30	\$8.36	\$13.99	\$11.35	\$16.81
Retail Salespersons	41-2031	2,230	\$8.16	\$11.82	\$9.66	\$13.65
Insurance Sales Agents	41-3021	NP	\$14.06	\$19.45	\$18.94	\$22.14
Sales Representatives, Services, All Other	41-3099	180	\$14.43	\$24.71	\$22.61	\$29.84
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	110	\$24.32	\$44.69	\$48.42	\$54.87
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	280	\$17.44	\$33.89	\$32.32	\$42.11
Telemarketers	41-9041	40	\$14.52	\$17.05	\$17.21	\$18.32
Sales and Related Workers, All Other	41-9799	NP	\$11.59	\$23.26	\$20.79	\$29.11
Office and Administrative Support Occupations	43-0000	3,640	\$9.62	\$15.59	\$14.69	\$18.58
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	310	\$16.79	\$24.10	\$22.56	\$27.75
Bill and Account Collectors	43-3011	NP	\$11.96	\$15.31	\$14.61	\$17.00
Billing and Posting Clerks and Machine Operators	43-3021	50	\$12.76	\$16.61	\$16.71	\$18.53
Bookkeeping, Accounting, and Auditing Clerks	43-3031	200	\$14.53	\$19.09	\$19.36	\$21.37
Payroll and Timekeeping Clerks	43-3051	NP	\$14.62	\$19.81	\$18.34	\$22.41
Tellers	43-3071	60	\$11.16	\$13.29	\$12.89	\$14.36
Customer Service Representatives	43-4051	230	\$11.95	\$16.37	\$16.10	\$18.60
Library Assistants, Clerical	43-4121	30	\$7.92	\$10.42	\$9.61	\$11.66
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$10.62	\$16.06	\$15.85	\$18.77
Receptionists and Information Clerks	43-4171	180	\$9.09	\$12.27	\$11.68	\$13.86
Postal Service Mail Carriers	43-5052	40	\$21.85	\$25.37	\$26.76	\$27.13
Production, Planning, and Expediting Clerks	43-5061	40	\$13.67	\$24.12	\$24.90	\$29.35
Shipping, Receiving, and Traffic Clerks	43-5071	130	\$9.74	\$13.62	\$12.86	\$15.56
Stock Clerks and Order Fillers	43-5081	840	\$8.31	\$10.96	\$9.67	\$12.29

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2010 occupational wages were updated to June 2011 using Employment Cost Index (ECI) factors.

New Hampshire Occupational Employment & Wages - 2011

Salem Town Occupational Employment & Wages	SOC Code	May 2010 Estimated Employment	June 2011*			
			Entry Level Wage*	Mean (average) Wage*	Median Wage*	Exp. Wage*
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	30	\$10.58	\$14.74	\$12.77	\$16.82
Executive Secretaries and Administrative Assistants	43-6011	40	\$13.86	\$21.55	\$23.32	\$25.41
Medical Secretaries	43-6013	40	\$13.44	\$16.99	\$16.08	\$18.75
Secretaries, Except Legal, Medical, and Executive	43-6014	250	\$11.95	\$15.75	\$16.02	\$17.66
Office Clerks, General	43-9061	380	\$11.71	\$17.07	\$16.54	\$19.75
Office and Administrative Support Workers, All Other	43-9799	250	\$8.79	\$13.36	\$12.72	\$15.65
Construction and Extraction Occupations	47-0000	450	\$15.36	\$24.51	\$21.93	\$29.10
First-Line Supervisors/Managers of Construction Trades and Extraction Workers	47-1011	60	\$24.20	\$34.05	\$34.50	\$38.99
Carpenters	47-2031	110	\$15.45	\$22.71	\$18.92	\$26.33
Construction Laborers	47-2061	70	\$14.33	\$23.31	\$24.26	\$27.80
Operating Engineers and Other Construction Equipment Operators	47-2073	40	\$17.13	\$27.59	\$23.37	\$32.83
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$21.15	\$29.31	\$30.72	\$33.38
Installation, Maintenance, and Repair Occupations	49-0000	570	\$13.84	\$22.12	\$20.51	\$26.25
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	49-1011	70	\$18.92	\$29.40	\$29.50	\$34.65
Computer, Automated Teller, and Office Machine Repairers	49-2011	50	\$13.01	\$19.57	\$19.80	\$22.85
Automotive Service Technicians and Mechanics	49-3023	110	\$13.34	\$21.06	\$19.37	\$24.92
Tire Repairers and Changers	49-3093	30	\$9.00	\$10.48	\$10.42	\$11.22
Maintenance and Repair Workers, General	49-9071	120	\$15.69	\$24.11	\$21.99	\$28.32
Production Occupations	51-0000	840	\$11.37	\$17.29	\$15.89	\$20.25
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	60	\$21.34	\$29.57	\$27.41	\$33.67
Electrical and Electronic Equipment Assemblers	51-2022	50	\$11.94	\$14.09	\$13.90	\$15.15
Team Assemblers	51-2092	60	\$12.79	\$16.31	\$16.26	\$18.06
Assemblers and Fabricators, All Other	51-2099	40	\$11.15	\$17.33	\$17.20	\$20.42
Bakers	51-3011	40	\$8.49	\$10.22	\$9.46	\$11.08
Butchers and Meat Cutters	51-3021	30	\$11.97	\$16.93	\$16.30	\$19.41
Machinists	51-4041	50	\$16.06	\$21.34	\$21.64	\$23.98
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	60	\$12.91	\$16.74	\$16.41	\$18.65
Production Workers, All Other	51-9399	30	\$12.75	\$15.96	\$14.96	\$17.57
Transportation and Material Moving Occupations	53-0000	770	\$8.85	\$13.16	\$12.31	\$15.32
Truck Drivers, Heavy and Tractor-Trailer	53-3032	40	\$15.13	\$18.18	\$18.16	\$19.71
Truck Drivers, Light or Delivery Services	53-3033	170	\$10.47	\$13.83	\$13.28	\$15.52
Service Station Attendants	53-6031	30	\$8.30	\$9.26	\$9.26	\$9.75
Cleaners of Vehicles and Equipment	53-7061	NP	\$11.88	\$13.66	\$13.61	\$14.56
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	270	\$7.98	\$11.15	\$10.88	\$12.73
Refuse and Recyclable Material Collectors	53-7081	30	\$15.28	\$17.23	\$17.14	\$18.20

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2010 occupational wages were updated to June 2010 using Employment Cost Index (ECI) factors.

Glossary

Occupational Employment Statistics (OES) — A federal/state program that surveys establishments to produce data on current occupational employment and wages for all wage and salary workers. Employers participating in an OES survey provide the number of employees within their company, by occupation, broken out into twelve wage categories. Establishments or units of multiple establishments are usually included in the survey, at most, once every three years.

Occupational Employment Estimates — Estimates of the number of employees in particular occupations. Every OES survey respondent is classified by North American Industrial Classification System (NAICS) code and by size of establishment. Each firm's response is weighted and then scaled to represent all those firms in the state who fall into the same size and industry category. All industries are then combined to get an estimate of total employment in every OES category.

Labor Market Area — an area with a certain degree of social and economic integration as measured through commuting patterns. In New England these areas are typically made up of cities and towns.

New England City and Town Area (NECTA) — A geographic entity, created for statistical purposes, consisting of a city or town, or a group of cities and towns, associated with at least one core (urbanized area or urban cluster) of at least 10,000 population. These component cities and towns must be adjacent with one another and have a high degree of social and economic integration with the core as measured through commuting patterns.

Metropolitan New England City and Town Area (Metro NECTA) — a Core Based Statistical Area associated with at least one urbanized area that has a population of at least 50,000. New Hampshire has four Metro NECTAs – one entirely within New Hampshire's borders, two that contain portions of the neighboring state of Maine, and one that includes the Boston, Massachusetts metropolitan area. These four areas are:

Manchester NH Metro NECTA — an urbanized area entirely within New Hampshire

Portsmouth NH-ME Metro NECTA — an area predominately within New Hampshire, but which includes the towns of Kittery and Eliot in Maine

Rochester-Dover NH-ME Metro NECTA — an area predominately within New Hampshire, but which includes the towns of Lebanon, Berwick, and South Berwick in Maine

Boston-Cambridge-Quincy MA-NH Metro NECTA — an area predominately within Massachusetts which includes Boston and its suburbs. For most statistical purposes it is subdivided into its component NECTA Divisions, four of which include parts of New Hampshire

Glossary

New England City and Town Area (NECTA) Division — a NECTA Division is a city or town or a group of cities and towns with a high degree of social and economic integration which contains an urbanized area that has a population of at least 50,000 and is part of a large (population of at least 2.5 million) Metropolitan NECTA. New Hampshire has four NECTA Divisions under this standard, all of which contain portions of the neighboring state of Massachusetts. All are part of the Boston-Cambridge-Quincy MA-NH Metro NECTA. The four areas are:

Haverhill-North Andover-Amesbury MA-NH — an area predominately within Massachusetts, but which includes towns in the Exeter, New Hampshire area

Lawrence-Methuen-Salem MA-NH — an area predominately within Massachusetts, consisting entirely of the cities of Lawrence and Methuen in Massachusetts, and the town of Salem, New Hampshire

Lowell-Billerica-Chelmsford MA-NH — an area predominately within Massachusetts, but which includes the town of Pelham, New Hampshire

Nashua NH-MA — an area predominately within New Hampshire, but which includes the towns of Townsend and Pepperell in Massachusetts

Micropolitan New England City and Town Area (Micro NECTA) — a Core Based Statistical Area associated with at least one urban cluster that has a population of at least 10,000, but less than 50,000. The Micropolitan area is a new concept under the new standard. New Hampshire has seven Micro NECTAs. Except for the Lebanon NH-VT Micro NECTA, all of these are entirely within the state's borders. The seven Micro NECTAs are:

- Berlin NH Micro NECTA
- Claremont NH Micro NECTA
- Concord NH Micro NECTA
- Franklin NH Micro NECTA
- Keene NH Micro NECTA
- Laconia NH Micro NECTA
- Lebanon NH-VT Micro NECTA

Glossary

Small Labor Market Area (LMA) — a grouping of towns that are economically interdependent, but do not meet the population or commuting thresholds for a Micro or Metro NECTA. New Hampshire has thirteen LMAs – nine of which are entirely within the state’s borders, and four that contain portions of the neighboring states of either Maine or Vermont. These thirteen areas are:

- **Brattleboro VT-NH LMA** — consists of twenty-two Vermont cities and towns, and the New Hampshire town of Hinsdale
- **Colebrook NH-VT LMA**
- **Conway NH-ME LMA**
- **Charlestown NH LMA**
- **Haverhill NH LMA**
- **Hillsborough NH LMA**
- **Littleton NH-VT LMA**
- **Moultonborough NH LMA**
- **New London NH LMA**
- **Newport NH LMA**
- **Peterborough NH LMA**
- **Plymouth NH LMA**
- **Wolfeboro NH LMA**

Unattached Towns — Four towns did not meet the criteria for either a NECTA or an LMA because each failed to show a sufficiently high degree of social and economic integration with any single adjacent town, based on Census 2000 commuting patterns data. These towns are:

- **Deerfield**
- **Newmarket**
- **Northwood**
- **Nottingham**

Glossary

OES Wage Survey Areas — New Hampshire has sixteen OES wage areas. These wage areas are based on the New Hampshire portions of the labor market areas. Three of these are the New Hampshire portions of Metro NECTAs. Four are the New Hampshire portions of NECTA Divisions. Two are small Labor Market Areas (LMAs) and the remaining seven are built by combining Micro NECTAs, LMAs, and unattached towns. The areas are combined to increase the number of occupations for which employment and wage estimates will meet standards of reliability and to exhaust the geography of the state. The wage areas are:

Claremont Area — consists of the Claremont NH Micro NECTA, and the Newport NH and Charlestown NH LMAs

Concord Area — consists of the Concord NH and Franklin NH Micro NECTAs, the New London NH and Hillsborough NH LMAs, and the four unattached towns listed above

Conway Area — consists of the NH portion of the Conway NH-ME LMA

Exeter-Seabrook Area — consists of the NH portion of the Haverhill-North Andover-Amesbury MA-NH NECTA Division

Lebanon-Hanover Area — consists of the NH portion of the Lebanon NH-VT Micro NECTA and the Haverhill NH LMA

Keene Area — consists of the Keene NH Micro NECTA and the town of Hinsdale which is the NH portion of the Brattleboro VT-NH LMA

Manchester Area — the Manchester NH Metro NECTA

Laconia Area — consists of the Laconia NH Micro NECTA, and the Moultonborough NH and Wolfeboro NH LMAs

Nashua-Derry Area — the Nashua NH-MA NECTA Division, excluding the Massachusetts towns of Townsend and Pepperell

Northern NH Area — consists of the Berlin NH Micro NECTA and the NH portions of the Colebrook NH-VT and Littleton NH-VT LMAs

Pelham Town — the only NH city or town in the Lowell-Billerica-Chelmsford MA-NH NECTA Division

Peterborough Area — the Peterborough NH LMA

Plymouth Area — the Plymouth NH LMA

Portsmouth Area — the NH portion of the Portsmouth NH-ME Metro NECTA

Rochester-Dover Area — the NH portion of the Rochester-Dover NH-ME Metro NECTA

Salem Town — the only NH city or town in the Lawrence-Methuen-Salem MA-NH NECTA Division



The products and services of the NHES Economic and Labor Market Information Bureau result from the cooperation and teamwork of the entire ELMIB Bureau staff:

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The following are available in hard copy from the Economic and Labor Market Information Bureau of New Hampshire Employment Security. Many of these publications are also available at our Web site: www.nh.gov/nhes/elmi

Green Economy: The Current Status of Green Jobs in New Hampshire
Licensed, Certified, and Registered Occupations in New Hampshire
New Hampshire Job Outlook and Locator Occupations by Industry
Vital Signs: Economic and Social Indicators for New Hampshire
New Hampshire Occupational Employment and Wages
User's Guide to Workforce and Career Information
Local Area Unemployment Statistics
In Brief: Employment Projections
In Focus: Special Topic Papers
New Hampshire Job Notes
New Hampshire Benefits
Economic Impact Studies
 Childcare in New Hampshire
 What if the Shipyard Closed?
 Finance & Insurance Industries in New Hampshire
 Hospital Construction Projects in New Hampshire
 Coös County Perspectives
Road to Recovery, New Hampshire's Economy 2010

The following are only available at our Web site: www.nh.gov/nhes/elmi

Employment and Wage Data for the Eighteen Labor Market Areas
New Hampshire Unemployment Insurance Historical Data
Employment and Wage Data for the Ten Counties
High Tech Employment in New Hampshire
Economic Conditions in New Hampshire
New Hampshire Community Profiles
New Hampshire Affirmative Action
Firms by Size in New Hampshire

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